

Proposal Project: Excess Workers Compensation Coverage

Proposal Number: 0410-39

Proposal Date: October 26, 2004

| Item Description | Alamo Insurance Group | | | | | | | | |
|---------------------------|---|-----------------|---|-----------------|---|-----------------|--|-----------------|-----------------|
| | Midwest Employers (with aggregate terms) | | Safety National (with 1 year aggregate term) | | Safety National (with 2 year aggregate term) | | Safety National (with no aggregate terms) | | |
| | option # 1 | option # 2 | option # 3 | option # 1 | option # 2 | option # 1 | option # 2 | option # 1 | option # 2 |
| Estimated Annual Premium | \$1,513,614.00 | \$1,513,614.00 | \$1,513,614.00 | \$2,053,296.00 | \$2,053,296.00 | \$2,053,296.00 | \$2,053,296.00 | \$2,053,296.00 | \$2,053,296.00 |
| Term Years | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 |
| Term Standard Premium | \$1,513,614.00 | \$1,513,614.00 | \$1,513,614.00 | \$2,053,097.00 | \$2,053,097.00 | \$2,053,097.00 | \$2,053,097.00 | \$2,053,097.00 | \$2,053,097.00 |
| Annual Estimated Payroll | \$75,550,296.00 | \$75,550,296.00 | \$75,550,296.00 | \$75,550,296.00 | \$75,550,296.00 | \$75,550,296.00 | \$75,550,296.00 | \$75,550,296.00 | \$75,550,296.00 |
| Aggregate Limit | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | N/A | N/A |
| Specific Limit | statutory | statutory | statutory | statutory | statutory | statutory | statutory | statutory | statutory |
| Employer's Liability | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 | \$1,000,000.00 |
| Specific Excess Retention | \$300,000.00 | \$350,000.00 | \$400,000.00 | \$325,000.00 | \$350,000.00 | \$325,000.00 | \$350,000.00 | \$325,000.00 | \$350,000.00 |
| Loss Fund | 147.84% | 151.15% | 154.92% | 100% | 100% | 90% | 90% | N/A | N/A |
| Loss Fund Dollars | \$2,237,727.00 | \$2,287,828.00 | \$2,344,891.00 | \$2,053,097.00 | \$2,053,097.00 | \$3,695,575.00 | \$3,695,575.00 | N/A | N/A |
| Minimum Loss Fund | \$2,192,972.00 | \$2,242,071.00 | \$2,297,993.00 | \$2,053,097.00 | \$2,053,097.00 | \$3,695,575.00 | \$3,695,575.00 | N/A | N/A |
| Premium Rate | 5.93% | 5.06% | 4.39% | 5.1% | 4.8% | 5.28% | 4.968% | \$0.108 | \$0.1017 |
| Deposit Premium (annual) | \$89,757.00 | \$76,589.00 | \$66,448.00 | \$104,708.00 | \$98,549.00 | \$108,404.00 | \$101,998.00 | \$81,594.00 | \$76,835.00 |
| Term Minimum Premium | \$80,782.00 | \$68,930.00 | \$59,803.00 | \$216,808.00 | \$216,808.00 | \$216,808.00 | \$216,808.00 | \$81,594.00 | \$76,835.00 |

Note: the above menu of administrative and loss control services are offered to the District for a flat rate annual fee of \$7,500.00

employee and supervisor loss control training is available at an additional \$75.00 per hour

| Item Description | C.A.S. | |
|---|-----------------|-----------------|
| | 1-year option | 3-year option |
| Annual Fixed Cost paid in quarterly installments: 40%, 20%, 20%, 20% | \$234,497.00 | \$211,047.00 |
| Annual Fixed Cost prorated from 1-1-05 to 8-31-05 | \$156,118.00 | \$140,505.00 |
| Loss Fund Maximum 7.09% of gross loss fund | \$701,710.00 | \$701,710.00 |
| Loss Fund Maximum prorated from 1-1-05 to 8-31-05 | \$467,168.00 | \$467,168.00 |
| Minimum Annual Cost | \$234,497.00 | \$211,047.00 |
| Maximum Annual Cost | \$936,207.00 | \$912,757.00 |
| Total Guaranteed Cost 1-year option | \$986,207.00 | |
| Annual Guaranteed Cost prorated from 1-1-05 to 8-31-05 | \$656,571.00 | |
| Annual Estimated Payroll | \$75,550,296.00 | \$75,550,296.00 |