

227 N. Fourth Street
Geneva, Illinois 60134
(630)463-3070
mwilkes@geneva304.org



Michael Wilkes
Director of Technology
Geneva School District 304

To: Dr. Andy Barrett
From: Michael Wilkes
Date: January 13, 2025
Re: Internet Services Recommendation

One of the district's two Internet service contracts expires on June 30, 2025. The district has sought new proposals for Internet service from providers (ISPs) via the E-Rate procurement process. As a result, five (5) providers submitted proposals for the district's service located at the Coultrap Educational Services Center (CESC) location. Pricing was sought for multiple bandwidth levels: 2Gbps (current level at this location), 3Gbps, 4Gbps, 6Gbps, and 10Gbps (current level for the second service location), for terms of monthly, 36 months, and 60 months.

After considering all responses, bandwidth, and terms, this recommendation seeks to secure a 60-month service contract with MetroNet, the incumbent, for 10Gbps bandwidth service. MetroNet had the lowest monthly cost for this term and speed. Prices ranged from \$1,760 to \$5,093 per month. The table below provides pricing information related to this recommendation.

Provider	MRC	NRC	Total Annual Cost (MRC)
MetroNet (CESC) @ 10Gbps	\$1,760	\$0.00	\$21,120
<i>Est. Annual E-Rate Reimbursement (40% MRC)</i>			<i>\$(8,448)</i>

Comparatively, the district currently pays \$1,710 for 2Gbps service at this location. This recommendation keeps monthly costs flat while increasing the bandwidth five times, matching the bandwidth level of the district's second circuit. The second location is currently serviced at no cost to the district through the state's Department of Innovation and Technology (DoIT) program.

Under the new agreements, the pre-discount cost per megabit per month reduces from ~\$0.86 to ~\$0.18. Just six years ago, this cost was roughly \$1.75.

Contracts are pending Board approval and the finalization of terms and conditions.

Thank you for your consideration.