



Canon

MAIL MACHINE

PREPARED FOR:



EAST AURORA
SCHOOL DISTRICT 131

www.cusa.canon.com

Meet the **Canon** team



Brandon Cork

Major Account Executive



Matt Brinskelle

Sales Director, Major Accounts

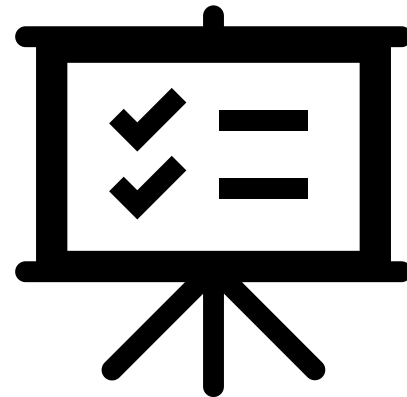
Bryan Schweet

Partner Support

AGENDA

REVIEW:

- **GOALS & CHALLENGES**
- **WHY CANON!**
- **MAILING SYSTEM**
- **PROPOSED RECOMMENDATIONS**
- **NEXT STEPS...**





GOALS & CHALLENGES

- **Older Aging Unit**
- **First series processor/loud**
- **Continuous Feed Option Desired**



WHY CANON?

- **Been Around since 1955**
- **Based out of Itasca, local presence**
- **Several partners for a variety of different solutions**
- **Partner support that offers support for machines**



IX-9 MAILING SYSTEM

Picture is not actual layout.
Design includes upgrades.

2. Weighing Platform

Instant weight-to-rate conversion for Letters, Large Envelopes or Packages, including Dimensional Weight.

3. USPS® Based IMI Meter

Prints the Intelligent Mail® Indicia (IMI) in compliance with the latest USPS® requirements.

4. Control Panel

Large color touchscreen with intuitive menus. Shortcut keys for one-touch access to frequently used rates, services and jobs.



8. Production Mail Feeder

Process mixed size and weight mail pieces in the same stack.

7. Precision Envelope Sealer

Dual-pump, jet-spray sealing system secures the contents of your envelopes. High-capacity reservoir.

5. Power Conveyor Stacker

Increases output capacity. Maximizes throughput by extending run times between unloading.

DIFFERENCES

- **PROCESSING SPEEDS**
- **DIFFERENCES IN UPDATED VERSION**
- **SERVICE EXPECTATION**



PROPOSED SOLUTION

Description	Purchase Price	Lease Cost
Option A – 210 w/ Catch Tray	\$23,684.00	\$474.39
Option B – 260 w/ Weighing Module	\$34,851.00	\$698.07
Option C – 300 w/ Weightin Module	\$37,699.00	\$755.12
Service Per Year (210)	\$3,044.00	\$60.97
Service Per Year (260 & 300)	\$5,029.00	\$100.73

QUESTIONS





CONTACT US

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