



Houghton Mifflin Harcourt

Proposal

Prepared For

Duluth Ind School District 709

215 N 1st Ave E
Duluth MN 55802

Attention:

Aaron Salmela

aaron.salmela@isd709.org

For the Purchase of:

Science Dimensions Grades 6, 7 & 8 (Earth-Life-Physical Science)

Digital License Activation Gr 6 July 2022; Digital License Activation Gr 7 & 8 July 2023

Prepared By

Brad Tesdahl

brad.tesdahl@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

Attention:
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aaron.salmela@isd709.org

Customer Experience
9400 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhco.com

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Grades 6-8</u>					
Student Digital Licenses					
9780358427346	Science Dimensions Student License Digital 8 Year Modules A- L Includes: Digital Student Resource Modules A-L 8 Year Grades 6-8 Implementation Success	\$128.00	650	\$83,200.00	
Total for Student Digital Licenses		\$83,200.00			
Teacher Digital Licenses					
9780358554240	Science Dimensions Teacher License Digital 8 Year Digital Modules A- L Includes: Science Dimensions Digital Teacher Resources 8 Year Modules A- L Access to Teacher's Corner	\$600.00			24
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
9780544877993	2018 Science Dimensions Teacher Edition Module A Grades 6-8 Engineering and Science	\$37.50	8	\$300.00	
9780544878013	2018 Science Dimensions Teacher Edition Module B Grades 6-8 Cells and Heredity	\$37.50	8	\$300.00	
9780544878020	2018 Science Dimensions Teacher Edition Module C Grades 6-8 Ecology and the Environment	\$37.50	8	\$300.00	
9780544878037	2018 Science Dimensions Teacher Edition Module D Grades 6-8 The Diversity of Living Things	\$37.50	8	\$300.00	
9780544878044	2018 Science Dimensions Teacher Edition Module E Grades 6-8 Earth's Water and Atmosphere	\$37.50	8	\$300.00	
9780544878051	2018 Science Dimensions Teacher Edition Module F Grades 6-8 Geologic Processes and History	\$37.50	8	\$300.00	
9780544878068	2018 Science Dimensions Teacher Edition Module G Grades 6-8 Earth and Human Activity	\$37.50	8	\$300.00	
9780544881990	2018 Science Dimensions Teacher Edition Module H Grades 6-8 Space Science	\$37.50	8	\$300.00	
9780544882041	2018 Science Dimensions Teacher Edition Module I Grades 6-8 Energy and Energy Transfer	\$37.50	8	\$300.00	
9780544882058	2018 Science Dimensions Teacher Edition Module J Grades 6-8 Chemistry	\$37.50	8	\$300.00	
9780544882904	2018 Science Dimensions Teacher Edition Module K Grades 6-8 Forces, Motion, and Fields	\$37.50	8	\$300.00	
9780544882911	2018 Science Dimensions Teacher Edition Module L Grades 6-8 Waves and Their Applications	\$37.50	8	\$300.00	
9781328853806	Science Dimensions Manipulative Consumable Module A Grades 6-8	\$73.30	21	\$1,539.30	
9781328853820	Science Dimensions Manipulative Consumable Module B Grades 6-8	\$104.20	21	\$2,188.20	
9781328879714	Science Dimensions Manipulative Consumable Module C Grades 6-8	\$122.95	21	\$2,581.95	

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
9781328879721	Science Dimensions Manipulative Consumable Module D Grades 6-8	\$44.15	21	\$927.15	
9781328879738	Science Dimensions Manipulative Consumable Module E Grades 6-8	\$34.10	23	\$784.30	
9781328853844	Science Dimensions Manipulative Consumable Module F Grades 6-8	\$78.55	23	\$1,806.65	
9781328879745	Science Dimensions Manipulative Consumable Module G Grades 6-8	\$113.40	23	\$2,608.20	
9781328879837	Science Dimensions Manipulative Consumable Module H Grades 6-8	\$96.40	23	\$2,217.20	
9781328879844	Science Dimensions Manipulative Consumable Module I Grades 6-8	\$102.00	20	\$2,040.00	
9781328879851	Science Dimensions Manipulative Consumable Module J Grades 6-8	\$126.95	20	\$2,539.00	
9781328879868	Science Dimensions Manipulative Consumable Module K Grades 6-8	\$120.90	20	\$2,418.00	
9781328853868	Science Dimensions Manipulative Consumable Module L Grades 6-8	\$75.35	20	\$1,507.00	
9781328853790	Science Dimensions Manipulative Nonconsumable Module A Grades 6-8	\$135.25	8	\$1,082.00	
9781328853813	Science Dimensions Manipulative Nonconsumable Module B Grades 6-8	\$210.75	8	\$1,686.00	
9781328879875	Science Dimensions Manipulative Nonconsumable Module C Grades 6-8	\$278.60	8	\$2,228.80	
9781328879882	Science Dimensions Manipulative Nonconsumable Module D Grades 6-8	\$113.75	8	\$910.00	
9781328879899	Science Dimensions Manipulative Nonconsumable Module E Grades 6-8	\$332.25	8	\$2,658.00	
9781328853837	Science Dimensions Manipulative Nonconsumable Module F Grades 6-8	\$263.20	8	\$2,105.60	
9781328879905	Science Dimensions Manipulative Nonconsumable Module G Grades 6-8	\$317.75	8	\$2,542.00	
9781328879912	Science Dimensions Manipulative Nonconsumable Module H Grades 6-8	\$285.95	8	\$2,287.60	
9781328879929	Science Dimensions Manipulative Nonconsumable Module I Grades 6-8	\$685.05	8	\$5,480.40	
9781328881502	Science Dimensions Manipulative Nonconsumable Module J Grades 6-8	\$299.90	8	\$2,399.20	
9781328881519	Science Dimensions Manipulative Nonconsumable Module K Grades 6-8	\$551.00	8	\$4,408.00	
9781328853851	Science Dimensions Manipulative Nonconsumable Module L Grades 6-8	\$171.35	8	\$1,370.80	
Student Materials					
9781328700834	2018 Science Dimensions Student Edition Module A 8 Year Print Grades 6-8 Engineering and Science	\$16.00	60	\$960.00	
9781328700858	2018 Science Dimensions Student Edition Module C 8 Year Print Grades 6-8 Ecology and the Environment	\$16.00	60	\$960.00	
9781328700865	2018 Science Dimensions Student Edition Module D 8 Year Print Grades 6-8 The Diversity of Living Things	\$16.00	60	\$960.00	
9781328700872	2018 Science Dimensions Student Edition Module E 8 Year Print Grades 6-8 Earth's Water and Atmosphere	\$16.00	60	\$960.00	
9781328700889	2018 Science Dimensions Student Edition Module F 8 Year Print Grades 6-8 Geologic Processes and History	\$16.00	60	\$960.00	
9781328700896	2018 Science Dimensions Student Edition Module G 8 Year Print Grades 6-8 Earth and Human Activity	\$16.00	60	\$960.00	
9781328700902	2018 Science Dimensions Student Edition Module H 8 Year Print Grades 6-8 Space Science	\$16.00	60	\$960.00	

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9781328700919	2018 Science Dimensions Student Edition Module I 8 Year Print Grades 6-8 Energy and Energy Transfer	\$16.00	60	\$960.00	
9781328700926	2018 Science Dimensions Student Edition Module J 8 Year Print Grades 6-8 Chemistry	\$16.00	60	\$960.00	
9781328700933	2018 Science Dimensions Student Edition Module K 8 Year Print Grades 6-8 Forces, Motion, and Fields	\$16.00	60	\$960.00	
9781328700940	2018 Science Dimensions Student Edition Module L 8 Year Print Grades 6-8 Waves and Their Applications	\$16.00	60	\$960.00	
Common Cartridge					
9781328714671	2018 Science Dimensions Common Cartridge Module A 8 Year Digital Grades 6-8 Engineering and Science	\$22.00			650
9781328714688	2018 Science Dimensions Common Cartridge Module B 8 Year Digital Grades 6-8 Cells and Heredity	\$22.00			650
9781328720054	2018 Science Dimensions Common Cartridge Module C 8 Year Digital Grades 6-8 Ecology and the Environment	\$22.00			650
9781328720061	2018 Science Dimensions Common Cartridge Module D 8 Year Digital Grades 6-8 The Diversity of Living Things	\$22.00			650
9781328720078	2018 Science Dimensions Common Cartridge Module E 8 Year Digital Grades 6-8 Earth's Water and Atmosphere	\$22.00			650
9781328720085	2018 Science Dimensions Common Cartridge Module F 8 Year Digital Grades 6-8 Geologic Processes and History	\$22.00			650
9781328720092	2018 Science Dimensions Common Cartridge Module G 8 Year Digital Grades 6-8 Earth and Human Activity	\$22.00			650
9781328720108	2018 Science Dimensions Common Cartridge Module H 8 Year Digital Grades 6-8 Space Science	\$22.00			650
9781328720115	2018 Science Dimensions Common Cartridge Module I 8 Year Digital Grades 6-8 Energy and Energy Transfer	\$22.00			650
9781328720122	2018 Science Dimensions Common Cartridge Module J 8 Year Digital Grades 6-8 Chemistry	\$22.00			650
9781328720139	2018 Science Dimensions Common Cartridge Module K 8 Year Digital Grades 6-8 Forces, Motion, and Fields	\$22.00			650
9781328720146	2018 Science Dimensions Common Cartridge Module L 8 Year Digital Grades 6-8 Waves and Their Applications	\$22.00			650
Total for A la Carte Items Available for Purchase		\$66,475.35			
Total for Grades 6-8		\$149,675.35			

Professional Services

Implementation Success Plan

9780544927711	Science Dimensions 2018 Getting Started 2 Hour Grade 6-8 Live Online The Getting Started live online session is streamlined to focus on preparing teachers for their first weeks of instruction. Participants engage in a variety of interactive experiences to learn about the organization and resources of Science Dimensions. The goal is to build confidence and prepare teachers for a strong start with Science Dimensions.	1
9780358265344	2018 Science Dimensions Follow-Up 1-Hour Live Online Session Grade 6-8	2

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Follow-Up sessions build upon the Getting Started to help teachers take full advantage of Science Dimensions components, assessments, differentiation, and digital tools to meet the needs of their students. An HMH Services team member will work with you to choose from key Science Dimensions classroom-focused topics to create a personalized Follow-Up 1 hour live online session(s).

Getting Started and Follow-Up Live Online

9780544927711	Science Dimensions 2018 Getting Started 2 Hour Grade 6-8 Live Online The Getting Started live online session is streamlined to focus on preparing teachers for their first weeks of instruction. Participants engage in a variety of interactive experiences to learn about the organization and resources of Science Dimensions. The goal is to build confidence and prepare teachers for a strong start with Science Dimensions.	\$800.00	4	\$3,200.00	
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Total for Getting Started and Follow-Up Live Online	\$3,200.00
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<u>Total for Professional Services</u>	\$3,200.00
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Please include District Purchase Order with HMH Cost Proposal when submitting to HMH

Subtotal Purchase Amount:	\$152,875.35
Shipping & Handling:	\$5,318.03
Sales Tax:	\$0.00

Total Cost of Proposal (PO Amount):	\$158,193.38
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Total Cost of Proposal (PO Amount): \$158,193.38

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development

- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:

Duluth ISD 709

Sold to:

Duluth ISD 709

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 1/18/2021**Proposal Expiration Date: 2/25/2021****Houghton Mifflin Harcourt**

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