

October 2, 2025

Mr. William Green
Assistant Superintendent of District Services
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

Project Name: Livonia Public Schools
District-Wide Public Address and Sound Systems Upgrades
Livonia, Michigan

IDS Project No.: 21191-1000 BP T11 - Technology

Dear Mr. Green,

Bid specifications and drawings for the District-Wide Public Address and Sound Systems Upgrades project were issued on August 11, 2025. The bid scope includes the replacement of all existing paging and classroom audio systems for all district buildings. All existing systems will be removed. The primary criteria is a transition from the legacy life safety systems (Paging/bells/emergency alerts) and individual classroom audio, without disruption to the normal daily building operations. A Mandatory Alternate was requested to provide for the replacement of all existing classroom speakers for classroom audio. Voluntary Alternates were encouraged, based on the scope of the project. A Construction Allowance of \$300,000.00 was included in the bid specifications to all bidders, and included in their total bid submissions.

A "Basis of Design" was established for all potential bidders, utilizing the solution provided for the Livonia Early Childhood Center for both Paging and Classroom Audio Systems, as approved by the District.

A pre-bid conference was conducted on August 18, 2025. The pre-bid conference was not mandatory.

Three (3) bids were received on September 3, 2025, as follows:

Bidder	Bid Bond	Required Affidavits	Base Bid	MA 1 Alternate New Classroom Speakers
Soundcom (Ametek)	Yes	Yes	\$3,379,000.00	\$249,500.00
VSC, Inc.	Yes	Yes	\$3,400,326.00	\$367,004.00
Digital Age Technologies (DAT)	Yes	Yes	\$4,029,199.00	\$564,567.00

All three bidders were invited to attend a post-bid conference to evaluate their bid submissions.

As the low-apparent bidder, Soundcom's submission did not meet the criteria for the "Basis of Design". A post-bid interview was conducted to evaluate their alternate solution, and the bid was summarily rejected.

The bid submitted by VSC, Inc. was evaluated and contained a calculation error for their classroom audio installation cost that was noted. IDS made the adjustment, based on their submitted Bill of Materials and unit pricing supplied. This adjustment was confirmed in the post bid interview and accepted by the district. The adjustment was an increase of \$195,308.00, revising their base bid amount to \$3,574,308.00. VSC's submission for Mandatory Alternate #1 was accepted by the District for \$367,004.00. VSC was determined to be compliant with specifications and has previously worked with the district extensively during the current and last bond initiative on a variety of technology projects with a favorable work record.

IDS recommends award of the District-Wide Public Address and Sound Systems Upgrades project to VSC, Inc, for the revised base bid of \$3,574,308.00 and acceptance of the Mandatory Alternate #1 in the additional amount of \$367,004.00 for an award total in the amount of \$3,941,312.00. In addition to the award amount, IDS is recommending a construction contingency be established in the amount of \$200,000.00.

5211 cascade road se, ste. 300
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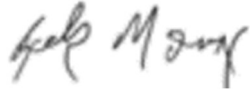
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Mr. William Green
IDS Project No. 21191-1000 BP T11
October 2, 2025
Page 2

Sincerely,

Integrated Design Solutions, LLC

A handwritten signature in black ink, appearing to read "Rock Morey". The signature is fluid and cursive, with the first name "Rock" and last name "Morey" clearly distinguishable.

Rock Morey
Project Manager

cc: T. Klan, LPS
B. Weber, PMR
File