



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: August 2, 2017

Purpose: Report Only Recognition Discussion/ Possible Action

From: Monica Lopez, Human Resource Director and Irma Paine, Benefits Coordinator

Item Title: Discussion and possible action to approve the District's Voluntary Insurance Products.

Description:

The District issued RFP 2017-03 to solicit proposals for the District's voluntary employee benefit products. The District retained the services of HUB International to assist in analyzing submitted proposals. The insurance committee met on June 22, June 29, July 11th and July 20th to review all proposals.

Recommendation:

The recommendation will be made available on the evening of the board meeting along with the supporting documentation. Contract will be effective November 1, 2017-October 31, 2019 with the option to renew for two additional years in one year increments with board approval.

District Goal:

Goal 5 We will prioritize district revenues to guide student future choices.

Funding Budget Code and Amount:

CFO Approval

Various funding sources

APPROVED BY:

SIGNATURE

DATE

Chief Officer:

Superintendent:

Handwritten signatures in blue ink

Handwritten dates: 7/18/17 and 7-27-2017

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
DENTAL

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Aetna						
1	20	10	20	35	5	90
2	0	0	0	0	0	0
3	24	10	25	31	4	94
4	0	0	0	0	0	0
5	15	10	20	30	5	80
Average	11.8	6	13	19.2	2.8	52.8
Ameritas						
1	20	10	20	35	5	90
2	0	0	0	0	0	0
3	21	5	10	25	3	64
4	0	0	0	0	0	0
5	15	10	20	30	5	80
Average	11.2	5	10	18	2.6	46.8
BCBS						
1	25	10	20	35	5	95
2	25	10	25	35	5	100
3	25	10	25	35	5	100
4	25	10	25	35	5	100
5	25	10	25	35	5	100
Average	25	10	24	35	5	99
Delta						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	21	3	5	25	2	56
4	0	0	0	0	0	0
5	15	10	20	30	5	80
Average	7.2	2.6	5	11	1.4	27.2
Humana						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	21	10	20	35	3	89
4	0	0	25	0	0	25
5	20	10	20	30	5	85
Average	8.2	4	13	13	1.6	39.8

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
DENTAL

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Lincoln						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	21	3	5	20	2	51
4	0	0	0	0	0	0
5	15	10	20	30	5	80
Average	7.2	2.6	5	10	1.4	26.2
Metlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	24	5	15	25	5	74
4	25	0	25	35	5	90
5	15	10	20	30	5	80
Average	12.8	3	12	18	3	48.8
Sunlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	21	2	5	20	2	50
4	0	0	25	0	0	25
5	15	10	20	30	5	80
Average	7.2	2.4	10	10	1.4	31
United Healthcare						
1	20	10	20	35	5	90
2	0	0	0	0	0	0
3	20	10	25	33	2	90
4	0	0	0	0	0	0
5	20	10	25	35	5	95
Average	12	6	14	20.6	2.4	55
Unum						
1	0	0	0	0	0	0
2	23	10	25	35	5	98
3	20	3	15	25	2	65
4	25	10	25	35	5	100
5	20	10	20	30	5	85
Average	17.6	6.6	17	25	3.4	69.6

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
VISION

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Aetna						
1	0	0	0	0	0	0
2	24	10	25	35	5	99
3	24	10	23	30	5	92
4	0	0	0	0	0	0
5	25	10	20	35	5	95
Average	14.6	6	13.6	20	3	57.2
Ameritas						
1	25	10	25	35	5	100
2	0	0	0	0	0	0
3	23	5	20	25	0	73
4	25	10	25	35	0	95
5	20	8	20	30	5	83
Average	18.6	6.6	18	25	2	70.2
Avesis						
1	25	10	25	35	5	100
2	25	10	25	35	5	100
3	23	5	15	20	0	63
4	25	10	25	35	5	100
5	20	10	20	30	5	85
Average	23.6	9	22	31	4	89.6
Dearborn						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	24	5	15	25	0	69
4	0	0	0	0	0	0
5	25	10	25	30	3	93
Average	9.8	3	8	11	0.6	32.4
Eyetopia						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	20	5	15	20	0	60
4	0	0	0	0	0	0
5	25	10	20	35	5	95
Average	9	3	7	11	1	31
Humana						
1	0	0	0	0	0	0
2	23	10	25	35	5	98
3	23	10	15	20	1	69
4	0	0	0	0	0	0
5	20	10	20	30	5	85
Average	13.2	6	12	17	2.2	50.4
Lincoln						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	23	5	15	20	5	68
4	0	0	0	0	0	0
5	20	10	20	30	5	85
Average	8.6	3	7	10	2	30.6

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
VISION

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Metlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	24	10	17	25	5	81
4	0	0	0	0	0	0
5	20	10	15	30	5	80
Average	8.8	4	6.4	11	2	32.2
Sunlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	24	5	15	20	0	64
4	0	0	0	0	0	0
5	20	10	15	30	5	80
Average	8.8	3	6	10	1	28.8
Superior						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	23	5	12	20	0	60
4	0	0	0	0	0	0
5	15	10	20	30	5	80
Average	7.6	3	6.4	10	1	28
United Healthcare						
1	20	10	20	35	5	90
2	0	0	0	0	0	0
3	23	10	25	35	5	98
4	0	0	0	0	0	0
5	20	10	20	30	5	85
Average	12.6	6	13	20	3	54.6
Unum						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	24	5	5	15	0	49
4	0	0	0	0	0	0
5	20	10	20	30	5	85
Average	8.8	3	5	9	1	26.8

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
LIFE

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Bay Bridge						
1	25	10	25	35	5	100
2	25	10	25	35	5	100
3	25	10	25	35	5	100
4	25	10	25	35	5	100
5	25	10	25	35	5	100
Average	25	10	25	35	5	100
Dearborn						
1	25	10	20	35	5	95
2	20	10	20	30	5	85
3	25	8	22	30	5	90
4	25	0	25	35	0	85
5	25	8	20	30	5	88
Average	24	7.2	21.4	32	4	88.6
Lincoln						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	5	8	20	20	2	55
4	0	0	25	0	0	25
5	20	8	20	30	5	83
Average	5	3.2	13	10	1.4	32.6
Metlife						
1	20	10	20	30	5	85
2	0	0	0	0	0	0
3	25	10	25	30	5	95
4	0	0	25	0	0	25
5	25	8	20	30	5	88
Average	14	5.6	18	18	3	58.6
OCHS						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	25	10	25	35	0	95
5	25	8	20	30	5	88
Average	10	3.6	9	13	1	36.6
Symetra						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	25	0	0	25
5	20	8	20	30	5	83
Average	4	1.6	9	6	1	21.6
The Standard						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	25	0	0	25
5	20	8	20	30	5	83
Average	4	1.6	9	6	1	21.6

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
LIFE

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
United Healthcare						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	20	10	25	25	5	85
4	0	0	25	0	0	25
5	20	8	25	30	5	88
Average	8	3.6	15	11	2	39.6
Voya						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	25	0	0	25
5	20	8	20	30	5	83
Average	4	1.6	9	6	1	21.6

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
CANCER

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Allstate						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	0	0	0	0	0	0
American Fidelity						
1						
2						
3	Disqualified-Missing documentation					
4						
5						
Average						
Bay Bridge						
1	25	10	25	35	5	100
2	15	10	25	35	0	85
3	25	10	25	35	5	100
4	25	0	25	35	5	90
5	20	10	15	35	5	85
Average	22	8	23	35	4	92
Metlife						
1	20	10	25	20	5	80
2	25	10	25	35	5	100
3	24	10	22	30	2	88
4	25	10	25	35	5	100
5	25	10	20	35	5	95
Average	23.8	10	23.4	31	4.4	92.6
Sunlife						
1	20	5	20	20	5	70
2	20	10	25	35	0	90
3	20	5	10	10	0	45
4	0	0	0	0	0	0
5	20	10	20	30	5	85
Average	16	6	15	19	2	58

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
ACCIDENT

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Aetna						
1	20	10	20	30	5	85
2	0	0	0	0	0	0
3	22	10	20	20	1	73
4	0	0	0	0	0	0
5	23	8	10	30	5	76
Average	13	5.6	10	16	2.2	46.8
Aflac						
1	20	10	20	30	5	85
2	0	0	0	0	0	0
3	21	10	20	20	1	72
4	0	0	0	0	0	0
5	23	8	10	20	5	66
Average	12.8	5.6	10	14	2.2	44.6
Allstate						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	15	10	25	10	2	62
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	3	2	5	2	0.4	12.4
American Fidelity						
1						
2						
3						
4						
5						
Average						
Disqualified-Missing documentation						
Bay Bridge						
1	25	10	20	35	5	95
2	25	10	25	35	5	100
3	25	10	25	35	5	100
4	25	10	25	35	5	100
5	25	8	25	35	5	98
Average	25	9.6	24	35	5	98.6
Chubb						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	15	5	0	0	0	20
4	25	0	25	35	0	85
5	20	10	25	30	5	90
Average	12	3	10	13	1	39
Dearborn						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	10	5	0	0	0	15
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	2	1	0	0	0	3

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
ACCIDENT

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Lincoln						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	12	5	0	0	0	17
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	2.4	1	0	0	0	3.4
Metlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	11	8	10	0	0	29
4	0	10	25	0	5	40
5	23	8	10	20	5	66
Average	6.8	5.2	9	4	2	27
Sunlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	10	5	0	0	0	15
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	2	1	0	0	0	3
Symetra						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	6	5	0	0	0	11
4	0	0	0	0	0	0
5	20	8	10	30	5	73
Average	5.2	2.6	2	6	1	16.8
The Standard						
1						
2						
3			Disqualified-Missing documentation			
4						
5						
Average						
United Healthcare						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	17	10	20	25	3	75
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	3.4	2	4	5	0.6	15
Unum						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	10	5	0	0	0	15
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	2	1	0	0	0	3

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
ACCIDENT

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevent factors 5 pts.	Total 100 pts.
Voya						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	23	5	5	5	0	38
4	25	0	25	35	5	90
5	23	8	10	25	5	71
Average	14.2	2.6	8	13	2	39.8

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
DISABILITY

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
American Fidelity						
1						
2						
3		Disqualified-Missing documentation				
4						
5						
Average						
Bay Bridge						
1	20	10	20	20	5	75
2	25	10	25	30	5	95
3	15	10	20	35	4	84
4	0	10	25	0	5	40
5	25	8	25	30	5	93
Average	17	9.6	23	23	4.8	77.4
Metlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	0	0	0	0	0	0
OCHS						
1	25	5	10	5	0	45
2	25	5	20	20	5	75
3	10	0	20	0	1	31
4	25	10	0	0	5	40
5	20	6	20	30	5	81
Average	21	5.2	14	11	3.2	54.4
The Standard						
1	20	5	15	15	5	60
2	10	8	20	35	5	78
3	10	0	15	25	1	51
4	0	0	0	0	0	0
5	15	6	15	30	5	71
Average	11	3.8	13	21	3.2	52

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
CRITICAL ILLNESS

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Aetna						
1	20	10	20	30	5	85
2	20	0	0	0	0	20
3	5	10	20	30	4	69
4	25	10	25	35	5	100
5	20	8	20	30	5	83
Average	18	7.6	17	25	3.8	71.4
Aflac						
1	20	10	20	30	5	85
2	22	0	0	0	0	22
3	0	8	20	25	3	56
4	0	0	0	0	0	0
5	20	8	20	30	5	83
Average	12.4	5.2	12	17	2.6	49.2
Allstate						
1	0	0	0	0	0	0
2	18	0	0	0	0	18
3	4	10	20	20	4	58
4	0	0	0	0	0	0
5	15	10	18	30	5	78
Average	7.4	4	7.6	10	1.8	30.8
American Fidelity						
1						
2						
3	Disqualified-Missing documentation					
4						
5						
Average						
Bay Bridge						
1	25	10	25	35	5	100
2	25	10	25	35	5	100
3	22	10	24	35	5	96
4	25	10	25	35	0	95
5	25	10	25	35	5	100
Average	24.4	10	24.8	35	4	98.2
Chubb						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	0	0	0	0	0	0
Dearborn						
1	0	0	0	0	0	0
2	22	0	0	0	0	22
3	0	5	0	0	0	5
4	0	0	0	0	0	0
5	20	8	18	35	5	86
Average	8.4	2.6	3.6	7	1	22.6

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
CRITICAL ILLNESS

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Lincoln						
1	0	0	0	0	0	0
2	20	0	0	0	0	20
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	15	8	20	30	5	78
Average	7	1.6	4	6	1	19.6
Metlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	0	0	0	0	0	0
Sunlife						
1	0	0	0	0	0	0
2	18	0	0	0	0	18
3	0	5	0	0	0	5
4	0	0	0	0	0	0
5	10	8	18	30	5	71
Average	5.6	2.6	3.6	6	1	18.8
Symetra						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	0	0	0	0	0	0
The Standard						
1						
2						
3			Disqualified-Missing documentation			
4						
5						
Average						
United Healthcare						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	5	5	5	3	18
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	0	1	1	1	0.6	3.6
Unum						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	0	0	0	0	0	0
Average	0	0	0	0	0	0

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
CRITICAL ILLNESS

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Voya						
1						
2						
3	Disqualified-Missing documentation					
4						
5						
Average						

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
HOSPITAL INDEMNITY

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Aetna						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	15	10	20	25	2	72
4	0	0	0	0	0	0
5	20	8	15	30	5	78
Average	7	3.6	7	11	1.4	30
Aflac						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	15	10	20	20	2	67
4	0	0	0	0	0	0
5	20	8	15	30	5	78
Average	7	3.6	7	10	1.4	29
Allstate						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	20	8	15	30	5	78
Average	4	1.6	3	6	1	15.6
Bay Bridge						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	15	10	25	20	5	75
4	0	0	0	0	0	0
5	20	8	15	30	5	78
Average	7	3.6	8	10	2	30.6
Metlife						
1	25	10	20	35	5	95
2	25	10	25	35	5	100
3	20	10	22	30	0	82
4	25	10	25	35	5	100
5	25	8	25	30	5	93
Average	24	9.6	23.4	33	4	94
Sunlife						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	20	8	15	30	5	78
Average	4	1.6	3	6	1	15.6

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
HOSPITAL INDEMNITY

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Symetra						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	20	8	10	30	5	73
Average	4	1.6	2	6	1	14.6
The Standard						
1						
2						
3		Disqualified-Missing documentation				
4						
5						
Average						
United Healthcare						
1	25	10	25	35	5	100
2	23	10	25	35	5	98
3	20	10	25	25	5	85
4	25	10	25	35	5	100
5	25	10	25	30	5	95
Average	23.6	10	25	32	5	95.6
Unum						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	0	0	0	0	0	0
4	0	0	0	0	0	0
5	5	8	10	30	5	58
Average						
Voya						
1	0	0	0	0	0	0
2	0	0	0	0	0	0
3	10	0	0	0	5	15
4	0	0	0	0	0	0
5	20	8	20	30	5	83
Average	6	1.6	4	6	2	19.6

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 11, 2017
HEART/STROKE

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Bay Bridge						
1	25	10	25	35	5	100
2	25	10	25	35	5	100
3	22	10	24	35	5	96
4	25	10	25	35	5	100
5	25	10	25	35	5	100
Average	24.4	10	24.8	35	5	99.2

SOUTH SAN ANTONIO I.S.D.
RFP 2017-03 EMPLOYEE VOLUNTARY PRODUCTS
JULY 20, 2017
ONLINE ENROLLMENT, FSA, 403 B

Evaluation Criteria	Purchase Price 25 pts.	Reputation of the vendor and of the vendor's goods and services 10 pts.	Quality of the vendor's goods or services 25 pts.	Extent to which the goods or services meet the District's needs 35 pts.	Other relevant factors 5 pts.	Total 100 pts.
Bay Bridge						
1	25	10	25	35	5	100
2	25	10	25	35	5	100
3	25	10	25	35	5	100
4	25	10	25	35	5	100
5	25	10	25	35	5	100
Average	25	10	25	35	5	100