

COMMUNITY UNIT SCHOOL DISTRICT #304

OFFICE OF FACILITY OPERATIONS

SCOTT NEY, DIRECTOR

227 N. FOURTH STREET, GENEVA, IL 60134

630-463-3020 - PHONE

630-463-3029 - FAX

TO: Donna Oberg

FROM: Scott Ney

RE: Request for Purchase - John Deere Skid Steer

DATE: June 2, 2014

Requesting approval from the Geneva CUSD #304 school board to purchase a John Deere Skid Steer Model 328E. A cost analysis was conducted in May 2014 showing purchase order line items that were performed by outside vendors that could have been done in-house with the use of a Skid Steer. The amount paid over the last two years to outside vendors totaled in excess of \$22,000.

The quote received from the John Deere direct government sales office utilizing the Geneva CUSD #304 National Joint Powers Alliance (NJPA) membership, resulted in a cost of \$53,495.99. This quote includes options that will allow the skid steer to be used year round. Projected return on investment is a three year time frame.

6/3/2014

Cost Analysis
Skid Steer Purchase

Vendor	PO	Date	Line Item	Cost
BLP Construction	7001314619	2/2/2014	HAUL SNOW FROM GHS (TRUCK 6.5 HOURS @ \$75/HR)	\$ 487.50
BLP Construction	7001314619	2/2/2014	BACKHOE PILE SNOW AND LOAD TRUCK (BACKHOE 7.5 HOURS @ \$125/HR)	\$ 937.50
BLP Construction	7001314619	2/8/2014	HAUL SNOW FROM HSS AND FES (TRUCK 4.5 HOURS @ \$75/HR)	\$ 337.50
BLP Construction	7001314619	2/8/2014	BACKHOE PILE SNOW AND LOAD TRUCK HSS, FES, HES, MCS, KESLINGER (BACKHOE 13 HOURS @ \$125/HR)	\$ 1,625.00
BLP Construction	7001314619	2/18/2014	PUSH SNOW BACK AT BUS GARAGE (3 HRS @ \$125/HR)	\$ 375.00
BLP Construction	7001314520	1/11/2014	PUSH SNOW BACK BUS GARAGE, MCS, FES - 10 HOURS WITH BACKHOE	\$ 1,250.00
BLP Construction	7001314520	1/12/2014	PUSH SNOW AT WESTERN, GHS AND HSS (18 HOURS WITH BACKHOE)	\$ 2,250.00
BLP Construction	7001314520	1/13/2014	PUSH SNOW BACK FRIENDSHIP STATION AND MIDDLE SCHOOL SOUTH (3 1/2 HOURS)	\$ 437.50
BLP Construction	7001213447	3/5/13-3/6/13	BACKHOE - 10 HOURS @ \$125/HOUR	\$ 1,250.00
BLP Construction	7001213150	8/15/2012	VARIOUS PROJECTS TO ADD SOIL, GRADE SOIL, BASEBALL MIX AT HES, FES, LOGAN BB FIELD, BOILER ROOM MCS AND BR PARKING LOT JUNE, JULY AND AUG	\$ 2,346.87
Total BLP Construction				\$ 11,296.87
Lawnboyz	7001314540	1/11/2014	RELOCATING SNOW AS DISCUSSED WITH S NEY AT HEARTLAND ELEMENTARY (9.5 HRS @ \$115/HR)	\$ 1,092.50
Lawnboyz	7001314540	1/12/2014	RELOCATING SNOW AS DISCUSSED WITH S NEY AT HEARTLAND ELEMENTARY (1.5 HRS @ \$115/HR)	\$ 2,415.00
Lawnboyz	7001213110	7/17/2012	DIRT INSTALLATION AND REGRADING OF COULTRAP ELEMENTARY KINDERGARTEN PLAYGROUND	\$ 1,500.00
Lawnboyz	7001213110	7/17/2012	MULCH INSTALLATION AT COULTRAP	\$ 1,700.00
Total Lawnboyz				\$ 6,707.50
Burr Oak	7001213506	6/5/2013	GHS Turf Repair - Football and Lacrosse Field (includes Field of Dream Reseeder mix and ENCAP starter mulch)	\$ 3,985.00
Burr Oak	7001314360	11/6/2013	Remove existing junipers from MCS bed - skidsteer (1 hour @\$75/hr)	\$ 75.00
Total Burr Oak				\$ 4,060.00
Dunteman Turf Farms	None	Sep-13	Proposal to renovate GHS Varsity Baseball Infield - includes, bluegrass sod, laser grade infield skin, intial fertilizer	\$7,000.00
Total Dunteman Turf Quote				\$7,000.00
Total paid over last two years				\$ 22,064.37
Total paid plus GHS Varsity baseball quote				\$ 29,064.37



May 20, 2014

Geneva School District 304
 0s350 Grengs Lane
 Geneva IL 60134

Quote Number 145584 : Skid Steer 328E NJPA Contract Number:
 060311-JDC **Purchase Orders Must Be Made Out To John Deere
 Construction Retail Sales**

All the prices in the detailed sections are Per machine basis.

Machine Configuration

Code	Description	Qty	List Price	Unit Price
8390T	328E SKID STEER LOADER BASE	1	\$47,843.00	\$47,843.00
0800	NO PACKAGE	1	In Base	In Base
0975	EH H PATTERN CONTROL	1	\$210.00	\$210.00
1050	TWO SPEED SKID STEER	1	\$2,483.00	\$2,483.00
1301	ENGINE TURBO 4TNV94CHT	1	\$2,137.00	\$2,137.00
1501	ENGLISH OP MAN & DECALS	1	\$0.01	\$0.01
2310	TIRES 12X16.5 XTRA-WALL	1	\$1,620.00	\$1,620.00
3000	HYDRAULIC CIR 328 STD	1	In Base	In Base
3101	LESS SPD SENSITIVE RD CTL	1	In Base	In Base
4001	2" SEAT BELT W/SHOULDERSTRAP	1	\$210.00	\$210.00
5001	POWER QUIK TACH	1	\$826.00	\$826.00
5204	CAB W/ HEAT, DEFROST & AIR	1	\$4,562.00	\$4,562.00
6002	AIR SUSPENSION SEAT (CLOTH)	1	\$448.00	\$448.00
6500	STANDARD FAN DRIVE	1	In Base	In Base
6800	HORN	1	\$139.00	\$139.00
7101	LESS EH PERFORMANCE PACKAGE	1	In Base	In Base
8040	BACKUP ALARM	1	\$104.00	\$104.00
8050	COLD START PACKAGE	1	\$300.00	\$300.00
8075	HAZARD WARNING LIGHTS	1	\$157.00	\$157.00
8300	SINGLE SET COUNTERWEIGHT	1	\$346.00	\$346.00
9051	78" HD CONSTRUCTION BUCKET	1	\$1,138.00	\$1,138.00
Total			\$62,523.01	\$62,523.01
Discount (28%)				\$17,506.44
Net Price				\$45,016.57

Code	Description	Qty	List Price	Unit Price
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0253KV	48" RAIL PALLET FORK/FRAME	1	\$816.00	\$816.00
Total			\$816.00	\$816.00
Discount (20%)				\$163.20
Net Price				\$652.80

Code	Description	Qty	List Price	Unit Price
9971T	SB72B SNOW BLOWER	1	\$8,037.00	\$8,037.00
Total			\$8,037.00	\$8,037.00
Discount (20%)				\$1,607.40
Net Price				\$6,429.60

Attachments

Code	Description	Qty	List Price	Price
AT427982	SMV SIGN KIT, E-SERIES	1	\$76.00	\$60.80
Total			\$76.00	\$60.80

Custom Jobs

Code	Description	Qty	Price
SB72B	Dealer Provided Installation and Test of Snow Blower	1	\$260.00
	Dealer Provided Pre-Delivery Inspection	1	\$300.00
0253KV	Dealer Provided Installation and Test of Pallet Forks	1	\$80.00
Total			\$640.00

Quote Summary - Skid Steer 328E (per unit)	
Item Description	Prices
Machine Net Price	\$52,098.97
Attachments	\$60.80
Custom Jobs	\$640.00
Price per Machine	\$52,799.77

Destination	Freight Charge
Geneva, IL	\$696.22

Total Net Price (Quantity = 1) \$53,495.99

Warranty Terms

328E includes Standard Warranty of 12 months.

Remarks:

Please note that this quote is valid for 30 days.

Mark R. Deakyne Contract Manager Direct Government Sales Office:(309) 765-0294 Cell: (309) 831-6410 DeakyneMarkR@JohnDeere.com