



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson **of:** Purchasing Department

Approved for transmittal to school board: November 18, 2009

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Bids/Proposals/Qualifications

Renewals:

CSP 2008-059 Metal Playground Structures District Wide

RFP 2008-079 HVAC Labor & Materials

RFP 2008-081 Mail Processing Services

RFP 2008-082 Drug Testing & Physical Examinations

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition

Texas education code 44.031

Summary of Recommendation(s)

Bids/ Proposals/ Qualifications

Renewals:

CSP 2008-059 Metal Playground Structures District Wide	Recommended Vendor(s) Riyed Enterprises See Attached Tabulation
RFP 2008-079 HVAC Labor & Materials	Recommended Vendor(s) Quality A/C & Heating Sunbelt Air Conditioning See Attached Tabulation
RFP 2008-081 Mail Processing Service	Recommended Vendor(s) Laredo Direct Marketing Services See Attached Tabulation
RFP 2008-082 Drug Testing & Physical Examinations	Recommended Vendor(s) Laredo Medical Center See Attached Tabulation

Board Approval
Awarding Of Bids/Proposals
November 18, 2009

Renewal

CSP# 2008-059 Metal Playground Shade Structures District Wide

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor
Riyed Enterprises

Est. Annual Amount
See Tabulation

Administration distributed twenty two (22) proposals and advertised on May 31, 2008 and June 1, 2008. Four (4) proposals were received on June 11, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Facilities Maintenance & Operations Department

Resource Personnel:

Juan Davila, Director of Facilities Maintenance & Operations Department
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager



UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila
Facilities Maintenance and Operations Director

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Juan A. Davila, Director of Facilities Maintenance & Operations

DATE: November 5, 2009

SUBJECT: RENEWAL OF CSP 2008-059 METAL PLAYGROUND SHADE
STRUCTURES DISTRICT-WIDE

I recommend renewal of CSP 2008-059 METAL PLAYGROUND SHADE STRUCTURES DISTRICT-WIDE, to:

RIYED ENTERPRISES

for the 2009-2010 fiscal year. Based on, value to the district and ability to perform or provide needed services or materials to the district.

This company has performed satisfactorily and provided prompt and quality service in the past. The purpose of this proposal is to qualify a reputable company to provide needed services or materials to the district when needed.

If you have any questions, please let me know.

**UNITED INDEPENDENT SCHOOL DISTRICT
METAL PLAYGROUD SHADE STRUCTURES DISTRICT-WIDE
CSP 2008-059**

SECTION I: FOUR POST STANDARD - PYRAMID

RIYED ENTERPRISES	To 8' High	To 12' High	Complete Tarp Replacement	Complete Tarp Repair
DESCRIPTION				
4 post std 18' X 18' pyramid	\$6,325.00	\$6,958.00	\$1,384.00	\$850.00
4 post std 20' X 20' pyramid	\$6,345.00	\$6,979.00	\$1,650.00	\$990.00
4 post std 24' X 24' pyramid	\$7,022.00	\$7,724.00	\$2,266.00	\$1,315.00
4 post std 27' X 27' pyramid	\$8,078.00	\$8,712.00	\$2,801.00	\$1,598.00
4 post std 30' X 30' pyramid	\$8,542.00	\$9,176.00	\$3,400.00	\$1,915.00
SHADE CONCEPTS	To 8' High	To 12' High	Complete Tarp Replacement	Complete Tarp Repair
DESCRIPTION				
4 post std 18' X 18' pyramid	\$6,772.00	\$7,272.00	\$1,543.50	\$800.00
4 post std 20' X 20' pyramid	\$6,838.00	\$7,338.00	\$1,791.90	\$800.00
4 post std 24' X 24' pyramid	\$7,402.00	\$7,902.00	\$2,275.50	\$800.00
4 post std 27' X 27' pyramid	\$8,150.00	\$8,650.00	\$2,879.55	\$800.00
4 post std 30' X 30' pyramid	\$8,502.00	\$9,002.00	\$3,555.00	\$800.00
USA SHADE & FABRIC STRUCTURES	To 8' High	To 12' High	Complete Tarp Replacement	Complete Tarp Repair
DESCRIPTION				
4 post std 18' X 18' pyramid	\$4,056.22	\$4,842.57	\$1,148.00	\$1,000.00
4 post std 20' X 20' pyramid	\$4,251.00	\$5,073.80	\$1,300.00	\$1,200.00
4 post std 24' X 24' pyramid	\$5,815.07	\$6,640.10	\$1,652.00	\$1,400.00
4 post std 27' X 27' pyramid	\$6,595.87	\$7,742.90	\$1,958.00	\$1,400.00
4 post std 30' X 30' pyramid	\$8,883.40	\$10,494.60	\$2,300.00	\$1,800.00
TRICO USA, INC	To 8' High	To 12' High	Complete Tarp Replacement	Complete Tarp Repair
DESCRIPTION				
4 post std 18' X 18' pyramid	\$7,000.00	\$7,502.00	\$3,084.00	\$1,968.00
4 post std 20' X 20' pyramid	\$7,137.00	\$7,639.00	\$3,084.00	\$2,025.00
4 post std 24' X 24' pyramid	\$7,402.00	\$7,904.00	\$3,084.00	\$2,115.00
4 post std 27' X 27' pyramid	\$7,600.00	\$8,102.00	\$3,084.00	\$2,211.00
4 post std 30' X 30' pyramid	\$7,797.00	\$8,300.00	\$3,084.00	\$2,276.00

SECTION II: FOUR POST STANDARD - HIP

RIYED ENTERPRISES		To 8' High	To 12' High	Complete Tarp Replacement	Complete Tarp Repair
DESCRIPTION					
4 post std 14' x 24' hip		\$5,376.00	\$5,913.00	\$1,426.00	\$871.00
4 post std 16' x 24' hip		\$5,760.00	\$6,336.00	\$1,594.00	\$960.00
4 post std 16' x 26' hip		\$6,240.00	\$6,864.00	\$1,706.00	\$1,020.00
4 post std 16' x 36' hip		\$7,718.00	\$8,490.00	\$2,266.00	\$1,315.00
4 post std 18' x 28' hip		\$6,804.00	\$7,485.00	\$2,014.00	\$1,185.00
4 post std 18' x 30' hip		\$7,290.00	\$8,020.00	\$2,140.00	\$1,250.00
4 post std 18' x 36' hip		\$8,553.00	\$9,408.00	\$2,518.00	\$1,448.00
SHADE CONCEPTS		To 8' High	To 12' High	Complete Tarp Replacement	Complete Tarp Repair
DESCRIPTION					
4 post std 14' x 24' hip		\$6,295.00	\$6,795.00	\$1,584.50	\$800.00
4 post std 16' x 24' hip		\$6,308.00	\$6,808.00	\$1,740.30	\$800.00
4 post std 16' x 26' hip		\$6,780.00	\$7,280.00	\$1,844.90	\$800.00
4 post std 16' x 36' hip		\$7,380.00	\$7,880.00	\$2,275.20	\$800.00
4 post std 18' x 28' hip		\$7,310.00	\$7,810.00	\$2,130.90	\$800.00
4 post std 18' x 30' hip		\$7,566.00	\$8,066.00	\$2,130.90	\$800.00
4 post std 18' x 36' hip		\$7,910.00	\$8,410.00	\$2,559.60	\$800.00
USA SHADE & FABRIC STRUCTURES		To 8' High	To 12' High	Complete Tarp Replacement	Complete Tarp Repair
DESCRIPTION					
4 post std 14' x 24' hip		\$4,320.50	\$5,064.00	\$1,172.00	\$1,000.00
4 post std 16' x 24' hip		\$4,689.42	\$5,519.62	\$1,268.00	\$1,000.00
4 post std 16' x 26' hip		\$4,935.38	\$5,823.18	\$1,332.00	\$1,200.00
4 post std 16' x 36' hip		NO BID	NO BID	NO BID	NO BID
4 post std 18' x 28' hip		\$4,581.38	\$5,197.35	\$1,508.00	\$1,200.00
4 post std 18' x 30' hip		\$6,007.63	\$7,265.40	\$1,580.00	\$1,400.00
4 post std 18' x 36' hip		\$8,270.39	\$9,998.00	\$1,796.00	\$1,400.00
TRICO USA, INC		To 8' High	To 12' High	Complete Tarp Replacement	Complete Tarp Repair
DESCRIPTION					
4 post std 14' x 24' hip		\$7,022.00	\$7,599.00	\$3,084.00	\$1,997.00
4 post std 16' x 24' hip		\$7,072.00	\$7,650.00	\$3,084.00	\$2,024.00
4 post std 16' x 26' hip		\$7,149.00	\$7,726.00	\$3,084.00	\$2,089.00
4 post std 16' x 36' hip		\$7,423.00	\$8,000.00	\$3,084.00	\$2,257.00
4 post std 18' x 28' hip		\$7,232.00	\$7,808.00	\$3,084.00	\$2,137.00
4 post std 18' x 30' hip		\$7,286.00	\$7,863.00	\$3,084.00	\$2,186.00
4 post std 18' x 36' hip		\$7,450.00	\$8,027.00	\$3,084.00	\$2,302.00

SECTION III: FOUR or SIX POST SUPER STRUCTURES - HIP or PYRAMID

RIYED ENTERPRISES					
DESCRIPTION	To 10' High	To 12' High	To 15' High	Complete Tarp Replacement	Complete Tarp Repair
All Four (4) Post Units					
Super Structure 30 X 40 hip	\$9,868.00	\$10,636.00	\$11,404.00	\$2,050.00	\$1,100.00
Super Structure 40 X 40 hip	\$13,660.00	\$14,013.00	\$14,772.00	\$3,000.00	\$1,600.00
All Six (6) Post Units					
Super Structure 40 X 50 hip	\$21,463.00	\$22,231.00	\$22,999.00	\$6,100.00	\$3,450.00
Super Structure 40 X 60 hip	\$23,373.00	\$24,141.00	\$24,909.00	\$6,700.00	\$3,700.00
All Eight (8) Post Units					
Super Structure 50 X 50 hip	\$25,018.00	\$25,785.00	\$26,554.00	\$7,125.00	\$3,875.00
Super Structure 50 X 60 hip	\$30,014.00	\$30,782.00	\$31,550.00	\$7,450.00	\$4,150.00

<i>Proposal for Minor Work & Additional Items</i>	
Price per Linear Foot for Minor Tarp Repairs	\$35.00
Percentage above Cost for any additional items (safety pole covers, decorations, etc.)	10%
Price per Man-Hour for any other related duty not specifically listed	\$75.00 first hour - \$35.00 each next
Response time for Service Calls from time of receiving phone call	24 hours

SHADE CONCEPTS					
DESCRIPTION	To 10' High	To 12' High	To 15' High	Complete Tarp Replacement	Complete Tarp Repair
All Four (4) Post Units					
Super Structure 30 X 40 hip	\$10,554.00	\$11,054.00	\$11,554.00	\$4,740.00	\$1,900.00
Super Structure 40 X 40 hip	\$14,024.00	\$14,524.00	\$15,024.00	\$6,320.00	\$1,900.00
All Six (6) Post Units					
Super Structure 40 X 50 hip	\$21,176.00	\$21,676.00	\$22,176.00	\$7,900.00	\$2,400.00
Super Structure 40 X 60 hip	\$22,928.00	\$23,428.00	\$23,928.00	\$9,480.00	\$2,400.00
All Eight (8) Post Units					
Super Structure 50 X 50 hip	\$24,449.00	\$25,249.00	\$26,049.00	\$9,875.00	\$2,400.00
Super Structure 50 X 60 hip	\$29,062.00	\$29,862.00	\$30,662.00	\$11,850.00	\$2,400.00

<i>Proposal for Minor Work & Additional Items</i>	
Price per Linear Foot for Minor Tarp Repairs	\$1.00
Percentage above Cost for any additional items (safety pole covers, decorations, etc.)	5%
Price per Man-Hour for any other related duty not specifically listed	\$18.00
Response time for Service Calls from time of receiving phone call	2 - 8 hours

USA SHADE & FABRIC STRUCTURES					
DESCRIPTION	To 10' High	To 12' High	To 15' High	Complete Tarp Replacement	Complete Tarp Repair
All Four (4) Post Units					
Super Structure 30 X 40 hip	\$11,656.40	\$13,818.40	\$13,818.40	\$3,250.00	\$1,800.00
Super Structure 40 X 40 hip	\$15,904.40	\$22,897.40	\$22,897.40	\$4,050.00	\$1,800.00
All Six (6) Post Units	4 columns				
Super Structure 40 X 50 hip	\$25,644.00	\$27,359.00	\$27,359.00	\$5,000.00	\$2,000.00
Super Structure 40 X 60 hip	\$27,195.60	\$27,745.00	\$27,745.00	\$5,800.00	\$2,000.00
All Eight (8) Post Units	4 columns				
Super Structure 50 X 50 hip	\$28,488.00	\$31,034.50	\$31,034.50	\$6,000.00	\$2,000.00
Super Structure 50 X 60 hip	\$32,872.00	\$35,080.00	\$35,080.00	\$7,000.00	\$2,400.00

<i>Proposal for Minor Work & Additional Items</i>	
Price per Linear Foot for Minor Tarp Repairs	\$5.00 (\$200.00 MINIMUM)
Percentage above Cost for any additional items (safety pole covers, decorations, etc.)	10%
Price per Man-Hour for any other related duty not specifically listed	\$40.00
Response time for Service Calls from time of receiving phone call	48 hours

TRICO USA, INC					
DESCRIPTION	To 10' High	To 12' High	To 15' High	Complete Tarp Replacement	Complete Tarp Repair
All Four (4) Post Units					
Super Structure 30 X 40 hip	\$14,658.00	\$16,040.00	\$16,134.00	\$7,475.00	\$4,715.00
Super Structure 40 X 40 hip	\$16,306.00	\$17,359.00	\$17,450.00	\$9,355.00	\$5,675.00
All Six (6) Post Units					
Super Structure 40 X 50 hip	\$26,109.00	\$29,300.00	\$29,490.00	\$11,235.00	\$6,635.00
Super Structure 40 X 60 hip	\$26,929.00	\$29,742.00	\$29,934.00	\$13,115.00	\$7,595.00
All Eight (8) Post Units					
Super Structure 50 X 50 hip	\$30,809.00	\$32,334.00	\$32,560.00	\$13,585.00	\$7,835.00
Super Structure 50 X 60 hip	\$32,206.00	\$33,690.00	\$33,962.00	\$15,935.00	\$9,035.00

<i>Proposal for Minor Work & Additional Items</i>	
Price per Linear Foot for Minor Tarp Repairs	N/A
Percentage above Cost for any additional items (safety pole covers, decorations, etc.)	Material & labor plus 15%
Price per Man-Hour for any other related duty not specifically listed	\$55.00
Response time for Service Calls from time of receiving phone call	48 hours

**UNITED INDEPENDENT SCHOOL DISTRICT
METAL PLAYGROUND SHADE STRUCTURES DISTRICT WIDE
RFP 2008-059**

BJ'S PARK & RECREATION PRODUCTS

4003 BRIAR LANE
MAGNOLIA, TX 77354
PHONE: 800.392.6158
FAX: 281.356.1802
KEVIN HANES
kthanes@direcpc.com

CREATIVE COMPONENTS

1080 PEALE RD
WIMBERLY, TX 78676
PHONE: 888-370-6532
FAX: 830-935-4090
DARRELL LAWSON
dlawson@texas-skies.com

DIAMOND BACK SERVICES

2611 ALDAMA ST
LAREDO, TX 78043
PHONE: 956-725-1549/286-7747
FAX: 956-725-1549
ALEX HINOJOSA

DURASHADE

10873 HILLPOINT,
SAN ANTONIO, TX 78217
PHONE: 956-722-0064
CELL: 956-251-0615
ALFREDO GALA

LOHMER COMMERCIAL RESIDENTIAL REPAIR

506 SHILOH #28
LAREDO, TX 78045
PHONE: 956-791-3042
FAX: 956-791-3042
BEN LOHMER
blohmer@stx.rr.com

LONESTAR RECREATION INC

10601 GRANT RD STE 217
HOUSTON, TX 77070
PHONE: 800-867-2070
FAX: 281-970-9088
JIM BAKER
info@lonestarreplaygrounds.com
www.lonestarrecplaygrounds.com

PARK PLACE RECREATION DESIGNS

P.O. BOX 18186
SAN ANTONIO, TX 78218
PHONE: 800.626.0238
FAX: 210.832.0115
MARILYN AHRENS
marilyn@miracleparkplace.com

RIYED ENTERPRISES LLC

8370 SAN GABRIEL
LAREDO, TX 78045
OSCAR GARCIA
PHONE: 956-724-4969
oscar@riyed.com
www.laredoshade.net

LITTLE TIKES / PLAYPOWER

LT FARMINGTON, INC
5508 SOUTH SCOUT ISLAND CIRCLE
AUSTIN, TX 78731
PHONE: 800-325-8828
FAX: 866-697-0728
kevin.rambaud@ltcps.com

LEYENDECKER CONSTRUCTION CO.

P.O. BOX 1827
LAREDO, TEXAS 78044-1827
PHONE: 956.722.0531
FAX: 956.722.8215
GARY A. LEYENDECKER
leycon@netscorp.net
cortes@leycon.net

KIVA BUILDING & DESIGN INC

1303 CALLE DEL NORTE
LAREDO, TX 78045
PHONE: 956-796-0218
kivainc@sbcglobal.net

PRADA CONSTRUCTION

600 PRADA MACHIN
LAREDO, TX 78046
PHONE: 956-722-4911
MR. PORTUGAL
leprada45@hotmail.com

PU-MA BUILDERS CO.

1505 CALLE DEL NORTE STE 410
LAREDO, TX 78045
PHONE: 956-724-4454
FAX: 956-723-0333

SHADEPRO, LLC

15879 IH 35N
SELMA, TX 78154-3819
PHONE: 210-651-1041
FAX: 210-652-1042
www.shadeprollc.com

SHADEPORTS INC

10873 HILLPOINT
SAN ANTONIO, TX 78217
PHONE: 210-342-3755
FAX: 210-654-7431

SHADE CONCEPTS

1706 OJEMAN RD STE B
HOUSTON, TX 77055
PHONE: 877-266-4668
PHONE: 956-266-4668
info@shadeconcepts.net
www.shadeconcepts.com

SPORTS & RECREATIONAL PRODUCTS, INC

2416 JACKSON KELLER RD

SAN ANTONIO, TX 78230

PHONE: 210.341.7688

FAX: 210.341.7720

HOLLY MILLER

playgrounds@sportsandrec.net**TF HARPER & ASSOCIATES LP**

103 RED BIRD LANE

AUSTIN, TX 78745

PHONE: 800-976-0107

FAX: 512-440-0736

ELAYNE HAYNES

playground@tfharper.comwww.tfharper.com**THE PLAYWELL GROUP INC**

2750 NORTHAVEN RD STE 103

DALLAS, TX 75229

PHONE: 800-726-1816

FAX: 800-560-9150

diana@playwellgroup.comwww.playwellgroup.com**TRICOSHADE**

14003 TOEPPERWEIN,

SAN ANTONIO, TX 78233

PHONE: 877-742-3399

info@tricoshade.com**USA SHADE & FABRIC STRUCTURE INC**

P.O.BOX 560168

DALLAS, TX 75356-0168

PHONE: 800-966-5005

FAX: 214-905-9514

SUZANNE BENINATE

sbeninate@usa-shade.comwww.usa-shade.com**ZERTUCHE CONSTRUCTION CO.**

107 CALLE DEL NORTE

LAREDO, TX 78041

PHONE: 956-727-3112

FAX: 956-727-0092

RODOLFO CABELLO

cindy@zertucheconstruction.comrz2@zertucheconstruction.com

Board Approval
Awarding of Bids/Proposals
November 18, 2009

Renewal

RFP# 2008-079 HVAC Labor & Materials

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor</u>	<u>Est. Annual Amount</u>
Quality A/C & Heating Sunbelt Air Conditioning	See Tabulation

Administration distributed fifty eight (58) proposals and advertised on September 21, 2008 and September 28, 2008. Four (4) proposals were received on October 8, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Facilities Maintenance & Operations

Resource Personnel:

Enrique Rangel, Assistant Superintendent for Facilities / Construction / Student Services
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
Venesa Navarro, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Enrique Rangel, P.E.
Assistant Superintendent for Facilities, Construction, and Student Services

Memorandum

TO: Cordelia Jackson, Director of Purchasing

FROM: Enrique Rangel, P.E.

DATE: October 28, 2009

SUBJECT: RFP 2008-079, HVAC Labor and Materials

I recommend renewal of RFP 2008-079, HVAC Labor and Materials, to Quality Air Conditioning Co. and Sunbelt Air Conditioning Co. These companies have performed satisfactorily and provided prompt and reliable service in the past.

I recommend that Gateway Air Conditioning not be included on this contract renewal because it never responded to any of our bid requests throughout this past year.

If you have any questions, please let me know.

**UNITED INDEPENDENT SCHOOL DISTRICT
HVAC LABOR & MATERIALS
RFP 2008-079**

VENDORS	GATEWAY AIR CONDITIONING		JOHNSON CONTROLS		SUNBELT AIR CONDITIONING		QUALITY AIR CONDITIONING & HEATING	
LABOR	HOURLY RATE	OVERTIME RATE	HOURLY RATE	OVERTIME RATE	HOURLY RATE	OVERTIME RATE	HOURLY RATE	OVERTIME RATE
HVAC Mechanic	\$63.00	\$73.00	\$95.00	\$142.50	\$65.00	\$65.00	\$50.00	\$70.00
HVAC Technician	\$63.00	\$73.00	\$128.00	\$192.00	\$65.00	\$65.00	\$50.00	\$70.00
Apprentice/Helper	\$10.00	\$12.00	\$75.00	\$112.50	\$45.00	\$45.00	\$30.00	\$50.00
	Percentage Mark Up		Percentage Mark Up		Percentage Mark Up		Percentage Mark Up	
MATERIALS	30%		25%		30%		30%	

UNITED INDEPENDENT SCHOOL DISTRICT
HVAC LABOR & MATERIALS
RFP 2008-079
VENDOR LIST

AAF INTERNATIONAL

10300 ORMSBY PARK PLACE STE. 600
LOUISVILLE, KY 40223
PHONE: 512.644.4663
FAX: 888.223.6500
ANN NASH
anash@aafintl.com

AIR FILTER CO.

410 W. JACKSON
HARLINGEN, TEXAS 78550
JUAN C. RODRIGUEZ
PHONE: 956-428-2622
FAX: 956-425-1570
harlingen@filtersfirst.com

AIR FILTERS INC

1005 KATYLAND DR.
KATY, TEXAS 77493
PHONE: 800.969.8757
FAX: 866.533.3878
SUSAN JAYNES
susan@airfilterusa.com

ALADDIN CLEANING & RESTORATION, INC

315 W. JOSEPHINE
SAN ANTONIO, TX 78212
PHONE: 210.736.1821
FAX: 210.736.2521
JOHN SPALTEN
johns@aladdincleaning.com

A.M.P ELECTRIC COMPANY

P.O. BOX 430471
LAREDO, TX 78043
PHONE: 956.712.4200
FAX: 956.723.6638
BENJAMIN CABELLO
bennycabello@hotmail.com

BAKER DISTRIBUTION

4401 SAUNDERS AVE
LAREDO, TEXAS 78041
PHONE: 727-0928
RAMONA SANTOS (MINA)
rsantos@bakerdist.com

BELCO SUPPLY

5886 DE ZAVALA RD.
STE 102-302 PMB
SAN ANTONIO, TEXAS 78249
PHONE 210-690-3280
FAX: 210-690-3875
FRANCISCO LUIS BELTRAN
sales@belcosupply.com

CARRIER OF SOUTH TEXAS

5711 MCPHERSON RD. STE 305
LAREDO, TEXAS 78041
PHONE: 956.795.1900
FAX: 956.724.6942
marco.a.ovalle@carrier.utc.com
art.murillo@carrier.utc.com

CARRILLO AIR CONDITIONING

4541 LA CIENEGA
LAREDO, TX 78046
PHONE: 956.791.5161
FAX: 956.729.1797
ENRIQUE CARRILLO
tyrant_ij@msn.com

C.E.D. INSCORP

1010 E. CALTON RD.
LAREDO, TEXAS 78041
PHONE: (956) 722-4951
FAX: (956) 722-0035
arudder@cedlaredo.com

DR. IKE'S

4200 IH 35
LAREDO, TEXAS 78041
PHONE: (956) 721-7300
FAX: 721-7318
ELISA A ORTIZ
elisa@drikes.com

ECOLAB INC

370 WABASHA ST
ST. PAUL, MN 55102
PHONE: 651.293.2674
FAX: 651.293.2682
THOMAS E. OHS
bid.sales@ecolab.com

FASTENAL COMPANY

5320 SANTA MARIA
LAREDO, TEXAS 78041
PHONE: (956) 729-7975
FAX: (956) 729-7998
txlar@stores.fastenal.com
MARCY

FERGUSON ENTERPRISES INC.

19 BURWOOD
SAN ANTONIO, TX 78216
PHONE: 210-344-4950
PHONE: 210-378-8076
LEONARD AGUILLON
leonard.aguillon@ferguson.com

FILTER EXPRESS

3009 HILLDALE ST
CORPUS CHRISTI, TX 78415
PHONE: 361.563.8452
FAX: 361.334.7356
LUIS MOYA
filterexpress@grandecom.net

FIVE STAR ELECTRIC

4729 SHAVANO OAK
SAN ANTONIO, TX 78249
PHONE: 210-492-4200
FAX: 210-492-4280
DARRYL WRIGHT
janette@vfd.com

GATEWAY AIR CONDITIONING

417 SHILOH DR
LAREDO, TX 78045
PHONE: 956-722-3190
FAX: 956-722-7346
JUDY WALKER
gateway_ac@yahoo.com

GRAINGER

610 GALE
LAREDO, TEXAS 78041
PHONE: (956) 717-0050
FAX: (956) 717-2421
alejoj@granger.com

GULF COAST PAPER CO.

1101 S PADRE ISLAND
CORPUS CHRISTI, TX 78416
PHONE: 361-852-5252
FAX: 361-852-1717
CLAY DIBBLE
clay@gulfcoastpapercc.com

HD SUPPLY PLUMBING

4319 MAHER AVE
LAREDO, TX 78041
PHONE: 956.725.0323
FAX: 956.725.1317
HUMBERTO TOVAR
humberto.tovar@hdsupply.com
francisco.silva@hdsupply.com

HOME DEPOT

5710 SAN BERNARDO
LAREDO, TEXAS 78041
PHONE: 956-753-8831
FAX: 956-753-1416
prodesk_6540@homedepot.com

IAQS, INC - TEXAS

3709 S MISSOURI
OKLAHOMA CITY, OK 73129
PHONE: 817.326.3536
FAX: 405.619.3566
WILL JACKSON
will.jackson@filtertec.net

INSCO

6301 MCPHERSON RD.
LAREDO, TEXAS 78040
PHONE: 726-0541
FAX: (956) 726-6541
pdelagarza@inscohvac.com

INTERLINE BRANDS dba SEXAUER

531 CENTRAL PARK AVE
SCARSDALE, NY 10583
PHONE: 800-431-1872
FAX: 914-472-3926
RENE GARCIA
rgarciasr@sexauer.net

JOHNSON CONTROLS

2543 BOARDWALK
SAN ANTONIO, TEXAS 78216
PHONE: 210.349.9100
FAX: 210.349.8730
MIKE SERVERA
thomas.s.davis@jci.com

LAREDO HARDWARE

401 MARKET
LAREDO, TEXAS 78040
PHONE 956-722-0981
FAX: 956-722-0983
laredorder@rio.bravo.net

MARCOR REMEDIATION, INC

904 WAGON TRAIL
AUSTIN, TX 78758
PHONE: 512.377.4900
FAX: 512.832.6678
MARK SANDERS
sanderma@marcor.com

**MARTINEZ REFRIGERATION PARTS
& SUPPLIES**

1601 CONVENT
LAREDO, TEXAS 78040
PHONE: 723-6987
FAX: 956-423-9665
RAFAEL MARTINEZ

MCCOYS BUILDING SUPPLIES

3809 E. SAUNDERS
LAREDO, TEXAS 78043
PHONE: 722-0596
FAX: 722-0713
BEN MARTINEZ
store041@mccoys.com

McQUAY SERVICE

12000 CROWNPOINT, STE. 110
SAN ANTONIO, TEXAS 78233
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KENNETH MORGENROTH
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MID AMERICA RESEARCH CHEM

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COLUMBUS, DE 68601
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FAX: 402.563.1290
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marci@marci.com

MOTION INDUSTRIES, INC.

EAST HWY 359 RT3 BOX 19-M
P.O. BOX 430009
LAREDO, TEXAS 78043-0009
PHONE: 956.718.2229
FAX: 956.718.2233
MEL COUTINO
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mel.coutino@motion-ind.com

MSC INDUSTRIAL SUPPLY CO

2125 N. 77 SUNSHINE STRIP
HARLINGEN, TEXAS 78550
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1401 GUATEMOZIN
LAREDO, TEXAS 78041
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FAX: 956.725.1240
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LAREDO, TX 78040
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406 BOOM TOWN ST
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10214 BARWOOD
HOUSTON, TX 77043
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LAREDO, TEXAS 78040
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5918 McPHERSON STE #12
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PURE AIR FILTER CO.INC.

2324 MERRELL RD.
DALLAS, TEXAS 75229
PHONE: 972.247.7101
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QUALITY AIR CONDITION & HEATING

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THE STEWART COMPANY

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WEBB SAW & TOOL CO. INC

120 S. COMMERCE
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webbsaw@msn.com

WILL FIX IT

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MARTIN SILVA
idehart@ars.com

YORK INTERNATIONAL

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FAX: 210.524.9241
BALDAR QUINTERRO
baldar.quinterro@jci.com

Board Approval
Awarding of Bids/Proposals
November 18, 2009

Renewal

RFP# 2008-081 Mail Processing Services

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor</u>	<u>Est. Annual Amount</u>
Laredo Direct Marketing Services	See Tabulation

Administration distributed seven (7) proposals and advertised on October 12, 2008 and October 19, 2008. One (1) proposal was received on October 29, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Tax Office

Resource Personnel:

Norma Farabough, Tax Assessor-Collector
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
Venesa Navarro, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Norma Farabough
Tax Assessor-Collector

MEMORANDUM

TO: Cordy Flores, Director of Purchasing
FROM: Norma Farabough, Tax Assessor-Collector
RE: RFP-2008-081 Mail Processing Services
DATE: October 8, 2009

In reference to the above mentioned RFP, we would like to recommend that the Mail Processing Services Contract be renewed for 2009/2010.

Laredo Direct Marketing Services has been doing an outstanding job assisting the district in saving postage on our mail outs for the district

Thank you.

**UNITED INDEPENDENT SCHOOL DISTRICT
MAIL PROCESSING SERVICES
RFP 2008-081**

VENDOR	LAREDO DIRECT MARKETING SERVICES
FIRST CLASS MAIL	PROCESSING FEE
Qualifying 1 oz Mail	0.06
Qualifying 2 oz Mail	0.06
NON-PROFIT STANDARD MAIL	PROCESSING FEE
Qualifying Mail up to 3.3 oz	0.05
INKJETTING SERVICES	UNIT COST
Campus Connection Newsletter	0.06

**UNITED INDEPENDENT SCHOOL DISTRICT
MAIL PROCESSING SERVICES
RFP 2008-081
VENDOR LIST**

ACTION MAIL SERVICES INC

1904 PREMIER ROW
ORLANDO, FL 32809
PHONE: 407.855.9277
FAX: 407.855.8807
sales@actionmailservices.com

DMS MAIL MANAGEMENT

8282 SEIGEN LANE
BATON ROUGE, LA 70810
PHONE: 225.763.6245
PHONE: 800.349.6245
FAX: 225.763.6284
info@dmsmail.com
jaypoche@dmsmail.com

GET & SHIP

9003 SAN DARIO AVE
LAREDO, TX 78045
PHONE: 956.753.9994

MARKETING LAREDO DIRECT SERVICES

1816 PAPPAS ST
LAREDO, TX 78041
PHONE: 956.206.8576
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CRISTIAN FORNO
cristian.forno@hotmail.com

NATIONAL MAIL IT

P.O. BOX 815
HARLIGEN, TX 78551
PHONE: 956.727.9954
FAX: 956.423.0300
MELY DELEON
melyd@nationalmailit.com

RAPID PRINT

820 SAN DARIO
LAREDO, TX 78040
PHONE: 956.727.2100
FAX: 956.727.1854
rapidprintlaredo@yahoo.com

THE POSTAL EXPRESS

9505 FM 1472
LAREDO, TX 78045
PHONE: 956.791.2500

Board Approval
Awarding of Bids/Proposals
November 18, 2009

Renewal

RFP# 2008-082 Drug Testing and Physical Examinations

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor</u>	<u>Est. Annual Amount</u>
Laredo Medical Center	See Tabulation

Administration distributed sixty two (62) proposals and advertised on November 2, 2008 and November 9, 2008. Six (6) proposals were received on November 19, 2008 at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 District Wide

Resource Personnel:

David Garcia, Assistant Superintendent of Human Resources
Joe Aranda, Executive Director of Transportation
Mike Garza, Executive Director of Support Services
Rita Garner, Director of Human Resources
Robert Chapa, Director of Risk Management
Javier Vera, Director of Fine Arts
Roberto Cruz Jr, Athletic Director
Adalberto Ramirez, Director of Food Service
Raul Ramirez, Accounting Manager
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
Venesa Navarro, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

Memorandum

To: Board of Trustees

From: Drug Testing Committee

Through: Eduardo Zuñiga, Associate Superintendent for Student Support Services

Date: November 2, 2009

Subject: RFP 2008-082 Drug Testing & Physical Examinations

The Drug Testing Committee would like to recommend renewal of RFP 2008-082 Drug Testing & Physical Examinations with Laredo Medical Center. The vendor has provided excellent service throughout this past year and has agreed to renew at the current rate. This contract provides drug and alcohol testing services as well as physical examinations for eligible employees. The Drug Testing Committee members are the following:

David Garcia, Asst. Supt. for Human Resources
Joe Aranda, Executive Director of Transportation
Mike Garza, Executive Director of Support Services
Rita Garner, Director of Human Resources
Robert Chapa, Director of Risk Management
Javier Vera, Director of Fine Arts
Bobby Cruz, Director of Athletics
Adalberto Ramirez, Director of Food Service
Cordelia Flores Jackson, Director of Purchasing
Raul Ramirez, Food Services Accounting Manager
Hector Cavazos, Purchasing Manager
Venesa Navarro, Procurement Officer

Purchasing Department
Cordelia Flores Jackson, Director

3501 E. Saunders Rd. - Laredo, Texas 78041 - (956) 473-7921 - Fax (956) 473-7950

**UNITED INDEPENDENT SCHOOL DISTRICT
DRUG TESTING AND PHYSICAL EXAMINATIONS
RFP 2008-082**

Section I: Physical Examinations & Drug Testing Program for USDOT/CDL-Licensed District Employees													
VENDORS		DOCTORS HOSPITAL		DR. GARZA-GONGORA		DR. FRANCISCO GUTIERREZ		LAREDO MEDICAL CENTER		DR. RENE COMPEAN		DR. OSCAR LIGHTNER	
DESCRIPTION	EST QTY	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST
Physical Examinations	235	\$60.00	\$14,100.00	\$50.00	\$11,750.00	\$35.00	\$8,225.00	\$50.00	\$11,750.00	\$50.00	\$11,750.00	\$40.00	\$9,400.00
DOT - Drug Screen	353	\$40.00	\$14,120.00	\$45.00	\$15,885.00	\$23.00	\$8,119.00	\$20.00	\$7,060.00	\$40.00	\$14,120.00	\$42.50	\$15,002.50
BAT - Alcohol Screen	353	\$35.00	\$12,355.00	\$40.00	\$14,120.00	\$25.00	\$8,825.00	\$25.00	\$8,825.00	\$30.00	\$10,590.00	\$30.00	\$10,590.00
Section I: Total	-	\$40,575.00		\$41,755.00		\$25,169.00		\$27,635.00		\$36,460.00		\$34,992.50	
Hours of Operation	-	M-F / 8AM-5PM	M-F / 8AM-12PM & 2PM-7PM	M-F / 8AM-5PM oncall 24/7				LMC 24/7		M-Thur / 9AM-6PM & Fri / 9AM-5PM		M-F / 8AM-5PM / 24 hrs as needed per accident / nurse on call	
								LMC Diagnostic Center M-Thur / 7AM-4:30PM & Fri / 7AM-2:30PM & Sat 7AM-10:30AM					
								LMC South Clinic M-F / 8AM-4:30PM					
After Hours - Drug Screen	-	\$50.00		\$65.00		\$39.00		\$20.00		\$67.00		\$77.50	
After Hours - Alcohol Screen	-	\$45.00		\$60.00		\$35.00		\$25.00		\$52.00		\$65.00	

Section II: Random Employee Drug Testing Program as per the Texas Workers Compensation Commission Employer - Drug Free Workplace Program													
DESCRIPTION	EST QTY	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST
Random Drug Test	500	\$30.00	\$15,000.00	\$45.00	\$22,500.00	\$23.00	\$11,500.00	\$20.00	\$10,000.00	\$40.00	\$20,000.00	\$42.50	\$21,250.00
Random BAT	500	\$35.00	\$17,500.00	\$40.00	\$20,000.00	\$25.00	\$12,500.00	\$25.00	\$12,500.00	\$30.00	\$15,000.00	\$30.00	\$15,000.00
Post Accident or Suspicion Drug Test	20	\$30.00	\$600.00	\$45.00	\$900.00	\$35.00	\$700.00	\$20.00	\$400.00	\$40.00	\$800.00	\$42.50	\$850.00
Post Accident or Suspicion Alcohol Test	20	\$35.00	\$700.00	\$40.00	\$800.00	\$35.00	\$700.00	\$25.00	\$500.00	\$30.00	\$600.00	\$30.00	\$600.00
Section II: Total	-	\$33,800.00		\$44,200.00		\$25,400.00		\$23,400.00		\$36,400.00		\$37,700.00	
Separate Fee for Rehabilitation Program Monitoring	-	none listed		none listed		\$90.00 per hour		none listed		none listed		no charge	

Section III: Drug & Steroids Testing Program for Students in Grades 7th-12th Participating in Competitive Extracurricular Student Drug Testing Program													
DESCRIPTION	EST QTY	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST	UNIT COST	EXT COST
Random Sample Drug/Alcohol Test	600	\$35.00	\$21,000.00	\$30 @office	\$18,000 @ office	\$25.00	\$15,000.00	\$20.00	\$12,000.00	\$40.00	\$24,000.00	\$42.50	\$25,500.00
				\$50 sent to lab	\$30,000 sent to lab								
Steroids Test	60	\$198.00	\$11,880.00	\$75.00	\$4,500.00	\$95.00	\$5,700.00	\$125.00	\$7,500.00	\$150.00	\$9,000.00	\$135.00	\$8,100.00
Section III: Total	-	\$32,880.00		\$22,500.00 @ office		\$34,500.00 sent to lab		\$20,700.00		\$19,500.00		\$33,000.00	
Expert Service Witness Fee	1	\$105.00 per hour		\$125.00 per hour		\$90.00 per hour		\$100.00 per DAY		\$100.00 per hour		\$200.00 per hour	
Est. Grand Total	-	\$107,255.00		\$108,455.00 @ OFFICE		\$120,455.00 SENT TO LAB		\$71,269.00		\$70,535.00		\$105,860.00	

Four (4) proposers submitted a No Bid response

UNITED INDEPENDENT SCHOOL DISTRICT
DRUG TESTING & PHYSICAL EXAMINATIONS
RFP 2008-082

ADOLFO ALDAPE

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BLANCO & CANTU

FAMILY PRACTICE

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CLINICA NOCTURNA

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