



## **BSN SPORTS REWARD PROGRAM**

**FOR**

**Rock Island High School**

**BSN SPORTS** ("BSN") is pleased to offer **Rock Island High School (Athletic Program)** the **BSN SPORTS REWARDS PROGRAM** for the purchase and supply of athletic apparel and equipment for use by the school and its interscholastic programs.

**BSN SPORTS Product Pricing:** The school shall be able to purchase products at the following discounts:

-Nike Team Apparel/Stock Uniforms	<b>40% off Retail Price</b>
-Nike Footwear and equipment	<b>40% off Retail Price</b>
-Nike Custom Uniforms	<b>35% off Retail Price</b>
-Nike licensees such as ENI-JR286, Marchon Eyewear, Perry Ellis Swim	<b>30% off Retail Price</b>
-BSN Proprietary Products	<b>20% off Catalog Price</b>
-BSN Catalog Branded Products	<b>10% off Catalog Price</b>

Custom apparel, decorated apparel and footwear from any other manufacturers offered by BSN SPORTS will be at team discount pricing.

Decoration charges are not included in the above discounts.

Products sold to the Cheerleading coach will not be included in Spending level totals.

BSN SPORTS Products are identified in our catalog with a black star icon next to the product code.

BSN SPORTS catalog branded products are products distributed by BSN from a manufacturer such as Wilson, Spalding, Rawlings, etc.

**My Team Shop:** BSN SPORTS' online player pay site is required to be used by all varsity programs. All other programs including club sports and organizations will be encouraged to participate. All MTS sales including club and organizations will count towards rebate goals.

**Shipping:** The Athletic Program will pay freight charges on all orders.



**NIKE Team Sports Product Rebate:** School shall receive the following in free NIKE promotional product calculated at NIKE retail prices and redeemable from the applicable approved NIKE promotional catalogs:

- Year 1: **\$8,000** in NIKE promotional product at retail price
- Year 2: **\$8,000** in NIKE Promotional product at retail price
- Year 3: **\$8,000** in NIKE Promotional product at retail price
- Promotional product allocation is the sole responsibility of school.
- Unused promotional product amounts, as of 5:00 pm on 4/20 of each year of the agreement, are forfeited. As a result, promotional merchandise cannot be carried over from one school year to the next.

**Displacement/Replacement of uniforms –**

- School qualifies for \$1,000 (at retail price) towards promotional Nike product each time a full set of uniforms is purchased.
- If two full sets of uniforms are purchased, the program qualifies for a total of \$1,500 (at retail price).
- Football is eligible for \$2,000 (at retail price) for one set, and \$3,000 (at retail price) if two full sets are purchased.

**Product Rebate:** Subject to the terms below, at the end of each school year of this agreement, the Athletic Program will receive a Product Rebate including selected products from BSN. The Product Rebate will be selected from a list of products provided by BSN and subject to availability at the time of order. Product Rebates are available after the requirements below are met and must be utilized during each school budget year.

Product Rebates will be redeemed in May and June. A Product Rebate balance does not carry over from year to year. **Rebates only apply to orders placed under the terms and conditions of this agreement-including pricing.**

**Annual Spending Level**  
**\$125,000+**

**Annual Rebate Amount:**  
**10%** of annual spend in Nike branded apparel or BSN equipment at catalog price.

**\$100,000 - \$124,999**

**Annual Rebate Amount:**  
**8%** of annual spend in Nike branded apparel or BSN equipment at catalog price.

**\$75,000 - \$99,999**

**Annual Rebate Amount:**  
**6%** of annual spend in Nike branded apparel or BSN equipment at catalog price.

The maximum annual product rebate will be the amount above, inclusive of any manufacturer incentives.

Any decoration or customization to rebate product is paid for by the Athletic Program.



**Terms and Conditions:** All purchases will be made through BSN SPORTS. Only products purchased through BSN will be eligible for the Product Rebate.

The School and Athletic Program must be current on all payment obligations to BSN to be eligible for the Product Rebate.

**Term:** The duration of this agreement is three (3) years from **September 1, 2024 to June 30, 2027** ("Term").

Acknowledged and Agreed to:

**Rock Island High School**

**BSN SPORTS**

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Athletic Director or Authorized  
Representative

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Vice President