



## Environmental Resources Group

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June 21, 2024

Mr. Brian Lieber, Director of Operations  
Okemos Public Schools  
4406 Okemos Rd.  
Okemos, Michigan 48864

**Subject:           *Okemos Public Schools – Bus/Service Garage UST Removal and AST Replacement Project Trade Contractor Bid Submittal Analyses and Recommendations***

Dear Mr. Lieber:

Pursuant to our published project schedule within the Okemos Public Schools – Bus/Service Garage UST Removal and AST Replacement Project Manual, qualified Trade Contractor (TC) bid submittal packages were received and publicly opened/read aloud within the Board of Director’s meeting room at 4406 Okemos Rd. at approximately 10:30 a. m. on June 20, 2024. In attendance at the public bid opening were me, Mr. Larry Decker from the Okemos Public Schools Bus/Service Garage, Ms. Elizebeth Lentz – Executive Director of Finance Okemos Public Schools, Ms. Bre Walker (TC representative for Phoenix Environmental, Inc.), Mr. Ronald Leonard (TC representative for Rohr Gasoline Equipment, Inc.), and Mr. Benjermin Leak TC representative for Leak Petroleum Equipment, Inc.). During the bid opening meeting we entertained competitive bid submittal packages from each of the above-referenced firms as well as a bid submittal package provided by R. W. Mercer Co.; please refer to the attached Bid Tab Spreadsheet for a summary of the TC bid submittal packages received.

All four TCs provided compliant and complete bid submittal packages. The two lowest total cost base bids were provided by Leak Petroleum Equipment, Inc. (\$363,172.66) and Rohr Gasoline Equipment, Inc. (\$375,253.00); a cost separation difference of \$12,080.34 or less than 4%. The R.W. Mercer Co. and Phoenix Environmental, Inc. total base bid costs are significantly higher than the two lowest bid submittal packages as noted on the attached Bid Tab. As the above-referenced project is on a time sensitive award, startup, and completion schedule and our collective objectives are to keep the process moving with a controlled level of anticipated construction standby, ERG recommends foregoing the optional TC interview process, which is unlikely to have any relevant impact on the current TC submittal packages, and move into contract negotiations with Leak Petroleum Equipment, Inc. based on the following rationale:

1. Once a TC is formally contracted and all required bonds and a Certificate of Insurance are in place, it is important for the Okemos Public Schools to note the new ASTs and dispensers for the project will have to be ordered from their respective manufacturers punctually. Unfortunately, the ASTs and dispensers are not “self-items/stock items” and once ordered, will have to be fabricated/built and subsequently delivered to the Bus/Service Garage by the manufacturers. Depending upon manufacturer supply and build backlogs, this process could take up to 8-12 weeks; thus, the sooner the TC is contracted the sooner the ASTs can be ordered. Further, as a pre-requisite to ordering the above-referenced materials, the



selected TC must acquire approved Site Plans from the Department of Licensing and Regulatory Affairs – Bureau of Fire Services, Storage Tank Division.

2. Leak Petroleum Equipment, Inc. has an acceptable Experience Modification Rating for jobsite safety, is proposing to “Self-Bond” its construction work, and submitted the lowest total base bid for the project and their submittal package is compliant and complete.

3. Both ERG and Okemos Public Schools have pre-existing working histories with Leak Petroleum Equipment, Inc. and Leak Petroleum Equipment, Inc. is a pre-approved vendor to Okemos Public Schools and has pre-established site knowledge and familiarity with the existing UST systems at the Bus/Service Garage. From a professional standpoint, ERG professional staff have a long-standing business relationship with Leak Petroleum Equipment, Inc. (over 34 years) and currently have many of the same petroleum client relationships as them.

4. Leak Petroleum Equipment, Inc. is a 4<sup>th</sup> generation family-owned business that clearly takes pride in their business longevity and client satisfaction. This type of business model supports a firm that commits labor/equipment resources to one key project assignment at a time. As Leak Petroleum Equipment, Inc. is locally based out of DeWitt, maintains an inventory of commonly used industry standard parts, and one would expect service calls (when needed) would be timely given their short distance of commute.

5. Through its business relationship with ERG staff, Leak Petroleum Equipment, Inc. has a solid working knowledge of the State of Michigan’s MUSTA leaking underground storage tank cleanup program; thus, if an environmental release is discovered during the UST removal process their field and administrative team is familiar with the MUSTA reimbursement transition process for tracking activities that are reimbursable through MUSTA.

Should question arise regarding this correspondence; please contact ERG’s Lansing, Michigan office at (517) 999-6020

Sincerely,

A handwritten signature in black ink, appearing to read "Timothy F. Hebert", with a large, sweeping flourish underneath.

**ENVIRONMENTAL RESOURCES GROUP**

Timothy F. Hebert, CPG/RG, CUSTP  
Sr. Project Manager

c. Ms. Corrinne Karpinski (OPS)  
Ms. Allison Duncan (Veridus Group)  
Ms. Elizebeth Lentz (OPS)

# Environmental Resources Group, LLC

Okemos Public Schools - UST Removal & AST Replacement Project  
Trade Contractor BID TAB Summary  
6/20/2024

3125 Sovereign Drive, Suite B  
Lansing, MI 48911,  
Phone: 517.999.6020

ERG Project No.: 0240161											Okemos Public Schools - UST Removal & AST Replacement Project										
Trade Contractor (Name, and Address)	M&E 1.0 Total Base Bid	M&E 2.0 Total Base Bid	Total M&E 1.0 & 2.0	Bid Bond.	P & P Bond Fee.	Familial & IESAC Forms	Mean EMR		TC Quals Forms	Compliant Bid											
3 R. W. Mercer Co.- Jackson, MI	\$47,838.00	\$410,129.00	\$457,967.00	Included	\$11,449.00	Included	.75		Yes	Yes											
4 Phoenix Environmental, Inc. - Plymouth, MI	\$53,911.80	\$496,088.20	\$550,000.00	Included	\$8,398.50	Included	..86		Yes	Yes											
1 Leak Petroleum Equipment, Inc. - DeWitt, MI	\$39,656.25	\$323,516.41	\$363,172.66	Included	\$12,281.20	Included	.95		Yes	Yes											
2 Rohr Gasoline Equipment, Inc. - Byron Center, MI	\$41,167.00	\$334,086.00	\$375,253.00	Included	\$6,300.00	Included	.68		Yes	Yes											

	Contractors (Name of Company, Contact, Address, Phone)	Base Bid	ALT .01	ALT. 02	ALT. 03	ALT. 04	Addendum #1		Addendum #2	Days	Bid Security