

227 N. Fourth Street
Geneva, Illinois 60134
630/463-3070
630/463-3079 (fax)



Elizabeth Janowiak
Director of Technology
Geneva School District

To: Donna Oberg
From: Elizabeth Janowiak
Date: November 15, 2013
Re: Web Filter Upgrade

Please submit this purchase information to the BOE for the November 25th meeting.

The Technology Staff are continuing to implement the components of Technology Capital Outlay Plan previously approved by the Board of Education. One of the infrastructure improvements included in this phase is an upgrade to the district's web filter solution. In April of 2011, Geneva CUSD 304 (along with several of the Kane County districts) purchased a Palo Alto appliance and web filter service. At that time a three year maintenance agreement was purchased which supports the continuous updates to the web filtering database.

In preparation for the expiration of this contract in April 2014, we are requesting the purchase of an upgraded web filtering appliance and a renewal of the web filtering service. Since our original reseller for Palo Alto is no longer available, we obtained three competitive quotes from approved Palo Alto vendors.

Burwood Group:	\$35,261
Torus Technologies:	\$44,740
Nexum, Inc:	\$44,740

Only one of these vendors was able to provide us a discount from the list price. Therefore we recommend that we purchase the Palo Alto upgrade web filter appliance and associated support and 3 year filter license from the Burwood Group, Inc. for \$35,361.

Vendor	Model	Unit Cost
Burwood Group Inc.		
	PA3050 Active	\$ 16,800
	3 Year Support	\$ 9,220
	URL Filtering subscription 3 yrs	\$ 9,216
	Shipping	\$ 25
Total		\$ 35,261