# Renewal of Agreement with Fulcrum Consulting for Fiber Optic Locate Services

June 9, 2015

### **SUMMARY:**

This item requests approval of the second extension for one year of our existing agreement with Fulcrum Consulting, Inc.

#### **BOARD GOAL:**

VI. Growth, Change and Fiscal Responsibility...demonstrate effective and efficient management of district resources.

### PREVIOUS BOARD ACTION:

The original agreement was approved on July 30, 2013, with the option to extend, upon governing body approval, for two additional terms of one year each. The first extension was approved on May 13, 2014.

#### **BACKGROUND INFORMATION:**

Fulcrum Consulting, Inc. has provided full field locating services on the DISD fiber network since 2013 at a reasonable price and with excellent service. Due to growth, the scope of our covered fiber optic network needs to be expanded to cover additional fiber.

### **SIGNIFICANT ISSUES:**

The yearly cost will increase from \$58,383.96 to \$70,383.96.

#### FISCAL IMPLICATIONS:

The cost will be borne by the Technology budget.

#### **BENEFIT OF ACTION:**

Passage will allow continued protection and security of our fiber optic network.

# PROCEDURAL AND REPORTING IMPLICATIONS:

Fulcrum Consulting, Inc. is able to extend these services to Denton ISD as an educational collaborative extension of RFP #426-01-13, originated by Garland ISD, through the Educational Purchasing Cooperative of North Texas (EPCNT) of which we are a member.

### PUBLIC COMMENT RECEIVED:

None

### **ALTERNATIVES:**

No alternatives are proposed.

## **OTHER COMMENTS:**

None

# SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the board approve the final extension of one additional year with Fulcrum Consulting, Inc. for Fiber Optic Locate Services ending June 24, 2016 for \$70,383.96.

# STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Assistant Superintendent of Administrative Services

Ernie Stripling, Technology Information Officer

Kathy Arrington, Purchasing Agent

Cheryl Farmer, Assistant Purchasing Agent

### **ATTACHMENT:**

Scope of Work Addendum

APPROVAL:
Signature of Staff Member Proposing Recommendation:
Comments:
Signature of Divisional Assistant Superintendent:
Comments:
Signature of Superintendent:
Comments: