

BOARD OF TRUSTEES  
AGENDA☐

Workshop

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Regular

☐

Special

(A)

☐

Report Only

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Recognition

Presenter(s):

Briefly describe the subject of the report or recognition presentation.

(B)

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Action Item

Presenter(s):

JOSE MUNOZ JR, CHIEF TECHNOLOGY OFFICER

Briefly describe the subject of the report or recognition presentation.

**CONSIDER AND TAKE APPROPRIATE ACTION ON THE REQUEST TO APPROVE THE  
E-RATE YEAR 25 (FY 2022) APPLICATION.**

(C) Funding Source: Identify the course of funds if any are required


(D) Clarification: Explain any question or issues that might be raised regarding this item.

ATTACHMENT



## Memorandum

**TO:** Samuel Mijares, Superintendent

**FROM:** Jose Muñoz Jr, Chief Technology Officer 

**DATE:** January 4, 2022

**RE:** E-Rate 25 (FY 2022) Request to approve RFP # 220002713

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I have submitted a 470 to request for bids on network switches and internet service through the E-Rate program.

Bids were opened and tabulated on January 3, 2022 and results along with contracts will be presented during the Board meeting on January 11, 2022.

The E-Rate Year 25 Application funds network switches and internet service at a discount of 80%.

E-Rate requires the Board approval and confirmation that 20% (network switches and internet service) matching funds will be available for the requests.

Contracts are subject to Board approval and will be null and void in the event that Eagle Pass ISD is not funded and/or is not Board approved.

Board recommendation evaluation criteria are attached for your review.

If you have any questions feel free to contact me.

Approved: \_\_\_\_\_

  
Executive Director for Instruction

  
Date

XC: Ismael Mijares, Deputy Superintendent for Business and Finance

**EAGLE PASS INDEPENDENT SCHOOL DISTRICT  
REQUEST FOR PROPOSAL NO. 220002713 - E-RATE SERVICES - YEAR 25**

ITEM NO.	DESCRIPTION	Ahead in the Cloud, LLC	CDW Government, LLC	ConvergeOne, Inc.	Dexon Computer, Inc	Netsync Network Solutions	
1	MONTHLY COSTS	\$ -	\$ -	\$ -	\$ -	\$ -	
2	MAINTENANCE AND OPERATIONS	\$ -	\$ -	\$ -	\$ -	\$ -	
3	INSTALLATION/CONFIGURATION	\$ -	\$172,241.00	\$119,055.09	\$ -	\$46,486.10	
4	LICENSES (3 YEAR) AND HARDWARE (225 SWITCHES)	\$2,125,305.00	\$1,539,821.25	\$2,067,750.00	\$ -	\$1,695,531.90	
5	TOTAL	\$2,125,305.00	\$1,712,062.25	\$2,186,805.09	N/A	\$1,742,018.00	
6	E-RATE PAYS (ESTIMATE)	\$1,700,244.00	\$1,369,649.80	\$1,749,444.07	N/A	\$1,393,614.40	
7	EAGLE PASS ISD PAYS (ESTIMATE)	\$425,061.00	\$342,412.45	\$437,361.02	N/A	\$348,403.60	
ITEM	DESCRIPTION	MAXIMUM	Ahead in the Cloud, LLC	CDW Government, LLC	ConvergeOne, Inc.	Dexon	Netsync Network
1	OVERALL COST OF PROJECT AND BEST VALUE TO EPISD	30	24.2	30.0	23.5		29.5
2	REPUTATION OF THE VENDOR AND OF THE VENDOR'S GOODS AND SERVICES	10	8.0	10.0	8.0		8.0
3	QUALITY OF THE VENDOR'S GOODS OR SERVICES	15	13.0	13.0	13.0		13.0
4	EXTENT THE GOODS OR SERVICES MEET THE EAGLE PASS INDEPENDENT SCHOOL	10	10.0	10.0	10.0		10.0
5	VENDOR'S PAST RELATIONSHIP WITH THE EAGLE PASS INDEPENDENT SCHOOL DISTRICT	15	10.0	13.0	10.0		10.0
6	COMPLIANCE WITH THE LAWS AND RULES RELATING TO HISTORICALLY UNDERUTILIZED	5	5.0	5.0	5.0		5.0
7	TOTAL LONG-TERM COST TO THE DISTRICT	10	8.1	10.0	7.8		9.8
8	ANY OTHER RELEVANT FACTORS	5	5.0	5.0	5.0		5.0
9	TOTAL POINTS	100	83.2	96.0	82.3	*Incomplete RFP	90.3

RECOMMENDED VENDOR:

**CDW GOVERNMENT LLC**

# EAGLE PASS INDEPENDENT SCHOOL DISTRICT

## REQUEST FOR PROPOSAL NO. 220002713 - E-RATE SERVICES - YEAR 25

ITEM NO.	DESCRIPTION	AT&T	EM3 Networks	SPECTRUM Enterprise
1	MONTHLY COSTS	\$5,271.60	\$4,295.00	\$3,500.00
2	MAINTENANCE AND OPERATIONS	\$ -	\$ -	\$ -
3	INSTALLATION/CONFIGURATION	\$ -	\$ -	\$ -
4	TOTAL	\$5,271.60	\$4,295.00	\$3,500.00

5	E-RATE PAYS (MONTHLY ESTIMATE)	\$4,217.28	\$3,436.00	\$2,800.00
6	EAGLE PASS ISD PAYS (MONTHLY ESTIMATE)	\$1,054.32	\$859.00	\$700.00

ITEM	DESCRIPTION	MAXIMUM	AT&T	EM3 Networks	SPECTRUM Enterprise
1	OVERALL COST OF PROJECT AND BEST VALUE TO EPISD	30	19.92	24.45	30.00
2	REPUTATION OF THE VENDOR AND OF THE VENDOR'S GOODS AND SERVICES	10	8.00	10.00	10.00
3	QUALITY OF THE VENDOR'S GOODS OR SERVICES	15	13.00	13.00	13.00
4	EXTENT THE GOODS OR SERVICES MEET THE EAGLE PASS INDEPENDENT SCHOOL DISTRICT'S	10	10.00	10.00	10.00
5	VENDOR'S PAST RELATIONSHIP WITH THE EAGLE PASS INDEPENDENT SCHOOL DISTRICT	15	10.00	14.00	12.00
6	COMPLIANCE WITH THE LAWS AND RULES RELATING TO HISTORICALLY UNDERUTILIZED	5	5.00	5.00	5.00
7	TOTAL LONG-TERM COST TO THE DISTRICT*	10	6.67	10.00	5.00
8	ANY OTHER RELEVANT FACTORS	5	5.00	5.00	5.00
9	TOTAL POINTS	100	77.59	91.45	90.00

\*Includes time and effort to reconfigure new ip addresses

RECOMMENDED VENDOR:

**EM3 Networks**