



1400 South Minnesota  
New Ulm MN 56073

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May 12, 2026

Holly Ward  
Board Members  
Dawson-Boyd Schools

Holly,

On the following page you will find pricing for 65-78 passenger school buses. Although not listed we do have units available with smaller seating capacities.

Full Warranty Bus Leasing (FWBL) has been working with school districts in southern Minnesota and northern Iowa since 2010. We are a provider of high-quality used school buses and vans that come with a full warranty to keep you covered from the disadvantages of maintaining and buying your own buses. We encourage you to take a closer look at how FWBL can benefit your transportation system. Some of the highlights of FWBL include:

**-Budgeting that is simple** – school bus and maintenance costs do not fluctuate

**-Being prepared for DOT inspections** – leased buses will meet all requirements and pass inspections

**-Components covered** - we cover it all from the bus body and brakes to tires and transmissions

**-Having enough buses** – prolonged repair does not mean you have to be down a bus – we always back up leased buses with a spare

We understand that you have different options for busing; however, the best option is to lease your equipment through Full Warranty Bus Leasing.

**To help you consider the realities of purchasing and maintaining your own buses versus leasing with FWBL, please consider the following.**

*-Does your budget and what you spend annually on your school buses differ greatly?*

*-How much time do you spend on managing your bus equipment?*

*-Are you a priority when warranty work or routine maintenance must be done on school owned buses?*

*-Do you have someone dedicated to the upkeep of your buses so they last longer?*



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*-What if you buy the wrong bus? Parts, labor, and equipment prices are out of control. Are you willing to deal with this?*

*-What level of risk are you willing to take in purchasing school buses?*

*-Do you have an adequate number of spare buses when buses break down and repairs are prolonged?*

Leasing with FWBL is your best choice. The service we provide alongside the equipment we lease will keep you on the road where you need to be. Our service continuously evolves to ensure you are always covered. This service provides an excellent gateway to additional services provided by FWBL and its affiliates such as complete contracting services for your school. Please let us know if you would like to know more.

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### **Additional Information:**

A spare bus will be provided contingent upon leasing 3 units from FWBL. This spare is to only be used as a backup and not for regular daily route service.

FWBL provides pick/up and drop/off services of all leased vehicles that require maintenance included in the lease. A phone call to a designated FWBL representative is all that is required.

### **Lease Bus and Price**

<b>2011 Bluebird Vision</b>	<b>(3 Available) 76 pass</b>	<b>\$1,560.00/bus/month</b>
<b>2012-14 Freightliner Thomas C2</b>	<b>(3 Available) 78 pass</b>	
<b>2015 Freightliner Thomas C2</b>	<b>(1 Available) 78 pass</b>	<b>\$1,760.00/bus/month</b>
<b>2017 IC CE</b>	<b>(1 Available) 77 pass</b>	<b>\$1,860.00/bus/month</b>

**Bus price may fluctuate slightly depending on availability of needed bus capacity, brake system and model year.**

Mileage limit per year per leased bus – 18,000

Sincerely,

Damian Bennett

Jordan Bennett



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## **Lease Overview**

Payments will be made by the first day of each month typically from September through May which totals 9 payments each year for five years and 45 total payments.

FWBL will do all maintenance on the busses and will warranty them to meet State Requirements for school transportation. All components on the bus will be covered under this warranty except as noted in this proposal. FWBL will do routine maintenance on the buses including regular oil changes and full service of the buses during the school year. FWBL will do regular service at one of its service locations and will provide all the necessary parts and products. District will be responsible for any vandalism to the buses and will reimburse FWBL for vandalism repairs to the buses.

FWBL will replace tires when tread wear warrants replacement. If FWBL leased bus breaks down, FWBL will provide a loaner replacement bus within 24 hours to the school district. Incidental light bulb replacement will be provided by District. District must have a spare bus on site to prevent interruption of school bus route service.

An onsite spare bus will be provided contingent upon leasing 3 units from FWBL. This spare is to only be used as a backup for FWBL lease buses. Mileage charges apply for unauthorized use of spare bus.

All wear and tear from normal use will be addressed and taken care of by FWBL when perforation appears in the bus components. This includes seat covers/foams, metal components including outside sheeting, doors, or compartments. Glass on the bus will be covered under District Insurance Policy. District will provide full insurance coverage for busses. District will provide a loss payable certificate made payable to Lessor. Lessor should be listed on the policy as an additional insured on a primary basis.

FWBL will prepare bus for State School Bus Inspections each year. Most service on the bus will be done at FWBL sites including tire changes, body work and major mechanical and FWBL will pick up the bus for these service occasions. District will be responsible for all fuel for the bus. FWBL will not provide fuel for the bus under any circumstances and will not be responsible for any fuel related issues. Fuel filters replaced at regular services will be the responsibility of District. FWBL or its affiliates will bill district for any fuel required to transport bus to and from school. This includes loaner replacement buses.

FWBL will letter the bus with District lettering and FWBL logo lettering will also appear on the bus. FWBL lettering will appear on spare/replacement buses. District will provide a minimum of one bus wash per month during the nine months of school year. District may



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opt to have the exterior of bus washed during the time of service for \$60.00 per bus. FWBL will provide off-season complete cleaning of the bus prior to the ensuing school year for \$200.00 per bus per year.

All mechanical and structural items on the bus are warranted by FWBL during the time of the lease. The only exceptions are windows and windshields on the bus, vandalism, batteries, light bulb replacements, and service calls to address issues related to these items such as dead batteries or starting related issues due to cold temperatures.

All engine fluids used to top off bus on a daily or as needed basis such as engine oil, transmission fluid, power steering fluid, brake fluid, coolant, DEF fluid, and windshield washer fluid will be the responsibility of District. District may purchase necessary recommended fluids from FWBL or its affiliates at cost plus any shipping charges.

Bus drivers are provided by the district and are required to do pre-trip and post trip inspections on the bus each day. FWBL is to be notified of any problems with the bus the same day as the problem occurs and is noted on the driver's inspection report. Pre-trip forms authorized by the state of Minnesota will be provided by FWBL. District will designate one authorized representative to communicate with a service representative from FWBL for all maintenance issues and service scheduling.

Odometer readings and pre-trip forms for each leased bus and FWBL spare busses will be emailed to FWBL monthly by District.

Taxes and License: District will be responsible for all taxes and license for the bus.

In many cases buses will be available for lease within 4-8 weeks of the signing of the lease. Delivery times may vary. In emergencies FWBL will make loaner buses available when possible until the designated leased bus is ready for service and state highway patrol inspected. Service schedules will be developed between FWBL and the school district upon the execution of the lease.

We look forward to working with you and promise a great experience with FWBL for you and your school district. Leave the school bus performance to us as we have a lifetime's experience working with orange and yellow school buses. We've got you covered.

Thank you for considering Full Warranty Bus Leasing.

Jordan Bennett

Damian Bennett