



**WEST ORANGE COVE-CONSOLIDATED INDEPENDENT
SCHOOL DISTRICT
PO BOX 1107
ORANGE, TEXAS 77630**

Date: June 30, 2014
To: Board of Trustees
From: Mr. James Colbert
Subject: RECOMMENDATION TO APPROVE PROPOSAL FOR MUSIC AND
MUSIC RELATED MATERIALS

Proposals were opened May 19, 2014 for Music and Music Related Materials. The Purchasing Department mailed eleven invitations for proposals and received nine responses. The proposal tabulation is attached for your review.

- | | |
|-------------------------------------|-------------------------------|
| ACCELERANDO MUSIC SERVICE | SOUTHWEST STRINGS |
| CASCIO INTERSTATE MUSIC | STAGERIGHT CORPORATION |
| JW PEPPER AND SON, INC | SUZUKI CORPORATION |
| PENDER'S MUSIC CO | SWICEGOOD MUSIC CO |
| RBC MUSIC CO., INC. | TAYLOR MUSIC CO |
| RHYTHM BAND INSTRUMENTS, LLC | |

It is recommended that the Board award a multi-vendor contract for Music and Music Related Materials at the prices submitted.

Respectfully Submitted:

James Colbert
Superintendent

Melinda James
Business Manager



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**PROPOSAL TABULATION FOR
MUSIC AND MUSIC RELATED MATERIALS**

July 1, 2014 - June 30, 2015

VENDOR	MUSIC % SHELF OFF PRICE	MUSIC RELATED MATERIALS % SHELF OFF PRICE
CASCIO INTERSTATE MUSIC	1% - 75%	1% - 75%
JW PEPPER & SON, INC	0%	0%
PENDER'S MUSIC CO	0%	0%
RBC MUSIC CO, INC	0%	0%
SOUTHWEST STRINGS	10%	10%
STAGERIGHT CORP	5%	5%
SUZUKI MUSIC	15%	15%
SWICEGOOD MUSIC CO	0%	20%
TAYLOR MUSIC, INC	0%	0%



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PROPOSAL FOR
MUSIC AND MUSIC RELATED MATERIALS

FOR PERIOD COVERING JULY 1, 2012 THRU JUNE 30, 2013

MUSIC _____% OFF SHELF PRICE

MUSIC RELATED MATERIALS _____% OFF SHELF PRICE

REMARKS: _____

Terms of Agreement

Name of Company

Mailing Address

Signature of Company Rep.

Telephone Number