260 Madison Oak Park Illinois 60302 ph: 708.524.3000 fax: 708.524.3019 www.op97.org

To:

Members, Board of Education

Dr. Carol Kelley, Superintendent

From: Laurie Campbell, Assistant Superintendent for Human Resources

Re:

Dental Insurance Rates – 2018-2019 School Year

Unum Long Term Disability Rates – 2018-2019 School Year

Date: March 13, 2018

School District 97 provides two different dental plans for insurance eligible employees – self-funded Dental PPO and Dental HMO both offered through BlueCross BlueShield. Overall, both plans have performed well. The contributions necessary to fund the PPO for the upcoming year are projected to be 1.2% less than the 2017-2018 contribution rates. Additionally, the HMO premium rates do not need to increase. Gallagher Benefits, the District's Insurance Consultant, has completed an analysis of the performance of both plans and has recommended no change in the HMO rates for the July 1<sup>st</sup> plan renewal and a 1.2% decrease in the PPO rates.

The District 97 Benefits Committee received the renewal information late last week and is recommending approval as presented. The Committee is requesting that the Board take action on the renewal this evening so that the District has time to proceed with plans to implement on-line open enrollment for the first time this spring.

The full analysis completed by Gallagher is attached to this report. The administration recommends that the Dental PPO rates decrease by 1.2% and Dental HMO rates remain at the 2017-2018 level.

In addition to dental renewal rates, the District received renewal information from the district's long-term disability carrier, Unum. Their rates will not change for the 2018-2019 year. The Benefits Committee recommends that the Board accept and approve the Unum renewal rates for the 2018-2019 school year.

### **Dental PPO**

Attached is a copy of your self-funded dental renewal for 7/1/2018. The first page is the budget comparison report, which shows the overall loss ratio for 7 months (funding vs. claims) through January 2018. You are currently running with a loss ratio of **88.46%.** Page 2-6 are the forecasts, with page 3 illustrating how the renewal was formulated. Your admin fee renewal with BCBS came in at **0.0% increase**.

The last page is the renewal equivalent rates, which illustrates a renewal *decrease* of -1.2%.

| Dental Option 1            |           |   |                                       |  |  |
|----------------------------|-----------|---|---------------------------------------|--|--|
| Rate Tier                  | Employees | Current Rates<br>- 7/1/2017 to<br>- 6/30/2018 | Renewal Rates - 7/1/2018 to 6/30/2019 |  |  |
| Single                     | 261       | \$34.87                                       | \$34.45                               |  |  |
| Single + 1                 | 126       | \$68.73                                       | \$67.90                               |  |  |
| Family                     | 126       | \$105.58                                      | \$104.31                              |  |  |
| Total Monthly              | 513       | \$31,064                                      | \$30,690                              |  |  |
| Total Annual               |           | \$372,770                                     | \$368,279                             |  |  |
| Annual Change from Current |           |   | (\$4,491)                             |  |  |
| % Change from Current      |           | · · · · · · · · · · · · · · · · · · ·         | -1.2%                                 |  |  |

### **Dental HMO**

I am pleased to inform you that the dental HMO will <u>maintain</u> the current rates for an additional year through 6/30/2019.

| Dental Plan | Tier | Current | Renewal |
|-------------|------|---------|---------|
| НМО         | EE   | \$17.65 | \$17.65 |

| EE +1  | \$33.63 | \$33.63 |
|--------|---------|---------|
| Family | \$47.51 | \$47.51 |

### **Unum LTD**

Your LTD Policy #125400 for "All Other" and LTD Policy #218240 for "Administrators" will maintain their current rates through 6/30/2019.

| Coverage       | Voluntary LTD and Voluntary Life/AD&D  |
|----------------|--|
| Funding Type   | Insured                                |
| Insurer        | UNUM Life Insurance Company of America |
| AM Best Rating | A (Excellent)                          |

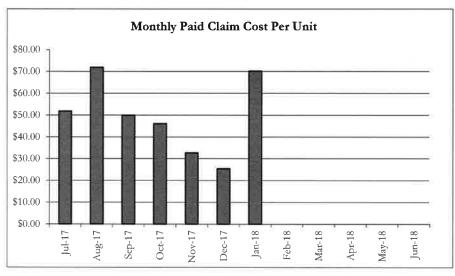
The standard measure utilized by Arthur J. Gallagher to evaluate the financial condition of insurance markets is the ratings and financial size categories assigned by  $\Lambda$ .M. Best Company, Inc. This company is the oldest independent rating agency in the world to report on the financial strength of insurance companies.

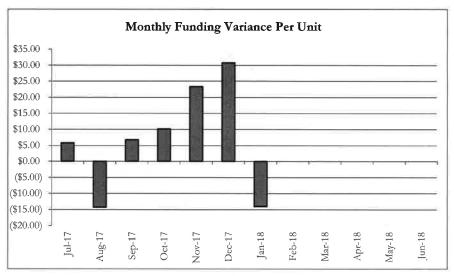
While GBS does not guarantee the financial viability of any health insurance carrier or market, it is an area we recommend that clients closely scrutinize when selecting a health insurance carrier or HMO. There are a number of rating agencies that can be referred to including, A.M. Best, Fitch, Moody's, Standard & Poor's, and Weiss Ratings (TheStreet.com). Generally, agencies that provide ratings of U.S. Health Insurers, including traditional insurance companies and other managed care (e.g., HMO) organizations, reflect their opinion based on a comprehensive quantitative and qualitative evaluation of a company's financial strength, operating performance and market profile. However, these ratings are not a warranty of an insurer's current or future ability to meet its contractual obligations.



# Oak Park SD #97 Total Dental Budget Comparison Report 7/1/2017 through 6/30/2018

|        |           | Funding   | /Budget | Total Net F | aid Claims |                   | Total N   | et Costs | Funding V | Variance  |               |
|--------|-----------|-----------|---------|-------------|------------|-------------------|-----------|----------|-----------|-----------|---------------|
| Month  | Employees | \$        | РЕРМ    | \$          | РЕРМ       | Admin<br>Expenses | \$        | PEPM     | \$        | РЕРМ      | Loss<br>Ratio |
| Jul-17 | 492       | \$30,553  | \$62.10 | \$25,519    | \$51.87    | \$2,165           | \$27,684  | \$56.27  | \$2,869   | \$5.83    | 90.61%        |
| Aug-17 | 493       | \$30,585  | \$62.04 | \$35,444    | \$71.89    | \$2,169           | \$37,613  | \$76.29  | (\$7,028) | (\$14.26) | 122.98%       |
| Sep-17 | 523       | \$32,015  | \$61.21 | \$26,153    | \$50.01    | \$2,301           | \$28,454  | \$54.41  | \$3,561   | \$6.81    | 88.88%        |
| Oct-17 | 509       | \$30,860  | \$60.63 | \$23,454    | \$46.08    | \$2,240           | \$25,693  | \$50.48  | \$5,166   | \$10.15   | 83.26%        |
| Nov-17 | 509       | \$30,786  | \$60.48 | \$16,652    | \$32.71    | \$2,240           | \$18,891  | \$37.11  | \$11,895  | \$23.37   | 61.36%        |
| Dec-17 | 512       | \$30,995  | \$60.54 | \$12,989    | \$25.37    | \$2,253           | \$15,241  | \$29.77  | \$15,754  | \$30.77   | 49.17%        |
| Jan-18 | 513       | \$31,064  | \$60.55 | \$35,995    | \$70.16    | \$2,257           | \$38,252  | \$74.56  | (\$7,188) | (\$14.01) | 123.14%       |
| Feb-18 | 0         | \$0       | \$0.00  | \$0         | \$0.00     | \$0               | \$0       | \$0.00   | \$0       | \$0.00    | 0.00%         |
| Mar-18 | 0         | \$0       | \$0.00  | \$0         | \$0.00     | \$0               | \$0       | \$0.00   | \$0       | \$0.00    | 0.00%         |
| Apr-18 | 0         | \$0       | \$0.00  | \$0         | \$0.00     | \$0               | \$0       | \$0.00   | \$0       | \$0.00    | 0.00%         |
| May-18 | 0         | \$0       | \$0.00  | \$0         | \$0.00     | \$0               | \$0       | \$0.00   | \$0       | \$0.00    | 0.00%         |
| Jun-18 | 0         | \$0       | \$0.00  | \$0         | \$0.00     | \$0               | \$0       | \$0.00   | \$0       | \$0.00    | 0.00%         |
| Total  | 3,551     | \$216,859 | \$61.07 | \$176,204   | \$49.62    | \$15,624          | \$191,828 | \$54.02  | \$25,031  | \$7.05    | 88.46%        |





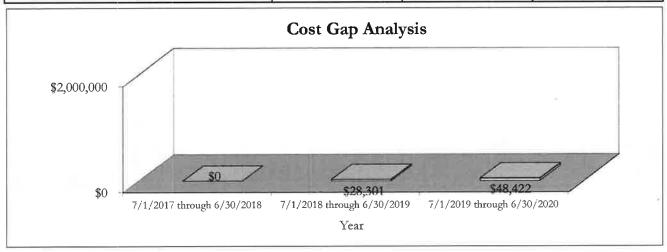


# Oak Park SD #97 Forecast Summary - Annual Dollars

| Projected Paid Claims | 7/1/2017 through<br>6/30/2018 | 7/1/2018 through 6/30/2019 | 7/1/2019 through<br>6/30/2020 |
|-----------------------|-------------------------------|----------------------------|-------------------------------|
| Dental                | \$313,083                     | \$341,208                  | \$359,974                     |
| Total                 | \$313,083                     | \$341,208                  | \$359,974                     |

| Projected Fixed Costs | 7/1/2017 through<br>6/30/2018 | 7/1/2018 through<br>6/30/2019 | 7/1/2019 through<br>6/30/2020 |
|-----------------------|-------------------------------|-------------------------------|-------------------------------|
| Dental                | \$26,910                      | \$27,086                      | \$28,441                      |
| Total                 | \$26,910                      | \$27,086                      | \$28,441                      |

| Projected Total Costs                | 7/1/2017 through<br>6/30/2018 | 7/1/2018 through<br>6/30/2019 | 7/1/2019 through 6/30/2020 |
|--------------------------------------|-------------------------------|-------------------------------|----------------------------|
| Dental                               | \$339,993                     | \$368,294                     | \$388,415                  |
| Total                                | \$339,993                     | \$368,294                     | \$388,415                  |
| \$ Difference from Current Plan Year |                               | \$28,301                      | \$48,422                   |
| % Difference from Current Plan Year  | (#)                           | 8.3%                          | 14.2%                      |



This analysis is for illustrative purposes only, and is not a guarantee of future expenses, claims costs, managed care savings, etc. There are many variables that can affect future health care costs including utilization patterns, catastrophic claims, changes in plan design, health care trend increases, etc. This analysis does not amend, extend, or alter the coverage provided by the actual insurance policies and contrasts. Please see your policy or contact us for specific information or further details in this regard.



# Oak Park SD #97 Dental Renewal Projection

Projection Period - 7/1/2018 through 6/30/2019

|                                       | Dental                    |                           |  |  |  |
|---------------------------------------|---------------------------|---------------------------|--|--|--|
| Category                              | 2/1/16 through<br>1/31/17 | 2/1/17 through<br>1/31/18 |  |  |  |
| Paid Claims                           | \$291,353                 | \$309,188                 |  |  |  |
| Claim Adjustment                      | \$0                       | \$0                       |  |  |  |
| Total Adjusted Claims                 | \$291,353                 | \$309,188                 |  |  |  |
| Experience Period Lives               | 5,717                     | 6,016                     |  |  |  |
| PEPM Claim Cost                       | \$50.96                   | \$51.39                   |  |  |  |
| Annual Trend                          | 5.5%                      | 5.5%                      |  |  |  |
| Trend Months                          | 29.0                      | 17.0                      |  |  |  |
| Trend Factor                          | 1.1381                    | 1.0788                    |  |  |  |
| Trended PEPM Claim Cost               | \$58.00                   | \$55.44                   |  |  |  |
| Dependent Ratio Adjustment            | -0.98%                    | -0.67%                    |  |  |  |
| Adjusted Claim Cost - PEPM            | \$57.43                   | \$55.07                   |  |  |  |
| Period Weighting                      | 15%                       | 85%                       |  |  |  |
| Blended Claim Cost - PEPM             | \$55                      | 5.43                      |  |  |  |
| Projected Lives                       | 5                         | 13                        |  |  |  |
| Months to Project                     | 1                         | .2                        |  |  |  |
| Projected Claim Cost                  | \$341                     | ,208                      |  |  |  |
| Benefit Adjustment                    | 1.0                       | 000                       |  |  |  |
| Adjusted Projected Claims             | \$341                     | ,208                      |  |  |  |
| Administration Fees                   | \$27,                     | ,086                      |  |  |  |
| Total Projected Administration Fees   | \$27,                     | ,086                      |  |  |  |
| Total Projected Costs                 | \$368                     | ,294                      |  |  |  |
| Current Equivalent Premium            | \$372                     | 2,770                     |  |  |  |
| Projected Equivalent Premium Increase | (\$4,                     | 475)                      |  |  |  |
| Estimated Renewal Adjustment          | -1.                       | 2%                        |  |  |  |

This analysis is for illustrative purposes only, and is not a guarantee of suture expenses, claims costs, managed care savings, etc. There are many variables that can affect suture health care costs including utilization patterns, catastrophic claims, changes in plan design, health care trend increases, etc. This analysis does not amend, extend, or alter the coverage provided by the actual insurance policies and contracts. Please see your policy or contact us for specific information or surther details in this regard.



Adjusted Projected Claims
Total Projected Claims - PEPM

## Oak Park SD #97 Dental Claim Forecast

| Dental C                              | danni I ofecast            |                           |  |  |
|---------------------------------------|----------------------------|---------------------------|--|--|
|                                       | Dental                     |                           |  |  |
| Category                              | 2/1/16 through<br>1/31/17  | 2/1/17 through<br>1/31/18 |  |  |
| Paid Claims                           | \$291,353                  | \$309,188                 |  |  |
| Claim Adjustments                     | \$0                        | \$0                       |  |  |
| Total Adjusted Claims                 | \$291,353                  | \$309,188                 |  |  |
| Experience Period Lives               | 5,717                      | 6,016                     |  |  |
| Total Claims - PEPM                   | \$50.96                    | \$51.39                   |  |  |
| Projection Period -                   | 7/1/2017 through 6/30/2018 |                           |  |  |
| Annual Trend                          | 5.5%                       | 5.5%                      |  |  |
| Trend Months                          | 20.5                       | 8.5                       |  |  |
| Trend Factor                          | 1.0958                     | 1.0387                    |  |  |
| Trended PEPM Claim Cost               | \$55.84                    | \$53.38                   |  |  |
| Dependent Ratio Adjustment            | -0.98%                     | -0.67%                    |  |  |
| Adjusted Claim Cost - PEPM            | \$55.30                    | \$53.02                   |  |  |
| Period Weighting                      | 15%                        | 85%                       |  |  |
| Blended Claim Cost - PEPM             | \$53                       | 5.36                      |  |  |
| Projected Lives                       | 5                          | 13                        |  |  |
| Months to Project                     |                            | 5                         |  |  |
| Projected Claim Cost 2/1/18 - 6/30/18 | \$136                      | <b>5,</b> 879             |  |  |
| Actual Claim Cost 7/1/17 - 1/31/18    |                            | 5,204                     |  |  |
| Total Projected Claim Cost            | \$313                      | ,083                      |  |  |
| Benefit Adjustment                    | 1.0                        | 000                       |  |  |
|                                       |                            |                           |  |  |

| Projection Period - 7/1/2018 through 6/30/2019 |           |         |  |  |  |
|--|-----------|---------|--|--|--|
| Annual Trend                                   | 5.5%      | 5.5%    |  |  |  |
| Trend Months                                   | 29.0      | 17.0    |  |  |  |
| Trend Factor                                   | 1.1381    | 1.0788  |  |  |  |
| Trended PEPM Claim Cost                        | \$58.00   | \$55.44 |  |  |  |
| Dependent Ratio Adjustment                     | -0.98%    | -0.67%  |  |  |  |
| Adjusted Claim Cost - PEPM                     | \$57.43   | \$55.07 |  |  |  |
| Period Weighting                               | 15%       | 85%     |  |  |  |
| Blended Claim Cost - PEPM                      | \$55      | .43     |  |  |  |
| Projected Lives                                | 513       |         |  |  |  |
| Months to Project                              | 12        |         |  |  |  |
| Projected Claim Cost                           | \$341,208 |         |  |  |  |

\$313,083

\$51.19

| Category                      | 2/1/16 through<br>1/31/17 | 2/1/17 through<br>1/31/18 |
|-------------------------------|---------------------------|---------------------------|
| Benefit Adjustment            | 1.0000                    |                           |
| Adjusted Projected Claims     | \$341,208                 |                           |
| Total Projected Claims - PEPM | \$55.43                   |                           |

| Projection Period - 7/1/2019 through 6/30/2020 |           |  |
|--|-----------|--|
| Annual Trend                                   | 5.5%      |  |
| Trended PEPM Claim Cost                        | \$58.48   |  |
| Projected Lives                                | 513       |  |
| Months to Project                              | 12        |  |
| Projected Claim Cost                           | \$359,974 |  |
| Benefit Adjustment                             | 1.0000    |  |
| Adjusted Projected Claims                      | \$359,974 |  |
| Total Projected Claims - PEPM                  | \$58.48   |  |

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### Oak Park SD #97 Fixed Cost Forecast

| 7/1/2017 through 6/30/2018             | Dental Admin. Fee |
|--|-------------------|
| PEPM Cost                              | \$4.40            |
| Projected Lives                        | 513               |
| Months to Project                      | 5                 |
| Projected Fixed Costs 1/1/18 - 6/30/18 | \$11,286          |
| Actual Fixed Costs 7/1/17 - 12/31/17   | \$15,624          |
| Total Projected Fixed Costs            | \$26,910          |

| 7/1/2018 through 6/30/2019  | Dental Admin. Fee |
|-----------------------------|-------------------|
| Projected Increase          | 0.0%              |
| Projected PEPM Cost         | \$4.40            |
| Projected Lives             | 513               |
| Months to Project           | 12                |
| Total Projected Fixed Costs | \$27,086          |

| 7/1/2019 through 6/30/2020  | Dental Admin. Fee |
|-----------------------------|-------------------|
| Projected Increase          | 5.0%              |
| Projected PEPM Cost         | \$4.62            |
| Projected Lives             | 513               |
| Months to Project           | 12                |
| Total Projected Fixed Costs | \$28,441          |

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Please see your policy or contact us for specific information or further details in this regard.



### Oak Park SD #97 Renewal Equivalent Rates 7/1/2018 through 6/30/2019

Dental Option 1

| Rate Tier                  | Employees | Current Rates -<br>7/1/2017 to<br>6/30/2018 | Renewal Rates - 7/1/2018 to 6/30/2019 |
|----------------------------|-----------|---|---------------------------------------|
| Single                     | 261       | \$34.87                                     | \$34.45                               |
| Single + 1                 | 126       | \$68.73                                     | \$67.90                               |
| Family                     | 126       | \$105.58                                    | \$104.31                              |
| Total Monthly              | 513       | \$31,064                                    | \$30,690                              |
| Total Annual               |           | \$372,770                                   | \$368,279                             |
| Annual Change from Current |           | =   | (\$4,491)                             |
| % Change from Current      |           | -   | -1.2%                                 |

This analysis is for illustrative purposes only, and is not a guarantee of future expenses, claims costs, managed care savings, etc. There are many variables that can affect future health care costs including utilization patterns, catastrophic claims, changes in plan design, health care trend increases, etc. This analysis does not amend, extend, or alter the coverage provided by the actual insurance policies and contracts. Please see your policy or contact us for specific information or further details in this regard.



### Oak Park SD #97

Dental HMO Renewal Rates for the period July 1, 2018 - June 30, 2019

|                                    | DMO      |
|------------------------------------|----------|
| Premium at Current Rates           | \$40,970 |
| Rate Action                        | 0.0%     |
| Requested Premium at Renewal Rates | \$40,970 |

|                               | Lives | Current | Renewal |
|-------------------------------|-------|---------|---------|
| Single                        | 60    | \$17.65 | \$17.65 |
| Single + 1 Dependent          | 22    | \$33.63 | \$33.63 |
| Single + 2 or More Dependents | * 34  | \$47.51 | \$47.51 |

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