



## **Proposal for Emergency Communication Services**

### **Customer Name:**

Windfield School District 34  
OS150 Park St  
Winfield, IL 60190

### **Who We Are**

Kings III Emergency Communications is the nationwide leader in emergency telephone communication services. Established in 1989, we monitor more than 65,000 emergency phones throughout North America and over 98% of our customers renew their service year after year. We pioneered technology that provides cost effective emergency telephone communications for elevators, pools, parking lots and other areas that require emergency telephones and 24/7 monitoring services.

### **Benefits of Kings III Emergency Communications**

#### **Risk and Liability Mitigation**

- Our Emergency Dispatch Center (EDC) operates 24/7/365 and responds to nearly 1.4 million phone calls annually
- EDC operators have been trained in life safety including Advanced Emergency Medical Dispatcher training, exceeding the training required in many 911 centers and qualifying them to provide pre-arrival medical instruction when needed
- Language translation for live conversations in over 175 languages
- All calls are recorded, date/time stamped and made available to customers upon request

#### **Economic Benefits**

- Use of cellular technology for emergency elevator and pool communications that can eliminate expensive analog phone lines
- We also offer a non-cellular, traditional solution that allows us to eliminate dedicated phone lines through our proprietary line-seizure technology
- \$25 million general liability and umbrella coverage, including errors and omission insurance – we will name you an additional insured, upon request

#### **Maintenance Benefits**

- Kings III Emergency Communications equipment and installation come with a lifetime warranty
- Our phones auto-test themselves every 30 days to confirm dial tone and power
- We have a nationwide service and installation team ready to serve you

## Scope of Services

- Installation and testing of Kings III Emergency telephones
- Emergency monitoring services (24 hours/day, 7 days/week)

Kings III proposes to install the equipment below to facilitate your emergency communication needs.

## Kings III Emergency Phone(s) with Unique Dialer Technology:

	Current Solution			Kings III Proposed Solution				
Emergency Phone Itemized Expenses	Unit	Unit \$	Current Costs	Unit	Unit \$	Kings III Standard Option	Unit \$	Kings III \$0 Down Option
Phone Line Expense*			\$0.00			N/A		N/A
Maintenance Expense**						Included		Included
Current Monitoring Expense								
Elevator Monitoring Expense				2	\$34.91	\$69.82		\$0.00
Elevator Monitoring Expense				2	\$15.00	\$30.00		\$0.00
<b>Total Monthly Expense</b>			\$0.00			\$99.82		\$0.00
<b>Kings III Monthly Savings</b>						<b>-\$99.82</b>		<b>\$0.00</b>
<b>Kings III Annual Savings</b>						<b>-\$1,197.84</b>		<b>\$0.00</b>
One Time Connection Fee						\$0.00		\$0.00
One Time Installation Fee"						\$0.00		\$0.00
<b>ROI in Months (Connection Fee/Monthly Savings)</b>						<b>0.0</b>		<b>0 months, no upfront fee</b>

Kings III's average customer stays well over 10 years, resulting in significant savings over time.

**Net Savings Over 10-Year Cycle: -\$11,978.40**

\*Using FCC published average rate per line including tax, surcharges, and fees unless actual supplied.

\*\*Factoring in replacement cost of \$850 per phone with an average life expectancy of 84 months.

"Installation fee may occur if a permit is needed or additional work is required.

• The above pricing is valid for 30 days from the date it was sent.

## Next Steps

Once you agree to this proposal, we will send our **Services Agreement** for electronic signature

**Your Kings III Business Development Manager**

Carolyn Martin, (630) 344-2414, [cmartin@kingsiii.com](mailto:cmartin@kingsiii.com)