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To: Members, Board of Education

Dr. Carol Kelley, Superintendent

From: Laurie Campbell, Assistant Superintendent for Human Resources

Re: Agreement with Hub International Midwest Limited, Insurance Consultants

Date: February 14, 2017

In March of 2014, District 97 entered into a three-year agreement with Corporate Benefit Consultants Insurance Consultants (CBC) to serve as the District's Benefit Consultant/Broker. CBC was selected following an RFP Process that culminated in a recommendation to the Board on January 23, 2014.

Throughout the course of the agreement, CBC merged with Hub International Midwest Limited. Over the past three years, CBC/Hub has provided solid service to District 97 and the Benefits Committee. They have been responsive with day-to-day issues and have provided cost savings recommendations to the Benefits Committee.

The Benefits Committee met in early January to discuss the expiration of the contract with Hub and the desired next steps. Given the impending expiration of the contract, the Committee did not feel there was enough time to conduct an RFP process by the February 28<sup>th</sup> expiration date. Therefore the Committee suggested entering into a one-year agreement with Hub. Staying with Hub for an additional year allows time for the administration and Benefits Committee to explore options for District 97 related to insurance management and consulting services.

District 97 approached Hub about entering into a one-year contract in January. Hub agreed to maintain the same annual fee of \$42,000. If approved by the Board of Education, the agreement with Hub will become effective on March 1, 2017 and will expire on February 28, 2018. The contract has been reviewed by the District's legal firm, Robbins Schwartz.

The one-year agreement with Hub International Midwest Limited is being presented to the board tonight for discussion. The contract will be brought back to the Board for action at the February 28, 2017 Board Meeting.