| 2019-2020 MASE BUDGET |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Budget |  | Actual |  | Budget |
|  |  | 2018-2019 |  | 2018-2019 |  | 2019-2020 |
| RECEIPTS |  |  |  | June 30 Figures |  |  |
| 1. Dues Revenue | proposed \# of |  | actual \# of |  | proposed \# of |  |
| A. Membership Dues | members |  | members |  | members |  |
| 1. Active | 245 @ \$455 | \$111,475.00 | 293.5 @ \$455 | \$133,542.50 | 250 @ \$460 | \$115,000.00 |
| 2. MASE Active Plus MASA Sped CG | 60 @ \$409 | \$24,540.00 | 69 @ \$409 | \$28,221.00 | 60 @ \$414 | \$24,840.00 |
| MASE Non-voting Plus MASA Other CG | 35 @ \$161 | \$5,635.00 | 31.5 @ \$161 | \$5,071.50 | 32 @ \$165 | \$5,280.00 |
| 3. Associate | 15@\$225 | \$3,375.00 | 20@\$225 | \$4,500.00 | 15 @ \$230 | \$2,450.00 |
| 4. Joint Associate | 2 @ \$161 | \$322.00 | 2 @ \$161 | \$240.00 | 2 @ \$165 | \$330.00 |
| 4. Student | 15 @ \$50 | \$750.00 | 16 @ \$50 | \$800.00 | 15 @ \$55 | \$725.00 |
| 5. Retired | 40 @ \$57 | \$2,280.00 | 37 @ \$57 | \$2,109.00 | 35 @ \$62 | \$2,170.00 |
| 6. MASE Business Partner Tier I | 10 @ \$565 | \$5,650.00 | 7 @ \$565 | \$3,955.00 | 10 @ \$565 | \$5,650.00 |
| 7. MASE Business Partner Tier II | 2 @ \$1,595 | \$3,190.00 | 5 @ \$1,595 | \$7,975.00 | 2 @ \$1,595 | \$3,190.00 |
| 8. MASE Business Partner Tier III | 2 @ \$2,500 | \$5,000.00 | 5 @ \$2,500 | \$12,500.00 | 2 @ \$2,500 | \$5,000.00 |
| C. CEC/CASE member rebate - \$6.00/member |  | \$400.00 |  | \$590.00 |  | \$400.00 |
| II. Non-dues Revenue |  |  |  |  |  |  |
| D. Interest Income |  |  |  |  |  |  |
| 1. Checking acct - Park State Bank |  | \$35.00 |  | \$227.45 |  | \$100.00 |
| 2. ISEA (money mkt./invest acct) |  | \$500.00 |  | \$3,616.22 |  | \$1,500.00 |
| E. Conferences/Workshops |  |  |  |  |  |  |
| 1. Fall Leadership Conference |  | \$55,000.00 |  | \$75,781.07 |  | \$55,000.00 |
| 2. MASA/MASE Spring Conference |  | \$4,000.00 |  | \$3,646.00 |  | \$3,500.00 |
| 3. Professional Development Wkshops |  | \$13,000.00 | New Lead, bt camp | \$41,179.11 |  | \$13,000.00 |
| 4. Directors Best Practice Conference |  | \$5,000.00 |  | \$30,922.57 |  | \$5,000.00 |
| 5. Newsletter Advertising |  | \$0.00 |  | \$0.00 |  | \$0.00 |
| TOTAL BUDGETED RECEIPTS |  | \$240,152.00 |  | \$354,876.42 |  | \$243,135.00 |
|  |  |  |  |  |  |  |


| 2019-2020 MASE BUDGET |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Budget |  | Actual | Budget |
|  | 2018-2019 |  | 2018-2019 | 2019-2020 |
| DISBURSEMENTS |  |  |  |  |
| A. Contract for Services (MASA/MASE) | \$96,491.00 |  | \$96,491.04 | \$102,694.00 |
| 1. Executive Director | \$47,554.00 |  | \$48,259.19 | \$48,780.00 |
| B. Office Operating Expenses |  |  |  |  |
| 1. Telephone | \$1,200.00 |  | \$1,121.03 | \$1,200.00 |
| 2. Postage | \$300.00 |  | \$89.96 | \$200.00 |
| 3. Duplicating/Printing | \$1,500.00 |  | \$1,588.03 | \$1,500.00 |
| 4. Office Supplies and Other Expenses | \$550.00 |  | \$550.00 | \$550.00 |
| 5. Tax Return Preparation | \$500.00 |  | \$500.00 | \$500.00 |
| 6. Bank Service Charges | \$100.00 |  | \$0.00 | \$100.00 |
| 7. Miscellaneous Expenses | \$1,500.00 | Fed advoc, day@cap | \$2,268.88 | \$2,000.00 |
| C. Member Services |  |  |  |  |
| 1. Use of Legal Counsel | \$0.00 |  | \$0.00 | \$0.00 |
| 2. Lobbyist Expenses | \$16,073.00 |  | \$16,295.50 | \$16,394.00 |
| 3. Alliance for Student Achievement Dues | \$200.00 |  | \$0.00 | \$200.00 |
| 4. Accommodations - interpreters | \$1,000.00 |  | \$0.00 | \$1,000.00 |
| D. Newsletter Printing |  |  |  |  |
| E. Electronic Data/Communications |  |  |  |  |
| a. Electronic Communications (faxes on line election) | \$1,000.00 |  | \$673.73 | \$1,000.00 |
| b. Website Maintenance - MASA | \$1,500.00 |  | \$1,500.00 | \$1,500.00 |
| c. Website Server Space | \$100.00 |  | \$148.98 | \$100.00 |
| F. Association Leadership |  |  |  |  |
| 1. Committee Meetings | \$1,500.00 |  | \$1,840.64 | \$2,000.00 |
| a. Strategic Planning | \$0.00 |  | \$0.00 | \$0.00 |
| 2. CASE National Liaison | \$9,000.00 |  | \$8,387.69 | \$9,000.00 |
| a. CASE/CEC Dues |  |  |  |  |
| b. Fall Nat. CASE Bd Mtg. (travel/lodging) |  |  |  |  |
| c. National Ed Ldrshp Conf (travel/lodging) - PE \& Leg. Chair |  |  |  |  |
| 3. President Expenses | \$6,000.00 |  | \$2,799.10 | \$6,000.00 |
| a. CEC/CASE Membership Dues |  |  |  |  |
| b. Fall Nat. CASE Bd Mtg (travel/lodging) |  |  |  |  |
| c. Spring MASA/MASE Conf. (lodging/registration) |  |  |  |  |
| d. \$1,000 School Scholarship |  |  |  |  |
| 4. Board of Director Expenses |  |  |  |  |
| a. BdMtg Expenses | \$9,000.00 |  | \$9,325.33 | \$9,000.00 |
| b. Board Retreat | \$10,000.00 |  | \$5,261.98 | \$10,000.00 |
| c. Officer and Bd Liability Insurance | \$1,100.00 |  | \$1,081.00 | \$1,100.00 |
| G. Dir of Comm Meeting \& Travel | \$1,100.00 |  | \$1,539.34 | \$1,100.00 |
| H. Temp Services | \$0.00 |  | \$0.00 | \$0.00 |
| 1. Clerical Support for Workshops | \$0.00 |  | \$0.00 | \$0.00 |
| J. Awards and Recognition | \$2,000.00 |  | \$484.24 | \$2,000.00 |
| K. MNSELF Expenses | \$0.00 |  | \$0.00 | \$0.00 |
| L. Fall Director Conf. Expenses | \$55,000.00 |  | \$50,599.13 | \$55,000.00 |
| M. Professional Development Expenses - New Leaders | \$16,000.00 |  | \$14,957.68 | \$16,000.00 |
| N. Online Membership Expenses | \$2,400.00 |  | \$600.00 | \$2,400.00 |
| O. Online Membership Payment Fees | \$0.00 |  | \$0.00 | \$0.00 |
| TOTAL DISBURSEMENTS | \$282,668.00 |  | \$266,362.47 | \$291,318.00 |
| BUDGET BALANCE | (\$42,516.00) |  | \$88,513.95 | (\$48,183.00) |
| Fund balance 6/30/15 = \$292,000 |  |  |  |  |
| Fund balance 6/30/16 = \$281,000 |  |  |  |  |
| Fund balance 6/30/17 = \$298,000 |  |  |  |  |
| Fund balance 6/30/18 = \$318,000 |  |  |  |  |
| Fund balance 6/30/19 = \$415,000 |  |  |  |  |

