



SHEILA V. CANTU
DIRECTOR OF PURCHASING & WAREHOUSE OPERATIONS

The district issued a solicitation for the HVAC rooftop replacement at Harlem Elementary to address an aging and inefficient unit serving the kitchen area. The existing unit is approaching 20 years of service and is no longer cooling effectively. While the typical engineering lifespan for these units is 10–20 years, environmental conditions can impact longevity. The goal of this project is to improve system reliability, increase energy efficiency, and enhance overall climate control.

A Competitive Sealed Proposal (CSP) #26-011, *HVAC Rooftop Replacement Project – Harlem Elementary*, was issued to over fifty (50) vendors. Five (5) responses were received and opened by the Purchasing Department on Friday, February 27, 2026.

An evaluation committee comprised of representatives from the Maintenance Department was convened to review and assess the proposals. To ensure a fair and consistent evaluation, proposals were reviewed for both cost and equipment comparability. The two highest-ranked vendors were shortlisted for clarification to support a more precise, equivalent comparison.

One vendor initially proposed a stock Carrier rooftop unit with immediate availability, while the other proposed a Johnson Controls (JCI) unit requiring custom manufacturing with an estimated 10–13 week lead time. Due to these differences in manufacturer and availability, the second vendor was requested to provide pricing for a comparable Carrier stock unit.

This clarification allowed the evaluation team to directly compare equivalent equipment across both vendors, while also assessing the impact of lead time on project schedule and risk. The final evaluation considered pricing based on comparable units, equipment availability, and overall project delivery implications.

Based on the evaluation results, the committee unanimously recommends that the contract be awarded to **Edco Air**.

Supplier Scoring Summary

26-011 Addendum 2 - HVAC Rooftop Replacement Project-Harlem Elementary - Scoring Round

Supplier	Rank	Score	Evaluation Criteria	Purchase price	Reputation of the vendor/vendor's goods/services	Quality of vendor's goods/services	Extent to which goods/services meet district needs	Vendor's past relationship with the district	Impact on ability to comply with HUB laws/Rules	Total long-term cost to the district	Whether vendor's ultimate parent company is in TX	Any other relevant factor(s) specifically listed in the proposal
		110										
Edco Air	1	110.00		40.00	10.00	25.00	20.00	5.00	0.00	5.00	0.00	5.00
AW Mechanical Services, LP	2	98.00		33.00	10.00	25.00	20.00	0.00	0.00	5.00	0.00	5.00
T&R Mechanical Inc	3	97.00		30.00	10.00	25.00	20.00	5.00	0.00	2.00	0.00	5.00
CTI Field Services, Inc.	4	85.00		29.00	10.00	17.50	16.50	5.00	0.00	2.00	0.00	5.00
Service Squad, Inc.	5	60.50		21.00	2.00	17.50	15.00	0.00	0.00	0.00	0.00	5.00
		90.10		10.00	23.50	19.30	4.00	0.00	3.80	0.00	0.00	5.00