

**TO:** Board of Directors  
Region One Education Service Center

**SUBJECT:** Virtual Library Cooperative RFP 19-AGENCY-000045

**DATE:** May 17, 2018

**ITEM 16:** Action

**BACKGROUND AND SIGNIFICANT ISSUES:** This request for proposal (RFP) allows the Region One Education Service Center Virtual Library Cooperative the opportunity to contract with qualified vendors for access to online reference database, digital video services and other online instructional resources covering a broad range of subjects for students, educators and parents from PK-12 schools in the Region One area for approximately 420,000 students and over 600 campuses and other eligible entities in the Region One area.

On May 2, 2018 the Region One ESC Purchasing Department received fourteen (14) responses to Virtual Library Cooperative RFP 19-AGENCY-000045. Proposals were evaluated to select the best qualified vendors based on the established criteria. Twelve (12) vendors are being recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 50 or greater. Two (2) vendors, North Star Editions of Mendota Heights, MN and Shmoop University, Inc. of Los Altos, CA, are not recommended, the proposal submission was incomplete, did not meet the specifications, and/or had an evaluation score of less than 50. The term of this proposal is effective July 1, 2018 through June 30, 2019 with three (3) one-year extension options if all parties are in agreement. The tabulation and evaluation summary is enclosed for your review and consideration.

**RELATED GOAL:** To assist the ESC and its cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operate more efficiently and economically (TEC §8.002).

**COST AND FUNDING SOURCES:** Region One Education Service Center Virtual Library Cooperative orders products and/or services directly through the awarded vendor(s) on behalf of the Library Services and Instructional Resources Cooperative members. A cost recovery fee paid by the Library Services and Instructional Resources Cooperative members covers the program cost.

**EXECUTIVE DIRECTOR'S RECOMMENDATION:** Recommend approval of the Virtual Library Cooperative RFP 19-AGENCY-000045 to the following vendors: *ABDO Publishing Company – Minneapolis, MN; Lerner Universal Corporation dba Brain Hive – Minneapolis, MN; BrainPOP, LLC – New York, NY; Cengage Learning, Inc. – Boston, MA; EBSCO Industries, Inc. – Ipswich, MA; Follett School Solutions, Inc. – McHenry, IL; Facts On File, Inc. dba Infobase – New York, NY; MT Library Services Inc. dba Junior Library Guild – Plain City, OH; Mackin Book Company – Burnsville, MN; NewBank, Inc. – Naples, FL; TeachingBooks.net, LLC – Madison, WI; World Book, Inc. Chicago, IL.*

Respectfully submitted,



Dr. Cornelio Gonzalez  
Executive Director

**Staff Person(s) Responsible:** Dr. Laura Sheneman, Coordinator of Library Services and Instructional Resources  
Fabiola Fuentes, Program Assistant for Library Services and Instructional Resources  
Connie Lopez, Deputy Director  
Amanda Galvan, Finance Director  
Lori A. Ramos, Purchasing Coordinator  
Marc David Garcia, Purchasing Specialist

**Virtual Library Cooperative  
RFP 19-AGENCY-000045**

**Action Taken**

\_\_\_\_\_ made a motion to approve the Virtual Library Cooperative RFP 19-AGENCY-000045 to the following vendors: *ABDO Publishing Company – Minneapolis, MN; Lerner Universal Corporation dba Brain Hive – Minneapolis, MN; BrainPOP, LLC – New York, NY; Cengage Learning, Inc. – Boston, MA; EBSCO Industries, Inc. – Ipswich, MA; Follett School Solutions, Inc. – McHenry, IL; Facts On File, Inc. dba Infobase – New York, NY; MT Library Services Inc. dba Junior Library Guild – Plain City, OH; Mackin Book Company – Burnsville, MN; NewBank, Inc. – Naples, FL; TeachingBooks.net, LLC – Madison, WI; World Book, Inc. Chicago, IL.*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Seconded by:** \_\_\_\_\_

**Vote:** \_\_\_\_\_