



## SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

### Agenda Item Summary

Meeting Date: March 27, 2024

Agenda Section: Consent

Agenda Item Title: Approval of RFP 2023-14 3M Safety and Security Window Film Installation Alternate

From: Tony Kingman, Chief Financial Officer

Additional Presenters if Applicable: N/A

Description: On May 31, 2023 the Texas Education Agency (TEA) released the adopted Texas Administrative Code Rules Concerning School Facilities. One of the new requirements states that at minimum all windows, except when inside an exterior secured area, all ground- level windows near exterior doors and that are of a size and position that permits entry from the exterior if broken shall be constructed or modified such that the glass cannot be easily broken and allow an intruder to enter through the window frame.

On October 18, 2023, the Board of Trustees approved RFP 2023-14 Safety and Security Window Film Installation, but the window safety glazing alternate was not presented due to the lack of funding. The district has since been awarded an allotment for the SAFE (Safety and Facilities Enhancement Grant) in the amount of \$5,627,213. In an effort to increase the effectiveness of the window film, district staff would like to accept the alternate glazing installation. The window glazing treatment is an additional \$293,252. Please find enclosed the pricing submitted by the vendors to achieve this district wide.

Historical Data: n/a

Recommendation: Recommend Board of Trustees to approve the window glazing alternate submitted by Commercial Window Shield as the awarded vendor that proposed the lowest bid compared to other proposals evaluated.

Purchasing Director and Approval Date: Victoria Cantu, October 6, 2023

Funding Budget Code and Amount: SAFE Grant

# Scoring Summary

## 2023-14 3M Safety and Security Window Film Installation Services

Supplier			Standard Evaluation Scoring Sheet								
	Rank	Score	Purchase Price	Reputation of the Vendor's Goods or Services	Quality of the Vendor's Goods or Services	Extent to which the Goods or Services Meets the District's Needs	Vendor's Past Relationship with the District	References	SWMBE Certifications	The total cost to the District to acquire the vendor's goods or services	Value added incentives beneficial to the District.
		100	30.00	10.00	10.00	20.00	5.00	5.00	6.00	5.00	9.00
Commercial Window Shield	1	91.50	30.00	10.00	10.00	20.00	2.50	5.00	6.00	5.00	3.00
Solar Vision Inc	2	88.00	23.50	10.00	10.00	20.00	2.50	5.00	6.00	4.00	7.00
Sunsafe Film	3	81.00	18.50	10.00	10.00	20.00	2.50	5.00	4.50	2.50	8.00
Basic IDIQ, Inc.	4	79.50	18.50	10.00	10.00	20.00	2.50	4.50	2.00	3.00	9.00
AZTECA Designs, Inc.	5	77.50	10.50	10.00	10.00	20.00	5.00	5.00	6.00	2.00	9.00
Blink Marketing Inc	6	77.50	21.50	10.00	10.00	20.00	2.50	5.00	2.00	3.50	3.00
Flip Lok LLC	7	71.00	7.50	10.00	10.00	20.00	2.50	5.00	6.00	1.00	9.00
NGS Films And Graphics	8	70.50	12.50	10.00	10.00	20.00	2.50	5.00	2.00	2.50	6.00
EPIC SOLAR CONTROL, LLC	9	69.50	8.50	10.00	10.00	20.00	2.50	4.00	6.00	1.50	7.00
		78.44	16.78	10.00	10.00	20.00	2.78	4.83	4.50	2.78	6.78

Evaluators
Gutierrez, Moses
Rocha, Andy

Event Number  
Event Title  
Event Description  
Event Type  
Issue Date  
Close Date

Responding Supplier	Response Total	Alternate	PRICING		Cooperative	SWBE	Resident Proposer
Commercial Window Shield (Mi	\$292,128.00	\$ 293,252.00	30	5.0		YES	NO
Solar Vision Inc	\$364,336.00	\$ 683,130.00	24.05	4.01	PACE, Buyboard	YES	NO
Basic IDIQ, Inc.	\$456,050.00		19.22	3.20			YES
Blink Marketing Inc	\$490,487.34		22.28	2.98			NO
Sunsafe Film	\$614,817.00		14.25	2.38	TIPS		YES
NGS Films And Graphics (Nation	\$671,744.50		13.05	2.17	TexBuy, TIPS		NO
AZTECA Designs, Inc.	\$766,800.00		11.43	1.90	Buyboard, GoodBuy, Tips	YES	YES
EPIC SOLAR CONTROL, LLC	\$1,001,924.00		8.75	1.46	BuyBoard	YES	YES
Flip Lok LLC	\$1,138,550.00		7.70	1.28	Region 12	YES	YES

Please note: Lines Responded and Response Total only includes responses to specification. No alternate response data is included.