



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Approval of Awarding Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson **of:** Purchasing Department

Approved for transmittal to school board: May 17, 2017

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

District Wide:

RFP 2016-057 Start Up Custodial Equipment & Supplies for Freedom Elementary #28 & San Isidro Elementary **(Bond Project)**

RFP 2016-058 Physical Education Equipment & Supplies for Elementary #28 & San Isidro Elementary **(Bond Project)**

RFP 2016-059 Start Up Nurses Station Equipment and Supplies for Freedom Elementary & San Isidro Elementary **(Bond Project)**

RFP 2016-060 Music Equipment & Supplies for Freedom Elementary #28 & San Isidro Elementary Music Classrooms **(Bond Project)**.

RFP 2016-061 Surround System for Freedom Elementary #28 & San Isidro Elementary **(Bond Project)**

RFP 2016-062 Math Manipulatives for Freedom Elementary & San Isidro Elementary **(Bond Project)**

RFP 004-2017 Student Standardized Dress Code

RFP 007-2017 Start Up Nursing Supplies for The New United High School 9th Grade & United South High School 9th Grade Campuses **(Bond Project)**

RFP 014-2017 Start Up Math Supplies for The New United High School & United South High School 9th Grade Campuses **(Bond Project)**

RFP 015-2017 Start Up English & Reading Supplies for The New United High School & United South High School 9th Grade Campuses **(Bond Project)**

RFP 016-2017 Start Up Social Studies Supplies for the New United High School & United South High School 9th Grade Campuses **(Bond Project)**

RFP 020-2017 9th Grade Campus Athletics Equipment **(Bond Project)**

RFP 026-2017 9th Grade Campus Agriculture Shop Start Up and Safety Equipment **(Bond Project)**

RFP 027-2017 9th Grade Campus Custodial Equipment **(Bond Project)**

RFP 029-2017 Start Up Art Room Supplies for the New United High School 9th Grade & United South High School 9th Grade Campuses **(Bond Project)**

RFP 031-2017 Computers, Mobile Learning Devices, Carts, Printers, Accessories, Services & Finance Solution

Energy & Environment Department:

RFP 021-2017 District Wide HVAC Filters

Information Technology Department:

RFP 023-2017 Data Center Hardware Refresh and Disaster Recovery Site Setup (**Bond Project**)

Renewals:

RFP 018-2015 College Readiness Pre Testing & Data Analysis for UISD Students

RFP 022-2015 Awards and Trophies

RFP 024-2015 Magazines and Periodicals

RFP 033-2015 Armored Car Services

RFP 041-2015 Elevator Maintenance Service

RFP 043-2015 Architectural Signs

RFP 044-2015 Drinking Water

RFP 2016-008 Book Store Supplies and Materials

RFP 2016-010 Counseling & Testing Materials/ Teaching Aids

RFP 2016-011 Printing Services

RFP 2016-031 Hardware Supplies

RFP 2016-032 Police Officer Uniforms, Equipment and Supplies

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – Purchasing and Acquisition

CH legal – Purchasing and Acquisition

CV Local – Facilities Construction

CV Legal – Facilities Construction

CVB Legal – Facilities Construction – Competitive Seal Proposals

**Summary of Recommendation(s)
May 17, 2017**

District Wide:	
RFP 2016-057 Start Up Custodial Equipment & Supplies for Freedom Elementary #28 & San Isidro Elementary (Bond Project)	Recommended Vendor(s) Gulf Coast Paper Est. Amount \$52,227.24
RFP 2016-058 Physical Education Equipment and Supplies for Elementary #28 & San Isidro Elementary (Bond Project)	Recommended Vendor(s) Gopher Sports Est. Amount \$26,871.78
RFP 2016-059 Start Up Nurses Stations Equipment & Supplies for Freedom Elementary & San Isidro Elementary (Bond Project)	Recommended Vendor(s) Alert Services Moore Medical Products Unlimited, Inc. Quill Corporation School Health School Nurse Supply Est. Amount \$30,599.62
RFP 2016-060 Music Equipment & Supplies for Freedom Elementary #28 & San Isidro Elementary Music Classrooms (Bond Project)	Recommended Vendor(s) Alamo Music Brook Mays Music and Arts Music In Motion School Specialty The Band Shop Washington Music Center Est. Amount \$13,357.52
RFP 2016-061 Surround System for Freedom Elementary #28 & San Isidro Elementary (Bond Project)	Recommended Vendor(s) Audio Dynamics Est. Amount \$3,295.98
RFP 2016-062 Math Manipulatives for Freedom Elementary & San Isidro Elementary (Bond Project)	Recommended Vendor(s) EAI Education (Eric Armin Inc.) Est. Amount \$31,757.20
RFP 004-2017 Student Standardized Dress Code	Recommended Vendor(s) Class Uniforms P-Bis School & Medical Uniforms The Sports Center of Laredo Est. Amount See Attached Tabulation

District Wide Con't:**RFP 007-2017**

Start Up Nursing for The New United High School 9th Grade & United South High School 9th Grade Campuses **(Bond Project)**

Recommended Vendor(s)

Alert Services
Fisher Scientific Co., Inc.
Henry Schein, Inc.
Medco Supply Co
Medical Shop, Inc.
School Nurse Supply, Inc.

Est. Amount

\$40,273.64

RFP 014-2017

Start Up Math Supplies for The New United High School & United South High School 9th Grade Campuses **(Bond Project)**

Recommended Vendor(s)

EAI Education
NASCO
Pitsco Education
PCMG Gov, Inc

Est. Amount

\$147,515.20

RFP 015-2017

Start Up English & Reading Supplies for The New United High School & United South High School 9th Grade Campuses **(Bond Project)**

Recommended Vendor(s)

Barnes and Noble
Complete Book & Media Supply, LLC
Delaney Educational Enterprises, Inc.
Follett School Solutions, Inc
Perma Bound Books

Est. Amount

\$28,059.50

RFP 016-2017

Start Up Social Studies Supplies for The New United High School & United South High School 9th Grade Campuses **(Bond Project)**

Recommended Vendor(s)

Complete Book & Media Supply, LLC
Mackin Book Company
Nystrom Education
School Specialty
Social Studies School Service
Teacher Discovery

Est. Amount

\$38,417.24

RFP 020-2017

9th Grade Campus Athletics Equipment **(Bond Project)**

Recommended Vendor(s)

PE Equipment
Gopher Sports \$52,247.92

Weight Room Equipment

Life Fitness \$115,390.80

RFP 026-2017

9th Grade Campus Agriculture Shop Start Up & Safety Equipment **(Bond Project)**

Recommended Vendor(s)

Midwest Technology Products
Praxair

Est. Amount

\$204,003.22

District Wide Con't:	
RFP 027-2017 9th Grade Campus Custodial Equipment (Bond Project)	<p>Recommended Vendor(s) Gulf Coast Paper</p> <p>Est. Amount \$66,392.70</p>
RFP 029-2017 Start Up Art Room Supplies for The New United High School 9th Grade & United South High School 9th Grade Campuses (Bond Project)	<p>Recommended Vendor(s) Blick Art Materials \$6,444.28 Executive Office Supply \$3,618.20 NASCO (Artistotle Corp) \$17,354.12 School Specialty \$2,719.88 Project Total \$30,136.48</p>
RFP 031-2017 Computers, Mobile Learning Devices, Carts, Printers, Accessories, Services & Finance Solutions	<p>Recommended Vendor(s) Apple \$44,492.00 CDI Computer Dealers \$202,862.94 Dell Marketing \$3,315,211.50 Netsync \$96,467.29 Summit Integraton Systems \$2,284.90 HPE Financial Services \$0.26201 Lease Rate for June Funding \$0.2626 Lease Rate for September Funding</p>
Energy Environment Department:	
RFP 021-2017 District Wide HVAC Filters	<p>Recommended Vendor(s) Joe W. Fly Company Inc.</p> <p>Est. Amount \$160,478.10</p>
Information Technology Department:	
RFP 023-2017 Data Center Hardware Refresh and Disaster Recovery Site Setup (Bond Project)	<p>Recommended Vendor(s) Sequel Data Systems, Inc</p> <p>Est. Amount \$893,006.92</p>

Renewals:**RFP 018-2015**

College Readiness Pre-Testing & Data Analysis for UISD Students

Recommended Vendor(s)

Cambridge Educational Services

Est. AmountHigh School Students Estimated 1500
\$92,925.00Middle School Students Estimated 3000
\$149,850.00**RFP 022-2015**

Awards and Trophies

Recommended Vendor(s)Award Masterz
Big Bob's Trophies Plus
Ed's Trophies
Hamilton Trophies
Hodges Badge Co.
House of Ribbons
Jostens Awards
K & M Sports
Monarch Trophy Studio
Neff Motivation, Inc
Positive Promotions, Inc.
Smart Promotional**Est. Amount**

See Attached Tabulation

RFP 024-2015

Magazines & Periodicals

Recommended Vendor(s)Avanti Press
Magazine Subscriptions PTP
Plank Road Publishing
W.T. Cox Subscription**Est. Amount**

See Attached Tabulation

RFP 033-2015

Amored Car Services

Recommended Vendor(s)

Rochester Armored Car Co.

Est. Annual Amount

\$37,189.43

RFP 041-2015

Elevator Maintenance Service

Recommended Vendor(s)

Schindler Elevator Corp

Est. Amount

See Attached Tabulation

RFP 043-2015

Architectural Signs

Recommended Vendor(s)

Vulcan Signs

Est. Amount

See Attached Tabulation

RFP 044-2015

Drinking Water

Recommended Vendor(s)

Laredo Spring Water

Est. Amount

See Attached Tabulation

Renewals Con't:

RFP 2016-008

Book Store Supplies & Materials

Recommended Vendor(s)

ABDO
Abrams Learning Trends
Applied Practice, LTD
Barnes & Noble
Bearport Publishing
Bound to Stay Bound Books, Inc
Broad Reach
Capstone
Capstone Classroom
Channing Bete Company, Inc.
Cherry Lake Publishing & Sleeping Bear Press
Complete Book and Media Supply
Crabtree Publishing
Doylene & Associates
Escue & Associates
Follett School Solutions, Inc.
Gumdrop Books
Houghton Mifflin Harcourt Publishing
Intergal Mathematics, Inc
J. Appleseed
Junior Library Guild
Kamico Instructional Media, Inc
Keystone Books and Media
Knowbuddy Resources
Lakeshore Learning Materials
Learning ZoneXpress
Lectorum Publications, Inc.
Lillworks ALF
Lookout Books
Mason Crest Publishing
Mastery Education
National Educational Systems
Nystrom Education
Pearson Education Inc (publishing as Scott
Foresman, Prentice Hall, Longman)
Perfection Learning
Primary Concepts
Quill Corporation
Scholastic, Inc.
Scholastic Library Publishing, Inc.
Sebco Books
Seidlitz Education
Smart Apple Media
Social Studies School Service
Supporting Science, inc.
Teacher Created Materials, Inc.
Teacher's Discovery
Test Out Corporation
The Child's World, Inc.
The Library Store, Inc.
The Penworthy Company, LLC
USA Testprep, inc.
VIS Enterprises
Vista Higher Learning
Zaner-Bloser, inc

Est. Amount

See Attached Tabulation

Renewals Con't:**RFP 2016-010**

Counseling and Testing Materials/ Teaching Aids

Recommended Vendor(s)

Abrams Learning Trends
Ace Educational Supplies Inc.
Apperson Inc
Carlex
EAI Education
ECS Learning Systems Inc.
ETA Hand 2 Mind
GF Educators Inc
Houghton MifflinHarcourt Publishing Co.
Human Kinetics
Imagine Parent - Education Center Supply
Integral Mathematics Inc.
Kagan Publishing
KAMICO Instruction Media Inc.
Lakeshore Learning Materials
Lead4ward LLC
Learning Zone
Lilliworks ALF
Lone Star Learning
Marco Products Inc
Mastery Education
Math GPS LLC
Math Warm-Ups.com
Mentoring Minds LP
Music in Motion
NASCO
Novel Units Inc.
Pearson
Pefection Learning
Pro Ed Inc.
Project Wisdom Inc.
Quill Corporation
Reynolds Manufacturing Corp
School Specialty
Social Studies School Service
Super Duper Publications
Supporting Science Inc.
Teacher's Discovery
Texas Educational Solutions
Triumph Learning
Tune In
USA Test Prep Inc.
VIS Enterprises

Est. Annual Amount

See Attached Tabulation

RFP 2016-011

Printing Services

Recommended Vendors

Adams Printing
Kwik Kopy
Litho Business Forms
Princo
PTM Document Systems
Rabo Business Forms
Rapid Print
Weldon, Williams, & Lick, Inc.

Est. Annual Amount

See Attached Tabulation

Renewals Con't:

RFP 2016-031

Hardware Supplies

Recommended Vendors

H&H Doors and Hardware, LTD
Independent Hardware, Inc.
South Central Hardware

Est. Annual Amount

See Attached Tabulation

RFP 2016-032

Police Officer Uniforms, Equipment and Supplies

Recommended Vendors

Galls, LLC
GT Distributors, Inc
Laredo Tactical
South Texas Specialties

Est. Annual Amount

See Attached Tabulation