# **Renewal of Agreement with Fulcrum Consulting for Fiber Optic Locate Services**

May 13, 2014

# SUMMARY:

- This item requests approval to renew our existing agreement with Fulcrum Consulting, Inc.

BOARD GOAL: I. Vision, VI. Growth, Change & Fiscal Responsibility

# **PREVIOUS BOARD ACTION:**

- The original agreement was passed by the Board on July 30, 2013

### **BACKGROUND INFORMATION:**

- Fulcrum Consulting has provided full field locating services on the DISD fiber network this past year at a reasonable price and with excellent service. Due to growth the scope of our covered fiber optic network needs to be expanded to cover additional fiber. Also with all the construction on I35 we have an increasing need for there services.

# SIGNIFICANT ISSUES:

- None

### FISCAL IMPLICATIONS:

- The yearly cost will increase from \$40,318.63 to \$58,383.96.

- Costs for this service fall into the yearly Technology budget. We also have an ICA with Denton County to share this cost

# **BENEFIT OF ACTION:**

- Passage will allow continued protection and security of our fiber optic network

## PROCEDURAL AND REPORTING IMPLICATIONS:

- Fulcrum Consulting, Inc. is able to extend these services to Denton ISD as an educational collaborative extension of RFP #426-01-13, originated by Garland ISD, through the Educational Purchasing Cooperative of North Texas (EPCNT) of which we are a member

### **PUBLIC COMMENT RECEIVED:**

- None

## **ALTERNATIVES:**

- No alternative actions are proposed

### **OTHER COMMENTS:**

- None

# SUPERINTENDENT'S RECOMMENDATION:

- Superintendent recommends approval of this agreement

#### STAFF PERSONS RESPONSIBLE:

- Ernie Stripling, TIO

- Chris Langford, WAN Manager

#### **ATTACHMENT:**

- Fulcrum Consulting, Inc Statement of Work

### **APPROVAL:**

Signature of Staff Member Proposing Recommendation:

Signature of Divisional Assistant Superintendent:

Signature of Superintendent: \_\_\_\_\_