

June 10, 2015

Ms. Sheila Alles  
Director of Academic Services  
Livonia Public Schools  
15125 Farmington Rd.  
Livonia, MI 48154

Subject: 2013 Bond Program: Technology Award

Dear Ms. Alles:

On March 30, 2015 the Board of Education awarded Sentinel Technologies Inc, a contract for the amount of \$52,054 for the preliminary work related to the data server and storage solution. The bid and contract established a discount structure off list price for the purchase of the server and storage equipment at a later date.

After several meetings with district technology staff and Sentinel to discuss various approaches and equipment, a final solution is being recommended by the project team. This solution includes hardware for servers and storage, licensing for five years, and a secondary data recovery system to be located at one of the high schools.

The total cost for the recommended solution is \$1,072,225 which includes a 10% contingency. This is a savings of \$248,421 from the original \$1,372,700 bond budget which included a 6% contingency for servers and storage.

The recommended purchase through Sentinel Technologies, Inc. for servers, storage, licensing and secondary data recovery system is \$974,750. However, with a requested 10% contingency the recommended total is \$1,072,225.

If you have any questions, please call me at (810) 343-2042.

Sincerely,



Robert W. Greager  
Project Manager  
Barton Malow, Technology Services