

VIRGINIA PUBLIC SCHOOLS
411 South Fifth Avenue
Virginia, Minnesota 55792

Bob Judnick
Transportation/Maintenance Director

Transportation Phone: 218-742-3969
Maintenance Phone: 218-742-3939
E-Mail:bjudnick@vmmps.org

April 2, 2013

Mr. Stender and Board Members,

I have priced school buses through the Minnesota State School Bus Purchasing Program from Hoglund Bus Co. and United Truck Body. The following is a summation of the bids for 77 passenger conventional buses. After checking the base bid, I did not call United Truck for trade in prices as they were the high bid and warranty work cannot be done in Virginia.

Company	Base Bid	Tax	Total
Hoglund	\$84,488.45	\$5,491.75	\$89,980.20
United Truck	\$86,116.75	\$5,597.59	\$91,714.34

Hoglund has included in the bid the following options that are not in United Truck's bid:

24/7 camera system = \$2,197.00, Trailer hitch with brake control = \$1,271.45 and 2 way radio = \$760.00
for a Total = \$4,228.45

These additional options when added, would bring United Truck base bid up to \$90,345.20 which is \$5,856.75 higher than Hoglund.

Hoglund submitted trade in prices as follows:

Bus 14 = \$3,000
Bus 15 = \$3,500
Bus 16 = \$15,000

At this time, I am recommending the purchase of two conventional school buses from Hoglund Bus Co. for a total cost of \$179,960.40 less trade in buses to be determined.

Bob Judnick