



**GOVERNING BOARD AGENDA ITEM  
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

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**DATE OF MEETING:**      **April 7, 2015**

**TITLE:**    **Award of Contract for Wide Area Network (WAN) Services District-Wide Based Upon Responses to Request for Proposal (RFP) 14-0022**

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**BACKGROUND:**

Request for Proposal (RFP) 14-0022 was e-mailed to 45 vendors and published on the District's website. Four vendors submitted responsive proposals. The Evaluation Team scored each proposal based on the evaluation criteria listed in the RFP. All four vendors were asked to provide a Best and Final Offer for clarifications and additional information concerning this project. The Evaluation Team ranked each vendor based on the vendor's Best and Final Offer. The results were:

Zayo Group – Highest Ranking Vendor  
Cox Business – Second Highest Ranking Vendor  
Conterra Fiber Solutions – Third Highest Ranking Vendor  
CenturyLink Government – Fourth Highest Ranking Vendor

This Request for Proposal was issued to meet the requirements of the District's E-Rate application for 2017-2018. The actual purchase of the services are subject to the receipt of E-Rate funds.

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**RECOMMENDATION:**

It is the recommendation of the Administration that the Governing Board determine that Zayo Group is the highest qualified vendor for this project and authorize the Administration to negotiate any other agreements or contract terms that the Administration determines to be fair and reasonable for this project.

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**INITIATED BY:**

*Scott Little*

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Scott Little, Chief Financial Officer

**Date: March 25, 2015**

*Patrick Nelson*

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Patrick Nelson, Superintendent