

**Collin County Community College District Board of Trustees**

2020-06-X

June 23, 2020

Resource: H. Neil Matkin  
District President

**AGENDA ITEM:** Report Out of the Campus Facilities and Construction Committee for Consideration of Approval of the District President to Finalize Negotiations and Execute a Final Distributed Network Agreement for a Fully Managed In-Building Wireless Solution at the Plano Campus

**DISCUSSION:** The District has varying levels of cellular service throughout its campus buildings. Some campuses have minimal or non-existent coverage throughout a large percentage of the campus buildings, while other buildings have much better coverage. In times of emergency, the service may not be reliable.

To address this issue, the District issued a Request for Proposal (RFP 4251) for a Fully Managed In-Building Wireless Solution that would be carrier-neutral. Three (3) proposals were received, and Connectivity Wireless Solutions formally Connectivity Venues, LLC (CWS) was selected as the best-evaluated proposal.

The Plano Campus will be the first campus to have the distributed network solution installed. Other campuses may be added if the Plano Campus solution proves to be successful in providing better cell coverage. CWS will be responsible for constructing, maintaining, repairing, insuring, upgrading, and 24/7/365 monitoring of the distributed network system. CWS will market the distributed network and contract directly with wireless service carriers to expand coverage throughout the Plano Campus.

The District and CWS are in on-going discussions to finalize the terms of a formal Distributed Network Agreement, which are expected to be finalized in the coming weeks. CWS will provide all equipment, labor, and services at no cost to the District. The contract will include a yearly fee to be paid by CWS for the exclusive license.

It is estimated that the cost of the equipment alone would be \$800,000 to \$1,000,000 for the District to install the system itself, not including the labor, maintenance, repairs, and administrative costs involved with marketing to and

contracting with the wireless service providers.

**DISTRICT PRESIDENT'S  
RECOMMENDATION:**

The District President recommends finalizing negotiations and execution of a final distributed network agreement for a Fully Managed In-Building Wireless Solution at the Plano Campus.

**SUGGESTED MOTION:**

“Mr. Chairman, I make a motion that the Board of Trustees of Collin County Community College District approves finalizing negotiations and execution of a final distributed network agreement for a Fully Managed In-Building Wireless Solution at the Plano Campus.”

DRAFT