

BID #	DESCRIPTION	AMOUNT
-------	-------------	--------

NEW SOLICITATIONS

3880	ALSi Advanced Patient Condition Simulation Equipment iSimulate Albany, NY	\$93,500.00 (not to exceed)
------	--	--------------------------------

TO: The Board of Trustees

FROM: District President H. Neil Matkin

DATE: September 22, 2015

SUBJECT: Recommendation for Approval of Sole Source Reference 3880
– ALSi Advanced Patient Condition Simulation Equipment.

SCOPE: Purchase of ALSi Simulation Sets and accessory items to
facilitate simulated cardiac monitoring of manikins via iPads.
Term of contract: 09/23/15 through 09/22/16.

RECOMMENDATION: iSimulate \$93,500.00
Albany, NY (not to exceed)

JUSTIFICATION: Sole Source. The ALSi product is an economical, highly
advanced and realistic patient condition mobile simulation
package. It can take the place of an automated external
defibrillator, a multi-parameter defibrillator and a cardiac monitor
and utilizes a gesture based control panel. The ALSi product
has more functionality than our current LifePak defibrillators at a
much lower cost. The ALSi system cannot be purchased
through any other vendor and there are no competing mobile
products.

Funding for this item is a combination of District funds and Carl
Perkins Grant funds.

REQUESTING DEPARTMENT: Health Sciences