

School District of the City of Pontiac

Kelley Williams, Superintendent

PONTIAC BOARD OF EDUCATION Agenda Item Request Form

	Discussion	Presenter(s):	Kelley Williams, Superintendent
Purpose:	X Action		Mrs. Carmen White, Director of Human Resources
	Report	Attachment(s):	Contract Renewal
			Evaluations
Contract:	New	Board Meeting	
	X Renewal	Date:	
N/A	Extension/		
	Modification		June 19, 2017
, , , , , , , , , , , , , , , , , , ,			
Agondo Itomi	Sunbelt Staffing Contract	ot Donowal	
Agenda Item:	- Outbelt Statiling Contract	CUNCHEWAI	
Backgrou	nd/Rationale:		
		uide services for Oc	cupational Therapy (OT), Speech Language
Pathology	(SLP) and Physical The	riue services for Oct	to students with disabilities as specified by their
Individual	(OLI) and I riysical the	Endoral and State re	egulations require that OT, SLP and PT, Psychology
eorvices h	cuucalion Flans (IEF). I	etipulated in their II	Egulations require that OT, SEP and PT, Psychology
services pr	e provided to student as	supulated in their ii	EP's. This contract will ensure the continuation for
students w			
All OT and	SLP services will be pro	ovided at an nourly	rate of \$51.95/hour for individuals that have been
assigned to	o the district less than th	iree (3) years and a	t a rate of \$53.95/hour for individual's that have been
assigned to	o the district for three (3)	years or longer. Cu	ırrently there are one (1) Occupational Therapists,
			Language Pathologists.
	Contract Amount: \$1,05		
Funding S	Source/Account Number		3.0013.0000.3111
A			3.0013.0000.3210
Recomme	ndation: It is the recom	mendation of Admir	nistration that the Pontiac Board of Education approve the
service agr	eement between Prime	Healthcare Staffing	and the Pontiac School District effective August 1, 2017
through Ju	ne 30, 2018 in an amou	nt not to exceed \$1,	,050,000.00.
Approvals			
Kelle		6-15-17	Camen White 4-15-17
Superintend	Dat Dat	e /	Human Resources Date
	15	June 2017	Dn. Leverett (-15-17
Business an	nd Finance Date	e /	Curriculum & Instruction Date
Darry	I Segara 6/	15/17	
Legal Coun	sel Dat	e	



School District of the City of Pontiac

Kelley Williams, Superintendent

Moved By:Board Vote: Ayes:	Supported By:	
Nays: Request Approved: Yes No	Date Approved:	



Cover Sheet

Please return signed Client Services Agreement to:

Account Executive:	Elizabeth Reitmeyer
Sunbelt Staffing, LLC 3687 Tampa Road, Suite 200 Oldsmar, Florida 34677	
Direct Telephone:	813-792-3417
Toll Free Fax:	877-831-8511
Account Executive Email:	elizabeth.reitmeyer@sunbeltstaffing.com
Executed Client Services Agreement to be	returned to:
Client Facility:	Pontiac School District
Client Contract Contact:	Oretha Pettiway/Cynthia Toupin
Phone Number:	248-451-4562
Email Address or Fax Number:	Oretha.pettiway@pontiacschools.org / Cynthia.Toupin@oakland.k12.mi.us

Client Services Agreement School Division



Sunbelt Staffing, LLC, a Florida corporation (hereafter referred to as "Sunbelt") and

Pontiac School District	whose location is
(Client Name)	
42700 Woodward Avenue	Pontiac, MI 48342
(Street Address)	(City, State, Zip)

(hereafter referred to as "Client")

enter into this non-exclusive Client Services Agreement for the purpose of referring and placing Healthcare Professionals ("HCPs") with Client. This Agreement shall govern the overall terms of the relationship, while a separate Assignment Confirmation (Addendum A) for each placement will outline specifics as to bill rates, personnel, and assignment lengths.

- 1. Scope of Services. Sunbelt, a licensed staffing agency in the business of providing supplemental staffing to the public and private education sector and not a healthcare provider, will use its commercially reasonable efforts to provide HCPs for assignment with Client. Sunbelt will be responsible for payment of each HCP's wages and applicable payroll taxes, deductions, and insurance, including workers compensation, general liability and professional liability coverage for the benefit of the HCPs. If a HCP is unable to complete the specified assignment, Sunbelt will use its commercially reasonable efforts to find a replacement in a timely manner.
- 2.. Compensation. Rates under this Agreement shall be as follows:

Occupational Therapy Services, less than three (3) year at District	\$51.95 per hour
Speech Language Pathology Services, less than three (3) years at District	\$51.95 per hour
Occupational Therapy Services, more than three (3) year at District	\$53.95 per hour
Speech Language Pathology Services, more than three (3) years at District	\$53.95 per hour
Bilingual Speech Language Pathology Services	\$56.95 per hour
Physical Therapy Services	\$56.95 per hour
School Psychology Services	\$59.35 per hour

Moreover, all other sections of the Agreement notwithstanding, compensation for the duration of the Agreement shall not exceed One Million Fifty Thousand dollars (\$1,050,000.00) and the District shall not be responsible for any invoices or payments above this amount, unless authorized in writing and executed by both parties.

- 3. Independent Contractor. The parties hereto specify and intend that the relationship of each to the other is that of an independent contractor, that each HCP shall be an employee of Sunbelt and that no qualified HCP shall at any time be an employee of Client, unless the parties shall otherwise agree in writing. Sunbelt agrees to provide and maintain all payroll services for any qualified HCP placed with Client, to maintain payroll records and to withhold and remit all payroll taxes and social security payments. Sunbelt does not ordinarily use subcontractors in providing services. Should the need to use a separate staffing firm or independent contractor arise, Sunbelt will notify Client in advance of the assignment in order to receive approval of this arrangement.
- **4. Insurance.** Sunbelt will maintain Worker's Compensation and Employer Liability insurance in accordance with state regulations. General Liability insurance will be maintained at a minimum level of two million dollars (\$2,000,000) per occurrence and four million dollars (\$4,000,000) aggregate. Excess liability insurance will be maintained at a minimum level of five million dollars (\$5,000,000) per occurrence/aggregate. Professional Liability insurance will be maintained at a minimum level of one million dollars (\$1,000,000) per occurrence and three million dollars (\$3,000,000) aggregate..
- 5. Competency and licensing. Sunbelt will conduct comprehensive pre-employment screening to provide licensed HCPs who meet applicable professional standards. Sunbelt will endeavor to present only HCPs who are qualified for Client's open position(s) on job requirements established by Client either verbally or in writing. While Sunbelt will make every effort to pre-screen job candidates based on these requirements, Client acknowledges the candidate assignment decision is ultimately the responsibility of the Client. To this end, Sunbelt will make available to Client all appropriate HCP records that Sunbelt may permissibly disclose and will facilitate an interview between Client and HCP in order to assist Client in the hiring decision. Sunbelt will do its due diligence to ascertain the professional and applicable Department of Education licensing and certification requirements for the HCP discipline placed with Client, however, it is ultimately the responsibility of the Client to approve the HCP's licensure and certifications as acceptable.
- 6. On-Site Responsibility. Client is responsible for providing all orientation, support, facilities, training, direction, and means for the HCP to complete the assignment. Client acknowledges that Sunbelt is not providing nursing or healthcare services, but rather is providing candidate identification and placement services. As such, Client is responsible for the HCP's adherence to the applicable standard of practice and acknowledges that Sunbelt is not responsible for the HCP's on-site performance given that Sunbelt does not have the capacity to provide direct, on-site supervision of daily activity. Client acknowledges that any deviation of the Client's policies and procedures as orientated to Sunbelt's HCP



should be reported in writing and directly to Sunbelt immediately so that Sunbelt may be provided an opportunity to offer correction and/or counseling of unacceptable practices by HCP. Client warrants that its facilities and operations will comply at all times with all federal, state and local safety and health laws, regulations and standards, including OSHA standards, and that Client will be responsible for providing all safety training and equipment, and for each HCP's compliance with health and safety requirements, including those instituted by Client.c

- 7. Employment of HCPs. Client agrees that it will not directly or indirectly, personally or through an agent or agency, contract with or employ any HCP introduced or referred by Sunbelt for a period of one year after the latest date of introduction, referral, or placement. If Client or its affiliate enters into such a relationship or refers HCP to a third party for employment, Client agrees to pay an amount equal to \$18,500 or thirty-five (35) percent (whichever is greater) of the HCP's first year's annual salary, including any signing bonus, as agreed upon at the time of hiring. Payment is due and payable to Sunbelt upon start date.
- 8. Equal Opportunity. It is the policy of Sunbelt to provide equal opportunity to all HCPs for employment. Sunbelt and Client will screen based on merit only. All HCPs will be free from discrimination due to race, religion, color, sex, national origin, age, or disability.
- 9. Professional Fees. Client shall not be charged for the travel and relocation expenses for HCPs assigned to Client facilities.
- 10. Payment Terms. Client will be billed on a weekly basis for all services provided during the previous week. Payment is due upon receipt of invoice and shall be considered in default fifteen (15) days from issuance of Sunbelt invoice, after which time a default charge will be imposed at one and one-half percent (11/2%) per month on unpaid balances (annual percentage rate of eighteen percent (18%)) or the maximum legal interest rate, whichever is lower. Client agrees to pay all necessary collection costs of amounts past due, including reasonable attorney's fees and costs. Sunbelt reserves the right, at its option, to discontinue any extension of credit. Should billing disputes arise, Client shall notify Sunbelt in writing within thirty (30) days of the receipt of the disputed invoice. Once the dispute has been addressed and all required corrections/adjustments have been made the original payment terms of DUR and default after 30 days will be in place. Disputes should be reported to:

Sunbelt Staffing Schools Division:

Fax Number: 877-831-8511

Email: annemarie.stinehelfer@sunbeltstaffing.com

Please provide billing address below:

Client Name:

Pontiac School District

Billing Address:

42700 Woodward Avenue

Client to complete billing information

City, State, Zip:

Pontiac, MI 48342

tion Attention:

Accounts Payable

Telephone:

248-451-6883

- 11. Limitation of Liability. NEITHER PARTY SHALL BE LIABLE TO THE OTHER WHATSOEVER FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT, EXEMPLARY OR PUNITIVE DAMAGES, INCLUDING ANY DAMAGES ON ACCOUNT OF LOST PROFITS, LOST DATA, LOSS OF USE OF DATA, OR LOST OPPORTUNITY, WHETHER OR NOT PLACED ON NOTICE OF ANY SUCH ALLEGED DAMAGES AND REGARDLESS OF THE FORM OF ACTION IN WHICH SUCH DAMAGES MAY BE SOUGHT. THE FEES AND BILLINGS DUE UNDER THIS AGREEMENT ARE NOT CONSIDERED SPECIAL DAMAGES OR LOST PROFITS AND SHALL NOT BE LIMITED BY THESE PROVISIONS.
- 12. Incident and Error Tracking. Client will report to Sunbelt any performance issues, incidents, errors and other events related to the care and services provided by Sunbelt employees. Sunbelt will document reported incidents in employee's personnel file and track all such events for quality assurance purposes. Client will report to Sunbelt any performance issues, incidents, errors and other events related to the care and services provided by Sunbelt employees. Sunbelt will document reported incidents in employee's personnel file and track all such events for quality assurance purposes. All supporting documentation is required within seventy-two (72) hours of the occurrence.
- 13. Reporting of Work-Related Injuries. Client will maintain a safe working environment and provide all appropriate personal protective equipment as deemed appropriate by the Client and suitable to the setting to which Sunbelt Staffing's HCP has been assigned. Client ensures compliance with all applicable OSHA obligations to include general training on the reporting of work-place injuries, incidents, and occupational exposure to bloodborne pathogens occurring at Client facility. Records of such occurrences must be maintained by the Client and accessible to Sunbelt Staffing within guidelines set forth by governing entities. In the event of work-place injury, incident or exposure, each affected HCP will contact their immediate Client-appointed supervisor and report to the applicable treating department as per Client protocol. HCP shall also report work-place injury, incident or exposure to Sunbelt Staffing concurrently with Client. If Sunbelt Staffing's HCPs are not eligible for treatment of work-place injury, incident or exposure by Client or if reporting requirements change during the term of this Agreement, Client is responsible for written notification of such information to both Sunbelt Staffing and Sunbelt Staffing's HCP.

Sunbelt Staffing

- 14. Termination with Cause. Immediately upon occurrence, Client has the obligation to report each deviation from the accepted standard of practice, policies and procedures as orientated to HCP, behavior, and or any incident that would be considered adverse to the overall operation of Client. Client may request that Sunbelt facilitate the immediate removal of HCP due to any of the issues preceding with written and/or verbal notice. The Client, however, may not immediately terminate an HCP unless Sunbelt has been notified prior to final incident or unless a single incident warrants immediate dismissal prior to Sunbelt's notification. All supporting documentation specifying the reasons and facts of the termination is required within forty-eight (48) hours of termination. If the Client does not report such deviation(s) and subsequently terminates HCP or if Client does not provide required documentation following a termination within the required timeframe, Client will be assessed as liquidated damages and not as a penalty, an amount equal to one (1) week of billing. The parties agree that Sunbelt's HCPs are an integral part of its operation and a resource that may have been developed over a number of years. Any delay or absence of a written and verbal notice could result in lost revenue or other consequences not foreseen at this time and therefore the liquidated damages are not unreasonable to the probable loss to be suffered by Sunbelt in the event of your breach of this provision. Client will be responsible for all professional fees (and expenses if applicable) up to the point of termination. Termination with cause must be documented prior to termination in accordance with the Incident and Error Tracking procedures set forth in paragraph 11 of this agreement. Sunbelt shall have five (5) business days to refill the position in the event of termination with cause. Should Sunbelt identify a suitable HCP, Client agrees to original terms or extended terms of the terminated HCPs assignment.
- 15. Termination without Cause. Client may cancel an assignment with thirty (30) days written notice. Client is responsible for all charges and fees prior to cancellation date and through the 30-day period of notice. In the event Client is unable to provide thirty (30) days notice of termination, Client will be billed for thirty (30) days at the agreed upon regular bill rate and minimum hours. In the event that the Agreement is terminated pursuant to this section, both parties agree to commit the necessary time and resources to ensure an orderly transition.

If Client is legally obligated to hire unionized therapist as a result of a request to bargain for any therapist positions by the Michigan Education Association, the parties agree that Client may unilaterally terminate or modify the applicable assignment by giving twenty (20) business days' notice of the termination/modification to Sunbelt. Client has the responsibility to notify Sunbelt immediately upon being informed of such a request; such notification does not in any way alter or waive the twenty (20) business day notice period.

- **16. Duration.** This Agreement shall commence upon its execution by both parties, and subject to Paragraph 14 and 15, shall continue until August 31, 2018.
- 17. Guaranteed Minimum Hours. Client agrees to provide HCP the guaranteed number of work hours per week specified in the attached Assignment Confirmation Addendum A. Cancellation of prescheduled workdays or reduction in work hours by Client will be billed reflecting the guaranteed minimum work hours. Minimum work hours shall be reduced to reflect scheduled school closings for holidays and planning days. Client agrees that if HCP requests permission from Client designated contact supervisor, HCP can work additional hours during scheduled school breaks at their regular hourly rate. All requests must be made and approved prior to any work being performed by HCP.
- 18. Unscheduled Facility Closure Policy. Sunbelt will incur fixed expenses over the entire course of an HCP's contract assignment with Client related to the HCP's housing and per diem costs. The parties agree that in the event of an unforeseen or unexpected interruption in an HCP's assignment resulting from an unscheduled closure, complete or partial, of Client's facilities due to natural or manmade disasters, such as, and without limiting the generality of the foregoing, fire, storms, flooding, earthquake, labor unrest, riots, and/or acts of terrorism or war (each an "Unscheduled Closure"), Client will be invoiced and shall pay for each such affected HCP's services at the reduced rate of \$100 per day for each day that the HCP(s) is unable to work by virtue of such Unscheduled Closure.
- 19. Multiple Locations. If client requires HCP to travel to and perform services at more than one location, Client will compensate Sunbelt for travel time between facilities at the regular hourly bill rate and for mileage up to the current acceptable IRS reimbursement rate.
- 20. Issue Resolution. In the event Client encounters an issue that is not satisfactorily resolved by its Sunbelt representative, Client should escalate the issue to the appropriate Sunbelt manager. The Sunbelt manager contact is:

Sunbelt Vice President, Telephone: Kim Western, 866-416-5203

- 21. Indemnification. Each party will be responsible for damages associated with third party claims to the extent of their respective negligence, willful misconduct or breach of this agreement.
- 22. Confidentiality. Each party acknowledges that as a result of this Agreement, they will learn confidential information of the other party. Confidential information is defined as that information which is private to each party but is shared by one to the other party as required to accomplish this Agreement and includes bill rates, fees for permanent placements and terms and conditions of this Agreement. It is agreed that neither party will disclose any confidential information of the other party to any person or entity. Neither will it permit any person nor entity to use said confidential information. The only exceptions will be: (a) Information shared to the appropriate individuals within the respective organizations as necessary to execute this Agreement, (b) disclosures as required by law. Confidential Information of Sunbelt Staffing shall include, but is not limited to, any and all unpublished information owned or controlled by Sunbelt Staffing and/or its employees, that relates to the clinical, technical, marketing, business or financial operations of Sunbelt Staffing and which is not generally disclosed to the public including but



not limited to employee information, technical data, policies, financial data and information to include contract terms and provisions, billing rates, permanent placement fees whether disclosed orally, in writing or by inspection. If the receiving party shall attempt to use or dispose of any of the Confidential Information, or any duplication or modification thereof, in any manner contrary to the terms of the foregoing, the disclosing party shall have the right, in addition to such other remedies which may be available to it, to obtain an injunctive relief enjoining such acts or attempts as a court of competent jurisdiction may grant, it being acknowledged that legal remedies are inadequate.

- 23. Survival. The parties' obligations under this Agreement which by their nature continue beyond termination, cancellation or expiration of this Agreement, shall survive termination, cancellation or expiration of this Agreement.
- 24. Governing Law. This Agreement shall be governed by the laws of the state of Michigan.
- 25. Entire Agreement. This Agreement represents the entire agreement between the parties and supersedes any prior understandings or agreements whether written or oral between the parties respecting the subject matter herein. This Agreement may only be amended in a writing specifically referencing this provision and executed by both parties. This Agreement shall inure to the benefit of and shall be binding upon the parties hereto and their respective heirs, personal representatives, successors and assigns, subject to the limitations contained herein. The unenforceability, invalidity or illegality of any provision of this Agreement shall not render any other provision unenforceable, invalid or illegal and shall be subject to reformation to the extent possible to best express the original intent of the parties. This Agreement and attached Assignment Confirmation contain terms that may only be altered when agreed upon in writing by both parties.

National Account Executive:	Elizabeth Reitmeyer	
Direct Phone Number:	813-792-3417	· · · · · · · · · · · · · · · · · · ·
This Agreement and attached Assig Please return all pages of this Clia		that may only be altered when agreed upon in writing by both parties.
PONTIAC SCHOOL DIST	RICT	SUNBELT STAFFING, LLC
Client Name		
Client Representative Signature		Sunbelt Representative Signature
Print Name		Print Name
Title		Title



Summary of Survey Results
Special Education Contractor Services
End of Year Review
2016-2017 School Year
Pontiac School District
Pontiac, MI

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Starting in May 2017, this survey was sent to members of the PSD Special Education Staff and PSD Principals. This was done in an attempt to get end of year reviews on the Sunbelt Staffing therapists currently working for PSD for the 2016-2017 school year. The following reviews are from the 2016-2017 school year. Since the survey was first distributed to PSD staff, we have received a total of 35 reviews from those staff members. Of those reviews, 9 of them were from a principal and 26 of them were from PSD Special Education staff members. We received nine total reviews of our occupational therapists (OTs), 21 reviews of our speech language pathologists (SLPs), three reviews of our school psychologist (Psych) and two reviews of our physical therapists (PT). Please refer to pages 4 to 8 of this report to review the survey example.

Based upon the results received by the PSD Special Education Staff and Principals, we believe that while the Sunbelt Staffing therapists are consistently being ranked as Meet Standards or above, there is always room for improvement. With that in mind, we hope to continue to improve upon the quality of our contracted therapists by utilizing the feedback we receive from these surveys to provide training and guidance to all of our staff.

In addition, we hope to find that our therapists continue to work well with both the students and the staff at PSD through the subsequent survey responses. Should we find that any of our therapists are ever ranked Below Standards in any category, we will immediately address that concern with the therapist and the school district. We will counsel that therapist on how to improve his or her work performance. This counseling may include any of the following methods: having a phone conference with the therapist, Sunbelt, and the school district; providing a Sunbelt mentor to the therapist in question; sending the therapist to any Continuing Education courses that may assist them in improving.

We will also continue to work with the PSD Special Education Department to change and improve this survey in the future. If the school district finds that there are other areas needed for review, Sunbelt Staffing will adjust the survey to include those categories as well.

Pontiac School District Special Education Staff Survey -Review of Sunbelt Staffing Contractors

1. Please complete th	ne followin	g information. (I	f you wish to r	emain anonym	ous, you may
skip this section).					
Name:					
School:					
*2. The following in	formation	is required. Plea	se complete th	is information.	
Name of Occupational Therapist (OT) (SLP/PT):					
How often the OT (SLP/PT) provid services to your students inside your classroom:	es				
Number of Students receiving OT (SLP/PT) services:					
*3. Please rate the C Therapist) on the fo	Occupation Illowing:	nal Therapist (Sp	eech Languag	e Pathologist/F	hysical
	Superior	Exceeds Standards	Meets Standards	Below Standards	Not Applicable
Therapist's knowledge in his or her field	0	0	С	C	С
Friendliness of therapist	0	C	0	0	Ó
Relationship with the students	С	С	C	C	C
Comfort level with students	0	0	0	0	0
Comments					
		<u>^</u>			
*4. Were you comfor	table leav	ing this therapis	t with your stu	dents?	
C Yes					
C No					
Please explain your response.					
		<u>^</u>			
fst5. Did the therapist	offer you	suggestions abo	ut working wit	th the students	?
C Yes					
C No					
Please explain your response.					
		_			

fst6. Did the therapist follow the IEP for all students utilizing his or her services?
C Yes
O No
Please explain your response.
*7. During IEP meeetings, was the therapist responsive to parent concerns in a positiv
manner?
C Yes
C No
Please explain your response.
<u>~</u>
*8. Did you notice improvements in the fine motor skills (speech and language abilities/mobility) of the students? O Yes
C No
Please explain your response.
▼
9. If you could make one suggestion to this <mark>OT (SLP/PT)</mark> on how he or she could improve what suggestion would you make?
*10. Would you want to continue working with this OT (SLP/PT) in the future?
C Yes
C No
Please explain your response.

Pontiac School District Principal's Survey -Review of Sunbelt Staffing Contractors

ir i lease complete me	ionowing information	oni (ii you wisii t	o remain and	mymous, you r	nay
skip this section).					
Name:			70, 71		
School:					
*2. The following infor	mation is required.	Please complete	e this informa	tion.	
Name of Occupational Therapist (OT) (SLP/PT):					
How often the OT (SLP/PT) provides services to your students inside your classroom:			5 7 7 7		
Number of Students receiving OT (SLP/PT) services:					

${f *}$ 3. Please rate the Occupational Therapist (Speech Language Pathologist/Physical Therapist) on the following:

Therapist's knowledge in his or her field Quality of the work performed Quantity of the work performed Cuantity of the work performed Thorapist's judgment C C C C Therapist's documentation skills Friendliness of therapist C C C Therapist's dependability C Therapist's overall attitude C Attendance/punctuality of therapist C Adherence to facility dress code Adaptability to work situations C C C C C C C C C C C C C	Not Applicable	Below Standards	Meets Standards	Exceeds Standards	Superior	
Quantity of the work performed Cuantity of the work performed Therapist's judgment C C C Therapist's documentation skills Friendliness of therapist C C C Therapist's initiative C C Therapist's overall attitude C Attendance/punctuality of therapist Adherence to facility dress code Adaptability to work situations C C C C C C C C C C C C C	0	C	O	0	C	
Therapist's judgment C C C C C C C C C C C C C C C C C C C	0	O	0	C	C	
Therapist's documentation skills Friendliness of therapist C C C C Therapist's initiative C C C C C Therapist's dependability C C C C C C C C C C C C C C C C C C C		C	C	0	0	
Skills Friendliness of therapist C C C C C Therapist's initiative C C C C C C C C C C C C C C C C C C C	0	0	C	O	0	Therapist's judgment
Therapist's initiative C C C C C C C C C C C C C C C C C C C	С	C	С	С	C	
Therapist's dependability C C C C C C C C C C C C C C C C C C C	0	C	0	0	C	Friendliness of therapist
Therapist's overall attitude C Attendance/punctuality of therapist Adherence to facility dress code Adaptability to work situations Communication with C coworkers Level of professionalism with coworkers Relationship with the students Comfort level with students C C C C C C C C C C C C C C C C C C	O	0	0	0	C	Therapist's initiative
Attendance/punctuality of therapist Adherence to facility dress code Adaptability to work situations Communication with coworkers Level of professionalism with coworkers Relationship with the students Comfort level with students C C C C C C C C C	O	C	0	0	0	Therapist's dependability
Adherence to facility dress C C C C C C C C C C C C C C C C C C	C	0	0	0	C	Therapist's overall attitude
Adaptability to work situations Communication with Coworkers Level of professionalism with coworkers Relationship with the students Comfort level with students	C	C	C	C	С	
Situations Communication with C C C C C C C C C C C C C C C C C C C	C	С	C	C	С	
Coworkers Level of professionalism With coworkers Relationship with the students Comfort level with students Comfort level with students	0	0	C	0	0	
with coworkers Relationship with the C C C C C C C C C C Comfort level with students Comfort level with students	0	C	0	0	C	
students Comfort level with students C C C C	0	С	С	C	O	
	0	C	C	0	О	
	0	C	C	C	0	Comfort level with students
Comments						Comments

4. If you could make one suggestion to this OT (SLP/PT) on how he or she could improve, who suggestion would you make?

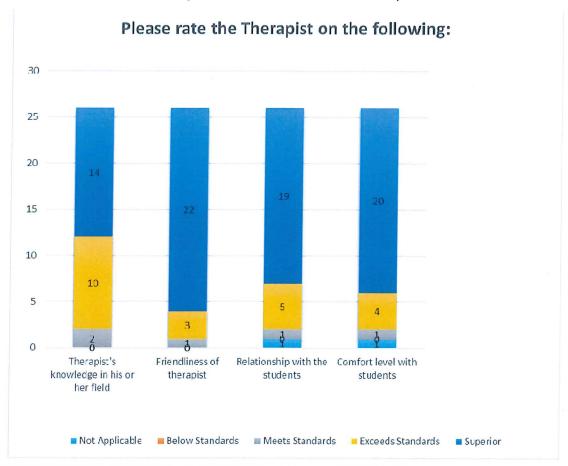
	_
	Y

*5. Would you want to continue working with this OT (SI	<pre>.P/PT) in the future?</pre>
---	----------------------------------

			A
Plea	se explain your re	sponse.	
0	No		
0	Yes		

	you answered "no" to the previous question, would you recommend Sunbelt this therapist in another school district?
C Yes	
C No	
C N/A	
If no, pleas	se give specific details.
	a testimonial statement as a reference when responding to school district RFP's to providing Special Education Services?
C No	
Include tes	timonial below.
	<u></u>

Of the Sunbelt HCPs that were reviewed by the 26 Special Education staff members, 100% of them received a rating of Meets Standards or above in the following two categories: therapist's knowledge in his or her field and friendliness of therapist. In the categories of relationship with the students and comfort level with the students, 96% of Sunbelt HCPs received a rating of Meets Standards or above and 4% received a rating of Not Applicable. The majority of our therapists reviewed by the staff (93%) were ranked as Exceeds Standards or above in the four categories and 72% were ranked as Superior. Both percentages are up slightly from the last survey results we received in 2015-2016: 77% received a ranking of Exceeds Standards or above and 63% were ranked Superior on the 2015-2016 survey. The graphical representations below, with their accompanying tables, show how our Therapists were ranked by the PSD employees. The x-axis represents which standards were being ranked and the y-axis represents the number of respondents that ranked our therapists.



Please rate the Therapist on the following:						
Answer Options	Superior	Exceeds Standards	Meets Standards	Below Standards	Not Applicable	Response Count
Therapist's knowledge in his or her field	14	10	2	0	0	26
Friendliness of therapist	22	3	1	0	0	26
Relationship with the students	19	5	1	0	1	26
Comfort level with students	20	4	1	0	1	26
				answei	red question	39
				skipp	ed question	0

In addition to the ranking questions, we asked the PSD staff members to answer "Yes or No" questions with an optional open-ended comments section. The following are the responses we received for each of those questions. All responses to open-ended questions have been left unedited, with the exception of the names of any individuals listed in the questions. In those cases, all names of Sunbelt HCPs have been replaced with the word "Therapist" in red.

Were you comfortable leaving this thera	pist with your students?	
Answer Options	Response Percent	Response Count
Yes	100.0%	26
No	0.0%	0
Please explain your response.		17
	answered question	26
	skipped question	(

Of the 26 respondents to the question "Were you comfortable leaving this therapist with your students," 17 explained their response in their own words. Below are those responses.

NY ALIENTINA		
Number	Response Date	Please explain your response.
1	May 18, 2017 10:36 PM	
		Therapist has built relationships with each of my students. She is
2	May 18, 2017 4:38 PM	an amazing therapist.
3	May 17, 2017 7:26 PM	Very kind and caring therapist
		She is very professional and very well prepared to meet my
4	May 17, 2017 1:24 PM	students needs.
		Therapist is knowledgeable and very responsible. I had no
5	May 17, 2017 12:17 PM	qualms about her working with our students.
6	May 17, 2017 11:55 AM	I would leave my own children with Therapist!
7	May 16, 2017 9:59 PM	SLP is excellent with the students.
		Therapist was able to establish a positive rapport with the
		students she serviced from my caseload. Her ability to manage
		even the most challenging student in a firm yet positive,
8	May 16 2017 9:02 DM	approachable manner enabled me to feel confident and worry-
	May 16, 2017 8:02 PM	free in leaving them in her care.
9	May 16, 2017 6:46 PM	She is very kind and caring. She is a professional.
10	May 16, 2017 6:17 PM	Any time and any day!
	M 40 0047 F 00 DM	Therapist is highly competent and approaches each student with
11	May 16, 2017 5:38 PM	fairness, patience and total regard for their dignity.
12	May 16, 2017 6:00 PM	She is professional and patient
13	May 18, 2017 10:31 PM	She is friendly.
14	May 18, 2017 4:59 PM	Therapist works in my room
		Therapist is a very responsible therapist. She is comfortable
15	May 17, 2017 12:04 PM	working with all students.
16	May 17, 2017 11:50 AM	She is innately great with my students!
17	May 16, 2017 9:55 PM	She is great with the students.
	-	

Did the therapist offer you suggestions	about working with the students	?
Answer Options	Response Percent	Response Count
Yes	96.2%	25
No	3.8%	1
Please explain your response.		16
	answered question	2
	skipped question	

Of the 26 respondents to the question "Did the therapist offer you suggestions about working with the students," 16 explained their response in their own words. Below are those responses.

Number	Response Date	Please explain your response.
		She has given me many different strategies to improve language
1	May 19, 2017 1:33 PM	skills in the students.
		SLP provides evaluation services, suggestions are provided to
2	May 18, 2017 8:09 PM	parents.
		She often provides ideas and strategies to work with students
	14 40 0047 4 00 714	who have difficulty with language skills. I have learned so much
3	May 18, 2017 4:38 PM	from Therapist. Thank you!!!
4	May 17, 2017 7:26 PM	Therapist has given me many strategies to help the kids.
		Therapist works very closely with me in the classroom to ensure
5	May 17, 2017 1:24 PM	that the strategies she is teaching my students continue into the classroom.
3	Way 17, 2017 1.24 F W	Therapist had suggestions on activities to do within the
		classroom setting to improve speech and language. She also
		offered constructive techniques/recommendations for our many
6	May 17, 2017 12:17 PM	feeding/eating issues.
7	May 17, 2017 11:55 AM	Always!
		Yes, she explained how to use the core boards and provided
8	May 16, 2017 9:59 PM	various lessons to utilize with all of the students.
		Therapist readily shared suggestions when requested by case
		managers. At team meetings with other multi-disciplinary members and parents she volunteered suggestions/examples of
9	May 16, 2017 8:02 PM	how students could be supported in reaching their objectives.
	May 10, 2017 0.021 M	She is very helpful giving me strategies to reinforce the skills she
10	May 16, 2017 6:46 PM	is working on in the Resource Room.
11	May 16, 2017 6:17 PM	Often
		Yes, she suggests ideas about including speech support within
12	May 16, 2017 5:38 PM	the work I was doing with students.
		Through the testing she conducts and recommendations of
13	May 16, 2017 6:00 PM	interventions given in assessment narratives.
14	May 17, 2017 12:04 PM	Therapist had good input in our weekly meetings.
15	May 17, 2017 11:50 AM	She also prepares materials and we share materials as well!
16	May 16, 2017 9:55 PM	Yes, very thorough, developed

Did the therapist follow the IEP for all s	tudents utilizing his or her servic	es?
Answer Options	Response Percent	Response Count
Yes	96.2%	25
No	3.8%	1
Please explain your response.		11
	answered question	26
	skipped question	(

Of the 26 respondents to the question "Did the therapist follow the IEP for all students utilizing his or her services," 11 explained their response in their own words. Below are those responses.

Number	Response Date	Please explain your response.
		She always pays attention to the students' goals, and when
1	May 19, 2017 1:33 PM	reports are due.
2	May 18, 2017 10:36 PM	She is on time and completes her IEPs
		All of the students are working diligently toward their IEP goals
. 3	May 17, 2017 1:24 PM	and objectives.
		Yes, Therapist's goals and objectives were well thought out for
		each student and progress/growth was made throughout the
4	May 17, 2017 12:17 PM	school year in each student on her caseload in our classroom.
	may 17, 2017 12117 1 m	Yes, she even went above and beyond by addressing concerns
5	May 16, 2017 9:59 PM	about all of the students in my classroom.
	May 10, 2017 0.001 M	Therapist was very conscientious in fulfilling the services
		provided via the IEP. If for some unforeseen reason there was a
		conflict in schedule where she would not be present on her
		regular scheduled day she always made up that day within the
		very same week. She was quite responsible in communicating to
6	May 16, 2017 8:02 PM	her team members any changes to her schedule.
· ·	Way 10, 2017 0.02 1 W	She sees the students for number and amount of time on the
7	May 16, 2017 6:46 PM	IEP. She works on the goals in the IEP.
		All the time
8	May 16, 2017 6:17 PM	
0	Mar. 10, 2017 F-20 DM	Therapist followed the objectives laid out in the IEP in order to
9	May 16, 2017 5:38 PM	address each child's unique needs.
		and also went above and beyond by developing a modified gym
40		program for my whole class. She also developed a sensory diet
10	May 16, 2017 9:55 PM	for my whole class.
11	May 16, 2017 6:00 PM	She tests students to create the framework for IEP's

During IEP meetings, was the therapist manner?	responsive to parent concerns i	n a positive
Answer Options	Response Percent	Response Count
Yes	100.0%	26
No	0.0%	0
Please explain your response.		14
	answered question	26
	skipped question	0

Of the 26 respondents to the question "During IEP meetings, was the therapist responsive to parent concerns in a positive manner," 14 explained their response in their own words. Below are those responses.

Number	Response Date	Please explain your response.
		She always makes sure the parents understand what is going
1	May 19, 2017 1:33 PM	on, and answers all of their questions.
2	May 18, 2017 10:36 PM	Absolutely
3	May 17, 2017 7:26 PM	Excellent tone of voice and vocabulary.
		She is always positive in her interactions, not only with parents,
4	May 17, 2017 1:24 PM	but also with students and staff.
		Therapist was thorough in explaining her goals and objectives to
		parents/guardians. She also answered questions and gave
5	May 17, 2017 12:17 PM	suggestions for home.
6	May 16, 2017 9:59 PM	Parents always left feeling positive and heard.
		Therapist maintained a professional demeanor at all times. Even
		a when parent did not necessarily agree with evaluation results
		and changes to service, she always responded confidently with a
		smile and positive tone, displaying empathy as she offered
7	May 16, 2017 8:02 PM	explanations.
		Therapist is always very positive. She also does a great job
8	May 16, 2017 6:46 PM	explaining things to parents and putting them at ease.
		She was very informative and explained topics in a manner in
9	May 16, 2017 6:17 PM	which the teachers and the parents could understand.
		Therapist is attentive to the parent's concerns and carefully
		describes her support for the child and shows the child's deficits
10	May 16, 2017 5:38 PM	and progress in a positive way.
11	May 16, 2017 6:00 PM	She is professional and attentive to parents.
12	May 18, 2017 10:31 PM	She made them comfortable and explained students results well.
		Therapist interacted with the parents of our students in a
		professional manner. She was thorough with her goals and
		objectives and helpful with questions parents/guardians
13	May 17, 2017 12:04 PM	presented.
14	May 16, 2017 9:55 PM	Parents always left feeling very positive and heard.

Did you notice improvements in the fine motor skills, mobility, behavior, or speech and language abilities of the students?

Answer Options

Response Percent Count

Yes

92.3%

24

Yes 92.3% 24
No 7.7% 2
Please explain your response. 17

answered question 26
skipped question 0

Of the 26 respondents to the question "Did you notice improvements in the fine motor skills, mobility, behavior, or speech and language abilities of the students," 17 explained their response in their own words. Below are those responses.

Number	Response Date	Please explain your response.
		I have seen children that were completely non-verbal begin to
1	May 19, 2017 1:33 PM	speak.
		Students are progressing at a steady pace. Some are doing well
2	May 18, 2017 10:36 PM	they will be on CONSULT only.
		Yes! My students have made wonderful growth and progress this
		year due to Therapist's therapy sessions and working often in
3	May 18, 2017 4:38 PM	the classroom with my students.
	M 47 0047 7-00 DM	Therapist goes above and beyond to help or engage the
4	May 17, 2017 7:26 PM	students.
		All of my students have made significant gains in speech under
5	May 17, 2017 1:24 PM	Therapist's direction, whether they are verbal communicators or use a device for communication.
5	May 17, 2017 1.24 FIM	All students made progress toward their speech and language
6	May 17, 2017 12:17 PM	goals and objectives.
J	Way 17, 2017 12:17 1 W	My student talks a lot more and uses the aac board to
7	May 16, 2017 9:59 PM	communicate more often.
		Students with deficits in language skills were better able to
		express their ideas clearly and with organization. Errors in
8	May 16, 2017 8:02 PM	articulation were reduced.
		All of my students have made articulation and language
9	May 16, 2017 6:46 PM	improvements.
		Most if not all students have met or exceeded their speech
10	May 16, 2017 6:17 PM	goals.
		Each student I see that Therapist supports shows a greater
11	May 16, 2017 5:38 PM	degree of communication skills or speaking ability.
12	May 18, 2017 10:31 PM	Penmanship is improving
13	May 18, 2017 4:59 PM	Not just fine motor but sensory issues too
14	May 17, 2017 12:04 PM	All students have made gains in the fine motor skills area.
		I have a student who can now write his name free hand. I have
45	M 40 0047 0.FF D14	another who can now tie his shoes on his own. I have another
15	May 16, 2017 9:55 PM	who is very independent with his fine motor skills.
16	May 18, 2017 10:46 PM	N/A
17	May 16, 2017 6:00 PM	She is not a OT provider

If you could make one suggestion to this OT/SLP/PT he or she could improve, what suggestion would you	
Answer Options	Response Count
	15
answered question	15
skipped question	11

Of the 26 staff members surveyed, 15 provided an answer to the question "If you could make one suggestion to this OT/SLP/PT/Psych on how he or she could improve, what suggestion would you make?" Below are those responses.

Number	Response Date	Response Text
1	May 18, 2017 10:36 PM	N/A
2	May 17, 2017 7:26 PM	N/A NA. She is truly amazing and we are grateful to have Therapist
3	May 17, 2017 1:24 PM	servicing our students.
4	May 17, 2017 12:17 PM	No suggestions at this time.
5	May 17, 2017 11:55 AM	Absolutely nothing!
		Currently there are no areas that come to mind needing
6	May 16, 2017 8:02 PM	improvement.
7	May 16, 2017 6:46 PM	?
8	May 16, 2017 6:17 PM	N/A
		Everything I have observed are exceptional, I don't observe her work
9	May 16, 2017 5:38 PM	in enough depth to make any suggestions for improvement.
		I do not have enough contact with Therapist to make any suggested
10	May 16, 2017 6:00 PM	improvements.
11	May 18, 2017 10:31 PM	N/A
12	May 18, 2017 4:59 PM	Would love to have her here more days
13	May 17, 2017 12:04 PM	None at this time.
14	May 17, 2017 11:50 AM	nothing
15	May 16, 2017 9:55 PM	She is AWESOME!

Would you want to continue working wi	th this OT/SLP/PT/Psych in the t	future?
Answer Options	Response Percent	Response Count
Yes	100.0%	26
No	0.0%	0
Please explain your response.		16
	answered question	26
	skipped question	C

Of the 26 respondents to the question "Would you want to continue working with this OT/PT/SLP/Psych in the future," 16 explained their response in their own words. Below are those responses.

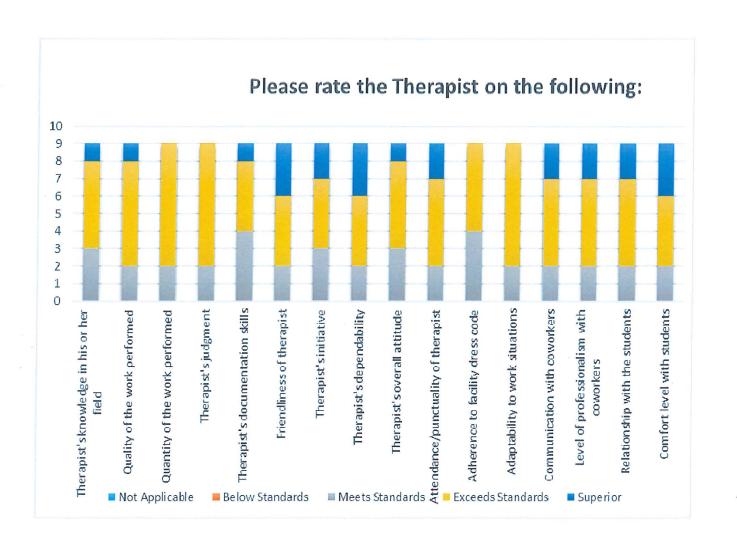
Number	Response Date	Please explain your response.
		Therapist is great with the students and their families, as well as
1	May 19, 2017 1:33 PM	with the staff. We love working with her.
2	May 18, 2017 10:36 PM	She is knowledgeable and friendly to work with.
3	May 17, 2017 7:26 PM	Definately! I truly enjoy working with Therapist!
		Absolutely! She is amazing with my students, and provides
		exceptional speech services. In addition, she is ready to help
		whenever needed when issues in the classroom arise. She has a
		wealth of information and is willing to help implement ideas in the
		classroom to increase the communication of the students in my
		classroom. She is an asset to our ASD Program at Herrington, and
4	May 17, 2017 1:24 PM	we hope to keep her for many years to come!
		It would be my pleasure to work with Therapist in the future. She
		has had a positive impact on our students as well as the culture and
5	May 17, 2017 12:17 PM	climate of our entire school.
6	May 17, 2017 11:55 AM	Yes, please!!!! I so want this SLP to stay at Kennedy!
		She went above and beyond and helped to implement the aac units
7	May 16, 2017 9:59 PM	schools wide, as well as the core boards.
		By all means, Therapist has been the best therapist I have worked
8	May 16, 2017 8:02 PM	with. She has been a great asset to our team and school.
		Yes, she is a committed professional who does her job and shares
9	May 16, 2017 6:46 PM	her knowledge.
		Therapist does a great job with my students. She has my students
		best interest at heart and goes above and beyond the call of duty to
10	May 16, 2017 6:17 PM	ensure my students are reaching and exceeding their goals.
		Therapist is highly competent, works well with all the students and is
11	May 16, 2017 5:38 PM	communicates and works well with myself and all staff at the school
12	May 18, 2017 10:31 PM	She is knowledgeable and friendly to work with.
		It would be a pleasure to work with Therapist in the future. She has
40	17 0017 10 01 PM	been a very positive influence on our students as well as the culture
13	May 17, 2017 12:04 PM	and climate of our entire school.
14	May 17, 2017 11:50 AM	Yes, please!!!!
		She goes out of her way to develop programs, activities and
45	Mov. 16, 2017 0:EF DM	exercises for students. She responds quickly to any concerns
15	May 16, 2017 9:55 PM	parents or teachers may have. She is also very professional.
16	May 16, 2017 6:00 PM	She assesses students with depth and presents her findings professionally and with respect for all members of IEP team.
10	IVIAY 10, 2017 0.00 PIVI	professionally and with respect for all members of IEP team.

Four principals responded to the survey that was sent out. The principals rated all the Sunbelt HCPs in the following categories:

Therapist's knowledge in his or her field Quality of the work performed Quantity of the work performed Therapist's judgment Therapist's documentation skills Friendliness of therapist Therapist's initiative Therapist's dependability Therapist's overall attitude Attendance/punctuality of therapist Adherence to facility dress code Adaptability to work situations Communication with coworkers Level of professionalism with coworkers Relationship with the students Comfort level with students

Below are the graphical representation and table of those results.

Answer Options	Superior	Exceeds Standards	Meets Standards	Below Standards	Not Applicable	Response Count
Therapist's knowledge in his or ner field	1	5	3	0	0	9
Quality of the work performed	1	6	2	0	0	9
Quantity of the work performed	0	7	2	0	0	9
herapist's judgment	0	7	2	0	0	9
herapist's documentation skills	1	4	4	0	0	9
Friendliness of therapist	3	4	2	0	0	9
herapist's initiative	2	4	. 3	0	0	9
herapist's dependability	3	4	2	0	0	9
herapist's overall attitude	1	5	3	0	0	9
uttendance/punctuality of nerapist	2	5	2	0	0	9
Adherence to facility dress code	0	5	4	0	0	9
daptability to work situations	0	7	2	0	0	9
Communication with coworkers	2	5	2	0	0	9
evel of professionalism with oworkers	2	5	2	0	0	9
Relationship with the students	2	5	2	0	0	9
Comfort level with students	3	4	2	0	0	9



Of the nine principals that responded to the survey, three provided suggestions for improvement for our therapists.

If you could make one suggestion to this Therapist on could improve, what suggestion would you make?	how he or she
Answer Options	Response Count
	3
answered question	3
skipped question	0

Number	Response Date	Response Text
1		No suggestions at this time.
2	May 16, 2017 1:51 PM	None
3	May 17, 2017 3:26 PM	No suggestions right now.

Would you want to continue work	king with this Therapist in the future?	
Answer Options	Response Percent	Response Count
Yes	100.0%	9
No	0.0%	0
	answered question	9
	skipped question	

Of the nine therapists reviewed, all nine were recommended for future work with PSD. Because of the responses to this question, the following question asked, "If you answered "no" to the previous question, would you recommend Sunbelt placing this therapist in another school district," was not applicable for any of the therapists reviewed.

If you answered "no" to the previous que this therapist in another school district?	estion, would yo	ou recommend	Sunbelt placing
Answer Options		Response Percent	Response Count
Yes		0.0%	0
No		0.0%	0
N/A		100.0%	9
If no, please give specific details.			0
	ansv	vered question	9
	ski	ipped question	0

In addition, six of the principals responded "yes" to the final question, "In hope that your school has received the superior standard of service that Sunbelt Staffing strives to provide our clients, may we provide your contact information and include a testimonial statement as a reference when responding to school district RFP's related to providing Special Education Services?"

In hope that your school has received the Staffing strives to provide our clients, may include a testimonial statement as a refer RFP's related to providing Special Education	y we provide your contact infor ence when responding to scho	mation and
Answer Options	Response Percent	Response Count
Yes No	66.7% 33.3%	6 3
Include testimonial below.		0
	answered question	9
	skipped question	0