



JUDSON INDEPENDENT SCHOOL DISTRICT

Meeting Date: June 26, 2025

Submitted By: Dr. Lacey Gosch
Title: Assistant Superintendent

Agenda Item: Consider and take action regarding approving the ranking for Request for Proposal 24-33 District Wide Technology Upgrades Package 3.

CONSENT ITEM

RECOMMENDATION:

It is recommended that the Board approve the ranking for RFP 24-33 District Wide Technology Upgrades as presented in the attachment and delegate the authority to the Superintendent or his designee to execute all contracts and related documents necessary to complete this project.

IMPACT/RATIONALE:

Allows the District to purchase goods and services in accordance with Section 44.031 of the Texas Education Code.

Expenditures will be made from Bond 2022 for the District Wide Technology Upgrades out of the True North managed projects. The project consists of upgrades and additions for the installation of high-speed cabling infrastructure, PA/Bell/Clock, Network/Wireless Electronics and Universal Power Supplies. All submittals were reviewed and scored based on the Judson ISD procurement scorecard. The submittals were accepted based on bidding for all four projects or via specific projects. The Cabling Project for this upgrade is awarded to Eldridge Electronics. The PA/Bell/Clock project for this upgrade is awarded to DG Investment Holdings 2 Inc. / Convergint, Technologies, LLC. The Network/Wireless electronics project for this upgrade is awarded to Netsync Network Solutions. The Universal Power Supply Project for this upgrade is awarded to Netsync Network Solutions.

These upgrades for Package 3 include the following campuses and locations: Copperfield, Elolf, Converse, Hartman, Spring Meadows, Woodlake, Judson MS, Woodlake Hills MS, Judson High School, Judson Care Academy, Rutledge Stadium, Child Nutrition, Judson Police Department, Judson Maintenance Offices, and Judson Transportation.



JUDSON INDEPENDENT SCHOOL DISTRICT

These contracts will be commencing on or about June 26, 2025, for an initial (4) four year period, with options for a (1) one year extension.

BOARD ACTION REQUESTED:

Approval/Disapproval



MEMORANDUM

June 17, 2025

To: Dr. Lacey Gosch, Assistant Superintendent

From: Lynne Trevino, Director of Purchasing

RE: Request for Proposals (RFP) 24-33 District Wide Technology Upgrade Package 03

This proposal was created on behalf of the Technology Department. Bid information was advertised in accordance with state law. A notice was published in the Hart Beat on May 19 and May 28, 2025. The submittals were opened on June 12, 2025. The district received six (6) responses. The submittals were reviewed to determine the capability of the vendors to provide the related services based on the needs of the district. The purpose of RFP 24-33 District Wide Technology Upgrade Package 03 is to select a vendor(s) to provide upgrades and additions for the installation of high-speed cabling infra-structure, PA/Bell/Clock, Wireless Electronics and UPS Systems.

It is recommended that the Board of Trustees approve the ranking as presented and delegate the authority to the Superintendent or his designee to execute all contracts and related documents necessary to complete any related purchases.

All board members, employees and agents involved in the planning, recommending, selecting or contracting of a vendor are reminded of the conflict-of-interest reporting requirements as mandated in Chapter 176 of the Local Government Code. A copy of Form CIS has been included as an additional attachment. In the event that a conflict exists, the form should be completed and submitted to the Purchasing Department not later than the 7th day after the conflict is identified.

Once a recommendation to make the purchase was established, the prospective vendor was requested to complete a Texas Ethics Commission Form 1295. This requirement became effective on January 1, 2016 and is related to the passage of House Bill 1295 which is now incorporated into the Texas Government Code 2252.908. The form is attached and identifies all interested parties associated with the vendor as it relates to this procurement. Upon approval by the Board of Trustees and issuance of a district purchase order, the form will be posted on the Texas Ethics Commission's website as required by statute.



DATA - RFP 24-33 DISTRICT WIDE TECHNOLOGY UPGRADES PKG 3

TABULATION SUMMARY									
Vendor	DG Investment Intermediate Holdings 2 Inc / Convergent Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio-Video Systems LLC	FSG Technology		
1) Purchase Price (35 Points) Point Value	\$0.00	\$5,588,736.00	\$9,301,614.00	\$0.00	\$0.00	\$0.00	DECLINE		
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)	0.00	35.00	21.03	0.00	0.00	0.00	-		
3) Quality of Vendor's Goods or Services (05 Point)	-	15	15	-	-	-	-		
4) Extent to which the Vendor's Goods or Services Meets the District's Needs (10 Points)	-	5	5	-	-	-	-		
5) Vendor's Past Relationship with the District (10 Points)	-	10	10	-	-	-	-		
6) Total Long-Term cost to the District to Acquire the Vendors Goods or Service (5 Points)	-	5	5	-	-	-	-		
7) Principal Place of Business (05 Points)	-	5	5	-	-	-	-		
8) Other Relevant Factor: Quality and Completeness of Proposal (15 Points)	-	15	15	-	-	-	-		
TOTAL	0.00	100.00	86.03	0.00	0.00	0.00	0.00		
RANK	-	1	2	-	-	-	-		

DEPARTMENT RECOMMENDATION

I have reviewed the submittals for this offering and recommend the following vendor(s) for award

Lynne Trevino
Director of Purchasing

Matthew Fields
Executive Director of Technology

Annelle Durino

Matthew Fields

Vendor	DG Investment Intermediate Holdings 2 Inc / Convergent Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio- Video Systems LLC	FSG Technology		
All vendors begin with maximum number of point available with fair and reasonable deductions for non-compliance with proposal instructions. The intent is to penalize vendors that do not follow instructions without unnecessarily disqualifying them from further consideration for minor infractions. This score is assigned by the Purchasing Department.	-	15	15	-	-	-	-		

TOTAL	0	100	86	0	0	0	0		
RANK	-	1	2	-	-	-	-		



PA - RFP 24-33 DISTRICT WIDE TECHNOLOGY UPGRADES PKG 3

TABULATION SUMMARY									
Vendor	DG Investment Intermediate Holdings 2 Inc / Convergent Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio-Video Systems LLC	FSG Technology		
1) Purchase Price (35 Points)	\$4,708,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,061,499.00	DECLINE		
Point Value	35.00	0.00	0.00	0.00	0.00	32.56	-		
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)	15	-	-	-	-	15	-		
3) Quality of Vendor's Goods or Services (05 Point)	5	-	-	-	-	5	-		
4) Extent to which the Vendor's Goods or Services Meets the District's Needs (10 Points)	10	-	-	-	-	10	-		
5) Vendor's Past Relationship with the District (10 Points)	10	-	-	-	-	10	-		
6) Total Long-Term cost to the District to Acquire the Vendors Goods or Service (5 Points)	5	-	-	-	-	5	-		
7) Principal Place of Business (05 Points)	5	-	-	-	-	5	-		
8) Other Relevant Factor: Quality and Completeness of Proposal (15 Points)	15	-	-	-	-	10	-		
TOTAL	100.00	0.00	0.00	0.00	0.00	92.56	0.00		
RANK	1	-	-	-	-	2	-		

DEPARTMENT RECOMMENDATION

I have reviewed the submittals for this offering and recommend the following vendor(s) for award

Lynne Trevino
Director of Purchasing

Matthew Fields
Executive Director of Technology

Lynne Trevino

Matthew Fields

Vendor	DG Investment Intermediate Holdings 2 Inc / Convergent Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio-Video Systems LLC	FSG Technology		
All vendors begin with maximum number of point available with fair and reasonable deductions for non-compliance with proposal instructions. The intent is to penalize vendors that do not follow instructions without unnecessarily disqualifying them from further consideration for minor infractions. This score is assigned by the Purchasing Department.	15	-	-	-	-	10	-		

TOTAL	100	0	0	0	0	93	0		
RANK	1	-	-	-	-	2	-		

UPS - RFP 24-33 DISTRICT WIDE TECHNOLOGY UPGRADES PKG 3



TABULATION SUMMARY									
Vendor	DG Investment Intermediate Holdings 2 Inc / Convergent Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio-Video Systems LLC	FSG Technology		
1) Purchase Price (35 Points)	\$0.00	\$1,030,394.00	\$1,040,887.00	\$956,280.35	\$904,166.31	\$0.00	DECLINE		
Point Value	0.00	30.71	30.40	33.09	35.00	0.00	-		
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)	-	15	15	15	15	-	-		
3) Quality of Vendor's Goods or Services (05 Point)	-	5	5	5	5	-	-		
4) Extent to which the Vendor's Goods or Services Meets the District's Needs (10 Points)	-	10	10	10	10	-	-		
5) Vendor's Past Relationship with the District (10 Points)	-	10	10	10	10	-	-		
6) Total Long-Term cost to the District to Acquire the Vendors Goods or Service (5 Points)	-	5	5	5	5	-	-		
7) Principal Place of Business (05 Points)	-	5	5	5	5	-	-		
8) Other Relevant Factor: Quality and Completeness of Proposal (15 Points)	-	15	13.5	15	15	-	-		
TOTAL	0.00	95.71	93.90	98.09	100.00	0.00	0.00		
RANK	-	3	4	2	1	-	-		

DEPARTMENT RECOMMENDATION

I have reviewed the submittals for this offering and recommend the following vendor(s) for award

Lynne Trevino
Director of Purchasing

Matthew Fields
Executive Director of Technology

Lynne Trevino

Matthew Fields

Vendor	DG Investment Intermediate Holdings 2 Inc / Convergent Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio-Video Systems LLC	FSG Technology
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DETAILED SCORE CARD

1) Purchase Price (35 Points)							
Proposed Pricing	\$0.00	\$1,030,394.00	\$1,040,887.00	\$956,280.35	\$904,166.31	\$0.00	DECLINE
The lowest price is given the maximum points as predetermined and stated in the proposal documents. The following formula is then applied to all subsequent pricing. Divide the lowest offer by the amount of the current proposer's offer. Multiply the result by the maximum number of points available. The sum is the number of points awarded to the current proposer in this category. This score is assigned by the Purchasing Department.	0	31	30	33	35	0	-
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)							
Do we value the quality of the references provided? Are they applicable to our organization? Begin with the maximum number of points available and deduct where necessary in a fair and equitable manner.	-	15	15	15	15	-	-
3) Quality of Vendor's Goods or Services (05 Point)							
What do the references and your previous experiences indicate about the quality of the goods and/or services provided by the firm? District staff with personal experience working with specific goods and/or services may also be considered. All vendors should be given the benefit of the doubt. The maximum points should be awarded with fair and equitable deductions for negative information.	-	5	5	5	5	-	-
4) Extent to which the Vendor's Goods or Services Meets the District's Needs (10 Points)							
within the required timeframes? Will the proposed goods and/or services meet the minimum needs of the District? The maximum points should be awarded with fair and equitable deductions for negative information.	-	10	10	10	10	-	-
5) Vendor's Past Relationship with the District (10 Points)							
vendors. This amount can range from 0 to the total point assigned to this category. From that established medium, points may be added or subtracted based on the previous experience (s) with the District. If they have not previously done business with the District, they must be given the benefit of the doubt.	-	10	10	10	10	-	-
6) Total Long-Term cost to the District to Acquire the Vendors Goods or Service (5 Points)							
Is there value added? What is the life expectancy? Will maintenance costs be lower or higher compared to other offerings? Attempt to identify the total cost of ownership over the lifecycle of the product. Each vendor should start with half of the point value possible in this category. Adjustments up or down should be made based on merit in a fair and equitable manner.	-	5	5	5	5	-	-
7) Principal Place of Business (05 Points)							
All points are awarded if the vendor has its principal place of business within Texas or employs over 500 people within Texas. This criterion may not be considered for the contracting of goods/services related to telecommunications and information services, building construction and maintenance or instructional materials. This score is assigned by the Purchasing Department.	-	5	5	5	5	-	-
8) Other Relevant Factor: Quality and Completeness of Proposal (15 Points)							

Vendor	DG Investment Intermediate Holdings 2 Inc / Convergint Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio- Video Systems LLC	FSG Technology		
All vendors begin with maximum number of point available with fair and reasonable deductions for non-compliance with proposal instructions. The intent is to penalize vendors that do not follow instructions without unnecessarily disqualifying them from further consideration for minor infractions. This score is assigned by the Purchasing Department.	-	15	13.5	15	15	-	-		

TOTAL	0	96	94	98	100	0	0		
RANK	-	3	4	2	1	-	-		

Wireless - RFP 24-33 DISTRICT WIDE TECHNOLOGY UPGRADES PKG 3



TABULATION SUMMARY									
Vendor	DG Investment Intermediate Holdings 2 Inc / Convergent Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio Video Systems LLC	FSG Technology		
1) Purchase Price (35 Points)	\$0.00	\$0.00	\$0.00	\$0.00	\$312,872.83	\$0.00	DECLINE		
Point Value	0.00	0.00	0.00	0.00	35.00	0.00	-		
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)	-	-	-	-	15	-	-		
3) Quality of Vendor's Goods or Services (05 Point)	-	-	-	-	5	-	-		
4) Extent to which the Vendor's Goods or Services Meets the District's Needs (10 Points)	-	-	-	-	10	-	-		
5) Vendor's Past Relationship with the District (10 Points)	-	-	-	-	10	-	-		
6) Total Long-Term cost to the District to Acquire the Vendors Goods or Service (5 Points)	-	-	-	-	5	-	-		
7) Principal Place of Business (05 Points)	-	-	-	-	5	-	-		
8) Other Relevant Factor: Quality and Completeness of Proposal (15 Points)	-	-	-	-	15	-	-		
TOTAL	0.00	0.00	0.00	0.00	100.00	0.00	0.00		
RANK	-	-	-	-	1	-	-		

DEPARTMENT RECOMMENDATION

I have reviewed the submittals for this offering and recommend the following vendor(s) for award

Lynne Trevino
Director of Purchasing

Matthew Fields
Executive Director of Technology

Vendor	DG Investment Intermediate Holdings 2 Inc / Convergent Technologies LLC	Eldridge Electric Co Inc	Tumlinson Electric LLC	Data Optics Cable Inc	Netsync Network Solutions	Ford Audio- Video Systems LLC	FSG Technology		
All vendors begin with maximum number of point available with fair and reasonable deductions for non-compliance with proposal instructions. The intent is to penalize vendors that do not follow instructions without unnecessarily disqualifying them from further consideration for minor infractions. This score is assigned by the Purchasing Department.	-	-	-	-	15	-	-		

TOTAL	0	0	0	0	100	0	0		
RANK	-	-	-	-	1	-	-		