



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

TOPIC: CONSIDERATION FOR APPROVAL OF AWARDING OF BIDS, PROPOSALS AND QUALIFICATIONS

SUBMITTED BY: MS. CORDELIA FLORES-JACKSON **OF:** PURCHASING DEPARTMENT

APPROVED FOR TRANSMITTAL TO SCHOOL BOARD: APRIL 16, 2008

RECOMMENDATIONS:

STAFF RECOMMENDS THE UISD BOARD OF TRUSTEES APPROVE THE FOLLOWING BIDS, PROPOSALS, & QUALIFICATIONS AS PRESENTED:

BIDS/PROPOSALS/QUALIFICATIONS

CURRICULUM & INSTRUCTION DEPT:

RFP 2008-003 STUDENT PLANNERS

RFP 2008- 010 STUDENT CREDIT RECOVERY & ADVANCEMENT SOFTWARE SERVICES

DISTRICT WIDE:

RFP 2008-002 FURNITURE FOR KILLAM ELEMENTARY

STUDENT RELATIONS/DISCIPLINE MANAGEMENT

RFP 2008-012 STUDENT CODE OF CONDUCT HANDBOOK

TECHNOLOGY DEPT:

RFQ 2008-001 ENGINEERING ASSESSMENT FOR THE INSTALLATION OF NEW DIESEL POWERED GENERATOR
LOCATED AT ADMINISTRATION MDF

TRANSPORTION DEPT:

RFP 2008-006 RETROFITTING OF EXISTING SCHOOL BUSES WITH PARTICULATE FILTERS

RATIONALE:

STAFF HAS COMPLIED WITH ALL APPLICABLE FEDERAL, STATE AND LOCAL PURCHASING POLICIES AND PROCEDURES IN OBTAINING PRICING INFORMATION FOR THE ITEMS LISTED ABOVE. STAFF IS RECOMMENDING THE AWARDS BASED ON BEING THE BEST VALUE TO THE DISTRICT.

BUDGETARY INFORMATION:

THE BUDGET INCLUDES THE FUNDS FOR THESE PURCHASES

BOARD POLICY REFERENCE AND COMPLIANCE

CH LOCAL – Purchasing and Acquisition

Texas Education Code 44.031

SUMMARY OF RECOMMENDATION(S)

BIDS/ PROPOSALS/ QUALIFICATIONS

CURRICULUM & INSTRUCTION DEPT:

RFP 2008-003
STUDENT PLANNERS

RECOMMENDED VENDOR(S)
SCHOOL DATEBOOKS
SCHOOLMATE
SEE ATTACHED TABULATION

RFP 2008-010
STUDENT CREDIT RECOVERY & ADVANCEMENT SOFTWARE SERVICES

RECOMMENDED VENDOR(S)
ODYSSEYWARE
\$104,900.00

DISTRICT WIDE:

RFP 2008-002
FURNITURE FOR KILLAM ELEMENTARY SCHOOL

RECOMMENDED VENDOR(S)
JR INC
SECTION I, II, III, VI
\$221,199.89
INDECO
SECTION I
\$12,470.00
AUDIO VISUAL AIDS CORP
AUDIO VISUAL EQUIP.
\$7,710.00

STUDENT RELATIONS/DISCIPLINE MANAGEMENT:

RFP 2008-012
STUDENT CODE OF CONDUCT HANDBOOK

RECOMMENDED VENDOR(S)
LAREDO MORNING TIMES
\$25,480.00

TECHNOLOGY DEPT:

RFQ 2008-001
ENGINEERING ASSESSMENT FOR THE INSTALLATION OF NEW DIESEL
POWERED GENERATOR LOCATED AT ADMINISTRATION MDF

RECOMMENDED VENDOR(S)
D-CUBED TECHNOLOGIES

TRANSPORTATION DEPT

RFP 2008-006
RETROFITTING OF EXISTING SCHOOL BUSES WITH PARTICULATE FILTERS

RECOMMENDED VENDOR(S)
SANTEX TRUCK CENTER
EST. AMT.
\$245,924.58

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
APRIL 16, 2008

RFP NO. 2008-003 STUDENT PLANNERS

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

| <u>RECOMMENDED VENDORS</u> | <u>AMOUNT</u> |
|---|----------------|
| SCHOOL DATE BOOKS 2 ND - 9 TH GRADES | SEE TABULATION |
| SCHOOLMATE PRK-1 ST GRADES | |

ADMINISTRATION ADVERTISED ON JANUARY 24, 2008 AND JANUARY 27, 2008. SEVENTEEN (17) PROPOSALS WERE MAILED. THREE (3) PROPOSALS WERE RECEIVED ON FEBRUARY 13, 2008 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.


BUDGET INFORMATION:
2007-2008 DISTRICT WIDE

RESOURCE PERSONNEL:
ANA MACDONALD, EXECUTIVE DIRECTOR OF ELEMENTARY EDUCATION
JUANITA LOZANO, EXECUTIVE DIRECTOR OF SECONDARY EDUCATION
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto Santos
Superintendent

From: Ann Macdonald 
Sent: Tuesday, April 04, 2008
To: Dolores Schandua
Cc: Pamela R. Juarez
Subject: Student Planners

After meeting to review the bids for the planners for elementary students for the 2008-2009 school year, I would like to make the following recommendations.

Elementary schools will have the option to purchase planners for the kinder and first grade students through School Mate. The schools would be able to select a stock cover and have the name of the school and mascot printed to be displayed through the cover window. Requested inserts will be placed near the front section of the planner.

All elementary schools will purchase a planner for every second, third, fourth and fifth grade student. The planners will be purchased from School Datebooks. The planners will follow the same style of assignment page provided and have the inserts requested. The planners will not be dated, nor will they have the school calendar or special events printed on them. This will allow for extra planners to be used in consecutive years.

Thank you for your assistance with this project.

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*Ann Macdonald
Executive Director of Elementary Education
4410 Hwy 359
Laredo, Texas 78043
956-473-2023 Office
956-473-2096 Fax*



UNITED INDEPENDENT SCHOOL DISTRICT

Juanita Lozano
Executive Director, Secondary Education

To: Cordelia Flores-Jackson
Purchasing Director

From: Juanita Lozano
Executive Director, Secondary Ed.

Subject: Middle School Student Planners

Date: April 3, 2008

The middle schools will be using **SCHOOL DATEBOOKS** as student planners for the next school year.

UNITED INDEPENDENT SCHOOL DISTRICT
SCHOOL PLANNERS
RFP 2008-003

| VENDOR | EST QTY | CLASS UNIFORMS | SCHOOL RATE | SCHOOL DATE BOOKS |
|--|---------|--------------------|---|--------------------|
| District Wide Primary Planners (2 nd -5 th) | 12,500 | \$2.95 \$35,625.00 | \$2.30 \$28,750.00 | \$2.30 \$28,750.00 |
| District Wide Primary Planner (K-1 st) | 6,215 | \$2.30 \$32,877.35 | \$2.86 \$17,774.90 | \$2.85 \$17,712.75 |
| District Wide Secondary Planners (6 th -9 th) | 9,500 | \$2.85 \$27,075.00 | \$2.30 \$21,850.00 | \$2.89 \$28,405.00 |
| Estimated date of delivery: | | | From receipt of all materials: press ready 33 business days typeset 48 business days non custom: 18 business days | 8/1/2008 |
| % OFF CATALOG PRICE | | 50 DAYS | 0% | N/A |
| % OFF LIST PRICE | | N/A | 0% | N/A |
| ONE TIME SET UP CHARGE | | N/A | 0% | N/A |

UNITED INDEPENDENT SCHOOL DISTRICT
STUDENT PLANNERS
RFP 2008-003

MAILING LIST:

ABC CUSTOM ADVERTISING
1006 S 10TH STE #4
MCALLEN, TX 78501
PHONE: 956-631-3131
FAX: 956-631-3150
MARTI MILLER
abc@abccustom.com

ADAMS PRINTING
P.O. BOX 450261
LAREDO, TX 78045
PHONE: 956-724-5412
FAX: 956-717-9906
KELLY PEREZ
adams.printing@yahoo.com

AMSTERDAM'S PRINTING
166 WALLINS CORNERS RD.
AMSTERDAM, NY 12010
PHONE: 1-800-833-6231
FAX: (518) 843-5204
www.amsterdamprinting.com
SCOTT DUESLER
sduesler@taylorcorp.com

BAUDVILLE
5380 52ND ST SE
GRAND RAPIDS, MI 49512-9765
PHONE: 616-698-0888
service@baudville.com

FUND CRAFT PUBLISHING
P.O. BOX 340
COLLIERVILLE, TN 38027
PHONE: 1-800-390-2129
FAX: (901) 853-6196
info@schoolplanners.com

GA ADVERTISING
5804 GALE CT
LAREDO, TX 78041
PHONE: 956-727-3354
LORENA LOZANO
flozano1@stx.rr.com

MARK A REQUENA
SMART PROMOTIONAL
2065 QUITO LOOP
LAREDO, TX 78045
PHONE: 956-645-9423
smartpromo@sbcglobal.net

OSCAR MADISON PROMOTIONAL
5222 BREWSTER DR
LAREDO, TX 78046
PHONE: 956-568-2225
CARLOS GARCIA
carlo_garcia2002@yahoo.com

PREMIER
2000 KENTUCKY STREET
BELLINGHAM, WA 98229
PHONE: 1-800-447-2034
PHONE: (956) 968-3381
FAX: (956) 968-3381
STAR RODRIGUEZ
srodriguez@premieragendas.com

PRINTING SOLUTIONS
418 FALLOW LN
LAREDO, TX 78045
PHONE: 956-286-9203
FAX: 956-753-3486
ANA LAURA BALDERAS
balderas.a@sbcglobal.net

QUALITY AWARDS & PRINTING
902 W CALTON RD STE 203
LAREDO, TX 78041
PHONE: 956-523-0383
IVAN QUINTANILLA
printawards@msn.com

R & B ADVERTISING
1904 FREMONT
LAREDO, TX 78043
PHONE: 956-796-9625
FAX: 956-796-9813
RONNIE OR BARBARA GOODMAN
rbadv@sbcglobal.net

SCHOOL DATEBOOKS
2241 OLD ROMNEY RD.
LAFAYETTE, IN 47909
PHONE: 1-800-705-7526
PHONE: (765) 471-8883
FAX: (765) 471-8874
DOUG TRENT
doug@schooldatebooks.com
www.schooldatebooks.com

SCHOOL MATE
P.O. BOX 2110
KEARNEY, NE 68848
PHONE: 1-800-816-8339
FAX: (308) 236-8169
schoolmate.com
planner@schoolmate.com

SELECT AGENDAS
1320 ROUTE 9
CHAMPLAIN, NY 12919
PHONE: 1-800-567-8472
FAX: 1-800-667-8472
info@selectagendas.com

SUCCESS BY DESIGN, INC.
3741 LINDEN SE
WYOMING, MI 49548
PHONE: 1-800-327-0057
FAX: 1-800-327-0048
www.successbydesign.com

WALSWORTH SOLUTIONS, LLC
SCHOOL VIEW PLANNERS
P.O. BOX 460
TRENTON, MO 64683
PHONE: 1-866-924-3632
BECKY MCKIBBEN
becky@walsworthsolutions.com
<http://www.walsworthsolutions.com>

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
APRIL 16, 2008

RFP NO. 2008-010 STUDENT CREDIT RECOVERY & ADVANCEMENT SOFTWARE SERVICES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

| <u>VENDOR</u> | <u>AMOUNT</u> |
|---------------|---------------|
| ODYSSEYWARE | \$104,900.00 |

ADMINISTRATION ADVERTISED ON SUNDAY, FEBRUARY 7, 2008 AND SUNDAY, FEBRUARY 10, 2008. EIGHT (8) PROPOSALS WERE MAILED. FIVE (5) PROPOSALS WERE RECEIVED ON FEBRUARY 26, 2008 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 CURRICULUM & INSTRUCTION DEPARTMENT

RESOURCE PERSONNEL:

JUANITA LOZANO, EXECUTIVE DIRECTOR OF SECONDARY EDUCATION
HECTOR PEREZ, EXECUTIVE DIRECTOR OF INFORMATION TECHNOLOGY & MIS
RENE CRUZ, DIRECTOR OF TECHNOLOGY SERVICES
JUDITH GARCIA, DISTRICT COORDINATOR INSTRUCTIONAL TECHNOLOGY & ONLINE CURRICULUM
BELINDA MANNING, PROGRAM COORDINATOR INSTRUCTIONAL TECHNOLOGY & ONLINE CURRICULUM
CHRISTINA ROMANELI, PROGRAM COORDINATOR INSRUCTIONAL TECHNOLOGY & ONLINE CURRICULUM
OLGA RODRIGUEZ, USHS ONLINE PROGRAM TEACHER
GLENDA BARRERA, UHS ONLINE PROGRAM TEACHER
MARIA DALLY, AHS ONLINE PROGRAM TEACHER
BLANCA SERNA, STEP ACADEMY ONLINE PROGRAM TEACHER
LYDIA VALENZUELA, STEP ACADEMY ONLINE PROGRAM TEACHER
REYNALDO GUERRERO, STEP ACADEMY ONLINE PROGRAM TEACHER
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
DOLORES SCHANDUA, PURCHASING ASSISTANT



UNITED INDEPENDENT SCHOOL DISTRICT

Juanita Lozano
Executive Director, Secondary Education

To: Cordelia Flores Jackson, Purchasing Director

From: Judith M. Garcia
Coordinator, Instructional Technology & Online Curriculum

Through: Juanita Lozano
Executive Director, Secondary Ed.

Subject: Online Curriculum Recommendation

Date: April 2, 2008

On February 28, 2008 the Online Curriculum Review Committee met to evaluate proposals submitted by potential service providers responding to RFP-2008-010 for the Student Credit Recovery and Advancement Software Services. The results of the review process confirmed that the cost per port, the design and development of courses and the course management system were pivotal in the decision. Consequently, based on a review of specifications listed on the RFP and vendor-hosted webinars, the committee members selected OdysseyWare as the preferred service provider.

On April 1, 2008, a committee of district online curriculum teachers met to review the OdysseyWare program. The teachers reviewed course curriculum and highlighted the following reasons for agreeing with the committee's recommendation:

- All curriculum/courses available are products were designed and developed by OdysseyWare
- ELA courses offer literature and reading assignments
- Courses follow district scope and sequence closely
- Audio translation feature
- Dictionary/Thesaurus
- Administrative Course Management System for campus and district level reporting purposes
- Weekly lesson plans – works as an individualized pacing guide
- Interactive assignments, activities and unit reviews
- Alternate options for tests and quizzes available
- User friendly – for teachers and students
- Excellent animation and graphics

The teachers concurred with the Online Curriculum Review Committee's recommendation of OdysseyWare as the new provider of services for the district. Members of the committee's include:

The Online Curriculum Review Committee

Juanita Lozano, Executive Director Secondary Education

Hector J. Perez, Executive Director Information Technology and MIS

Rene Cruz, Director Technology Services

Cordelia Flores-Jackson, Purchasing Director

Hector Cavazos, Purchasing Manager

Judith M. Garcia, District Coordinator Instructional Technology & Online Curriculum

Dolores Schandua, Purchasing Assistant

Olga Rodriguez, USHS Online Program Teacher

Glenda Barrera, UHS Online Program Teacher

District Online Program Teachers

Olga Rodriguez, USHS

Glenda Barrera, UHS

Maria A. Dally, AHS

Blanca Serna, STEP Academy

Lydia Valenzuela, STEP Academy

Reynaldo Guerrero, STEP Academy

UNITED INDEPENDENT SCHOOL DISTRICT
RFP 2008-010
STUDENT CREDIT RECOVERY AND ADVANCEMENT SOFTWARE SERVICES

| VENDORS | APEX LEARNING | | AVENTA LEARNING | | EDUCATIONAL TECHNOLOGY LEARNING | | ODYSSEYWARE, INC. | | PEARSON DIGITAL LEARNING | | |
|-----------------------------------|---------------|--|---|---------------------------------------|---------------------------------|------------|-------------------|--|--------------------------|------------|--|
| | EST. QTY. | UNIT PRICE | EXT. PRICE | UNIT PRICE | EXT. PRICE | UNIT PRICE | EXT. PRICE | UNIT PRICE | EXT. PRICE | UNIT PRICE | EXT. PRICE |
| Year One - price per port | 138 | \$115.00 | \$115,000.00 | | \$127,400.00 | \$1,027.25 | \$141,760.50 | \$700.00 | \$96,600.00 | \$995.00 | \$137,310.00 |
| Year Two - price per port | 138 | \$105.00 | \$105,000.00 | | \$127,400.00 | \$854.42 | \$117,909.96 | \$700.00 | \$96,600.00 | \$995.00 | \$137,310.00 |
| Year Three - price per port | 138 | \$105.00 | \$105,000.00 | | \$127,400.00 | \$854.42 | \$117,909.96 | \$700.00 | \$96,600.00 | \$995.00 | \$137,310.00 |
| Training | | 1 day of program design and implementation, 1 day of onsite product training | | 2,500.00 Per Day Includes Expenses | | | | \$8,300 - two onsite training sessions and two 3-4 hour training sessions via live web conferencing | | | \$1,700.00 Per Day |
| Includes Course Management System | | | YES | YES | YES | YES | YES | YES | YES | NO | NO |
| Value Add | | CUSTOMIZABLE ONLINE LEARNING PLATFORM | Provides internal course management system that includes Web Ex style interaction | | | | | With a 3 year award Vendor will add 20 ports at no cost (\$14,000.00 value per year) No cost for Program and course upgrades. Complimentary on-call technical and customer support | | | No cost for program support and curriculum upgrades |
| Notes: | | Price is based on a maximum of 900 enrolled during a 12 month period | Price is based on 700 user seats. Expenditure will be based on usage. | | | | | | | | Price per port is reduced as follows if District Pre-Pays 2 years \$932.18 3 years \$870.63 |

UNITED INDEPENDENT SCHOOL DISTRICT
STUDENT RECOVERY & ADVANCEMENT SOFTWARE SERVICES
RFP 2008-010

Mailing List:

American Preparatory Institute (API)

P.O. Box 1800
Killeen, TX 76540
Phone: 800-792-3348
Fax: 254-526-1157
api.sales@ctcd.edu

Apex Learning Co.

315 Fifth Ave South Ste 600
Seattle, WA 98104
Phone: 206-381-5679
Fax: 206-381-5601
Jason Cooper
JasonC@apexlearning.com
ScottS@apexlearning.com

AVENTA Learning

3434 W. Anthem Way # 118
Box 477
Anthem, AZ 85086
Phone 1-800-684-3093
Adrian Wingo
Phone: 877-854-5235
info@aventalearning.com

Educational Technology Learning

1256 Main St
Southlake, TX 76092
Phone: 817-310-3900
Fax: 817-310-3901
Monica Davis
956-266-5651

Odyssey Ware

300 N. McKemy Ave.
Chandler, AZ 85226
jlopez@odysseyware.com
Attn: Jake Lopez

Pearson Digital - NovaNET

3075 W. Ray Rd. Ste 200
Chandler, AZ 85226
Attn: James Mattson
james.mattson@pearson.com

PLATO Learning Inc

15000 City West Blvd. STE 560
Houston, TX 77042
Phone: 800-237-5286
fax: 713-334-6792
Janelle Kuhn
jkuhn@plato.com

UT K-16

3000 Lake Austin Blvd
Austin, Tx 78703
Phone: 512-471-1838
Fax: 512-475-7933
Dr. Amy Pro
virtualschool@utk16.org

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
APRIL 16, 2008

RFP NO. 2008-002 FURNITURE FOR KILLAM ELEMENTARY

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

| <u>RECOMMENDED VENDORS</u> | <u>AMOUNT</u> |
|--|---------------|
| JR. INC <i>SECTION I, II, III, VI</i> | \$221,199.89 |
| INDECO <i>SECTION I</i> | \$12,470.00 |
| AUDIO VISUAL AIDS CORP. <i>AUDIO VISUAL EQUIP</i> | \$7,710.00 |

ADMINISTRATION ADVERTISED ON THURSDAY, JANUARY 31, 2008 AND SUNDAY, FEBRUARY 3, 2008. ONE HUNDRED SEVEN (107) PROPOSALS WERE MAILED. TWENTY SEVEN (27) PROPOSALS WERE RECEIVED ON FEBRUARY 20, 2008 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:
2007-2008 DISTRICT WIDE

RESOURCE PERSONNEL:
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
KARINA MENDOZA, PROCUREMENT OFFICER



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

MEMORANDUM

TO: USD Board of Trustees

FROM: Cordelia Flores Jackson, Purchasing Director *CFJ*

DATE: April 2, 2008

SUBJECT: Recommending award of RFP 2008-002 Furniture for Killam Elementary

I recommend awarding RFP 2008-002 "Furniture for Killam Elementary" to the vendors providing the best value to the District as follows:

| <u>Section</u> | <u>Vendor</u> |
|--------------------|----------------------|
| Classroom | JR., Inc., INDECO |
| Administrative | J.R. Inc. |
| Cafeteria | J.R. Inc. |
| Library | J.R. Inc. |
| Audio Visual Carts | Audio Visual Aids |

These vendors met specifications and have an excellent service record with the District. Factors that were considered in awarding this bid are quality of goods, delivery schedule, warranty, and price. If you have any questions, please feel free to call me at 473-7921.

Purchasing Department
Cordelia Flores Jackson, Director

3501 E. Saunders Rd. - Laredo, Texas 78041 - (956) 473-7921 - Fax (956) 473-7950

SECTION I. CLASSROOM FURNITURE

| ITEM # | VENDOR | ITEM DESCRIPTION | QTY | J.R. INC | | JONES & COOK STATIONERS | | ERNIE MORRIS ENTERPRISES | | INDECO | | A. BARGAS & ASSOCIATES | | AGRO LOGISTIC SYSTEMS INC. | | CLASS UNIFORMS | | JILL CORPORATIO | | CONCEPTS & FURNISHINGS | | SCHOOL SPECIALTY | | |
|--------|---|------------------|-----|-------------------------------|-------------|-------------------------------|-------------|-------------------------------|-------------|-------------------------------|-------------|-------------------------------|-------------|-------------------------------|------------|-------------------------------|------------|-------------------------------|--------|-------------------------------|----------|-------------------------------|--------|-------------------------------|
| | | | | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON | TOTAL | UNIT PRICE WITH INSTALLATI ON |
| 1 | TEACHER DESK 30x48 HON 88251 | | 54 | 228.41 | \$12,334.14 | \$286.42 | \$14,386.68 | \$252.85 | \$13,653.90 | \$238.90 | \$12,900.60 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 3 | TEACHER'S CHAIR HON 5901 | | 97 | 67.36 | \$6,536.52 | \$74.82 | \$4,264.74 | \$74.40 | \$4,240.80 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 4 | COMPUTER DESK 72X30 ABC CF08 | | 43 | 431.28 | \$18,543.04 | NO BID | NO BID | NO BID | NO BID | \$290.00 | \$12,470.00 | \$482.38 | \$21,172.34 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$75.08 | \$4,279.58 | NO BID | NO BID |
| 7 | FILE CABINET LETTER | | 50 | 118.21 | \$5,910.50 | \$161.72 | \$8,086.00 | \$159.40 | \$7,920.00 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 8 | FILE CABINET LEGAL | | 26 | 135.46 | \$3,521.96 | \$165.65 | \$4,326.90 | \$172.25 | \$4,478.50 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$194.08 | \$5,046.08 | NO BID | NO BID |
| 10 | BOOKCASE ADJ. SHELVES HON 314P | | 51 | 181.28 | \$9,253.75 | \$142.64 | \$7,274.64 | \$130.60 | \$6,660.60 | \$201.00 | \$10,251.00 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$129.16 | \$6,587.16 | NO BID | NO BID |
| 11 | STUDENT DESK HON 372BT VIRCO 75AMB | | 650 | 37.38 | \$24,317.00 | \$69.02 | \$45,187.00 | NO BID | NO BID | \$37.28 | \$24,198.40 | \$61.28 | \$40,088.00 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 12 | STU. DESK HDGP SCHOLARCRFT 2180 | | 10 | 120.80 | \$1,208.00 | NO BID | NO BID | NO BID | NO BID | DNMS | DNMS | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 13 | STUDENT CHAIRS 18" | | 419 | 21.34 | \$8,941.40 | \$34.46 | \$14,438.74 | NO BID | NO BID | DNMS | DNMS | \$35.18 | \$14,740.42 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 14 | VIRCO 9018 STUDENT CHAIR 16" | | 719 | 19.97 | \$14,356.43 | \$32.11 | \$23,087.09 | NO BID | NO BID | DNMS | DNMS | \$31.34 | \$22,533.46 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 16 | VIRCO 9016 STUDENT CHAIR 12" | | 288 | 17.68 | \$5,071.84 | \$29.07 | \$8,350.16 | NO BID | NO BID | DNMS | DNMS | \$32.13 | \$8,986.40 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 17 | REC. TABLES 30X60 VIRCO 483060 | | 47 | 70.88 | \$3,331.36 | \$112.03 | \$5,265.41 | NO BID | NO BID | \$79.81 | \$3,741.87 | \$132.93 | \$6,247.71 | \$174.00 | \$8,178.00 | \$72.99 | \$3,430.53 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 18 | REC. TABLES 30X60 VIRCO 483060 | | 40 | 72.72 | \$2,908.80 | \$113.80 | \$4,552.00 | NO BID | NO BID | \$83.22 | \$3,328.80 | \$171.69 | \$6,867.60 | \$164.00 | \$6,560.00 | \$72.99 | \$2,919.60 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 19 | KIDNEY TABLES 48X72 VIRCO 491072 | | 37 | 199.32 | \$7,373.84 | \$221.68 | \$8,202.16 | NO BID | NO BID | \$134.57 | \$4,978.09 | \$210.91 | \$7,803.67 | \$164.00 | \$6,068.00 | \$137.25 | \$5,078.25 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 20 | KIDNEY TABLES VIRCO 48KD72L | | 10 | 141.10 | \$1,411.00 | \$224.53 | \$2,245.30 | NO BID | NO BID | \$140.87 | \$1,408.70 | \$224.94 | \$2,249.40 | \$174.00 | \$1,740.00 | \$137.25 | \$1,372.50 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 21 | ROUND TABLES 48" VIRCO 4848R | | 6 | 84.81 | \$5,088.60 | \$133.16 | \$798.96 | NO BID | NO BID | \$84.78 | \$508.68 | \$150.00 | \$900.00 | \$160.00 | \$960.00 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 23 | RECTANGULAR ACTIVITY TABLE 36X72X14-1/2 | | 3 | 137.32 | \$411.96 | \$142.12 | \$426.36 | \$150.64 | \$451.92 | \$93.00 | \$279.00 | \$307.32 | \$921.96 | \$160.00 | \$480.00 | NO BID | NO BID | NO BID | NO BID | NO BID | \$342.60 | \$1,027.80 | NO BID | NO BID |
| 24 | STUDY CARRIERS 24X36 VIRCO 87249BC | | 4 | 219.97 | \$877.88 | \$328.46 | \$1,313.84 | NO BID | NO BID | \$210.00 | \$840.00 | NO BID | NO BID | \$270.00 | \$1,080.00 | \$203.25 | \$813.00 | NO BID | NO BID | NO BID | \$334.86 | \$1,339.44 | NO BID | NO BID |

***Thirteen (13) vendors submitted a "NO BID"

RFP 2008-002
FURNITURE FOR KILLAM ELEMENTARY

SECTION II. ADMINISTRATION FURNITURE

| ITEM # | VENDOR | J.R. INC. | | JONES & COOK STATIONERS | | ERNIE MORRIS ENTERPRISES | | AGRO LOGISTIC SYSTEMS INC. | | INDECO | | CLASS UNIFORMS | | QUILL CORPORATION | | COMMERCIAL CONCEPTS & FURNISHINGS | | |
|--------|--|------------|------------|-------------------------|------------|--------------------------|------------|----------------------------|------------|------------|------------|----------------|------------|-------------------|------------|-----------------------------------|------------|------------|
| | | UNIT PRICE | EXT. TOTAL | UNIT PRICE | EXT. TOTAL | UNIT PRICE | EXT. TOTAL | UNIT PRICE | EXT. TOTAL | UNIT PRICE | EXT. TOTAL | UNIT PRICE | EXT. TOTAL | UNIT PRICE | EXT. TOTAL | UNIT PRICE | EXT. TOTAL | UNIT PRICE |
| 1 | EXECUTIVE DESK 72X30 HON 94271 | \$623.17 | \$623.17 | \$719.56 | \$719.56 | \$664.80 | \$664.80 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$1,087.44 | \$1,087.44 | NO BID | NO BID | |
| 2 | EXECUTIVE DESK 66X30 HON 94276 | \$605.90 | \$1,817.70 | \$699.62 | \$2,098.86 | \$646.50 | \$1,939.50 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | |
| 3 | EXECUTIVE DESK 60X30 HON 94251 | \$588.63 | \$1,177.26 | \$679.68 | \$1,359.36 | \$628.20 | \$1,177.26 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$1,020.36 | \$2,040.72 | NO BID | NO BID | |
| 4 | BOOKCASE 5 FIXED SHELVES HON 1984 | \$210.67 | \$1,264.02 | \$235.71 | \$1,414.26 | \$226.95 | \$1,361.70 | \$185.00 | \$1,110.00 | NO BID | NO BID | NO BID | \$197.99 | \$1,187.94 | \$449.60 | \$2,697.60 | NO BID | NO BID |
| 7 | EXECUTIVE HIGH BACK CHAIR HON 2091 | \$157.67 | \$157.67 | \$185.65 | \$185.65 | \$172.10 | \$172.10 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$379.28 | \$379.28 | \$169.90 | \$169.90 | |
| 8 | MANAGERIAL MID BACK CHAIR HON 2092 | \$149.12 | \$1,938.58 | \$175.45 | \$2,280.85 | \$162.75 | \$2,115.75 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$366.28 | \$4,761.64 | \$159.70 | \$2,076.10 | |
| 9 | SECRETERIAL CHAIRS HON 7701 | \$101.61 | \$508.05 | \$119.63 | \$598.15 | \$111.50 | \$557.50 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$296.28 | \$1,481.40 | \$126.13 | \$630.65 | |
| 10 | GUEST CHAIRS SLED BASE | \$120.10 | \$1,441.20 | \$141.34 | \$1,696.08 | \$131.45 | \$1,577.40 | NO BID | NO BID | NO BID | NO BID | NO BID | \$126.49 | \$1,517.88 | \$323.28 | \$3,879.36 | \$135.73 | \$1,628.76 |
| 11 | LATERAL FILE HON 94223 | \$359.94 | \$359.94 | \$415.60 | \$415.60 | \$352.80 | \$352.80 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$676.60 | \$676.60 | NO BID | NO BID | |
| 12 | FOLDING CHAIRS HON FC01 | \$13.41 | \$8,046.00 | \$13.17 | \$7,902.00 | \$12.75 | \$7,650.00 | NO BID | NO BID | NO BID | NO BID | NO BID | \$11.75 | \$7,050.00 | \$160.03 | \$96,018.00 | \$15.44 | \$9,264.00 |
| 13 | CHAIR TRUCK VIRCO CT10 | \$323.00 | \$2,261.00 | \$504.37 | \$3,530.59 | DSMS | DSMS | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$299.62 | \$2,097.34 |
| 14 | CONFERENCE TABLE HON 80614/81227 144"L | \$484.85 | \$484.85 | \$543.21 | \$543.21 | \$476.95 | \$476.95 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 15 | ROUND TABLES VIRCO MT48R | \$383.97 | \$2,303.82 | \$611.16 | \$3,666.96 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |
| 17 | STACKING CHAIRS VIRCO 9925 | \$38.63 | \$2,008.76 | \$54.76 | \$2,847.52 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | \$38.58 | \$2,006.16 | NO BID | NO BID | \$39.23 | \$2,039.96 |
| 21 | PODIUM BEST RITE #27510BR | \$163.84 | \$163.84 | \$170.87 | \$170.87 | NO BID | NO BID | NO BID | NO BID | \$182.00 | \$182.00 | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID | NO BID |

**Thirteen (13) vendors submitted a "NO BID"

RFP 2008-002
 FURNITURE FOR KILLAM ELEMENTARY

SECTION III. CAFETERIA FURNITURE

| VENDOR | | J.R. INC. | | JONES & COOK STATIONERS | | *CLASS UNIFORMS | | |
|--------|--|-----------|------------|-------------------------|------------|-----------------|------------|-------------|
| ITEM # | ITEM DESCRIPTION | QTY | UNIT PRICE | TOTAL | UNIT PRICE | TOTAL | UNIT PRICE | TOTAL |
| 1 | CAFETERIA TABLES KI #UF12/SB/PR/CH | 17 | \$1,345.06 | \$22,866.02 | \$1,564.54 | \$26,597.18 | \$894.25 | \$15,202.25 |
| 2 | CAFETERIA TABLES HDCP KI #WAUF12/BE/PR/CH | 1 | \$1,265.39 | \$1,265.39 | \$1,326.24 | \$1,326.24 | NO BID | NO BID |

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FURNITURE FOR KILLAM ELEMENTARY

SECTION VI. LIBRARY

| ITEM # | ITEM DESCRIPTION | VENDOR | | | | J.R. INC. | | | | INDECO | | | |
|--------|---|--------|------------|--------------------|----------------------|-------------|--------------------|------------|--------------------|----------------------|-------|-------|--|
| | | QTY | UNIT PRICE | INSTALLATION PRICE | PRICE W/INSTALLATION | TOTAL | BRAND | UNIT PRICE | INSTALLATION PRICE | PRICE W/INSTALLATION | TOTAL | BRAND | |
| 1 | DOUBLE FACE SHELVING MOSER #3-L109 | 24 | \$719.20 | \$10.00 | \$729.20 | \$17,500.80 | MOSER 3-L109 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 2 | RECTANGULAR READING TABLES MOSER #3-L1268N | 8 | \$487.20 | \$10.00 | \$497.20 | \$3,977.60 | MOSER 3-L1268N | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 3 | RECTANGULAR READING TABLES MOSER #3-L1268N ADA | 1 | \$487.20 | \$10.00 | \$497.20 | \$497.20 | MOSER 3-L1268N | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 4 | RECTANGULAR READING TABLES #3-L127 MODIFIED BN | 2 | \$423.40 | \$10.00 | \$433.40 | \$866.80 | MOSER 3-L127BN | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 5 | ROUND LIBRARY TABLE MOSER #3-L1538N | 3 | \$484.88 | \$10.00 | \$494.88 | \$1,484.64 | MOSER 3-L1538N | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 6 | SINGLE FACE SHELVING WITH BACKS A. STARTER | 7 | \$584.64 | \$10.00 | \$594.64 | \$4,182.48 | L027/033 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | B. ADDER | 16 | \$633.60 | \$10.00 | \$643.60 | \$9,697.60 | L028/033 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | C. STARTER | 1 | \$950.00 | \$10.00 | \$960.00 | \$960.00 | L027033/069/100 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | D. ADDER | 2 | \$880.40 | \$10.00 | \$890.40 | \$1,780.80 | L028/033/069 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | E. STARTER | 1 | \$439.64 | \$10.00 | \$449.64 | \$449.64 | L063/069 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | F. ADDER | 3 | \$378.16 | \$10.00 | \$388.16 | \$1,164.48 | L064/069 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | G. STARTER | 1 | \$498.80 | \$10.00 | \$508.80 | \$508.80 | L039/045 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | H. ADDER | 3 | \$429.20 | \$10.00 | \$439.20 | \$1,317.60 | L040/045 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 7 | WOOD STUDENT CHAIR 16" MOSER #3-L215 | 60 | \$114.87 | \$0.00 | \$114.87 | \$6,892.20 | JASPER CHAIR 83-16 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 8 | WOOD STUDENT CHAIR 14" MOSER #3-L215 | 12 | \$114.87 | \$0.00 | \$114.87 | \$1,378.44 | JASPER CHAIR 83-14 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 9 | DICTIONARY STAND MOSER #3-L339 | 1 | \$423.40 | \$8.00 | \$431.40 | \$431.40 | MOSER 3-L339 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 10 | ATLAS CASE MOSER #3-L343 | 1 | \$990.20 | \$0.00 | \$990.20 | \$990.20 | MOSER 3-L343 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 11 | CIRCULATION DESK | | | | | | | | | | | | |
| | A. | 1 | \$1,080.68 | \$0.00 | \$1,080.68 | \$1,080.68 | MOSER 3-L3238N | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | B. | 1 | \$551.72 | \$0.00 | \$551.72 | \$551.72 | MOSER 3-L316 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | C. | 1 | \$835.92 | \$0.00 | \$835.92 | \$835.92 | MOSER 3-L317 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | D. | 1 | \$709.48 | \$0.00 | \$709.48 | \$709.48 | MOSER 3-L314 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | E. | 1 | \$619.00 | \$0.00 | \$619.00 | \$619.00 | MOSER 3-L313 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | F. | 2 | \$516.92 | \$0.00 | \$516.92 | \$1,033.84 | MOSER 3-L334 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | G. | 1 | \$551.72 | \$0.00 | \$551.72 | \$551.72 | MOSER 3-L318 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 13 | COMPUTER TABLES MOSER #3 C1138N 72" | 2 | \$821.16 | \$0.00 | \$821.16 | \$1,642.32 | MOSER 3-C1138N | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 14 | COMPUTER TABLES MOSER #3 C1138N ADA | 1 | \$661.08 | \$0.00 | \$661.08 | \$661.08 | MOSER 3-C112H | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 15 | BOOK TRUCK SMITH SYSTEM 21001 | 2 | \$251.11 | \$10.00 | \$261.11 | \$522.22 | SMITH SYS 21001 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 16 | TASK CHAIR HON 7901S | 2 | \$84.26 | \$0.00 | \$84.26 | \$168.52 | HON 7901S | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 17 | FILE DRAWER BASE MOSER #3-L412M | 1 | \$629.44 | \$0.00 | \$629.44 | \$629.44 | GRADE 3 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| 18 | OPEN BASE CABINET MOSER #3-L389 | 1 | \$445.00 | \$0.00 | \$445.00 | \$445.00 | MOSER 3-L412M | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |
| | | 1 | \$445.00 | \$0.00 | \$445.00 | \$445.00 | MOSER 3-L389 | *DNMS | *DNMS | *DNMS | *DNMS | *DNMS | |

*DOES NOT MEET SPECIFICATIONS

SECTION: AUDIO VISUAL CARTS

| ITEM # | VENDOR | J.R. INC. | | JONES & COOK STATIONERS | | INDECO | | QUILL CORPORATION | | SPECTRUM INDUSTRIES | | AUDIO VISUAL AIDS CORP. | | |
|--------|--|------------------|----------|-------------------------|----------|------------|----------|-------------------|------------|---------------------|----------|-------------------------|----------|------------|
| | | ITEM DESCRIPTION | QTY | UNIT PRICE | TOTAL | UNIT PRICE | TOTAL | UNIT PRICE | TOTAL | UNIT PRICE | TOTAL | UNIT PRICE | TOTAL | UNIT PRICE |
| 26 | OVERHEAD PROJECTOR CART BRETFORD A2642E | | | | | | | | | | | | | |
| | | 24 | NO BID | NO BID | NO BID | NO BID | NO BID | \$300.98 | \$7,943.52 | NO BID | NO BID | NO BID | \$96.50 | \$2,316.00 |
| 29 | AV PRESENTATION CART BALT 89842 | | | | | | | | | | | | | |
| | | 31 | \$179.24 | 5,556.44 | \$189.74 | \$5,881.94 | \$200.00 | \$6,200.00 | NO BID | NO BID | \$736.60 | \$22,834.50 | \$174.00 | \$5,384.00 |

| ITEM # | VENDOR | COMMERCIAL CONCEPTS | | SCHOOL SPECIALTY | | | |
|--------|--|---------------------|----------|------------------|------------|------------|-------|
| | | ITEM DESCRIPTION | QTY | UNIT PRICE | TOTAL | UNIT PRICE | TOTAL |
| 26 | OVERHEAD PROJECTOR CART BRETFORD A2642E | | | | | | |
| | | 24 | DNMS | \$151.21 | \$3,629.04 | | |
| 29 | AV PRESENTATION CART BALT 89842 | | | | | | |
| | | 31 | \$236.84 | \$7,342.04 | \$221.85 | \$6,877.35 | |

UNITED INDEPENDENT SCHOOL DISTRICT
FURNITURE FOR KILLAM ELEMENTARY
RFP 2008-002

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catherine@furniture4business.com

GAMBLE MUSIC CO.
1313 W. RANDOLPH ST. #305
CHICAGO, IL 60607
PHONE: (312) 421-6652
FAX: (312) 421-7979
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FAX: 800-891-5280
bids@gaylord.com
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MEDFORD, OR 97504-4127
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FAX: 800-652-4534

GREAT SOURCE EDUCATION GROUP
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Lisa_Bingen@hmco.com

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FAX: 888-329-8733
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www.greetingtree.com

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FAX: 713-688-1412
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FAX: 201-529-2800
FAX: 1-800-842-9290
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info@hertzfurniture.com
jdavison@hertzfurniture.com
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HIGHSMITH FURNITURE
178 LFI COMPLEX LANE
LEXINGTON, NC. 27292
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FAX: 336-249-1007
info@highsmithfurniture.com

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FAX: (614)433-7387
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NEW BERLIN, WI 53151
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FAX: (262) 957-4538
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rgoodden@interstatemusic.com

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5074 STEAD MONT DR.
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FAX: 713-690-7959
gary@interstordesign.com

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4934 GREENWOOD DR.
CORPUS CHRISTI, TEXAS 78416
PHONE: 361-225-7772
FAX: 361-225-3055
JOHN OKAIE/TOM GUERRERO
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K12 DISCOUNT.COM
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PHONE: 877-512-3472
FAX: 870-536-7949
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KAPLAN EARLY LEARNING COMPANY
P.O. BOX 609
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1330 BELLEVUE ST
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paul.schueller@ki.com

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325 SOUTH PERSIMMON ST. STE B
TOMBALL, TX 77375
PHONE: 281-516-2200
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500 TILLMORE AVE
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FAX: 800-222-1934
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FAX: 801-224-6191
PAUL LAWSON
pauli@mitylite.com

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FAX: 800-300-3715
sales@mcf Ohio.com
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HARTFORD, CT 06143
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SARAH ALTER
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ABILENE, TX 79608
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FAX: 1-800-588-4033
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vreynolds@nts-online.net

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sav@schoolhouseav.com

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bids@schoolnursesupplyinc.com

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FAX: 512-246-9786
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FAX: (956) 584-8032
TONY GUERRERO
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FAX: 972-287-1892
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FAX: 310-973-5485
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CONWAY, AR 72032
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SAM TYLER

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bvillhauer@westmusic.com

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FAX: 800.727.3433
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mbirch@macgill.com

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FAX: 800.943.6687
sales@worthington-direct.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
APRIL 16, 2008

RFP NO. 2008-012 STUDENT CODE OF CONDUCT & STUDENT HANDBOOK

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

| <u>VENDOR</u> | <u>AMOUNT</u> |
|----------------------|---------------|
| LAREDO MORNING TIMES | \$ 25,480.00 |

ADMINISTRATION ADVERTISED ON SUNDAY, FEBRUARY 10, 2008 AND SUNDAY, FEBRUARY 17, 2008. SEVENTEEN (17) PROPOSALS WERE MAILED. THREE (3) PROPOSALS WERE RECEIVED ON FEBRUARY 27, 2008 @ 3:00 P.M. AT THE USD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:
2007-2008 DISTRICT WIDE

RESOURCE PERSONNEL:

ANNETTE PEREZ, DIRECTOR FOR STUDENT RELATIONS/DISCIPLINE MANAGEMENT
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
VENESA NAVARRO, PROCUREMENT OFFICER



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

To: **Ms. Cordelia Jackson**
Director of Purchasing

From: **Annette Perez** *AP*
Director for Student Relations/Discipline Management

Thru: **Sandra Cavazos**
Executive Director for Student Services

Date: **April 1, 2008**

Ref: **RFP # 2008-012, 2008-2009 Student Code of Conduct & Student Handbooks**

The Texas Education Agency's Chapter 37 requires the Student Code of Conduct to be revised and distributed, along with the Student Handbook, annually to all students.

The Student Relations/Discipline Management Department is recommending that the printing of the 2008-2009 Student Code of Conduct and Student Handbook be awarded to Laredo Morning Times.

If you have any questions, please call me.

Annette Perez, Director for Student Relations/Discipline Management
201 Lindenwood Drive - Laredo, Texas 78045 - (956) 473-6458 - Fax (956) 473-6413

**UNITED INDEPENDENT SCHOOL DISTRICT
STUDENT CODE OF CONDUCT & STUDENT HANDBOOKS
RFP 2008-012**

| VENDORS | | HERALD PRINTING | LAREDO MORNING TIMES | LITHO BUSINESS |
|-----------------|--|-----------------|----------------------|----------------|
| EST. QTY. | DESCRIPTION | UNIT PRICE | EXT. PRICE | UNIT PRICE |
| EST. QTY. | DESCRIPTION | UNIT PRICE | EXT. PRICE | UNIT PRICE |
| OPTION 1 | | | | |
| 49,000 | Pony Tab Under / Overs: plus or minus 3% Trim Size: 8 1/4" x 10 3/4" or 8 1/2" x 11" or equal Number of Pages: Approximately 200 Quarterfold Paper: 30# Newsprint Color: Inside BLACK except 32 pages (16 sheets) in COLOR Bindery: Saddlestitched Packed of Bundles of 25 Booklets | 0.79445 | \$38,928.05 | \$0.79 |
| | | | \$25,480.00 | \$38,710.00 |
| | | | | |
| | Correction Charges per hour | \$75.00 | \$75.00 | *\$25.00* |
| OPTION 2 | | | | |
| | 20,000 - 25,000 Handbooks | not provided | \$1.13 | \$0.95 |
| | 25,001 - 30,000 Handbooks | not provided | \$0.92 | \$0.94 |
| | 30,001 - 35,000 Handbooks | not provided | \$0.78 | \$0.89 |
| | 35,001 - 40,000 Handbooks | not provided | \$0.68 | \$0.88 |
| | 40,001 - 45,000 Handbooks | not provided | \$0.54 | \$0.86 |
| | 45,001 - 50,000 Handbooks | not provided | \$0.52 | \$0.79 |

* LITHO BUSINESS NOTE: FIRST 3 HOURS OF CORRECTIONS ARE AT NO CHARGE

UNITED INDEPENDENT SCHOOL DISTRICT
STUDENT CODE OF CONDUCT & STUDENT HANDBOOK
RFP 2008-012

MAILING LIST:

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P.O. BOX 450261
LAREDO, TX 78045
PHONE: 724-5412
FAX: 956-717-9906
KELLY PEREZ
adams.printing@yahoo.com

ADGRAPHICS
801 S. LAURENT
VICTORIA, TEXAS 77901
PHONE: (361) 578-6411
FAX: (361) 578-2321
ATTN: BERNIE
ATTN: ANNA DANIELS
adanields@adgrtx.com
bkoliba@adgrtx.com

CLASS UNIFORMS
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LAREDO, TX 78041
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GERARDO PENA
gpena@pmasociados.com.mx

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ADRIANA SISO
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BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
APRIL 16, 2008

**RFQ NO. 2008- 001 ENGINEERING ASSESSMENT FOR THE INSTALLATION OF NEW DIESEL
POWERED GENERATOR LOCATED AT ADMINISTRATION MDF**

RECOMMENDATION:

REQUESTING APPROVAL TO PROCURE PROFESSIONAL SERVICES FROM THE MOST QUALIFIED FIRM AS FOLLOWS:

RECOMMENDEND FIRM

D-CUBED TECHNOLOGIES

ADMINISTRATION DISTRIBUTED SIXTY (60) REQUESTS FOR QUALIFICATIONS STATEMENTS AND ADVERTISED ON FEBRUARY 24, 2008 AND MARCH 2, 2008. ONE (1) QUALIFICATION STATEMENT WAS RECEIVED ON MARCH 12, 2008 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 TECHNOLOGY DEPARTMENT

RESOURCE PERSONNEL:

HECTOR PEREZ, EXECUTIVE DIRECTOR OF INFORMATION TECHNOLOGY AND M.I.S.
CORDELIA JACKSON, DIRECTOR OF PURCHASING
CASEY KING, TELECOMMUNICATIONS SYSTEMS SUPERVISOR
HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

MEMORANDUM

Action
Required

To: Cordelia Flores-Jackson
Director of Purchasing

From: Hector J. Perez *HJP*
Executive Director of Technology/MIS

Date: April 3, 2008

Subject: RFQ 2008-001 engineering assessment for the installation of new diesel powered generator located at administration MDF

Let this serve as notice that it is the Department of Technology recommendation that we proceed with recommending D Cubed for RFQ 2008-001. The approved company meets or exceeds all requirements set forth, as well as, a verified and unblemished set of references.

UNITED INDEPENDENT SCHOOL DISTRICT
ENGINEERING ASSESSMENT FOR THE INSTALLATION OF NEW
DIESEL POWERED GENERATOR LOCATED AT ADMINISTRATION MDF
RFQ 2008-001

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UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

To: Cordy Flores,
Director of Purchasing

From: Joe E. Aranda, 
Transportation Director

Date: April 3, 2008

Subject: Recommendations On The School Buses Diesel Particulate Filters

Based on bids submitted for the Retrofitting of the School Buses with Diesel Particulate Filters, staff is recommending the lowest best responsible bidder Santex Truck Center.

Award of the contract work is contingent upon approval of a Texas Commission on Environmental Quality State grant to cover 100% of these retrofits under the Texas Clean School Bus Program.

xc: Eddie Zuiñga, Associate Supt. For Student Support Services

UNITED INDEPENDENCE SCHOOL DISTRICT
 RETROFITTING OF EXISTING SCHOOL BUSES WITH DIESEL PARTICULATE FILTERS
 RFP 2008-006

| VENDOR | EST. QTY | Freightliner of Laredo | | Rush Truck Center | | Santex Truck Center | | Thomas Bus Gulf Coast GP Inc | |
|--|----------|-----------------------------------|--------------|--|--------------|---|--------------|--|--------------|
| | | UNIT PRICE | EXTENSION | UNIT PRICE | EXTENSION | UNIT PRICE | EXTENSION | UNIT PRICE | EXTENSION |
| Installed Diesel Particulate Filter | 33 | \$7,166.42 | \$236,491.86 | \$7,752.00 | \$255,816.00 | \$7,029.88 | \$231,986.04 | \$7,578.70 | \$250,097.10 |
| Installed Filter w/closed crank case ventilation | | NO BID | NO BID | \$8,193.63 | \$270,389.79 | \$7,452.26 | \$245,924.58 | \$8,228.70 | \$271,547.10 |
| Brand & Model Provided | | Donaldson | | Donaldson (Kit #X007994 Muffler, Monitor Kit # X007957) | | International FN99349 Monitoring System FNQ229693 | | Donaldson | |
| Warranty | | 5 yr. 100K miles | | 5 yr. 100K miles | | 1yr. Parts & Labor, Filter 5yr 100K mile | | 5 yr. 100K miles | |
| Projected Completion | | 28 - 45 days | | 120 - 180 days | | 120 days | | 30 days | |
| Location of Service Station | | 12002 FM 1472 Laredo, TX 78045 | | 10216 Union Pacific Blvd. Laredo, TX 78045 | | 1380 Ackerman Rd. Antonio, TX 78219 | | 11901 Sara Rd. Laredo TX 78045 | |
| Bond Submitted | | No | | Yes | | Yes | | Yes | |
| Schedule to implement projected completion date | | No response | | It will take approximately 5 hours per unit & we can do them on weekends (2 to 3 per weekend) or 1 per day (minimum) any other time. | | They will be able to do one unit per day, Monday thru Friday. This will take approximately 6 1/2 weeks. This may get accelerated once we get a couple of them done. | | Three units per day. We will work straight through till all units are installed. Should be done in ten days if all existing exhaust parts are in reusable condition. | |
| kit included in pricing | | No | | Yes \$748.75 ea | | Yes | | Yes \$675.00ea | |
| hourly labor rate | | Not provided | | \$58.00/hr | | \$85.00/hr | | \$75.00/hr | |
| maintenance intervals | | Not provided | | 12mths/\$50,000 miles | | 12mths/60,000 miles The labor to perform this procedure will be 4 hours at the labor rate applicable at time of the service. Current labor rate is \$85.00/hr. This rate is subject to change as industry standards change. The parts required for this procedure are two mounting gaskets priced at \$40.37 each. (\$80.74x33=\$2,664.42) | | 12mths/50,000 miles | |
| closed crank case ventilation system | | No Bid | | \$354.63ea unit #007918 Labor for each \$87.00 | | \$294.88 ea unit Labor for each \$127.50 | | \$350.00 ea unit labor for each \$300 | |
| Final pricing | | Yes | | Yes | | Yes | | Yes | |

UNITED INDEPENDENT SCHOOL DISTRICT
RETROFITTING OF EXISTING SCHOOL BUSES W/ DIESEL PARTICULATE FILTERS
RFP 2008-006

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LAREDO MUFFLER SHOP
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L & R TRANSMISSION
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LAREDO QUICK TRACK
LUBE & CAR WASH
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LONGHORN BUS SALES
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MIKE'S PAINT PLACE
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MORALES MACHINE SHOP
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POWELL WATSON MOTOR, INC.
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ARNOLDO SANCHEZ

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