E-Rate Network Equipment and Installation Services
February 9, 2016

SUMMARY:

This item requests approval of RFQ 150127 for E-Rate Eligible Network Equipment and Installation Services. Proposals were received from three (3) companies, Insight, Netsync and TFE.

BOARD GOAL:

VI. Growth, Change and Fiscal Responsibility…demonstrate effective and efficient management of district resources.

PREVIOUS BOARD ACTION:

None, only periodic updates on the 12 month process.

BACKGROUND INFORMATION:

The District applied for E-Rate funding - Schools and Libraries Division in March 2015. The District would be able to update all schools not previously E-rate renovated with new network equipment. The new equipment will help expand older district network equipment with new high speed data network equipment.

SIGNIFICANT ISSUES:

The District receives a 60% discount from the FCC as gauged by the District's free and reduced program. The cost is adjusted higher due to the FCC not funding redundant network designed equipment which is the DISD design and some of the campus costs are more than the allotted money per student per campus.

FISCAL IMPLICATIONS:

The full amount is $3,258,850.53. The approximate cost for the District of 40% plus additional unfunded cost is $1,686,995.80.

BENEFIT OF ACTION:

This process will save the District money to complete the FCC's recommendation of 100 megabytes of bandwidth per student, replace outdated equipment and help save on maintenance cost.

PROCEDURAL AND REPORTING IMPLICATIONS:

None

PUBLIC COMMENT RECEIVED:

None

ALTERNATIVES:

Not accept the E-Rate and the District would continue with the existing network equipment and replace it as budget will allow.

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the highest ranked proposer, Netsync, be accepted as the awarded vendor with a negotiated total price of $3,258,850.53. The District portion of $1,686,995.80 will be funded from the General Fund – Fund Balance.

STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Assistant Superintendent of Administrative Services
Ernie Stripling, Technology Information Officer
Chris Langford, WAN Manager
Kathy Arrington, Purchasing Agent
Cheryl Farmer, Assistant Purchasing Agent

ATTACHMENTS:

Proposal Tabulation and Ranking, and Campus expenditures

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____
Comments:_____
Signature of Divisional Assistant Superintendent: _____
Comments:_____
Signature of Superintendent: _____
Comments:_____