

**Extension of Agreement with Fulcrum Consulting Inc. for Fiber Optic Locate Services**  
June 26, 2012

**SUMMARY:**

This item requests approval to extend the Fulcrum agreement for Fiber Optic Locate Services per the Garland ISD EPCNT proposal.

**BOARD GOAL:**

**VI. Growth, Change & Fiscal Responsibility...**demonstrate effective and efficient management of district resources.

**PREVIOUS BOARD ACTION:**

May 24, 2011 – Board Approved switch from Henkels & McCoy to Fulcrum because Henkels & McCoy stopped providing the service.

**BACKGROUND INFORMATION:**

None

**SIGNIFICANT ISSUES:**

None

**FISCAL IMPLICATIONS:**

The costs for this service will be borne by the Technology Operating Budget.

**BENEFIT OF ACTION:**

Passage of this action will allow continued protection and security of our fiber optic network.

**PROCEDURAL AND REPORTING IMPLICATIONS:**

Fulcrum Consulting, Inc. is able to extend these services to Denton ISD as an educational collaborative extension of RFP#426-10, originated by Garland ISD, through the Educational Purchasing Cooperative of North Texas (EPCNT) of which the district is a member.

**PUBLIC COMMENT RECEIVED:**

None

**ALTERNATIVES:**

None recommended.

**OTHER COMMENTS:**

None

**SUPERINTENDENT'S RECOMMENDATION:**

It is recommended that the contract with Fulcrum Consulting, Inc. be extended for a year, with a term ending date of June 22, 2013.

**STAFF PERSONS RESPONSIBLE:**

Ernie Stripling, Technology Information Officer  
Michael Bernstein, Director of Network Services  
Kathy Arrington, Purchasing Agent  
Alyce Hamman, Purchasing Buyer

**ATTACHMENT:**

None

**APPROVAL:**

Signature of Staff Member Proposing Recommendation: \_\_\_\_\_

Signature of Divisional Assistant Superintendent: \_\_\_\_\_

Signature of Superintendent: \_\_\_\_\_