

Date 12/15/2025

## Proposal

**Nye County School District**  
**Attn: Technology 484 S. West St. Pahrump, NV 89048**  
**Summer 2026 Computer Refresh**

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**Vendor: Y&S Technologies**  
**383 Kingston Ave, STE 357, Brooklyn, NY 11213**

**Point of Contact: Saul Finck**

**Email: [saul@yandstech.com](mailto:saul@yandstech.com)**

**Cage Code: 5A2W3**

**D&B#: 82-8859616**

**FED#: 61-1569225**

**Type of Business: S Corporation**

**SPIN Number: 143033931**

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## Proposal Overview

Dear Rob:

After extensive research, we are proposing 2 options from Lenovo. Lenovo is the leading PC manufacturer in the world. Over the past 48 quarters they have had the highest growth rate of any major PC manufacturer in the world. Their US headquarters is located in Raleigh, North Carolina and tech support is handled by US technicians based out of Atlanta, GA. Lenovo has acquired prestigious accounts, including the NYC Board of Education (largest school district in the country), Clark County School District (Las Vegas) and the United Nations Etc.

Lenovo Corporation has been in business for over 25 years. They began as a small manufacturer of PC clone computers and 10 years ago they purchased the IBM ThinkPad line computers. Just as, IBM they value engineering and quality. The products that they release meets the heights standards of quality and durability. Gartner, an independent and well-known testing lab, rates Lenovo as the leader in this industry. We will be attaching the Gartner Table for your consideration

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## Option 1

### Desktops M70q G6

We are offering QTY 200 of MFR# 13A4002CUS Lenovo ThinkCentre M70q Gen 6, Intel Core Ultra 7 265T vPro (E-cores up to 4.60GHz, 30MB), W11P64 ENG, 16.0GB, 1x256GB SSD M.2 2280 PCIe Gen4 TLC Opal, Intel Graphics, BT 5.1 or above, Intel AX211vPro, 135W, 3 Year On-site, USB, Traditional, Black-English (US), USB Calliope Mouse (Black)

### Pricing for Desktops M70q G6

Part Number	Description	Qty	Unit Price	Unit Price
13A4002CUS	Lenovo ThinkCentre M70q Gen 6, Intel Core Ultra 7 265T vPro (E-cores up to 4.60GHz, 30MB), W11P64 ENG, 16.0GB, 1x256GB SSD M.2 2280 PCIe Gen4 TLC Opal, Intel Graphics, BT 5.1 or above, Intel AX211vPro, 135W, 3 Year On-site, USB, Traditional, Black-English (US), USB Calliope Mouse (Black)	200	\$869.00	\$173,800.00

### Estimated Delivery Timeline

15 Days after receipt of order or sooner.

## Option 2

### Desktops M70q G65

We are offering QTY 200 of MFR# 12TD001KUS Lenovo ThinkCentre M70q Gen 5, Intel Core i7-14700T vPro (E-cores up to 3.70GHz, 33MB), W11P64 ENG, 16.0GB, 1x512GB SSD M.2 2280 PCIe Gen4 TLC Opal, Intel UHD Graphics 770, BT 5.1 or above, Intel AX211vPro, 135W, 3 Year On-site, USB, Traditional, Black-English (US), USB Calliope Mouse (Black)

## Pricing for Desktops M70q G5

Part Number	Description	Qty	Unit Price	Unit Price
12TD001KUS	Lenovo ThinkCentre M70q Gen 5, Intel Core i7-14700T vPro (E-cores up to 3.70GHz, 33MB), W11P64 ENG, 16.0GB, 1x512GB SSD M.2 2280 PCIe Gen4 TLC Opal, Intel UHD Graphics 770, BT 5.1 or above, Intel AX211vPro, 135W, 3 Year On-site, USB, Traditional, Black-English (US), USB Calliope Mouse (Black)	200	\$789.00	\$157,800.00

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## Estimated Delivery Timeline

These are in stock and can ship right away

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## Terms and Conditions

Y&S Technologies accepts all terms and conditions of this solicitation.

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## Datasheets

Datasheets for all proposed units are attached.

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## Insurance Compliance

Y&S Technologies maintains all required commercial insurance policies and can provide proof upon request.

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## WW Top 5 Vendor Performance

	Vendors	Market Share	Growth (YTY)	Share Change (YTY)
1	<b>Lenovo</b>	24.8%	7.0%	0.4pts
2		23.8%	6.9%	0.4pts
3		17.3%	10.7%	0.9pts
4		6.8%	-1.1%	-0.4pts
5		6.1%	-3.1%	-0.5pts
<b>Market</b>		<b>5.2%</b>		

Lenovo has developed a unique customer-centric approach to K-12, highlighted below, we feel this is a unique advantage in the K12 marketspace and we are looking forward to continuing growth in this space in the coming years:

### Dedicated public sector center of excellence group that is focused on providing:

- Industry depth
- Insightful education vision
- Diverse partner ecosystem
- Leading global brand
- End-to-end hardware, software, and service solutions

### Lenovo builds devices specifically for the K-12 market. Solutions that are built for education and are:

### Lenovo also ensures that the K-12 devices meet your security demands. Our security:

- Protect endpoints and data
- Filter and flag inappropriate content
- Identify and remove cyberthreats
- Give teachers visibility and control

## Y&S Technologies References: Proven Experience in Education

1. **Cumberland County Schools** – Fayetteville, NC
  - 4th largest school system in North Carolina and 78th largest in the country
  - Over 125,000 Lenovo Chromebooks, 2,600 laptops, and 5,000 workstations provided with full white glove services since November 2018
  - Ongoing contract valued at over \$25,000,000
  - **Point of Contact:** Chris Young, Chief Technology Officer
    - Phone: 910-678-2549
    - Email: [chrisyoun@ccs.k12.nc.us](mailto:chrisyoun@ccs.k12.nc.us)
2. **Affton School District** – St. Louis, MO
  - Over 2,000 Lenovo 100e and 300e Chromebooks provided since October 2019 with full white glove services
  - Ongoing contract
  - **Point of Contact:** Adam Jasinski, Director of Technology
    - Email: [ajasinski@afftonschools.net](mailto:ajasinski@afftonschools.net)
3. **Bridgeport Public Schools** – Bridgeport, CT (Largest School District in CT)
  - Over 8,000 HP student devices, 700 Lenovo workstations with White Glove, Imaging, Laser Etching, and installation services
  - Contract valued at over \$4,000,000
  - **Point of Contact:** Jeffrey M. Postolowski Sr, Director of Information Technology
    - Phone: (203) 275-1137
    - Email: [jpostolowski@bridgeportedu.net](mailto:jpostolowski@bridgeportedu.net)
4. **Hillsboro R-3 School District** – Hillsboro, MO
  - Over 1,800 Chromebooks with warranties provided since 2022
  - Contract valued at over \$650,000
  - **Point of Contact:** Aaron Moore, Director of IT
    - Email: [moore\\_aaron@hsdr3.org](mailto:moore_aaron@hsdr3.org)
5. **Greenwood School District 50** - Greenwood, SC.
  - We have provided them over \$1,000,000 worth of Chromebook equipment in the last 3 years with full etching and white glove services.
  - **Point of contact:** Zach Lloyd, Director of Technology  
**Phone:** 864-941-5793  
**Email:** [lloydz@gwd50.org](mailto:lloydz@gwd50.org)

## Primary Point of Contact

**Saul Finck (Director of Sales)** will be your dedicated contact for this contract.

- Phone: **(718) 473-0284 x203**
- Fax: **(718) 360-9627**
- Email: **saul@yandstech.com**

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## Vendor Background

Y&S Technologies is a registered **Minority, Woman-Owned Small Business** operating in a HUBZone with over 17 years of experience in education and government contracting. Our team offers over 40 years of combined expertise in providing competitive solutions and high-quality technology services.

In 2024 alone, Y&S Technologies sold over **\$61 million** in products and services across the country. As a **Platinum Lenovo Partner**, we secure the best pricing and fastest delivery times for our customers. Our commitment to quality, reliability, and service makes Y&S Technologies the right choice for your district's needs.

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**Thank you for your consideration. We look forward to the opportunity to support Nye County School District**

**Saul Finck**  
**Director of Sales, Y&S Technologies**