



Physical IP Office Server Edition W/ Power Users Lantana Pricing

Quote Information:

Quote #: 004675
Version: 2
Quote Date: 03/06/2019
Expiration Date: 04/05/2019

Prepared for:

Stephenville ISD
1067 W. Jones Street
Stephenville, TX 76401
SHELBY WOMACK
shelby.womack@sவில்.us
(254) 968-7990

Prepared by:

Lantana Communications
Montae Robinson
(817) 606-3417
mrobinson@lantanacom.com

Hardware/Software	Price	Qty	Ext. Price
185446 AVAYA COMMUNICATIONS SOLUTION	\$0.00	1	\$0.00
182448 IP OFFICE SERVER EDITION MODEL	\$0.00	1	\$0.00
383071 IP OFFICE R10+ VOICEMAIL PRO 2 LIC:CU	\$869.54	9	\$7,825.86
383091 IP OFFICE R10+ IP500 T1 ADDITIONAL 2CHANNELS LIC:CU	\$91.88	23	\$2,113.24
383110 IP OFFICE R10+ AVAYA IP ENDPOINT 1 LIC:CU	\$35.16	420	\$14,767.20
396449 IP OFFICE R11 SERVER EDITION LIC:DS	\$1,497.66	3	\$4,492.98
405362641 POWER CORD USA	\$13.51	1	\$13.51
700213440 IP OFFICE ISDN CABLE RJ45/RJ45 3M RED	\$2.37	3	\$7.11
700289770 POWER CORD 18AWG 10 Amp AC US/NORTH AMERICA	\$8.91	1	\$8.91
700417439 IP OFFICE IP500 TRUNK CARD PRIMARY RATE UNIVERSAL SINGLE	\$468.29	1	\$468.29
700417462 IP OFFICE IP500 TRUNK CARD PRIMARY RATE UNIVERSAL DUAL	\$782.81	1	\$782.81
700429202 IP OFFICE IP500 RACK MOUNTING KIT	\$29.54	1	\$29.54
700431778 IP OFFICE IP500 EXTENSION CARD PHONE 2	\$123.29	1	\$123.29
700476005 IP OFFICE 500 VERSION 2 CONTROL UNIT	\$320.16	1	\$320.16
700479710 IP OFFICE IP500 V2 SYSTEM SD CARD MU-LAW	\$24.85	1	\$24.85
700504032 IP OFFICE MEDIA CARD VOICE (VCM) CODING MODULE 64 V2	\$172.50	1	\$172.50
700513569 J179 IP PHONE GLOBAL - NO POWER	\$210.44	60	\$12,626.40
700513638 J129 IP PHONE GLOBAL NO POWER SUPPLY	\$62.50	360	\$22,500.00
700513658 IP OFFICE/IP OFFICE SELECT R11 VIRTUALIZED LINUX I	\$9.06	1	\$9.06



Hardware/Software		Price	Qty	Ext. Price
396316	IP OFFICE R11 POWER USER 1 LIC:CU	\$75.48	6	\$452.88
397232	ASBCE R8 STANDARD SERVICES SESSION IPO LIC:CU	\$22.65	6	\$135.90
397237	ASBCE R8 ADVANCED SERVICES SESSION IPO LIC:CU	\$12.35	6	\$74.10
397258	ASBCE R8 VE VAPP IPO FILES LIC:CU	\$164.71	1	\$164.71
397259	ASBCE R8 VE VAPP TRACKING CODE IPO NEW LIC:CU	\$0.00	1	\$0.00
700513570	J100 BUTTON MODULE 24 LCD J100 BUTTON MODULE 24 LCD	\$128.08	50	\$6,404.00
390081	R230 XL SERVER IP OFFICE UNIFIED COMMUNICATIONS	\$1,875.00	2	\$3,750.00
Product Quote Reference Number: AUS4514487				
Subtotal:				\$77,267.30

Recurring Services - Prepaid		Recurring	Qty	Ext. Recurring
185579	MAINTENANCE COMPREHENSIVE SUPPORT MODEL	\$0.00	1	\$0.00
271685	IPO REM TECH SUPT 8X5 APR NBD - HP DL120G7 3YPP	\$2,653.20	2	\$5,306.40
271683	IPO REM TECH SUPT 8X5 APR NBD - IP500 V2 3YPP	\$1,261.40	1	\$1,261.40
Recurring Subtotal:				\$6,567.80

Pro Services		Price	Qty	Ext. Price
Lantana Pro Services	Lantana Professional Services Lantana Professional Services	\$26,965.00	1	\$26,965.00
Subtotal:				\$26,965.00

Quote Summary		Amount
Hardware/Software		\$77,267.30
Pro Services		\$26,965.00
Total		\$104,232.30

Recurring Expenses Summary		Amount
Recurring Services - Prepaid		\$6,567.80



Payment		Periods	Payments	Amount
Payment Terms				
Down Payment	One-Time Payments	One-Time	1	\$38,633.65
Hardware/Software Payment	One-Time Payments	One-Time	1	\$38,633.65
Completion Payment	One-Time Payments	One-Time	1	\$26,965.00
Recurring Services - Prepaid	Recurring Payments	One-Time	1	\$6,567.80

This Quote, including all attachments hereto, is entered into between Lantana Communications, ("Seller") and the company listed under the prepared for section ('Purchaser'). When signed by the parties where provided below, this Quote, including all attachments hereto, shall be incorporated into and made a part of the Agreement between Seller and Purchaser. This Quote is effective as of the first date mentioned above, and shall continue until project completion as set forth in the scope of work, unless earlier terminated in accordance with the Agreement. Signing this Quote or providing a Purchaser PO indicates acceptance of applicable Seller, and or, manufacturer Terms and Conditions as detailed and found at <http://lantanacom.com/eula> and any proposal specific terms outlined in the list of equipment and services and/or the scope of work.

Down Payment due upon execution of this agreement. Hardware/Software payment is due upon shipment of equipment or delivery of software and license(s) under Purchaser specific net terms. Completion payment is due upon acceptance of implementation, if implementation is included under Purchaser specific net terms. Recurring payment is due upon creation of contract under Purchaser specific net terms for term duration listed. Shipping, Handling, and Taxes will be added to listed pricing where applicable.

Signature _____

Date _____



Technical Scope of Work

■ Work to be completed by Seller

- Configure and Rack/Stack IP Office Server Edition on R230 XL Server and upgrade all system firmware.
- Set up a maximum of 2 auto attendants and help the Purchaser record.
- Program, crossconnect, and test 2 analog station ports.
- Program and test 420 phone(s).
- Cross connect or patch 420 phone(s).
- Place 420 phone(s).
- Configure, load license, test and turn-up PRI(s).
- Configure and Avaya Session Border Controller during normal business hours.
- Provide a Project Manager to manage the project as a single point of contact. This includes but not limited to incremental status updates and equipment registration. The Project Manager will be onsite for the cutover.
- Provide 20 end user training classes for telephones and voicemail. Each class will be approximately 1 hour in length with up to 10 users.
- Provide up to 2 hour(s) of basic administration training for up to 3 admins.
- Install and configure Equinox Mobile for 6 Mobile users.
- Configure voicemail to email for 420 users.
- Configure and Rack/Stack 2 UPS
- De-Install existing phone system and telephones.
- Provide onsite support for up to 8 hours with 2 technicians on the first business day after cutover.
- Provide a Voice Readiness Network Assessment to ensure Purchaser provided network is ready for real time voice traffic.
- Configure IP Office Secondary Server Edition on R230 XL Server and upgrade all system firmware.
- Configure and Rack/Stack IP Office System 500 V2 and upgrade all system firmware for the PRI's.
- Purchaser must provide virtual server for One-X application and Session Border Controller.
- Install and configure One-X Mobile for 6 One-X Mobile users.

■ Purchaser Responsibility and Assumptions

- Purchaser is responsible for providing, configuring, and maintaining data network and all services associated to the data network unless otherwise stated in the Sales Agreement.
- Purchaser is responsible for providing accurate floor plans and cable records. It is assumed all cabling is in place and can be re-used. Any changes to this scope will require an updated quote or change order.
- Purchaser is responsible for providing and coordinating all carrier services for T1/PRI unless otherwise specified in the Sales Agreement.
- Purchaser is responsible for providing external and internal DNS creation and connectivity for the Avaya Session Border Controller, unless otherwise specified in the Scope of Work.
- An Avaya Session Border Controller and associated licenses are required for One-X Mobile to work outside of Purchaser's local network. Application not available for all smartphones.
- Purchaser is responsible for providing and maintaining email platform. The email system can be on premise Microsoft Exchange, Lotus Notes, Gmail, or Office 365. Purchaser to set up voicemail accounts per user, which will be used to distribute messages to personal emails. Purchaser will provide IP address and domain/host information of email server and is responsible for configuration of email platform unless otherwise stated in the Sales Agreement. Without purchase of 'unified messaging', deleting email will not delete voicemail.
- If there are problems found on the Purchaser network during the Network Assessment, all configuration changes to the data network will be completed by the Purchaser unless otherwise stated in the Sales Agreement. If the Network Assessment



fails, Seller will perform one additional test after changes are made. If the Network Assessment continues to fail, charges may apply for additional re-tests.

- Customer provided POE Switches.
- Customer provided Virtual Server for SBC and Equinox Mobile.