



Lakeview ISD 2167
 PO Box 107
 Cottonwood, MN 56229

Dear Chris Fenske,

We are submitting the following price quote to you for the 2023-2024 School year. Our Grade A products meet all local, State and Federal requirements for the lunch program.

All half-pint milks are subject to the attached Escalator Clause. All other products follow the monthly market change.

July 2023 Pricing

| | | |
|------------------------------|---------------|---------|
| Chocolate Skim Milk | ECO Half-Pint | \$0.382 |
| Skim Milk | ECO Half-Pint | \$0.369 |
| 1% Milk | ECO Half-Pint | \$0.380 |
| Lactose Free Skim | ECO Half-Pint | \$0.830 |
| 1% Milk | Gallon | \$3.568 |
| 2% Milk | Gallon | \$3.877 |
| Sour Cream | 5 lb | \$9.640 |
| Yogurt – Fat Free Vanilla | 5 lb | \$7.271 |

| | | |
|-------------------|-------------|---------|
| Lactose Free Skim | Half Gallon | \$3.785 |
| Lactose Free 1% | Half Gallon | \$3.785 |
| Buttermilk | Half Gallon | \$3.011 |



July 2023 Escalator Clause

It is hereby understood that the prices quoted are based on the USDA Class I prices listed below under the terms of the Federal Milk Market Order #30.

| | |
|-------------------|-----------|
| Class I Skim | 7.88 CWT |
| Class I Butterfat | 2.7757 LB |

If the Class I Skim price per hundredweight is increased or decreased, for each \$0.10 per hundredweight increase or decrease, the quotation on:

| | |
|----------------------|-------------------------|
| Half-Pint Fluid Milk | \$0.00054 per half-pint |
|----------------------|-------------------------|

If the Class I Butterfat price per pound is increased or decreased, for each \$0.01 increase or decrease, the quotation on a half-pint will follow this formula:

| | |
|------------|----------------------------|
| Whole Milk | \$0.00017750 per half-pint |
| 2% Milk | \$0.00010750 per half-pint |
| 1% Milk | \$0.00005375 per half-pint |
| Skim Milk | \$0.00001000 per half-pint |



Kemps General Information

Address: Kemps LLC
420 West Broadway Avenue, Minneapolis, MN 55411

Key Bid Contact: Kyle Punton
General Manager
612-723-5596
Kyle.Punton@Kemps.com

Payment Terms: Payment is due 14 days after invoice date.

Return Milk Policy: Kemps only takes back and gives credit for milk that is delivered with less than 10 days from expiration, or any milk that is deemed a manufacturer defect, damaged, or not sellable upon delivery. Please be cognizant of our next scheduled delivery, especially around break periods. The school is responsible for disposing of any milk.

Renewed Bids: At the outset of each year a bid is renewed, Kemps reserves the right to make an annual price adjustment to cover any increases in operating costs. Price adjustments are related to fuel, labor, employee benefits, packaging, resin, etcetera.

Insurance: Kemps will provide a copy of insurance upon request.

Delivery Schedule: We can typically deliver between 6AM and 2:30PM and will try to accommodate the school's needs; however, we cannot guarantee a delivery schedule at this time.



If Kemp's is chosen to provide dairy products for your school for the upcoming school year, please provide the us with the following information.

First Day of School: _____

School Calendar: This will assist Kemp's in providing you with quality service.

Billing Contact: Name: _____

Email: _____

Phone: _____

Kitchen Contact: Name: _____

Email: _____

Phone: _____

Building Keys: Name: _____

Email: _____

Phone: _____

Billing Options: Mail: _____

Email: _____

Fax: _____

Foodservice Provider: _____



When notifying us of the awarding of bids, please indicate on this sheet any competitive bids with the following information:

Bidder Name _____

Chocolate Skim Half-Pint \$ _____

Skim Half-Pint \$ _____

1% Half Pint \$ _____

Bidder Name _____

Chocolate Skim Half-Pint \$ _____

Skim Half-Pint \$ _____

1% Half Pint \$ _____

We appreciate your consideration of Kemps to supply your school with milk for the 2023-2024 school year.

Kyle Punton

Sincerely,

Kyle Punton

General Manager

Kemps – Good Comes Around.

420 West Broadway Avenue

Minneapolis, Minnesota

612.723.5596