



# Livonia Public School

## *Facilities and Operations*

**Date:** October 16, 2025

**To:** William Green, Assistant Superintendent of District Services

**From:** Harry C. Lau, Administrator of Facilities and Operations

**Subject:** Recommendation to Purchase Bulk Road Salt

I am recommending and seeking approval to purchase bulk road salt from Detroit Salt Company at a cost of \$63.97 per ton. The price difference from the 2024-25 school year is increased by \$3.62 per ton for a total increase of \$3,620. Livonia Public Schools is requesting to purchase 1,000 tons, totaling \$63,970.00. This purchase will be funded through the General Fund.

The Office of Facilities and Operations issued a public bid to three companies: Detroit Salt Company, Compass Minerals, and Morton Salt Company. The only response received was from Detroit Salt Company, indicating they would not submit a bid.

Following the bid process, we requested quotes from the same three companies. Detroit Salt Company submitted a quote at the above stated contract price of \$63.97 per ton.

Thank you for your consideration of this recommendation.

cc: A. Sutton