

Quote for Braswell and Bell Acoustic Pianos

February 23, 2016

SUMMARY:

This item requests approval of the BuyBoard quote from the Clavier Group, Inc./Steinway Pianos for the acoustical Pianos for Braswell and Bell.

BOARD GOAL:

VI Growth, Change & Fiscal Responsibility...be environmentally responsible and aggressively pursue energy efficiency and conservation principles in building design...demonstrate effective and efficient management of district resources...provide leadership and /or oversight to ensure District meets all fiscal, legal and regulatory requirements.

PREVIOUS BOARD ACTION:

None

BACKGROUND INFORMATION:

In standardizing the purchases of acoustic pianos, the district first selected the Yamaha piano as the preferred brand, and then changed to the Baldwin piano when the desired Yamaha models were no longer available. As a result of input from teachers who indicated that the Baldwin pianos do not hold tune as well as expected, the district explored a more reliable brand.

With teacher feedback and positive comments from several other school districts who are currently using this brand, the district recommendation is to standardize piano purchases with the Boston piano which is a sub-division of the Steinway Company. Steinway pianos have long been recognized as a leading brand in piano manufacturing and distribution of high quality pianos. The Boston piano is made with the Steinway parts and to Steinway specifications and should provide the district with quality instruments that are affordable, functional and durable.

SIGNIFICANT ISSUES:

Pricing includes a limited 10 year warranty on parts and labor, bench & delivery. One tuning prior to delivery and one tuning on-site. All pianos have factory installed locks. Covers and heavy-duty dollies are also included.

FISCAL IMPLICATIONS:

Cost will be borne by 2013 FF&E Bond funds.
Braswell: \$96,928.77 Bell: \$7,765.73

BENEFIT OF ACTION:

Passage will allow the district to order in time to be ready for the 2016-17 school year.

PROCEDURAL AND REPORTING IMPLICATIONS:

None

PUBLIC COMMENT RECEIVED:

None

ALTERNATIVES:

None

OTHER COMMENTS:

None

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the BuyBoard quote from The Clavier Group, Inc./Steinway Pianos in the amount of \$104,694.50 be accepted.

STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Assistant Superintendent of Administrative Services
David McCullar, Director of Fine Arts
Kathy Arrington, Purchasing Agent

ATTACHMENT:

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____