

INDEPENDENT SCHOOL DISTRICT NO. 709
Duluth Public Schools
Historic Old Central High School - 215 N. 1st Avenue E.
Tel. (218) 336-8738 Duluth, Minnesota 55802-2069 Fax (218) 336-8777

MEMORANDUM

To: Bill Hanson, Director of Business and Finance
From: Tony Kelekovich,^{TK} Senior Buyer
Subject: BID-1214 PRI Circuits and DID Service Numbers
Date: December 27, 2011

Bids for primary rate interface (PRI) circuits and direct inward dial (DID) service numbers for the district-wide IP telephony system (VOIP) were advertised and sent to twelve (12) vendors. Four (4) bids were received. Based upon the existing six (6) PRI circuits and 1400 DID service numbers, the results for a five (5) year contract are:

| <u>VENDOR</u> | <u>5 YR TOTAL</u> |
|--------------------------|-------------------|
| CHARTER BUSINESS | \$ 124,504.80 |
| ZAYO ENTERPRISE NETWORKS | \$ 125,941.20 |
| ENVENTIS TELECOM | \$ 129,112.80 |
| NEXTERA COMMUNICATIONS | \$ 143,685.00 |

The Technology Department (Bart Smith) and the Purchasing Department (Tony Kelekovich) analyzed the bids.

Keith Anderson, Media and Technology Coordinator, recommends accepting the low bid meeting specifications for a five (5) year contract as submitted by Charter Business in the amount of \$ 124,504.80.

Keith Anderson will attend the Business Committee meeting to answer any questions as they pertain to this recommendation.

Fund: 01-120-012-000-000-132000

Program: Technology

Fund Custodian: Keith Anderson/Technology

BID-1214
PRI CIRCUITS AND DID SERVICE NUMBERS
SUMMARY

| | |
|--|---------------|
| CHARTER COMMUNICATIONS DULUTH MN | \$ 124,504.80 |
| CENTURYLINK MINNEAPOLIS MN | NO RESPONSE |
| ENVENTIS TELECOM DULUTH MN | \$ 129,112.80 |
| INTEGRA TELECOM GOLDEN VALLEY MN | NO RESPONSE |
| NETWORK SERVICES RENO NV | NO RESPONSE |
| NEXTERA COMMUNICATIONS DULUTH MN | \$ 143,685.00 |
| ROCHESTER TELECOM SYSTEMS ROCHESTER MN | NO RESPONSE |
| SMART SOLUTIONS CLEVELAND OH | NO RESPONSE |
| TELEPHONE ASSOCIATES SUPERIOR WI | NO RESPONSE |
| THE ISQFT PLAN ROOM ST PAUL MN | NO RESPONSE |
| TORRENT TECHNOLOGIES GRAND RAPIDS MN | NO RESPONSE |
| ZAYO ENTERPRISE NETWORKS MINNEAPOLIS MN | \$ 125,941.20 |