



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: 2/17/2016

Meeting Type: Special Regular

Item Title: Discussion and possible action to approve the purchase of band uniforms from Fred J. Miller utilizing the TASB Buy-Board contract 416-12.

Purpose: Discussion/ Possible Action Recognition Report Only

Requested By: Jesus Salazar, Chief Financial & Business Operations Officer

Presenter(s): Dr. Abelardo Saavedra

Description of item to include your specific request:

The High School is requesting approval for the purchase of band uniforms. The total cost is \$85,057.35. As per CH(local) this item requires board approval. The procurement method being used for this purchase is an inter-local contract with TASB Buy Board.

Supporting Documentation Enclosed

Please select the appropriate District Goal(s):

Administrative: Goal 2: South San Antonio ISD will establish an effective and efficient organizational structure that promotes leadership excellence at all levels.

Choose an item.

Department Initiatives/Other:

Funding source-program and/or Budget Code:

199-36-6299-02-001-699-000

CFO Approval

ROUTE APPROVAL

SIGNATURE

DATE

Principal/Director:

2-5-16

Executive Director:

2-5-16

Chief Administrator:

2-5-16

Superintendent:

2-8-2016

MUSIC DEPARTMENT MEMO

To: Dr. Lee Hernandez, Executive Principal

From: Alex Sanchez, Band Director



Date: January 12, 2016

Subject: Uniform bids

I have enclosed three uniform bids for our purchasing of band uniforms for the 2016-2017 academic school year. The three companies are Fred J. Miller Inc., DeMoulin Bros &Co., and Fruhauf Uniforms Inc.

I have uniform samples from all three companies if needed. After much consideration I am recommending we go with Fred J. Miller due to excellent style specifications and service. The ideal timeline is to get approval from our school board at the February Board Meeting.

There is at least a four month turn around on producing and delivering uniforms to our campus.

CC Jesus Salazar, CFO

Peggy Gonzalez

Michael Balderrama, Chief of Staff



January 7, 2016

South San Antonio High School
 Attn: Band Department
 2515 Navajo
 San Antonio, TX 78224

8765 Washington Church Rd.
 Miamisburg, Ohio 45342

Phone: 937.434.1121
 Toll Free: 800.444.3524
 Fax: 877.356.3291
 Web: www.fjminc.com

**CESARIO UNIFORM QUOTE
 BUYBOARD # 416-12**

DESCRIPTION:	QTY:	UNIT PRICE:	EXTENDED PRICE:
Cesario Jacket	175	\$150.00	\$26,250.00
Cesario Jacket Short Sleeve	175	\$135.00	\$23,625.00
Cesario Hip Drop	175	\$30.00	\$5,250.00
Cesario Gauntlets	175	\$34.00	\$5,950.00
Cesario Bib Pants P&F Navy	175	\$60.00	\$10,500.00
Shako Hat	175	\$40.00	\$7,000.00
14" Powder Blue French	175	\$19.50	\$3,412.50
Plastic Shako Carry Case	175	\$10.00	\$1,750.00
Plume Case 18" (Holds 63 plumes)	3	\$89.95	\$269.85
Shipping & Handling	175	\$6.00	\$1,050.00

TOTAL COST: \$85,057.35

Thank you,
 Mike N. Miller
 Fred J. Miller Inc.

Cesario™
 uniform collection

concert wear

drumline

colorguard

field equipment

summer clinics

South San Antonio High School
Attn: Band Department
San Antonio, TX 78759

CESARIO STYLE SPECIFICATIONS

JACKET:

Fabric: 11 ½ ounce Polyester Gabardine- Milliken Mills
Color: P&F Navy, Royal Blue, Custom Print

Power-Flex jacket with overlay and single point waist. The base of the jacket, the right sleeve and back of jacket is royal blue. The epaulets, sleeve bars, wrap collar and edge of overlay is P&F navy. The overlay is a custom printed fabric with four white ombre stripes placed at a diagonal that starts from the edge of the P&F navy and fades out to the top of left front. The overlay also has custom ombre front from P&F navy edge that starts at Navy and goes to a powder blue to the top left front of jacket and entire left sleeve is powder blue. The P&F navy edge is 1 ½" in width that starts from the wrap color and comes down the front and check marks up on bottom left side of overlay. There are 36 ligne silver tack back buttons placed on the epaulets and sleeve bars used as accents. Female snap tape is placed at the bottom left edge of the left hip of jacket to accommodate the hip drop. Jacket zips up the back. The adjust-a-hem feature is used on the sleeves for easy alteration.

HIP DROP:

Fabric: 11 ½ OUNCE Polyester Gabardine- Milliken Mills
Color: P&F Navy & Royal Blue

Base of hip panel is 18" wide x 16" in length. The front of the hip panel is P&F navy and goes to the side seam. The back of the hip panel is royal blue and goes to the center left seam. Male black snap tape is placed at the top edge of hip panel to attach to jacket.

GAUNTLETS:

Fabric: 11 ½ ounce Polyester Gabardine- Milliken Mills
Color: White & P&F Navy

Base of gauntlet is white. Gauntlet is 6" in length. There is a 1 ½" P&F navy stripe at the top of the gauntlet. There is a 36 ligne silver tack back button placed at the corner of stripe used as an accent. Velcro closure.

BIB PANTS:

Fabric: 11 ½ ounce Polyester Gabardine- Milliken Mills
Color: Nickle

The Hem-Lock feature is added for easy alteration.

REFER TO THE GENERAL SPECIFICATIONS.

SHAKO HAT:

Fabric: 11 ½ ounce Polyester Gabardine- Milliken Mills
Color: Royal Blue & Custom Print

Base of shako is royal blue with silver trim. The front of the shako from side button to side button is a custom print. The print has two white ombre stripes on the front. P&F navy ombre is also placed on the front and fades to a powder blue. The back and bottom band are royal blue. Silver Mylar visor. Silver mirror strap. Clear snap chin strap.

PLUME:

14" White French Upright Plume with royal blue spear in the front. Silver cup.

GARMENT BAG:

Fabric: Poly-Soft Nylon
Color: Black

Strong, durable and pliable taffeta/polyester fabric. One piece construction allows for more room. Handle at top of bag for easy carrying.

15" x 15" zippered shoe/ accessory pouch. Dimensions are 25" x 40"

PLASTIC CARRY CASES:

Fabric: Vinyl

Color: Black

All black carry case with a handle at the top. Notches are at the bottom for easy stacking. Dimensions are 10 ½" x 11" x 7 ½".

ALL GARMENTS ARE CONSTRUCTED ACCORDING TO THE GENERAL SPECIFICATIONS



Specifications for Band Shakos

1. Scope – This purchase description covers the specifications required for construction of Band Shakos (marching band hats).
2. Sizing – The hat sizes are to follow national standard men’s hat sizes as follow:

Hat Size	Hat Size	Actual Head size in Inches
XXS	6-3/8 to 6-1/2	20” through 20-1/2”
XS	6-5/8 to 6-3/4	20-5/8” through 21-3/8”
S	6-7/8 to 7	21-1/2” through 22-1/8”
M	7-1/8 to 7-1/4	22-1/4 through 22-7/8”
L	7-3/8 to 7-1/2	23” through 23-5/8”
XL	7-5/8 to 7-3/4	23-3/4” through 24-3/8”
XXL	7-7/8 to 8	24-1/2” through 25-1/8”

3. Uniformity of Production – Shall be as in this purchase description. The materials, component items and the finished hat shall meet or exceed the minimum requirements for the items as specified in the purchase description.
4. Molded Body – Shall be made of ABS (Acrylonitrile Butadiene Styrene) material, G.S. Grade for Hi-Impact properties and maximum resistance to ultraviolet light only. Rubber modified styrene is not a substitute. Properties of ABS are as follows:

	Minimum	Maximum
Compressive strength (PSI)	4500	8000
Flexural Yield Strength	8000	11000
Notched Izod Impact Strength (ft.lbs./in) 73°	4.2	5.11

ABS provides a lighter, stronger body for ease of wearing. It shall be gray finish, shall have smooth but not polished finish. Manufacturer shall mold into the inside top of the box his name for permanent control of original manufacturer. No stick-in name will be acceptable.

8765 Washington Church Rd.
Miamisburg, Ohio 45342

Phone: 937.434.1121
Toll Free: 800.444.3524
Fax: 877.356.3291
Web: www.fjminc.com

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chandler™ collection

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When it has to be more than a uniform, it has to be



5. Visor – Shall be molded of non-breakable plastic, solid one piece construction cross-hatched on underside. The color shall be molded onto the entire visor. Visor shall be certified for Military use. Composition multi-ply visors are not acceptable.
6. Chinstrap – Shall be one piece, molded plastic chinstrap with reinforcing rib completely around the bottom end of the strap. The strap closure shall be with (15) snaps, which will provide the most secure closure and comes with a lifetime warranty. The chinstrap shall be made of EVA (Ethyl Vinyl Acetate) material. The Snap strap will prevent loose ends, lost keepers and rusty buckles.
7. Hook – Chinstrap hook shall be brass, painted black.
8. Buttons – 40-ligne molded nylon screwback button with hex nut. Post shall be ¼” x 20 thread diameter. The nut and Bolt style buttons provide a secure attachment.
9. Plume socket – Shall be one-piece molded part. Color shall be translucent to blend in with material used on hat cover.
10. Sweatband – Soft Air – Made of 27 ounce anti-toxic and anti-migratory cloth backed vinyl. Sweatband shall be sewn on outside of body of hat and turned inside for cushioned comfort. Entire sweatband shall be perforated with flow-through ventilation holes for built-in cool comfort. Stitches shall not contact wearer’s head. Sweatband will accommodate up to (3) head sizes. In addition, sweatband shall have reinforcing metal grommets at lace holes.
11. Hidden ventilation system – Each Shako shall have a hidden ventilation system providing (2) ¾” diameter holes (1) on each side. This will allow flow-through ventilation.

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12. Sewing construction –

- a. Sweatband shall be double-stitched, 6-8 stitches per inch, with No. 12 cord.
- b. Cover shall be all lock-stitched seam construction. The back seam shall be pressed open for flat seam finish and not folded over. All seam ends shall be back-stitched to secure them. Thread weight to sew covers shall be super-strong nylon thread, at least .007 diameter. All parts are to be die cut to insure straight and even edges.
- c. Material shall be turned up on the inside of Shako side, to provide a cushioning effect for the head rest.

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Quotation

To: **S. San Antonio HS Band**

Re: **S. San Antonio HS Band**

DeMOULIN Bros & Co certifies it has familiarized itself with your specifications, has carefully read them and understands their contents. All uniforms furnished will be in the style and quality requested.

QUANTITY	STYLE	ITEM DESCRIPTION	UNIT PRICE	EXTENSION
175	WC436S	coat premium washable	\$218.36	\$38,213.00
175	B341	bibbers per sample	\$74.98	\$13,121.50
175	30-1	shako w/ plastic carton	\$62.54	\$10,944.50
175	B550	plume w/ double flecks 12"	\$23.56	\$4,123.00
1	barudan	embroidery fee 2 coats and hat	\$85.00	\$85.00
175	U436 sp	SS coat; unlined, no caps, no	\$136.18	\$23,831.50
		collar buttons Priced for sample as delivered. Includes ground UPS freight.		
		BB Contract 416-12		

F.O.B. SCHOOL

Subtotal	\$90,318.50
Shipping & Handling	\$0.00
Subtotal	\$90,318.50
Sales Tax	
Contract Total	\$90,318.50
Balance Due	\$90,318.50

Price is good for purchase made through 4/1/2016. Please contact Mrs. Kallin for any quantity changes and/or pricing after that date.

When awarded a purchase order, DeMOULIN Bros & Co agrees to ship a sample uniform within DEL days and to ship the entire order within 120-175 calendar days after approval of the sample and receipt of all details.

1/8/16

Date

Mimi Kallin

Mimi Kallin

Sales Representative

Your Area Representative:

Mimi Kallin

1025 S. 4th St.

Greenville, IL 62246

800/242-9615 cell 361-215-3949

fax - 361-239-2848

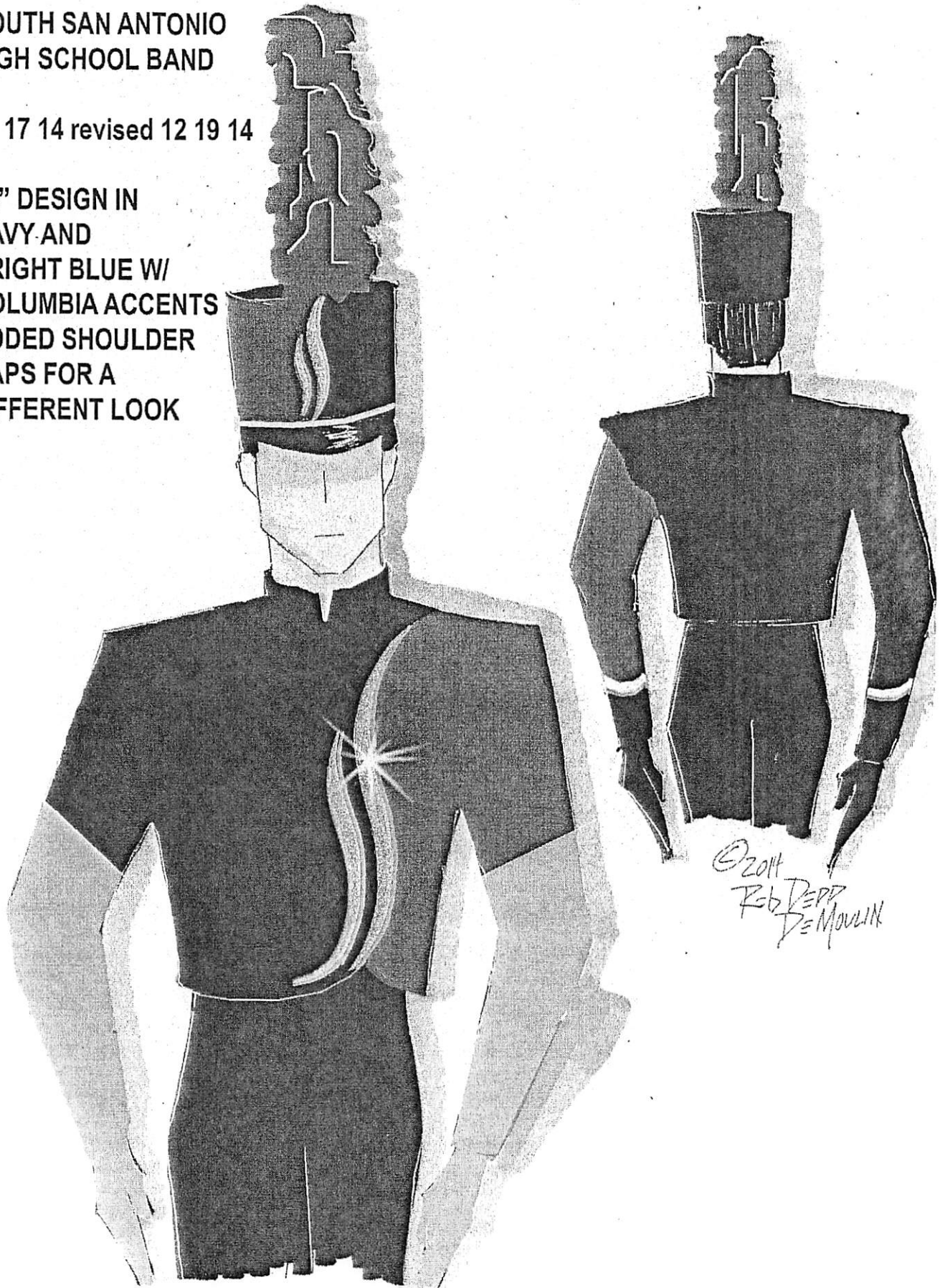
mkallin@demoulin.com

DeMOULIN
BROS. & CO. • 1025 SO. FOURTH ST
GREENVILLE, ILLINOIS 62246
Tel 800 228-8134 • Fax 618 664-1647

**SOUTH SAN ANTONIO
HIGH SCHOOL BAND**

12 17 14 revised 12 19 14

**"S" DESIGN IN
NAVY AND
BRIGHT BLUE W/
COLUMBIA ACCENTS
ADDED SHOULDER
CAPS FOR A
DIFFERENT LOOK**



Fruhauf Uniforms, Inc. • 800 E. Gilbert • Wichita, KS 67211 • 316-263-7500 • FAX Sales:316-263-5550 Purchasing:316-263-4111 • ruhauf@fruhauf.com
ORDER TYPE

Quote

Sales Order Number: 16-S44835

Quote Number:

By: Mr. John R Flood

Cust. Phone: (210) 977-7410

Cust.FAX: (210) 977-7430

**Original Family Owned and Operated
 Manufacturers of Band Uniforms for Over 100
 Years**

Sold To: Cust. Lookup: **14B-15225**
 Accounts Payable
 South San Antonio ISD
 5622 Ray Ellison Drive
 San Antonio, TX 78242

Ship To:
 Mr. Alex Sanchez
 South San HS Band
 7535 Barlite Boulevard
 San Antonio, TX 78244

Special Notes: Buyboard Vendor#495. Delivery will be 120 - 165 days. 1933 Fabric.

This Quote is good for 60 days from the date above

QTY	ITEM	Size	Color	DESCRIPTION	ETA	PRICE	AMOUNT
175	14B/15225REGCT/			REG BAND COAT 14B/15225		\$187.86	\$32,875.50
175	14B/15225REGSHI			REG BAND SHIRT 14B/15225		\$141.88	\$24,829.00
175	14B/15225REGBIB			REG BAND BIBBERS 14B/15225		\$89.12	\$15,596.00
175	14B/15225REGSH		S	REG BAND SHAKO 14B/15225		\$59.44	\$10,402.00
175	PL/12/FR/FT/CLR/		A	12 FRCH FTN COLOR W/SL FLK		\$28.70	\$5,022.50
175	BOX/TUFTOTE	Accessories	A	TUF-TOTE		\$10.50	\$1,837.50

Delivery is . Days after receipt of Purchase order or Deposit, Measurements, Sample, On a new set of uniforms a Sample Approval is also Required. 4% Surcharge will be added to all credit card orders. taxes are applicable, add to total.
 Thank you for your order! We appreciate your business, and hope you will tell others about our company.
 Customer Service

Subtotal: \$90,562.50
Sales Tax: \$0.00
Total: \$90,562.50

PrePayments Received
 Balance Due **\$90,562.50**

Thank You!