

TO: Board of Directors
Region One Education Service Center

SUBJECT: Child Nutrition Program - South Texas Cooperative Dairy and Juice Products RFP
19-AGENCY-000051

DATE: June 19, 2018

ITEM 16: Action

BACKGROUND AND SIGNIFICANT ISSUES: This request for proposal (RFP) allows Region One Education Service Center and its Child Nutrition Program - South Texas Cooperative (CNP-STC) members the opportunity to contract with qualified vendors to provide fresh dairy and juice products needed to meet United States Department of Agriculture (USDA) School Nutrition Program (SNP) requirements for the preparation of nutritious student meals and snacks. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. CNP-STC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. CNP-STC members are responsible for the selection of goods and/or services available to meet their needs.

On May 23, 2018 the Region One ESC Purchasing Department received two (2) responses to Dairy and Juice Products RFP 19-AGENCY-000051. Proposals were evaluated to select the best qualified vendors based on the established criteria. Two (2) vendors are being recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. The term of this proposal is effective August 1, 2018 through July 31, 2019 with three (3) one-year extension options if all parties are in agreement. The tabulation and evaluation summary is enclosed for your review and consideration.

RELATED GOAL: To assist the ESC and its cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operate more efficiently and economically (TEC §8.002).

COST AND FUNDING SOURCES: Cooperative members order products and services directly through the awarded vendor(s). A cost recovery fee is paid by members to join the CNP-STC. A flat fix service fee rate of \$0.0100 cents on each \$1.00 dollar of total sales made through this RFP will be paid to Region One ESC by the vendors.

EXECUTIVE DIRECTOR'S RECOMMENDATION: Recommend approval of the Child Nutrition Program - South Texas Cooperative Dairy and Juice Products RFP 19-AGENCY-000051 to the following vendors: *Borden Dairy Company dba Borden Dairy Company of Texas, LLC – Dallas, TX; and Dean Foods Company dba Southern Foods Group LLC dba Oak Farms Dairy – Dallas, TX.*

Respectfully Submitted,



Dr. Cornelio Gonzalez
Executive Director

Staff Person(s) Responsible: Connie Lopez, Deputy Director
Amanda Galvan, Finance Director
Lori A. Ramos, Purchasing Coordinator
Kristina B. Carrizales, Cooperative Purchasing Specialist

**Child Nutrition Program - South Texas Cooperative
Dairy and Juice Products RFP 19-AGENCY-000051**

Action Taken

_____ made a motion to approve the Child Nutrition Program - South Texas Cooperative Dairy and Juice Products RFP 19-AGENCY-000051 to the following vendors: *Borden Dairy Company dba **Borden Dairy Company of Texas, LLC** – Dallas, TX; and Dean Foods Company dba Southern Foods Group LLC dba **Oak Farms Dairy** – Dallas, TX.*

Seconded by: _____

Vote: _____