

Proposal Project:

Elevator Maintenance & Inspections

Proposal # 0505-21

Proposal Date: May 20, 2005

| Item Description | Access Lift & Service | EMR Inc. | Otis Elevator | Trojan | United |
|----------------------------------|--------------------------|-----------------------|------------------------------------|------------------------------------|------------------------------------|
| | Primary | Secondary | | Elevator | Elevator |
| Annual test/inspection (each) | \$80.00 | \$95.00 | \$400.00 | \$325.00 | \$275.00 |
| Minimum service call charge | \$80.00 per hour | \$95.00 per hour | \$318.96 per hour | \$95.00 per hour | \$134.40 per hour |
| Trip charge (mileage) | .40¢ per mile | no charge | \$34.95 | .45¢ per mile | \$50.00 |
| Technician per hour rate | \$80.00 per hour | \$95.00 per hour | \$159.48 per hour | \$95.00 per hour | \$134.40 per hour |
| Helper per hour rate | \$40.00 per hour | \$66.50 per hour | \$111.63 per hour | \$53.00 per hour | \$94.08 per hour |
| Overtime per hour rate | \$120.00 per hour | \$142.50 per hour | \$159.48 per hour | \$150.00 per hour | \$117.60 per hour |
| Holiday per hour rate | \$160.00 per hour | \$190.00 per hour | \$159.48 per hour | \$190.00 per hour | \$168.00 per hour |
| Other basic service call charges | none | \$95.00 (hourly rate) | none | none | team \$228.00 |
| Response time | 1 hour | 2 hours | 2 hours/normal 1 hour/emergency | 2 hours/normal 1 hour/emergency | 2 hours/normal 1 hour/emergency |
| Parts markup percentage | 20% | 30% | 30% | 35% | 30% |