

Kevin Faught  
Senior Vice President  
Public Finance  
Stephens Inc.

May 20, 2019

Dr. Doug Brubaker  
Superintendent  
Fort Smith School District  
P.O. Box 1948  
Fort Smith, AR 72902

Re: \$8,030,000 Fort Smith School District No. 100 of Sebastian County, Arkansas  
Refunding Bonds, Series 2019

Dear Dr. Brubaker:

On May 13, 2019, the District received qualified bids from six investment firms in connection with the above referenced bond issue. The best bid was received from the firm of Ross, Sinclair & Associates, LLC with an interest rate of 2.807147%. The reduction in interest rates from the issuance of the refunding bonds will result in a net savings to the District of \$739,059.38. Of this amount, \$694,626.84 in savings will be realized by 2021. A detailed Bid Summary, a chart depicting the recent history of the tax-exempt market and a Proceeds Sheet are attached for your review in connection with this financing.

Based upon the competitive interest rate received and our assessment of the current interest rate market, we would recommend the Board accept Ross, Sinclair & Associates, LLC's bid and authorize this financing to achieve the significant savings.

I appreciate the opportunity to work on this transaction and look forward to reviewing this information with you and your Board.

Sincerely,



Kevin Faught

## Attachments



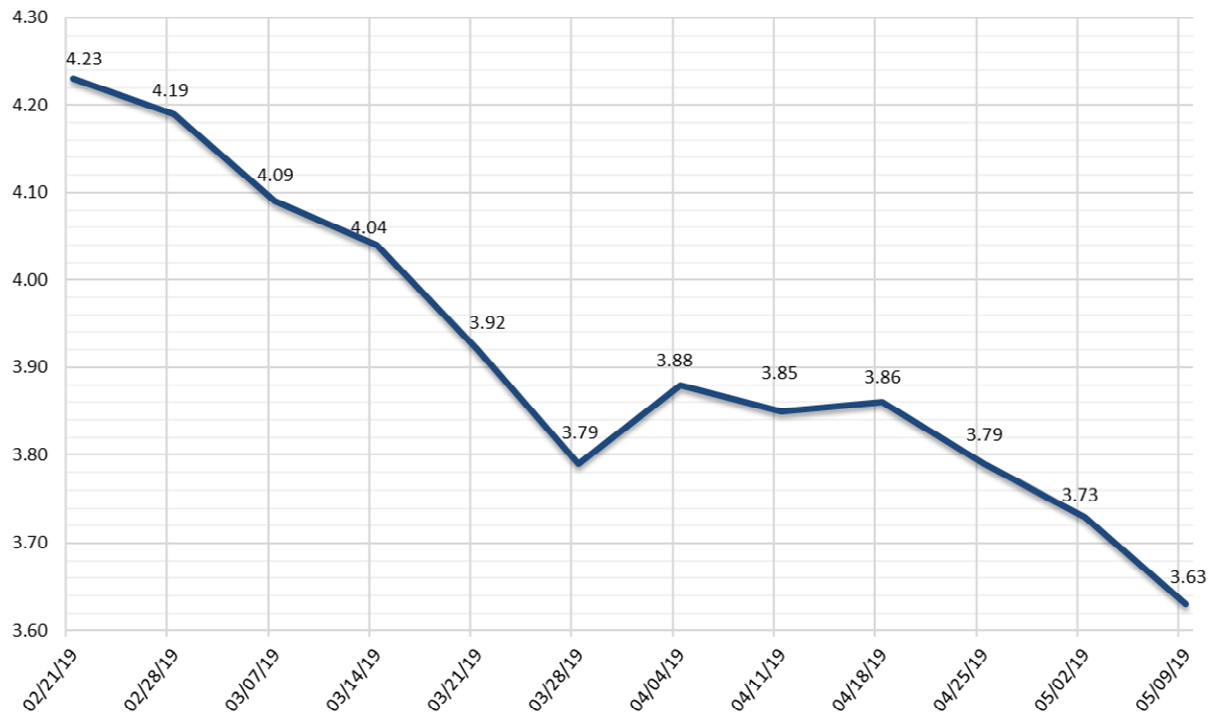
**BID RESULTS**

ISSUER			
<b>Fort Smith School District No. 100 of Sebastian County, Arkansas</b>			
ISSUE SIZE	ISSUE DESCRIPTION	DATED	MATURITY
<b>\$8,155,000</b>	<b>Refunding Bonds</b>	<b>05/30/2019</b>	<b>02/01/2038</b>
SALE DATE		TIME	
<b>May 13, 2019</b>		<b>1:00 p.m. CST</b>	

BIDDER	TIC (%)
<b>ROSS, SINCLAIRE &amp; ASSOCIATES, LLC</b>	<b>2.807147</b>
SUNTRUST ROBINSON HUMPHREY	2.848132
CREWS & ASSOCIATES, INC.	2.856294
ROBERT W. BAIRD & CO., INC.	2.857733
RAYMOND JAMES & ASSOCIATES, INC.	2.879456
FTN FINANCIAL CAPITAL MARKETS	3.005348

## Bond Buyer Index of General Obligation Bonds

### Most Recent Twelve Weeks



ISSUER		
<b>Fort Smith School District No. 100 of Sebastian County, Arkansas</b>		
ISSUE SIZE	ISSUE DESCRIPTION	DATED / CLOSING DATE
<b>\$8,030,000</b>	<b>Refunding Bonds</b>	<b>05/30/2019</b>

## Proceeds Sheet

### Receipt of Funds

\$8,030,000.00	Par amount of bonds
<u>40,541.20</u>	Reoffering Premium
\$8,070,541.20	Total

### Distribution of Funds

\$7,935,622.26	Cost to refund the January 1, 2014 bond issue
86,240.38	Underwriter's discount
5,769.00	Escrow and prepaid trustee fees
<u>41,948.05</u>	Costs of Issuance
\$961,51	Net Remaining

The refunding produced a total savings, net of issuance costs, of \$739,059.38. Of this amount, \$961.51 will be transferred to the District at closing. This amount should be placed in the Debt Service Fund and used to make a portion of the first payment on this new issue. A breakdown per year of the savings appears below.

<u>School Year</u>	<u>Savings</u>	<u>School Year</u>	<u>Savings</u>
2019/2020	\$455,038.08	2028/2029	\$2,730.00
2020/2021	239,588.76	2029/2030	2,930.00
2021/2022	48.76	2030/2031	2,780.00
2022/2023	4,048.76	2031/2032	4,530.00
2023/2024	2,098.76	2032/2033	980.00
2024/2025	48.76	2033/2034	2,230.00
2025/2026	2,467.50	2034/2035	3,180.00
2026/2027	4,167.50	2035/2036	3,780.00
2027/2028	3,792.50	2036/2037	2,930.00
		2037/2038	1,690.00