

## Palmer Towers' Broadband Project with Becker Schools

Prepared by Palmer Towers

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Palmer Towers has provided for the past 5 years services to the Becker Schools in exchange for ground rent \$70,267 for 5 years at a value of \$1,171 per month

20 mobile 3g local only service \$37.99/mo for 5 years valued at	\$ 45,588
Backup ISP 5 mbps service \$47.99/mo for 5 years valued at	\$ 2,879
Tower space for bank of lights overlooking track/soccer field \$100/mo for 5 years	\$ 6,000
Palmer paid for the initial cost and installation of 20 bus modems at \$790 value	\$15,800
Service Value over 5 years =	\$70,267
Revenue share with Verizon for past 3 years 2014 – 2018 (2014 \$3,000, 2015 \$3,000, 2016 \$3,000, 2017 \$3,000, 2018 \$3,376.54)	\$15,376.54
Total Value to Becker Schools over 5 years	\$85,643.54

Palmer Towers will provide the following services in exchange for tower ground rent at Becker Schools for the next 5 years with the additional 10 year renewal term added to the lease agreement:

<b>Nationwide data Service</b> for 22 busses sharing 200 GB per month x \$5.00/GB 5	\$60,000
Backup ISP service with 5 Mbps peak service (\$47.99 per month over 5 years)	\$2,879
Palmer Towers provides space on the tower for a bank of lights to illuminate the soccer and football fields. \$100/mo for 5 years valued at	\$6,000
Palmer Towers provides a colocation for Becker Schools fiber patch panel inside the tower shelter at the site \$/year	\$0.0
Replacement/Upgrade of 3g modems to LTE \$400 x 22 \$8,800,	\$6,580
Palmer towers pays \$6,580 and Becker Schools defers \$2,220 (6 months) of revenue share from AT&T	
Service Value for 5 years =	\$75,459
Verizon Revenue share 5 years=	\$16,800
AT&T Revenue share 54 months=	\$17,982
Total Value to Becker Schools over the next 5 years	\$110,241