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|--------------------------|---------------------------------|
| <b>Proposal Project:</b> | <b>Cisco VOIP Phone Upgrade</b> |
| <b>Proposal Number:</b>  | <b>0905-11</b>                  |
| <b>Proposal Date:</b>    | <b>1-May-09</b>                 |

|   | <b>AT&amp;T</b>               | <b>Calence</b>         | <b>TFE Connect<br/>(proposal)</b> | <b>TFE Connect<br/>(recommended)</b> |
|---|-------------------------------|------------------------|-----------------------------------|--------------------------------------|
| <b>Turn-Key solution</b>  | \$ 269,133.55                 | \$ 120,021.15          | \$ 168,726.90                     | \$ 450,756.74                        |
| <b>Hourly rate for service/maintenance beyond project scope</b> | \$125-150 per hour 4 hour min | \$ 110.00              | \$ 175.00                         | \$ 175.00                            |
| <b>Exclusions</b>   |                               |                        |                                   |                                      |
| <b>Reference number</b>   | DIR-SDD-233                   | Cisco VOIP Upgrade RFP | 7635                              | 7635                                 |
| <b>Additional Information</b>                                   |                               |                        |                                   |                                      |