



Meeting Date: April 23, 2026

Submitted By: Daniel Brooks
Title: Assistant Superintendent

Agenda Item: Consider and take action approving the selection to provide general contractor services for RFQ 25-20 Districtwide HS Digital Marquee (Buyboard Contract #777-25) project in Bond 2016.

CONSENT ITEM

RECOMMENDATION:

It is recommended that the Board approve the selection of Daktronics, Inc. to provide the general contractor services for the RFQ 25-20 Districtwide HS Digital Marquee (Buyboard Contract #777-25) project in Bond 2016 and that the Board of Trustees delegate the authority to the Superintendent to execute all contracts and related documents necessary to complete this project. The scope of work includes but is not limited to the installation of one (1) color LED marquee at each of the following three (3) locations: Judson High School, Veterans Memorial High School, and Wagner High School. The electrical scope of work is under design. Expenditures will be made from Bond 2016 funds at a total estimated construction cost of \$236,682.00.

IMPACT/RATIONALE:

Allows the district to purchase goods and services in accordance with Section 44.031 of the Texas Education Code. Expenditures will be made from Bond 2016 funds at a total estimated construction cost of \$236,682.00. The scope of work includes but is not limited to the installation of one (1) color LED marquee at each of the following three (3) locations: Judson High School, Veterans Memorial High School, and Wagner High School. The electrical scope of work is under design. The contract will be for a specific project and will expire upon completion of all related services.

BOARD ACTION REQUESTED:

Approval/Disapproval



JUDSON INDEPENDENT SCHOOL DISTRICT

Facilities Planning Department

Date: April 23, 2026
To: Lynnette Trevino, Director of Purchasing
From: Benjamin S. Mora, Executive Director of Facilities Planning
Project: RFQ 25-20 Districtwide HS Digital Marquee (Buyboard Contract #777-25)

The submittal for the above-mentioned project has been evaluated by the department of Facilities Planning. The Facilities Planning department presents the selection to the Board of Trustees for consideration and approval.

- Daktronics, Inc.
- Facility Solutions Group (FSG) Signs
- Atlas Sign Services, Inc.

Daktronics, Inc. is the highest ranked general contractor for the RFQ 25-20 Districtwide HS Digital Marquee (Buyboard Contract #777-25) project.

The scope of work includes but is not limited to the installation of one (1) color LED marquee at each of the following three (3) locations: Judson High School, Veterans Memorial High School and Wagner High School. The electrical scope of work is under design.

The total estimated construction cost is \$236,682.00. This includes the base proposal, and \$9,500.00 owner contingency allowance.

Campus	Amount
Judson HS	\$78,559.00
Wagner HS	\$85,693.00
Veterans Memorial HS	\$72,430.00
TOTAL	\$236,682.00

Expenditures will be made from Bond 2016 funds.

CC: Cecilia Davis, Deputy Superintendent of Operations
Daniel Brooks, Assistant Superintendent of Operations



Atlas Sign Services, Inc.

Houston's Most Trusted Sign Company
Since 1979!

TO:

Judson ISD
8012 Shin Oak Drive
Live Oak, TX 78233
Phone:

SHIP TO:

Pollyanne Johnson
Judson ISD
8012 Shin Oak Drive
Live Oak, TX 78233
Phone:

INVOICE # 20260125

DATE: 04/02/2026

SALESPERSON	P.O. NUMBER	TERMS	DOWN PMT	FINAL PMT
Alex Ortenstone	None	Due on Completion	\$0.00	\$264,507.00

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
3.0	<p>Sign Cabinet: 3'-0" (H) x 10'-1" (W) x 2'-2" (D) Illuminated sign cabinet.</p> <p>Specifications: Frame- 1.5" X 1.5" Aluminum Tubing- Welded Filler: .040" Pre Finished Aluminum Faces: 3/16" Acrylic Graphics: Vinyl Applied to the Second Surface Illumination: Principal LED</p> <p>CUSTOMER TO PROVIDE VECTOR ARTWORK FOR THE SCHOOL LOGOS PRIOR TO FABRICATION. If Atlas needs to digitize or clean up the logos, there will be a change order issued.</p> <p>Atlas Sign BuyBoard Vendor #777-25</p>	\$9,000.00	\$27,000.00
3.0	<p>Furnish (1) Daktronics Galaxy Outdoor Electronic Message center model (2V) GS6-80X200-15.85-RGB-2V double-sided LED display.</p> <p>*Price includes a Daktronics Verizon 4G Cellular Modem Daktronics Verizon Lifetime 4G Cellular Data Plan.</p> <p>*Price Includes Venus Control Suite Basic Subscription for a secure, web-based software that enables display management anytime, anywhere via internet connection.</p> <p>Daktronics Specs: Display: 15.85mm: Full Color Active Area: 4' 2" H X 10' 5" W Cabinet Dimensions: 4' 8" H X 10' 8" W X 0' 5" D Communication: Verizon 4G Cellular Modem Max Power: 25.08 Total Amps (12.54 Amps Per Face)</p> <p>Atlas to furnish and deliver the following to the customer:</p> <p>(1) One GS6 RGB Spare Parts, Which Includes: One (1) Module, One (1) Sata Cable and, One (1) Power Supply</p> <p>Atlas Sign BuyBoard Vendor #777-25</p>	\$51,320.00	\$153,961.00
3.0	<p>Warranty: 5 Year Manufacturer's Parts Warranty Labor Warranty from Daktronics</p>	\$3,151.00	\$9,454.00

	Atlas BuyBoard Vendor #777-25		
3.0	<p>Fabricate (1) One 8'-0" (H) x 3'-10" (W) x 1'-0" (D) non-illuminated pole cover.</p> <p>Specifications: Frame- 1" X 1" Steel Tubing- Welded Filler: .040" Pre Finished Aluminum Graphics Upgrade: Oracal High Performance White Vinyl Address Full Color Digital Print Logo Applied to the First Surface</p> <p>Atlas BuyBoard Vendor #777-25</p>	\$3,000.00	\$9,000.00
3.0	<p>Installation of (1) One Internally Illuminated Top ID Sign Cabinet, (1) One Daktronics LED Display, and (1) One Pole Cover on a new steel pole with 3000psi concrete footing.</p> <p>Primary electrical to the sign is BY OTHERS. (2) Two 20amp / 120V circuits must be within 2 feet of the location of the new sign prior to installation date. All electrical requirements to be confirmed by the electrician performing the electrical work.</p> <p>Atlas Sign BuyBoard Vendor #777-25</p>	\$8,510.00	\$25,530.00
1.0	<p>WAGNER HIGH SCHOOL REMOVAL:</p> <p>Remove and dispose (1) one existing double-sided masonry pylon sign. Atlas to cut masonry foundation 3" below grade and fill with dirt. ATLAS WILL BE AS CAREFUL AS POSSIBLE DURING THE REMOVAL, BUT IS NOT RESPONSIBLE FOR REPAIRS TO ANY DAMAGE PERFORMED TO THE GRASS OR SPRINKLER HEADS.</p> <p>This line item includes the cost of a telehandler rental to perform the removal.</p> <p>Atlas Sign BuyBoard Vendor #777-25</p>	\$10,600.00	\$10,600.00
1.0	<p>JUDSON HIGH SCHOOL REMOVAL:</p> <p>Remove and dispose (1) one existing double-sided masonry monument sign. Atlas to cut masonry foundation 3" below grade and fill with dirt. ATLAS WILL BE AS CAREFUL AS POSSIBLE DURING THE REMOVAL, BUT IS NOT RESPONSIBLE FOR REPAIRS TO ANY DAMAGE PERFORMED TO THE GRASS, FENCING OR SPRINKLER HEADS.</p> <p>Atlas Sign BuyBoard Vendor #777-25</p>	\$6,262.00	\$6,262.00
1.0	<p>Fuel charge and per diem expense for four field technicians to travel from Houston to San Antonio to perform the removals and installations.</p> <p>Atlas Sign BuyBoard Vendor #777-25</p>	\$4,000.00	\$4,000.00
1.0	<p>Owner's contingency/allowance as referenced in the bid document.</p> <p>Atlas Sign BuyBoard Vendor #777-25</p>	\$9,500.00	\$9,500.00
1.0	<p>Cost for a payment and performance bond to cover the full value of the project.</p> <p>Atlas Sign BuyBoard Vendor #777-25</p>	\$8,000.00	\$8,000.00

Est. Permit Fee:

Subtotal:

Credit Card Fee:	\$0.00
Shipping Fee:	\$0.00

Sales Tax:	\$0.00
Contract Total:	\$264,507.00

Judson ISD

Sign: _____

Print: _____

Date: _____

Atlas Sign Services, Inc.

Sign: _____

Print: _____

Date: _____

Make all checks payable to:

Atlas Sign Services, Inc.
 6411 Airline Dr
 Houston, Tx 77076

If you have any questions concerning this invoice, contact Alex Ortenstone, 713-699-1121: alex@atlassigns.com.

THANK YOU FOR YOUR BUSINESS!

NOTES

Customer to provide a detailed survey with easements and certificate of occupancy/fire code permit before permitting can begin.

Contract Notes:

All service(s) for completion by Atlas Sign Services, Inc.

is subject to Atlas Sign Services, Inc. Terms and Agreements and should be reviewed before signing the contract. All service is limited to the description provided; any other service wanted is additional. If you have any questions about the scope of work included should be directed to your sales representative before signing this contract.

Estimated Installation: 6-8 Weeks UPON ALL APPROVALS (Art, Construction, Placement, Permitting and Texas One Call.). This estimated installation time is subject to change upon orders receipt.

Primary Electric by others.

Atlas Sign Services, Inc. Is a licensed Electrical Sign Company regulated by the Texas Department of Licensing and Regulation, under Contractor License #1800, And Electrical Sign Master License #462820

This sign will be installed under Article 600 of the 2026 National Electric Code. Per Article 600.3- (NEC 2026) This sign will bear the Underwriters Laboratory Label, unless inspected by "Special Permission" by the local "Authority Having Jurisdiction

Service calls will be collected upon completion. Please be prepared to write a check and give to the service technician upon completion.

Please make all checks payable to: Atlas Sign Services, Inc. This proposal may be withdrawn if not accepted within 30 days. By signing, Customer accepts Company's proposal for the Job and agrees to all of the terms and agreements of the purchase contract set forth by Atlas Sign Service, Inc.

****PROCESSING FEE OF 5% WILL BE ADDED TO ALL PAYMENTS MADE BY CREDIT CARD****
After grace period of 30 days, Atlas Sign Services, Inc., reserves the right to apply late fees to the customers remaining balance.

Texas Electrical Sign Contractor #18004 Regulated By Texas Department Of Licensing
Regulation P.O. Box 12157, Austin, TX 78711 (800) 803-9202 or (512) 463-6599

DAKTRONICS QUOTE # 885870-1-1

Judson Independent School District
 Benjamin S. Mora
 8012 Shin Oak Dr
 Live Oak, TX USA 78233
 Phone: (210)945-5956
 Fax:
 Email: bmora799@judsonisd.org

31/Mar/2026
 Quote Valid for: 120 days
 Terms: Net 30 days from shipment with
 Purchase Order
 Subject to Credit Review
 FCA: DESTINATION
 Delivery: Call for Production Time

Reference: Judson High School - Marquee - BuyBoard Contract #777-25

Item No.	Model	Description	Qty	Price
1	GS6-80X200-15.85-RGB-2V	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet Matrix: 80 lines by 200 columns Line Spacing: 15.85mm LED Color: RGB- 281 Trillion Colors Face Configuration: 2V - two one sided displays - same content View Angle: 140 degrees Horizontal x 70 degrees Vertical Cabinet Dimensions: 4' 8" H X 10' 8" W X 0' 5" D (Approx. Dimensions) Max Power: 1505 watts/display Weight: Unpackaged 360 lbs per display; Packaged 500 lbs per display	1	\$71,727.00
	Daktronics Verizon Modem, 4G, Ethernet	Daktronics Verizon 4G Cellular Modem Only - Requires Daktronics Verizon Cellular Data Plan	1	
	GS6/VS6 RGB Spare Parts - One Module Package	Includes One (1) Module, Sata Cable, and Power Supply	1	
	System Startup	Final Commissioning of Equipment	1	
	Physical Installation	See attachment A.	1	
	Fabrication of Peripheral Equipment	Decorative Accent Fabrication	1	
	Bonds	Bonds apply only to the first year of warranty.	1	
2	Comments	Contingency Fee	1	\$3,167.00
3	FREIGHT	Shipping to Converse, TX 78109 via LTL (enclosed trailer). Usually unloads at a dock. Forklift or pallet jack may be required. Customer is responsible for receiving & unloading truck upon delivery.	1	\$790.00
Services				
4	5 Years Parts & 5 Years Daktronics On-site Labor for GS6-80X200-15.85-RGB-2V@1	Includes Customer Care Level 1	1	\$2,875.00
	Venus® Control Suite Basic 10-Year Subscription	Secure, web-based software that enables display management anytime, anywhere via internet connection.	1	

DAKTRONICS QUOTE # 885870-1-1

Venus® Control Suite Training Onboarding	Venus® self guided training videos. (English only.)	1
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Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, Up to 100,000 Pixels	Daktronics Verizon Lifetime 4G Cellular Data Plan Per Modem, for Venus Control Suite on Displays Up to 100,000 pixels. Excludes streaming data feeds and diagnostics.	1
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Total Price Excluding Applicable Tax:	\$78,559.00
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Please reference listed sales literature: DD3148704 for GS6-80X200-15.85-RGB-2V, DD3512730 for Daktronics Verizon Modem, 4G, Ethernet

Please reference listed shop drawings: DWG-03120235 for GS6-80X200-15.85-RGB-2V

Options

Please contact your sales representative for additional information

Service Options

10 Years Parts & 10 Years Daktronics On-site Labor for GS6- 80X200-15.85-RGB-2V@1	Includes Customer Care Level 1	1	\$8,170.00
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DAKTRONICS QUOTE # 885873-1-1

Judson Independent School District
 Benjamin S. Mora
 8012 Shin Oak Dr
 Live Oak, TX USA 78233
 Phone: (210)945-5956
 Fax:
 Email: bmora799@judsonisd.org

31/Mar/2026
 Quote Valid for: 120 days
 Terms: Net 30 days from shipment with
 Purchase Order
 Subject to Credit Review
 FCA: DESTINATION
 Delivery: Call for Production Time

Reference: Veterans Memorial HS - Marquee - BuyBoard Contract #777-25

Item No.	Model	Description	Qty	Price
1	GS6-80X200-15.85-RGB-2V	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet Matrix: 80 lines by 200 columns Line Spacing: 15.85mm LED Color: RGB- 281 Trillion Colors Face Configuration: 2V - two one sided displays - same content View Angle: 140 degrees Horizontal x 70 degrees Vertical Cabinet Dimensions: 4' 8" H X 10' 8" W X 0' 5" D (Approx. Dimensions) Max Power: 1505 watts/display Weight: Unpackaged 360 lbs per display; Packaged 500 lbs per display	1	\$65,598.00
	Daktronics Verizon Modem, 4G, Ethernet	Daktronics Verizon 4G Cellular Modem Only - Requires Daktronics Verizon Cellular Data Plan	1	
	GS6/VS6 RGB Spare Parts - One Module Package	Includes One (1) Module, Sata Cable, and Power Supply	1	
	System Startup	Final Commissioning of Equipment	1	
	Fabrication of Peripheral Equipment	Please Contact Project Manager for Dimensions and Quantities	1	
	Physical Installation	See attachment A.	1	
	Bonds	Bonds apply only to the first year of warranty.	1	
2	Comments	Contingency Fee	1	\$3,167.00
3	FREIGHT	Shipping to San Antonio, TX 78266 via LTL (enclosed trailer). Usually unloads at a dock. Forklift or pallet jack may be required. Customer is responsible for receiving & unloading truck upon delivery.	1	\$790.00
Services				
4	5 Years Parts & 5 Years Daktronics On-site Labor for GS6-80X200-15.85-RGB-2V@1	Includes Customer Care Level 1	1	\$2,875.00
	Venus® Control Suite Basic 10-Year Subscription	Secure, web-based software that enables display management anytime, anywhere via internet connection.	1	



DAKTRONICS QUOTE # 885873-1-1

Venus® Control Suite Training Onboarding	Venus® self guided training videos. (English only.)	1
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Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, Up to 100,000 Pixels	Daktronics Verizon Lifetime 4G Cellular Data Plan Per Modem, for Venus Control Suite on Displays Up to 100,000 pixels. Excludes streaming data feeds and diagnostics.	1
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Total Price Excluding Applicable Tax:	\$72,430.00
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Please reference listed sales literature: DD3148704 for GS6-80X200-15.85-RGB-2V, DD3512730 for Daktronics Verizon Modem, 4G, Ethernet

Please reference listed shop drawings: DWG-03120235 for GS6-80X200-15.85-RGB-2V

Options

Please contact your sales representative for additional information

Service Options

10 Years Parts & 10 Years Daktronics On-site Labor for GS6-80X200-15.85-RGB-2V@1	Includes Customer Care Level 1	1	\$8,170.00
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DAKTRONICS QUOTE # 885866-1-1

Judson Independent School District
 Benjamin S. Mora
 8012 Shin Oak Dr
 Live Oak, TX USA 78233
 Phone: (210)945-5956
 Fax:
 Email: bmora799@judsonisd.org

31/Mar/2026
 Quote Valid for: 120 days
 Terms: Net 30 days from shipment with
 Purchase Order
 Subject to Credit Review
 FCA: DESTINATION
 Delivery: Call for Production Time

Reference: Wagner HS - Marquee - BuyBoard Contract #777-25

Item No.	Model	Description	Qty	Price
1	GS6-80X200-15.85-RGB-2V	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet Matrix: 80 lines by 200 columns Line Spacing: 15.85mm LED Color: RGB- 281 Trillion Colors Face Configuration: 2V - two one sided displays - same content View Angle: 140 degrees Horizontal x 70 degrees Vertical Cabinet Dimensions: 4' 8" H X 10' 8" W X 0' 5" D (Approx. Dimensions) Max Power: 1505 watts/display Weight: Unpackaged 360 lbs per display; Packaged 500 lbs per display	1	\$78,861.00
	Daktronics Verizon Modem, 4G, Ethernet	Daktronics Verizon 4G Cellular Modem Only - Requires Daktronics Verizon Cellular Data Plan	1	
	GS6/VS6 RGB Spare Parts - One Module Package	Includes One (1) Module, Sata Cable, and Power Supply	1	
	System Startup	Final Commissioning of Equipment	1	
	Physical Installation	See attachment A.	1	
	Fabrication of Peripheral Equipment	Decorative Accent Fabrication	1	
	Bonds	Bonds apply only to the first year of warranty.	1	
2	Comments	Contingency Fee	1	\$3,167.00
3	FREIGHT	Shipping to San Antonio, TX 78244 via LTL (enclosed trailer). Usually unloads at a dock. Forklift or pallet jack may be required. Customer is responsible for receiving & unloading truck upon delivery.	1	\$790.00
Services				
4	5 Years Parts & 5 Years Daktronics On-site Labor for GS6-80X200-15.85-RGB-2V@1	Includes Customer Care Level 1	1	\$2,875.00
	Venus® Control Suite Basic 10-Year Subscription	Secure, web-based software that enables display management anytime, anywhere via internet connection.	1	



DAKTRONICS QUOTE # 885866-1-1

Venus® Control Suite Training Onboarding	Venus® self guided training videos. (English only.)	1
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Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, Up to 100,000 Pixels	Daktronics Verizon Lifetime 4G Cellular Data Plan Per Modem, for Venus Control Suite on Displays Up to 100,000 pixels. Excludes streaming data feeds and diagnostics.	1
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Total Price Excluding Applicable Tax:	\$85,693.00
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Please reference listed sales literature: DD3148704 for GS6-80X200-15.85-RGB-2V, DD3512730 for Daktronics Verizon Modem, 4G, Ethernet

Please reference listed shop drawings: DWG-03120235 for GS6-80X200-15.85-RGB-2V

Options

Please contact your sales representative for additional information

Service Options

10 Years Parts & 10 Years Daktronics On-site Labor for GS6- 80X200-15.85-RGB-2V@1	Includes Customer Care Level 1	1	\$8,170.00
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Facility Solutions Group
 Sign Manufacturing & Installation
 4300 NE Loop 410, San Antonio, Texas 78218
 www.fsg.com

QUOTE

Date: April 2, 2026
Valid: 30 days

BILL TO

Judson I.S.D.
 Account #: 100209
 8012 Shin Oak Drive
 San Antonio, Texas 78233-2457

 Pollyanne Johnson
 +12106599600

SITE LOCATION

Multiple Locations

Judson ISD Digital Marquee : Judson HS

#	DESCRIPTION	QTY	UNIT PRICE	TOTAL
1	<ul style="list-style-type: none"> • Buy Board Contract # 777-25 • Demo existing and dispose. • Fabricate, deliver, and install the following in its place. • Re-use existing electrical. • Permit procurement included. Permit cost to be charged at time of final invoicing. 	1	\$0.00	\$0.00
2	Technical Survey	1	\$550.00	\$550.00
3	Permit Acquisition Fee Staff time to obtain permits. Price is per permit submission. Does not include additional staff time for variances, street/sidewalk closures, or additional required non-sign permits.	1	\$475.00	\$475.00
4	B. JUDSON HIGH SCHOOL (9142 FM 78 in Converse) Demo existing masonry monument and haul spoils. Produce the following in its place : 4'-8" x 10'-8" Daktronics Galaxy GS6 Series electronic message center Double-face. 15.85mm RGB. 4G Wireless with lifetime cellular data plan. Venus Control Suite software and web-based software training. External temperature sensor. 5-year parts only warranty. Steel tube frame. Perforated aluminum returns, painted black. 10'-0" x 3'-0" x 1'-6" deep pole cover Aluminum .090 over steel tube frame. Painted black. Single pole mount, direct buried into ground. Concrete pad. 14'-8" OAH.	1	\$70,061.64	\$70,061.64
5	OWNER CONTINGENCY	1	\$3,166.67	\$3,166.67
6	5-YEAR PARTS AND LABOR WARRANTY	1	\$2,000.00	\$2,000.00

Subtotal	\$76,253.30
Tax (Exempt)	\$0.00

Total	\$76,253.30
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TERMS & CONDITIONS

- ✓ This quote is valid for 30 days from date of issue.
- ✓ 50% deposit required to begin production.
- ✓ Balance due upon completion of installation.
- ✓ Permits and engineering (if required) are additional unless specified.

By signing below, Customer accepts Company's proposal for the Project and agrees to all of the terms and conditions stated on the Quote/Contract.

Customer Signature & Date

FSG Representative & Date

Contract Terms

PAYMENT TERMS

Please make checks payable to FSG-Signs. Terms are Due Upon Completion, unless otherwise agreed.

SALES TAX

Sales tax calculated at 8.25% unless otherwise stated. Subject to change based on jurisdiction and will reflect on invoice.

PROPOSAL VALIDITY

This proposal may be withdrawn if not accepted within 14 days due to fluctuating cost, material and labor costs.

ELECTRICAL REQUIREMENTS

Customer is responsible for furnishing all primary electrical service (120V UNLESS OTHERWISE AGREED) and connection to the sign BASE including: timers, photocells, switches, and/or other controls required by local city ordinances at Customer's own expense.

SITE ACCESS

Installation portion of this estimate is based on adequate access to front and backside of the sign install areas. Unforeseen obstacles may require additional charges.

PRIVATE LINES

All private lines must be clearly marked by the customer (such as irrigation systems and ground lighting). Any damage to private lines not clearly marked is the responsibility of the customer.

NEW CONSTRUCTION TAX

For projects that must be now constructed under Texas law, applicable taxes on materials are included in the contract price. Labor is non-taxable. The total contract amount shown in this proposal is an all-inclusive price covering all required materials, labor, and any applicable taxes.

SHIPPING

All shipping quotes expire after 60 days. Any price differences listed on final invoice are the responsibility of Customer.

CREDIT CARD SURCHARGE

FSG imposes a 3% surcharge on credit cards, matching state law, that is not greater than our cost of acceptance.

STANDARD SPECIFICATIONS

The Project shall be completed in accordance with the sign drawing and elevation specifications corresponding to the Job Number listed above which are approved by Customer ("Standard Specifications"), unless changes to the Standard Specifications are accepted by the parties in writing in accordance with the Change Order process described below.

CONTRACT AMOUNT

Customer shall pay Company for the Project in the total amount listed on the reverse side of this Contract ("Contract Amount"). This time of the essence with respect to Customer's payment obligations.

ADDITIONAL WORK

If the work cannot be completed as specified due to abnormal site conditions or required extra work not anticipated, Customer agrees Company may bill for additional labor and materials incurred. Customer also agrees to pay for: (a) abnormal site conditions or underground obstructions; (b) electrical access limitations; (c) costs associated with access; (d) rental equipment needed for installation; (e) lift rental. Customer agrees to pay any costs that arose due to delays caused by Customer or Customer's agents.

TAXES

Customer agrees to pay all taxes that are or may become due by Customer or that may be levied upon Company in connection with the Project, including sales, use, and rental taxes levied by any federal, state, county, or municipal authority or political subdivision thereof.

LATE FEES

Customer agrees that all amounts not paid by due date stated on invoice sent by Company are subject to a late fee of 18% per annum or the maximum rate allowable by law, and Customer agrees to pay such late fee.

OWNERSHIP OF SIGNAGE PROPERTY

Company shall contribute parts and materials to manufacture the signage related to the Project ("Signage Property"). Customer acknowledges and agrees that all Signage Property is owned by the Company until receipt of final payment for the Project. Customer expressly agrees that title to the Signage Property is retained by Company and in Company's name until Customer's full payment for the Project is received. Customer further agrees that if Customer fails to make payment in full for the Project within 90 days of completion, then Company shall have the right, and is hereby authorized and empowered to take and remove the Signage Property from the installation site and resume possession of the Signage Property, without liability for damages or other claims.

OWNERSHIP OF COMPANY DESIGNS

Company may provide Customer with design and artwork created by Company for the Project ("Company Designs"). All rights remain with Company. Customer may not use, modify, or distribute Company Designs without written consent.

PERMITS AND LICENSES

Unless otherwise stated, Company shall obtain all necessary installation permits. Customer is responsible for meeting all variance requirements.

CHANGE ORDERS

Any changes requested by Customer require a written Change Order signed by all parties. Company may work in its sole discretion upon such request after the Change Order is signed.

CUSTOMER DELAY

Company is not liable for delays caused by Customer actions, omissions, or obligations.

TERMINATION

If Customer cancels after work has begun, Customer agrees to pay Company for all work performed plus a cancellation fee of 25% of the total Contract Amount.

LIMITED WARRANTY

ALL SIGNAGE PROPERTY AND SERVICES PROVIDED BY COMPANY IS GUARANTEED, PARTS & LABOR, FOR A PERIOD OF FIVE YEARS AGAINST MECHANICAL DEFECTS WITH AN ADDITIONAL LIFETIME MANUFACTURERS PARTS WARRANTY FOR PRINCIPAL LEDS AND POWER SUPPLIES (ref Principal Warranty and Terms). Expressly excluded from this warranty are acts of God, vandalism, customer modification or defects due to Customer negligence and any other causes beyond the control of the Company. All warranties are void with respect to portions of Project not manufactured, performed or serviced by Company, its employees or agents.

DISCLAIMER OF WARRANTIES

This contract has no warranties beyond those specifically written in it.

FORCE MAJEURE

Company is not liable for delays due to strikes, weather, war, labor disputes, etc., beyond its control.

MECHANICS LIEN

Customer acknowledges Company may file a mechanics lien if Customer fails to pay.

INDEMNIFICATION

Customer agrees to indemnify Company from damages caused by Customer's negligence.

INDEPENDENT CONTRACTOR STATUS

Company acts as an independent contractor, not an employee or agent of Customer.

MISCELLANEOUS

Texas law governs this contract. Company may assign this contract at its sole discretion.



Facility Solutions Group
 Sign Manufacturing & Installation
 4300 NE Loop 410, San Antonio, Texas 78218
 www.fsg.com

QUOTE

Date: April 2, 2026
Valid: 30 days

BILL TO

Judson I.S.D.
 Account #: 100209
 8012 Shin Oak Drive
 San Antonio, Texas 78233-2457

 Pollyanne Johnson
 +12106599600

SITE LOCATION

Multiple Locations

Judson ISD Digital Marquee : Veterans Memorial HS

#	DESCRIPTION	QTY	UNIT PRICE	TOTAL
1	<ul style="list-style-type: none"> • Buy Board Contract # 777-25 • Demo existing and dispose. • Fabricate, deliver, and install the following in its place. • Re-use existing electrical. • Permit procurement included. Permit cost to be charged at time of final invoicing. 	1	\$0.00	\$0.00
2	Technical Survey	1	\$550.00	\$550.00
3	Permit Acquisition Fee Staff time to obtain permits. Price is per permit submission. Does not include additional staff time for variances, street/sidewalk closures, or additional required non-sign permits.	1	\$475.00	\$475.00
4	C. VETERANS MEMORIAL HIGH SCHOOL (7618 E. Evans Rd. in San Antonio) Demo existing EMC pole sign and haul spoils. Produce the following in its place : 4'-8" x 10'-8" Daktronics Galaxy GS6 Series electronic message center Double-face. 15.85mm RGB. 4G Wireless with lifetime cellular data plan. Venus Control Suite software and web-based software training. External temperature sensor. 5-year parts only warranty. Steel tube frame. Perforated aluminum returns, painted black. 10'-0" x 3'-0" x 1'-6" deep pole cover Aluminum .090 over steel tube frame. Painted black. Single pole mount, direct buried into ground. Concrete pad. 14'-8" OAH.	1	\$68,445.63	\$68,445.63
5	OWNER CONTINGENCY	1	\$3,166.67	\$3,166.67
6	5-YEAR PARTS AND LABOR WARRANTY	1	\$2,000.00	\$2,000.00

Subtotal	\$74,637.29
Tax (Exempt)	\$0.00

Total	\$74,637.29
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TERMS & CONDITIONS

- ✓ This quote is valid for 30 days from date of issue.
- ✓ 50% deposit required to begin production.
- ✓ Balance due upon completion of installation.
- ✓ Permits and engineering (if required) are additional unless specified.

By signing below, Customer accepts Company's proposal for the Project and agrees to all of the terms and conditions stated on the Quote/Contract.

Customer Signature & Date

FSG Representative & Date

Contract Terms

PAYMENT TERMS

Please make checks payable to FSG-Signs. Terms are Due Upon Completion, unless otherwise agreed.

SALES TAX

Sales tax calculated at 8.25% unless otherwise stated. Subject to change based on jurisdiction and will reflect on invoice.

PROPOSAL VALIDITY

This proposal may be withdrawn if not accepted within 14 days due to fluctuating cost, material and labor costs.

ELECTRICAL REQUIREMENTS

Customer is responsible for furnishing all primary electrical service (120V UNLESS OTHERWISE AGREED) and connection to the sign BASE including: timers, photocells, switches, and/or other controls required by local city ordinances at Customer's own expense.

SITE ACCESS

Installation portion of this estimate is based on adequate access to front and backside of the sign install areas. Unforeseen obstacles may require additional charges.

PRIVATE LINES

All private lines must be clearly marked by the customer (such as irrigation systems and ground lighting). Any damage to private lines not clearly marked is the responsibility of the customer.

NEW CONSTRUCTION TAX

For projects that must be now constructed under Texas law, applicable taxes on materials are included in the contract price. Labor is non-taxable. The total contract amount shown in this proposal is an all-inclusive price covering all required materials, labor, and any applicable taxes.

SHIPPING

All shipping quotes expire after 60 days. Any price differences listed on final invoice are the responsibility of Customer.

CREDIT CARD SURCHARGE

FSG imposes a 3% surcharge on credit cards, matching state law, that is not greater than our cost of acceptance.

STANDARD SPECIFICATIONS

The Project shall be completed in accordance with the sign drawing and elevation specifications corresponding to the Job Number listed above which are approved by Customer ("Standard Specifications"), unless changes to the Standard Specifications are accepted by the parties in writing in accordance with the Change Order process described below.

CONTRACT AMOUNT

Customer shall pay Company for the Project in the total amount listed on the reverse side of this Contract ("Contract Amount"). This time of the essence with respect to Customer's payment obligations.

ADDITIONAL WORK

If the work cannot be completed as specified due to abnormal site conditions or required extra work not anticipated, Customer agrees Company may bill for additional labor and materials incurred. Customer also agrees to pay for: (a) abnormal site conditions or underground obstructions; (b) electrical access limitations; (c) costs associated with access; (d) rental equipment needed for installation; (e) lift rental. Customer agrees to pay any costs that arose due to delays caused by Customer or Customer's agents.

TAXES

Customer agrees to pay all taxes that are or may become due by Customer or that may be levied upon Company in connection with the Project, including sales, use, and rental taxes levied by any federal, state, county, or municipal authority or political subdivision thereof.

LATE FEES

Customer agrees that all amounts not paid by due date stated on invoice sent by Company are subject to a late fee of 18% per annum or the maximum rate allowable by law, and Customer agrees to pay such late fee.

OWNERSHIP OF SIGNAGE PROPERTY

Company shall contribute parts and materials to manufacture the signage related to the Project ("Signage Property"). Customer acknowledges and agrees that all Signage Property is owned by the Company until receipt of final payment for the Project. Customer expressly agrees that title to the Signage Property is retained by Company and in Company's name until Customer's full payment for the Project is received. Customer further agrees that if Customer fails to make payment in full for the Project within 90 days of completion, then Company shall have the right, and is hereby authorized and empowered to take and remove the Signage Property from the installation site and resume possession of the Signage Property, without liability for damages or other claims.

OWNERSHIP OF COMPANY DESIGNS

Company may provide Customer with design and artwork created by Company for the Project ("Company Designs"). All rights remain with Company. Customer may not use, modify, or distribute Company Designs without written consent.

PERMITS AND LICENSES

Unless otherwise stated, Company shall obtain all necessary installation permits. Customer is responsible for meeting all variance requirements.

CHANGE ORDERS

Any changes requested by Customer require a written Change Order signed by all parties. Company may work in its sole discretion upon such request after the Change Order is signed.

CUSTOMER DELAY

Company is not liable for delays caused by Customer actions, omissions, or obligations.

TERMINATION

If Customer cancels after work has begun, Customer agrees to pay Company for all work performed plus a cancellation fee of 25% of the total Contract Amount.

LIMITED WARRANTY

ALL SIGNAGE PROPERTY AND SERVICES PROVIDED BY COMPANY IS GUARANTEED, PARTS & LABOR, FOR A PERIOD OF FIVE YEARS AGAINST MECHANICAL DEFECTS WITH AN ADDITIONAL LIFETIME MANUFACTURERS PARTS WARRANTY FOR PRINCIPAL LEDS AND POWER SUPPLIES (ref Principal Warranty and Terms). Expressly excluded from this warranty are acts of God, vandalism, customer modification or defects due to Customer negligence and any other causes beyond the control of the Company. All warranties are void with respect to portions of Project not manufactured, performed or serviced by Company, its employees or agents.

DISCLAIMER OF WARRANTIES

This contract has no warranties beyond those specifically written in it.

FORCE MAJEURE

Company is not liable for delays due to strikes, weather, war, labor disputes, etc., beyond its control.

MECHANICS LIEN

Customer acknowledges Company may file a mechanics lien if Customer fails to pay.

INDEMNIFICATION

Customer agrees to indemnify Company from damages caused by Customer's negligence.

INDEPENDENT CONTRACTOR STATUS

Company acts as an independent contractor, not an employee or agent of Customer.

MISCELLANEOUS

Texas law governs this contract. Company may assign this contract at its sole discretion.



Facility Solutions Group
 Sign Manufacturing & Installation
 4300 NE Loop 410, San Antonio, Texas 78218
 www.fsg.com

QUOTE

Date: April 2, 2026
Valid: 30 days

BILL TO

Judson I.S.D.
 Account #: 100209
 8012 Shin Oak Drive
 San Antonio, Texas 78233-2457

 Pollyanne Johnson
 +12106599600

SITE LOCATION

Multiple Locations

Judson ISD Digital Marquee : Karen Wagner HS

#	DESCRIPTION	QTY	UNIT PRICE	TOTAL
1	<ul style="list-style-type: none"> • Buy Board Contract # 777-25 • Demo existing and dispose. • Fabricate, deliver, and install the following in its place. • Re-use existing electrical. • Permit procurement included. Permit cost to be charged at time of final invoicing. 	1	\$0.00	\$0.00
2	Technical Survey	1	\$550.00	\$550.00
3	Permit Acquisition Fee Staff time to obtain permits. Price is per permit submission. Does not include additional staff time for variances, street/sidewalk closures, or additional required non-sign permits.	1	\$475.00	\$475.00
4	A. KAREN WAGNER HIGH SCHOOL (3000 N. Foster Rd in San Antonio) Demo existing masonry pylon and haul spoils. Produce the following in its place : 4'-8" x 10'-8" Daktronics Galaxy GS6 Series electronic message center Double-face. 15.85mm RGB. 4G Wireless with lifetime cellular data plan. Venus Control Suite software and web-based software training. External temperature sensor. 5-year parts only warranty. Steel tube frame. Perforated aluminum returns, painted black. 10'-0" x 3'-0" x 1'-6" deep pole cover Aluminum .090 over steel tube frame. Painted black. Single pole mount, direct buried into ground. Concrete pad. 14'-8" OAH.	1	\$72,754.64	\$72,754.64
5	OWNER CONTINGENCY	1	\$3,166.67	\$3,166.67
6	5-YEAR PARTS AND LABOR WARRANTY	1	\$2,000.00	\$2,000.00

Subtotal	\$78,946.30
Tax (Exempt)	\$0.00

Total	\$78,946.30
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