

# EAGLE PASS

INDEPENDENT SCHOOL DISTRICT

## Quarterly Delinquent Tax Collection Report



## Linebarger Goggan Blair & Sampson, LLP

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**October – December 2015**

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OLIVER S. HEARD, JR.  
CO-FOUNDING PARTNER  
1943-2000

January 13, 2016

School Board of Trustees  
Eagle Pass ISD  
1420 Eidson Road  
Eagle Pass, Texas 78852

RE: October – December 2015 Quarterly Delinquent Tax Collection Report

Dear Trustees:

We are pleased to present this quarterly report for the period of October - December 2015 summarizing the delinquent tax collection services we have provided Eagle Pass ISD. Our work plan and activity reports reflect a consistent effort by the firm to maximize results. While we work to collect all eligible accounts referred to the firm, we are mindful to expedite the collection of the District's largest accounts as quickly as possible. Our technology and experienced professionals enable us to work and monitor every delinquent account. The aggressive, but fair approach we take continues to receive good response from taxpayers. Recognizing that legal enforcement is a last resort option, we encourage payment plans for those needing such arrangements to meet their obligations to the District. We want to assure you that while our program is fair and aggressive, we continue to place a high priority on providing professional courteous taxpayer assistance to help those taxpayers that are experiencing financial hardship during these tough economic times.

Our entire staff remains focused on delivering services with the high degree of excellence that you have come to expect from our firm. If you, the school board, or other administrative personnel have any questions about this report or the services we provide Eagle Pass ISD, please contact us.

Kindest regards,



SONIA A. GONZALEZ  
Partner

CFD&SG /dt

cc: Gilberto Gonzalez, Superintendent of Schools  
Ismael Mijares, Assistant Superintendent for Business & Finance  
Susana Perez, Risk Management Director  
Rolando Martinez, Tax Assessor Collector

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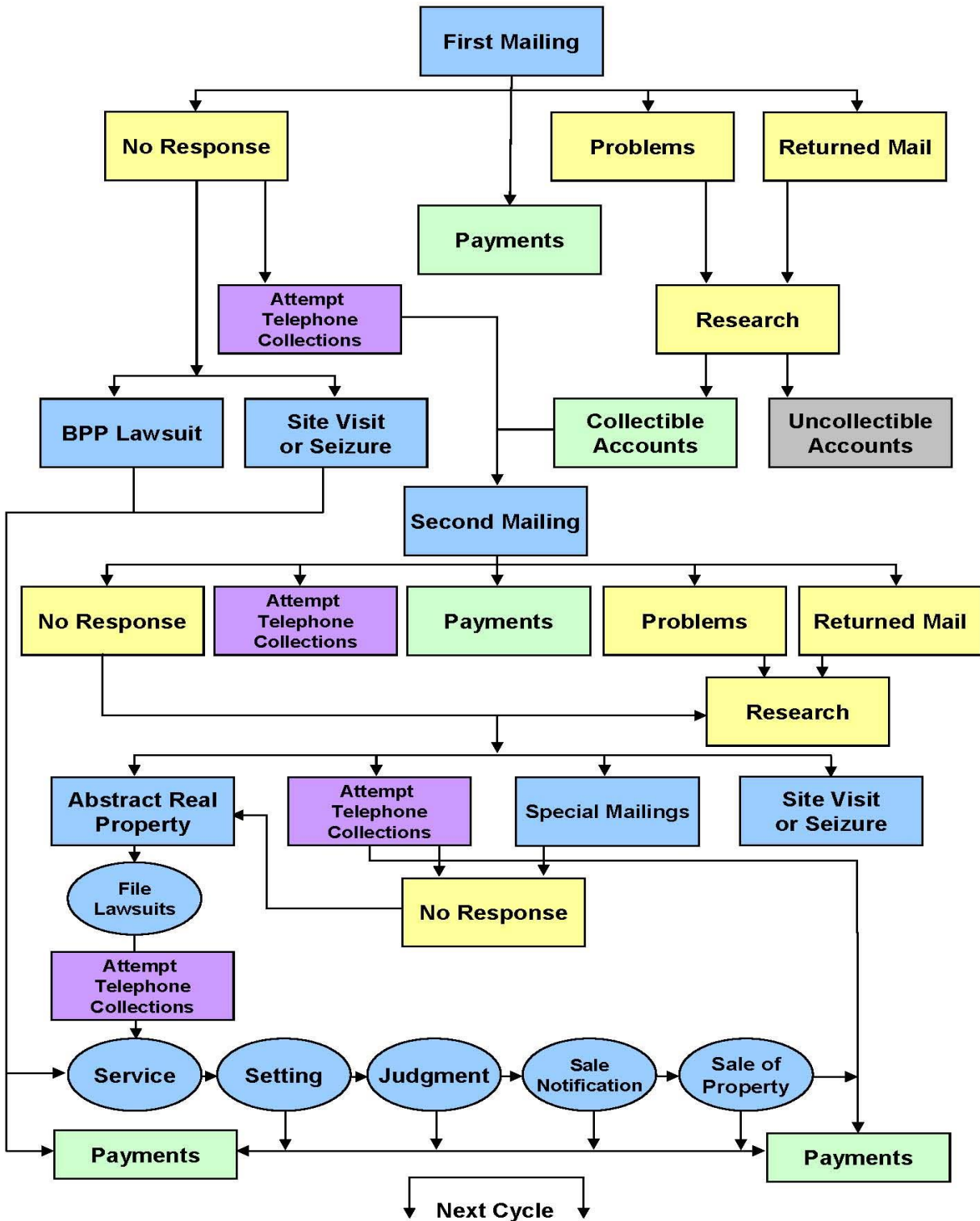
### **VII. Management and Support Team**

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# CHAPTER I

## Collection Process



# **EAGLE PASS ISD WORK PLAN**

## **Notifications**

- Mail BPP notice of intent to seize when necessary
- Mail second notification and 1<sup>st</sup> follow-up notice in September
- Mail 3<sup>rd</sup> notice and 2<sup>nd</sup> follow-up notice in December
- Mail special, targeted communications monthly depending on account status each month

## **Litigation**

- Randomly file lawsuits, with focus on high dollar, chronic accounts each month
- Take necessary steps to move all pending cases through the court system each month
- Conduct bi-yearly Sheriff sales
- File proof of claims in bankruptcy courts throughout the United States where taxes are due the District, and take actions necessary to secure taxes in the discharge of the bankruptcy

## **Research**

- Conduct skip tracing research on all accounts flagged with bad address
- Secure an abstract of title on property before filing suit on delinquent accounts
- Conduct follow-up research on defendants where citations have not been successfully served
- Initiate any other title or ownership research necessary to expedite resolution and payment of accounts

## **Taxpayer Communication**

- Initiate contact with Real and business personal property accounts to expedite payment
- Set up payment plans as authorized by the Tax Office
- Remain available during all business hours to assist taxpayers by phone or in person
- Respond to incoming correspondence within three business days

## **Other Workplan Goals**

- Maintain communication with all governmental departments (ie: Tax Office, Appraisal District, District Clerks Office, Sheriffs Department, and Judiciary) involved in the collection process to ensure the collection program remains as efficient as possible and serves to maximize collections while serving the needs of taxpayers
- Provide reports and information whenever necessary to the District

# EAGLE PASS ISD

## OCTOBER - DECEMBER 2015 ACTIVITY SUMMARY

### Taxpayer Notifications:

Mass Mailing Activity			
Letter Date	Letter Type	Account	Dollar Amount
November 2015	Final Warning	2,479	\$3,402,877.38
<b>TOTAL</b>		<b>2,479</b>	<b>\$3,402,877.38</b>

### Target Mailing Activity:

Target Mailing Activity		
Time Period	Number of Letters	Dollar Amount
October – December 2015	78	\$439,386.09

### Taxpayer Assistance and Payment Arrangements:

October – December 2015		
	Number of Accounts	Dollar Amount
Outbound Collection Calls	437	\$580,595.81
Taxpayer Walk Ins	366	\$545,309.46
In Bound Phone Inquiries & Correspondence	446	\$784,588.26
Law Firm Payment Holds	12	\$24,816.06
Tax Office Payment Arrangements	9	\$12,761.95

### Research and Litigation:

October – December 2015		
Activity	Number of Accounts	Dollar Amount
Abstracts of Title and Ownership Research	388	N/A
Lawsuits Filed	22	\$269,239.96
Judgments Entered	18	\$103,666.94

# CHAPTER II

## *Delinquent Collection Activity*

### **A. Mass Mailings**

*We mail personalized letters to all accounts on the tax roll that are not involved in litigation or have a condition that would prevent immediate legal action such as a payment arrangement, exemption, age or disability deferral, appraisal dispute, or other conditions that negate legal action. The mailing initiated on November 2015 is reflected below.*

<b>MASS MAILING ACTIVITY</b>			
<b>Letter Date</b>	<b>Letter Type</b>	<b>Account</b>	<b>Dollar Amount</b>
November 2015	Final Warning	2,479	\$3,402,877.38
<b>TOTAL</b>		<b>2,479</b>	<b>\$3,402,877.38</b>

*Sample letter can be found on the following page.*

### **B. Targeted Mailing**

*Each week the Firm mails personalized letters to groups of taxpayers based on the status of the account. The letters include Notice of Default, Trial Notice, Notice of Court Costs Due, Notice of Intent to Enforce Judgment, Notice of Seizure, Notice of Tax Foreclosure, Notice of Non-Suit Letters, and Notice of Lawsuit Dismissal.*

<b>TARGET MAILING ACTIVITY</b>		
<b>Time Period</b>	<b>Number of Accounts*</b>	<b>Dollar Amount</b>
October 2015	25	\$148,933.60
November 2015	30	\$127,770.13
December 2015	23	\$162,682.36
<b>TOTAL</b>	<b>78</b>	<b>\$439,386.09</b>

\*Targeted Letters are sent to all identified property owners and lien holders associated with the delinquent accounts and any related pending lawsuit.

**LINEBARGER GOGGAN BLAIR & SAMPSON, LLP**

ATTORNEYS AT LAW  
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San Antonio, TX 78205

PHONE: (210) 225-4422 FAX: (210) 231-0963  
(800) 876-6144  
November 12, 2015

T1-PO-S204



1053459298  
1,740

DELINQUENT TAXES : \$776.41  
PENALTY/INTEREST : \$312.89  
TOTAL DUE : \$1,089.30



RE: Acct. # CAD#1 HILLCREST ADDN, BLOCK LOT (see attached DELINQUENT ACCOUNT STATEMENT)

## FINAL WARNING!

Dear Eagle Pass Independent School District Taxpayer:

Several notices have been mailed urging you to pay your delinquent property taxes. Since you have failed to respond, we have no choice but to refer your account for legal enforcement. You must make payment within ten (10) days from the date of this letter or face possible seizure or foreclosure proceedings designed to satisfy your tax delinquency. If legal action is taken, you will be required to pay all related costs and fees, in addition to your delinquent taxes, penalty and interest. You can stop this from happening by contacting our office immediately to make payment.

Full payment should be made payable to Eagle Pass Independent School District and mailed to:

**Eagle Pass Independent School District Tax Office**  
**PO Box 1530**  
**Eagle Pass, TX 78853**  
**(830) 773-3826**

Please disregard this notice if: (1) you have paid these taxes since November 3, 2015, (2) you are timely paying these taxes under an installment agreement with the tax collector, or (3) you are now a debtor in a pending bankruptcy. If you are in bankruptcy, please furnish to us **in writing** the number of your bankruptcy case and the identification of the court in which it is pending so as to enable us to code your account and avoid further mailings to you. Please mail your bankruptcy information to the address above.

TEXAS LAW REQUIRES THAT WE NOTIFY YOU THAT IF YOU ARE 65 YEARS OF AGE OR OLDER OR DISABLED, AND YOU OCCUPY THE PROPERTY DESCRIBED IN THIS DOCUMENT AS YOUR RESIDENCE HOMESTEAD, YOU SHOULD CONTACT THE APPRAISAL DISTRICT REGARDING ANY ENTITLEMENT YOU MAY HAVE TO A POSTPONEMENT IN THE PAYMENT OF THESE TAXES.

Sincerely,  
LINEBARGER GOGGAN BLAIR & SAMPSON, LLP

Sonia A. Gonzalez  
Attorney at Law

C-102K

ESTA CORRESPONDENCIA SE TRATA DE SUS IMPUESTOS Y LA POSIBILIDAD DE UNA DEMANDA ACERCA DE SU PROPIEDAD. SI USTED DESEA ASISTENCIA POR UNA PERSONA QUE HABLA ESPANOL, LLAME USTED A (800)876-6144 Y UNA PERSONA LE AYUDARA



## C. Telephone/Personal Contact

*The Firm maintains a collections department staffed with professionals who are dedicated to making personal contact to collect taxes due. The volume of calls initiated each month is shown below. A list of accounts who have been contacted can be made available to the District upon request.*

<b>OUTBOUND COLLECTION CALLS</b>		
<b>Time Period</b>	<b>Number of Accounts</b>	<b>Dollar Amount</b>
October 2015	185	\$309,840.88
November 2015	135	\$155,342.02
December 2015	117	\$115,412.91
<b>TOTAL</b>	<b>437</b>	<b>\$580,595.81</b>

# CHAPTER III

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## *Taxpayer Assistance*

### **A. Taxpayer Inquiries**

*Taxpayers are encouraged to contact the firm to resolve their delinquent accounts. We have experienced bilingual personnel available Monday – Friday from 9:00 am to 5:30 pm to assist taxpayers. Each communication represents an opportunity to resolve problems and facilitate the payment of taxes. In addition, taxpayers may tender payments at our local office located on Monroe Street. Our employees will hand deliver those payments to the respective tax offices that same day. We provide taxpayers with receipts to confirm that payment was tendered. This chapter of the report summarizes our taxpayer assistance efforts based on the origin of the inquiry (phone or correspondence).*

<b>TAXPAYER WALK IN INQUIRIES</b>		
<b>Time Period</b>	<b>Number of Accounts</b>	<b>Dollar Amount</b>
October 2015	113	\$191,320.48
November 2015	135	\$198,766.62
December 2015	118	\$155,222.36
<b>TOTAL</b>	<b>366</b>	<b>\$545,309.46</b>

<b>IN BOUND CORRESPONDENCE AND PHONE INQUIRIES</b>		
<b>Time Period</b>	<b>Number of Accounts</b>	<b>Dollar Amount</b>
October 2015	101	\$227,165.18
November 2015	164	\$290,206.23
December 2015	181	\$267,216.85
<b>TOTAL</b>	<b>446</b>	<b>\$784,588.26</b>

## B. Payment Arrangements

*Taxpayers who are unable to pay their delinquent taxes in full are provided payment plan options based on the criteria set forth by the District. We encourage taxpayers who need assistance to utilize this payment opportunity to resolve their delinquent accounts.*

*Payment plans help to expedite payment in full by allowing financially challenged taxpayers partial payment options. The Tax Office provides formal payment contracts with specified time periods to pay off the delinquent balance. During the payoff period the account is placed on hold to prevent collection enforcement through legal action. Payment resolutions negotiated by the Firm usually involve business and larger real estate accounts because of the direct contact we initiate to collect the taxes. If partial payments are the only feasible way to resolve the account, we agree to process their partial payments and extend a 30 day hold to make their next payment.*

*When a payment hold is placed on the account, the Firm will not take legal action to collect the taxes due. All payment holds have a drop date so that collection enforcement can resume as necessary. If an account is already involved in litigation when a payment agreement is made, the litigation process is allowed to continue until a judgment is entered. Efforts to enforce the judgment will not be taken as long as the taxpayer complies with the payment plan.*

<b>LAW FIRM PAYMENT HOLDS</b>		
<b>Time Period</b>	<b>Number of Accounts</b>	<b>Amount Remaining Due</b>
October 2015	7	\$14,005.79
November 2015	3	\$1,695.37
December 2015	2	\$9,114.90
<b>TOTAL</b>	<b>12</b>	<b>\$24,816.06</b>

<b>TAX OFFICE PAYMENT ARRANGEMENTS</b>		
<b>Time Period</b>	<b>Number of Accounts</b>	<b>Amount Remaining Due</b>
October 2015	3	\$361.42
November 2015	3	\$3,990.47
December 2015	3	\$8,410.06
<b>TOTAL</b>	<b>9</b>	<b>\$12,761.95</b>

# CHAPTER IV

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## *Research*

### **A. Address and Ownership Research**

*The Firm's research personnel have access to national search engines to update address information on return mail or accounts on the tax roll that have an insufficient address. Our in-house research specialists are also trained to resolve complex ownership errors in the deed records. In some cases the research must go back to the original plats from the 1800's. When a new address or new ownership record is found, we share our findings with the Maverick County Appraisal District so that they may verify the data and update their records.*

<b>ADDRESS &amp; OWNERSHIP RESEARCH</b>	
<b>Time Period</b>	<b>Number of Accounts</b>
October 2015	289
November 2015	40
December 2015	35
<b>TOTAL</b>	<b>364</b>

## B. Title Research

*Prior to the filing of a lawsuit, the Firm will request an abstract of title from our abstractors to ensure that all lien holders are enjoined in the lawsuit. We randomly select accounts for litigation in addition to selecting specific accounts that we have determined require legal action. If title cannot be verified, the Firm's in-house research team will work with our abstractors and Maverick County Appraisal District to complete the title process.*

<b>ABSTRACTS OF TITLE PROCESSED</b>		
<b>Time Period</b>	<b>Title Orders Requested</b>	<b>Title Orders Received</b>
October 2015	0	1
November 2015	0	23
December 2015	0	0
<b>TOTAL</b>	<b>0</b>	<b>24</b>

# CHAPTER V

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## *Litigation*

*The Firm will file lawsuits as necessary to collect taxes due the District. When we file lawsuits we will work closely with the Maverick County District Clerk, Sheriff's Department and Judiciary to ensure our litigation procedures help to expedite the prosecution of every lawsuit filed. Dockets will be set regularly in accordance to the Judge's calendar and sheriff sales will be held as often as necessary on the steps of the Maverick County Courthouse.*

*The Firm is proactive in its efforts to collect taxes involved in bankruptcy. We monitor new bankruptcy filings every week to determine if taxes are due to our clients. Claims are filed immediately and include not only delinquent taxes but also current year taxes that will be due the District.*

*A detailed list of those lawsuits filed including suit number, filing date, and the defendant style are reflected in the tables below.*

<b>November 2015</b>		
<b>Suit Number</b>	<b>Filing Date</b>	<b>Defendant Style</b>
15-11-05039-TXAJA	19-Nov-2015	ALICIA PONZO PENA, ET AL
15-11-05046-TX	19-Nov-2015	SIMON MARTINEZ, ET AL
15-11-05029-TXAJA	19-Nov-2015	LUIS BASILIO RODRIGUEZ, AKA LUIS BASILLIO RODRIGUEZ
15-11-05037-TXAJA	19-Nov-2015	LFD, LLC FKA L.F.D., INC.
15-11-05034-TX	19-Nov-2015	VICTOR CARRILLO, III
15-11-05025-TXAJA	19-Nov-2015	ADRIANA GARCIA, ET AL
15-11-05036-TX	19-Nov-2015	JOSE G. ROMERO, ET AL
15-11-05042-TX	19-Nov-2015	ANTONIO JACOBO, ET AL

<b>November 2015 CONTINUED</b>		
<b>Suit Number</b>	<b>Filing Date</b>	<b>Defendant Style</b>
15-11-05044-TX	19-Nov-2015	JULIETA L. FUENTES , DOING BUSINESS AS LUNA'S #2
15-11-05045-TXAJA	19-Nov-2015	PATRICIA S. RODRIGUEZ
15-11-05026-TX	19-Nov-2015	ISRAEL J. MARTINEZ, JR.
15-11-05041-TXAJA	19-Nov-2015	JUAN GIRON, ET AL
15-11-05035-TXAJA	19-Nov-2015	NORA S. LONGORIA
15-11-05028-TX	19-Nov-2015	YANESIA VELA
15-11-05038-TX	19-Nov-2015	MARIA LUISA BUENROSTRO LUNA
15-11-05032-TX	19-Nov-2015	ANDRES H. RAMOS, ET AL
15-11-05031-TXAJA	19-Nov-2015	MARIO ORLANDO S. HESLES, ET AL
15-11-05027-TXAJA	19-Nov-2015	FELIX COVARRUBIAS, ET AL
15-11-05033-TXAJA	19-Nov-2015	ROSA LYDIA HERNANDEZ, ET AL
15-11-05043-TXAJA	19-Nov-2015	ROBERTO SANCHEZ MARTINEZ, ET AL
15-11-05040-TX	19-Nov-2015	MARTHA ISELA HERRERA, ET AL
15-11-05030-TX	19-Nov-2015	ALVARO RAMIREZ, JR., ET AL
<b>Number of Suits: 22</b>		

<b>TRIAL JUDGMENTS</b>			
<b>Suit Number</b>	<b>Judgment Date</b>	<b>Litigation Status</b>	<b>Judgment Amount</b>
07-11-03855-TXAJA	02-Nov-2015	JUDGMENT ENTERED	\$8,564.69
14-06-04819-TXAJA	02-Nov-2015	JUDGMENT ENTERED	\$4,394.44
09-09-04063-TX	02-Nov-2015	JUDGMENT ENTERED	\$11,009.43
13-06-04711-TXAJA	02-Nov-2015	JUDGMENT ENTERED	\$8,264.36
14-12-04885-TXAJA	02-Nov-2015	JUDGMENT ENTERED	\$4,637.10
15-01-04921-TXAJA	02-Nov-2015	JUDGMENT ENTERED	\$4,099.28
12-03-04557-TXAJA	02-Nov-2015	JUDGMENT ENTERED	\$6,452.79
07-10-03828-TX	07-Dec-2015	JUDGMENT ENTERED	\$2,376.42
10-05-04252-TX	07-Dec-2015	JUDGMENT ENTERED	\$4,075.02
11-07-04464-TX	07-Dec-2015	JUDGMENT ENTERED	\$12,701.80
13-08-04734-TX	07-Dec-2015	NEEDS ABSTRACT OF JUDGMENT	\$5,344.32
14-04-04804-TX	07-Dec-2015	NEEDS ABSTRACT OF JUDGMENT	\$4,535.51
14-01-04790-TX	07-Dec-2015	JUDGMENT ENTERED	PAID
14-06-04808-TX	07-Dec-2015	NEEDS ABSTRACT OF JUDGMENT	\$4,503.51
15-03-04948-TX	07-Dec-2015	JUDGMENT ENTERED	\$11,154.28
15-07-04982-TX	07-Dec-2015	JUDGMENT ENTERED	\$3,814.97
15-01-04914-TX	07-Dec-2015	JUDGMENT ENTERED	\$4,033.07
15-02-04906-TX	07-Dec-2015	JUDGMENT ENTERED	\$3,705.95
<b>TOTAL: 18</b>			<b>\$103,666.94</b>



<b>Motion and Order for Attorney Ad Litem</b>		
<b>Time Period</b>	<b>Motion/Order</b>	<b>Amount Due</b>
October 2015	1	\$2,917.35
November 2015	3	\$8,555.98
December 2015	0	\$0.00
<b>TOTAL</b>	<b>4</b>	<b>\$11,473.33</b>





## Trial Settings December 2015 Continued

Trial Date	Trial Activity	
<b>December 7, 2015 (293<sup>rd</sup>)</b>	<b>19 Lawsuits Set for Trial Cont.:</b>	
	<b>3</b>	<b>Lawsuits passed (Attorney Ad Litem request)</b>
	12-11-04646-TX	Maverick County, et al vs. Merejilda Hernandez, et al \$3,970.36 Attorney Ad Litem request
	09-06-03926-TX	Maverick County, et al vs. Juanita Cho \$2,965.05 Attorney Ad Litem request
	14-12-04898-TX	Maverick County, et al vs. George R. Houchin \$6,183.46 Attorney Ad Litem request
	<b>1</b>	<b>Lawsuit passed (Defendant's Attorney request)</b>
	10-02-04180-TX	Maverick County, et al vs. Hometown Grocery Company, et al \$44,782.00 Defendant's Attorney request
	<b>1</b>	<b>Lawsuit passed (payment agreement)</b>
	10-05-04256-TX	Maverick County, et al vs. Texas Home Center Inc, et al \$31,096.45 payment agreement
	<b>1</b>	<b>Lawsuit passed (perfect notice)</b>
	07-11-03842-TX	Maverick County vs. Guadalupe T. Hernandez, et al \$1,154.22 perfect notice
	<b>1</b>	<b>Lawsuit passed (perfect service)</b>
	13-04-04696-TX	Maverick County, et al vs. Oscar Casarez \$8,390.59 perfect service

<b>Sheriff Sale Eagle Pass ISD</b>		
<b>Date of Sale</b>	<b>Sale Activity</b>	<b>Amount Due</b>
<b>December 1, 2015</b>	Nineteen (19) Properties Reviewed for Sale	
	Fifteen (15) approved by Tax Office for Sheriff Sale	
	Eleven (11) properties Set for Sale Seven (7) properties were pulled – Payment Arrangements One (1) property was pulled – Paid in Full	
	Three (3) properties went to Sale for Minimum Bids	\$22,352.62
	Two (2) properties sold	\$24,482.07
	One (1) property Struck off to taxing entities	\$13,148.10

Note: 1<sup>st</sup> letter dated September 30, 2015: EPISD = 15 coded CRO + 28 extra letters

Note: 2<sup>nd</sup> letter dated October 16, 2015: EPISD = 11 coded CRO + 15 extra letters

## BANKRUPTCY FILINGS

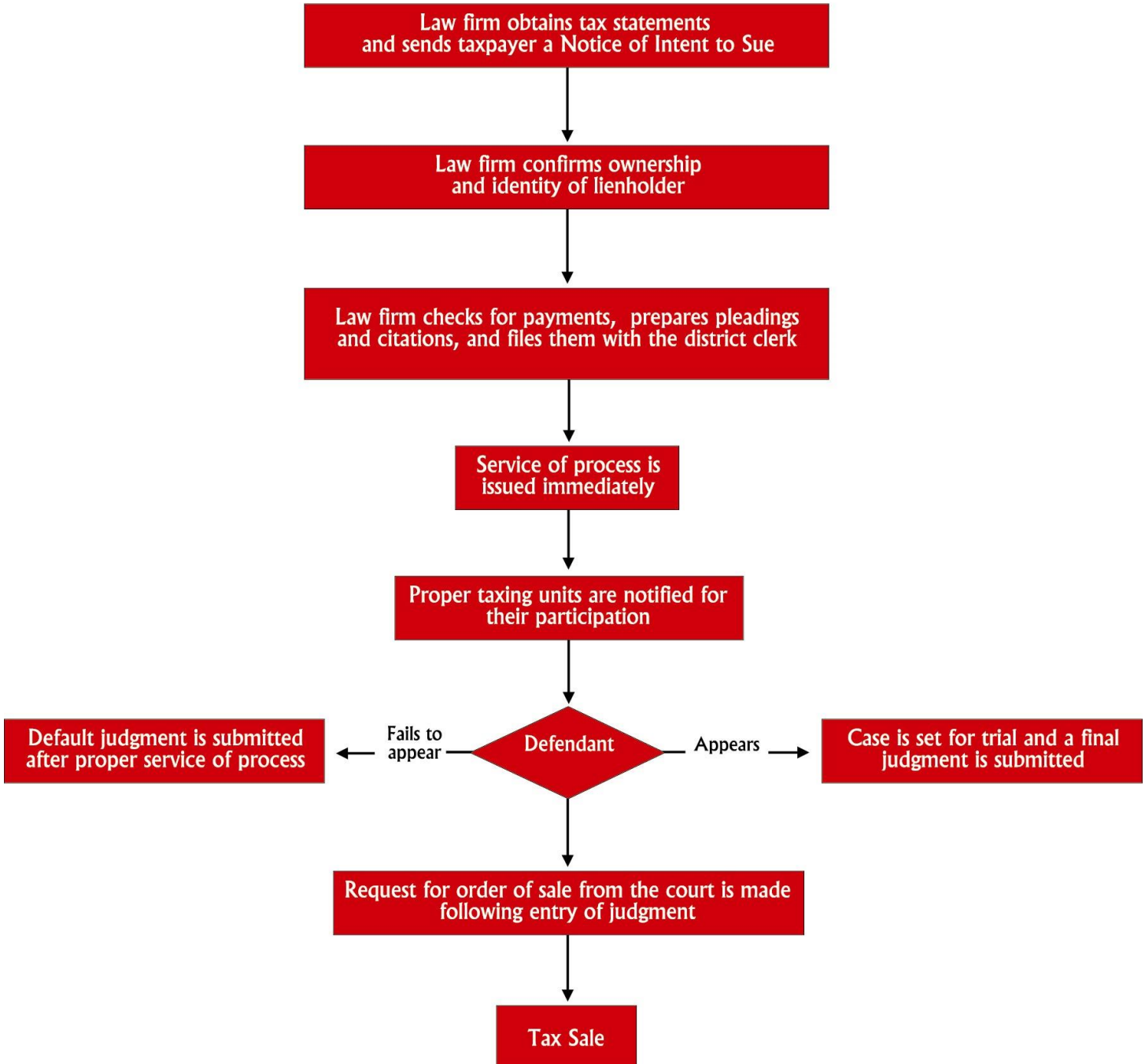
### CLAIMS FILED INVOLVING EAGLE PASS ISD TAX DEBT

### OCTOBER – DECEMBER 2015

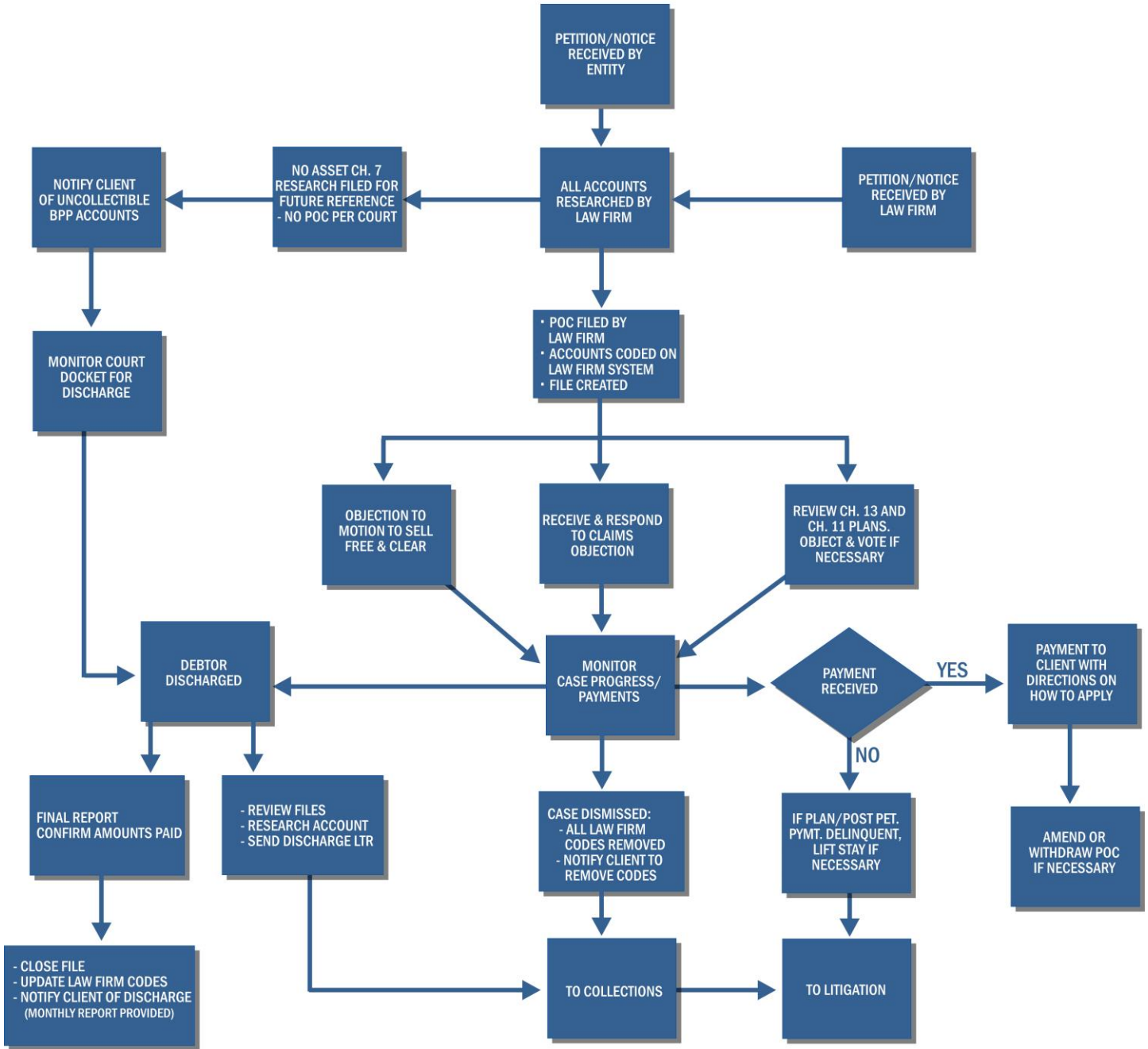
<b>Bankruptcy Number</b>	<b>Account Number</b>	<b>Debtor Name</b>	<b>CLAIM AMOUNT</b>
15-52492	11973	CRUZ MALDONADO & ROSA AMELIA MALDONADO	\$6,709.14
15-52507	55279	SANTIAGO DE LA GARZA & RAQUEL DE LA GARZA	\$771.13
15-52385	80268	CYNTHIA RANKIN	\$1,916.33
15-31141	9000286	NEWZOOM, INC.	\$87.68
<b>Cases: 4</b>	<b>Accts: 4</b>		<b>Total Claims: \$9,484.28</b>

AS OF JANUARY 2016 THERE ARE 10 EAGLE PASS ISD ACCOUNTS INVOLVED IN ACTIVE BANKRUPTCY PROCEEDINGS WITH DELINQUENT PROPERTY TAXES TOTALING \$39,244.30

# TAX SUIT PROCEDURES



# LINEBARGER GOGGAN BLAIR & SAMPSON, LLP BANKRUPTCY PROCEDURES





# CHAPTER VI

## Collection Results

*Linebarger Goggan reports collections based on information provided to the Firm from the Tax Office. The table below reflects delinquent tax collection results based on monthly reports from The Eagle Pass ISD Tax Assessor Collector.*

<b>EAGLE PASS ISD Delinquent Tax Collections</b>						
	<b>Tax Year 2015-2016</b>	<b>Tax Year 2014-2015</b>	<b>Tax Year 2013-2014</b>	<b>Tax Year 2012-2013</b>	<b>Tax Year 2011-2012</b>	<b>Tax Year 2010-2011</b>
<b>September</b>	\$188,495.24	\$193,855.12	\$145,947.96	\$164,451.89	\$180,904.98	\$178,485.18
<b>October</b>	\$143,756.14	\$211,315.28	\$145,887.36	\$177,362.65	\$184,123.27	\$180,424.61
<b>November</b>	\$63,182.62	\$112,645.02	\$132,149.31	\$191,811.25	\$111,649.02	\$108,583.52
<b>December</b>	\$173,064.84	\$121,153.11	\$119,078.04	\$174,795.75	\$138,720.26	\$131,818.54
<b>January</b>		\$153,108.95	\$131,426.94	\$90,690.80	\$138,436.12	\$159,029.88
<b>February</b>		\$193,834.49	\$163,508.41	\$123,990.39	\$160,445.05	\$130,899.11
<b>March</b>		\$171,836.53	\$123,217.22	\$98,169.47	\$154,352.22	\$216,510.19
<b>April</b>		\$101,490.17	\$75,694.88	\$104,298.58	\$105,957.24	\$92,352.71
<b>May</b>		\$104,059.54	\$97,028.53	\$73,283.93	\$176,993.05	\$83,453.98
<b>June</b>		\$99,460.75	\$100,312.59	\$101,793.29	\$114,638.94	\$103,338.34
<b>July</b>		\$243,696.59	\$322,081.86	\$270,169.69	\$203,433.86	\$215,762.41
<b>August</b>		\$196,864.02	\$288,126.34	\$158,512.88	\$219,242.76	\$208,371.91
<b>TOTAL</b>	<b>\$568,498.84</b>	<b>\$1,903,319.57</b>	<b>\$1,844,459.44</b>	<b>\$1,729,330.57</b>	<b>\$1,888,896.77</b>	<b>\$1,809,030.38</b>

# CHAPTER VII

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## *Management and Support Team*



Clif Douglass, III  
Managing Partner/San Antonio  
Joined in 1986



David Aelvoet  
Managing  
Partner/Bankruptcy  
Joined in 1993



Lilia Ledesma  
Partner  
Joined in 2003



Ronald Rocha  
Partner  
Joined in 1994



Sonia Gonzalez  
Partner  
Joined in 2007



Carri Baker Wells  
Director of Operations  
Joined in 1985



Don Stecker  
Partner  
Joined in 2008



Brad Balderrama  
Attorney  
Joined in 2009



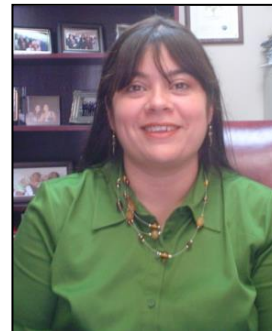
Darbey Wehrle  
Financial Reporting  
Manager  
Joined in 1988



Elaine Mika  
Operations Manager  
Joined in 1987



Nadine Quintanilla  
Assistant Operations  
Manager/Regional  
Supervisor  
Joined in 1994



Ana Cantu  
Collections Manager  
Joined in 2009  
Eagle Pass Office



Sara Garza  
Bankruptcy Manager  
Joined in 1983



Lorena De Hoyos  
Office & IT Administrator  
Joined in 2000



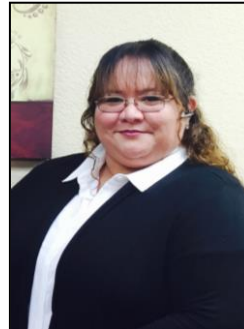
Baudi Cepeda  
Client Reporting Manager  
Joined in 2006



John Fry  
Collection Manager  
Joined in 2004



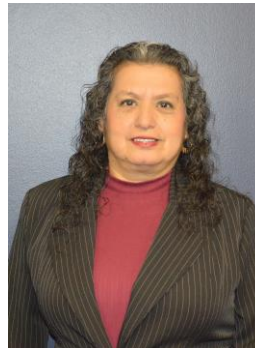
Rosa Cruz  
Litigation Assistant  
Joined in 2011  
Eagle Pass Office



Cecilia Chance  
Litigation Assistant  
Joined in 2013  
Eagle Pass Office



Leticia Crespín  
Litigation Assistant  
Joined in 2002



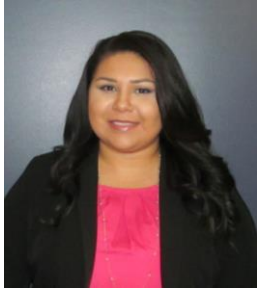
Irene Castillo  
Lawsuit Production  
Joined in 1998



Cecilia Villarreal  
Litigation Assistant  
Joined in 2009



Alison McConnon  
Litigation Assistant/  
Research Analyst  
Joined in 2015



Laura Ibarra  
Litigation Assistant  
Joined in 2015



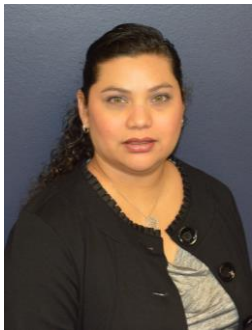
Tamika Temple  
Litigation Assistant  
Joined in 2015



Zane Goodspeed  
Collector  
Joined in 2011



Lindsay Moy  
Assistant Operations  
Manager  
Joined in 2002



Maria Hunter  
Bankruptcy Assistant  
Joined in 2013



Veronica Gomez  
Bankruptcy Assistant  
Joined in 2001



Yvette Balderas  
Bankruptcy Assistant  
Joined in 2010