



MARCH 20, 2025

2025 Physical Move Services

Southfield Public Schools

2025 Physical Move Services

Bid Tabulation Results & Notes

Palmer	Birney	Eisenhower	Levey	Stevenson	Thompson	Vandenberg	Internal
w/ Boxes	\$41,342.50	\$3,525.00	\$94,917.50	\$68,792.50	\$118,342.50	\$43,275.00	\$12,700.00
w/ Crates	\$37,992.50	n/a	\$91,567.50	\$65,442.50	n/a	n/a	n/a
Crates	\$7,000.00	n/a	\$6,125.00	\$6,125.00	n/a	n/a	n/a

- Mover's bids with crates still include providing labels, tape, blankets, book cartons, and speedbacks
- PMR to coordinate crates directly with vendor to avoid mover markup
- All packing supplies will be charged by quantities delivered, regardless if they are used or not
- Crates will be charged by quantities delivered, regardless if they are used or not
- Crate recommendation includes 2% loss factor for traditional crates (40 crates covered for 2,000 crate order)
- Trailer storage will be billed monthly, option for additional cost savings with move in dates

2025 Physical Move Services

Bid Tabulation Recommendation - Boxes

Item	Amount
Palmer Moving	\$382,895.00
\$100K Additional Insurance	\$600.00
10% Contingency on Mover & Insurance	\$38,350.00
TOTAL	\$421,845.00

Bid Tabulation Recommendation - Crates

Item	Amount
Palmer Moving	\$376,195.00
\$100K Additional Insurance	\$600.00
Crates for Birney & Levey Only	\$13,125.00
10% Contingency on Mover & Insurance	\$37,680.00
TOTAL	\$427,600.00

2025 Physical Move Services

Bid Recommendations – Crates vs Boxes

Cost Comparison: Crates vs. Boxes

Some hard cost savings are below. Additional cost reduction and efficiency can be realized.

Unit Size Savings & Comparison

	Units	Rate	Days	Total
Crates*	50	\$ 0.20	30	\$300
Boxes	100	\$ 3.50	1	\$350

Unit Size Savings & Comparison

	Units	Rate	Days	Total
Crates*	50	\$ 0.20	60	\$600
Boxes	100	\$ 3.50	1	\$350

Unit Size Savings & Comparison

	Units	Rate	Days	Total
Crates*	50	\$ 0.15	90	\$675
Boxes	100	\$ 3.50	1	\$350

* inclusive with dolly
Crates are 3.0 cubic feet vs a standard 1.5 Auto-Close box, so you need fewer crates.

Mover Labor Savings

	Count	Dolly Loads	Dolly Up Time	Dolly Down Time	Man Per Hour	Total
Crates	300	75	0	0	55	\$0
Boxes	600	120	4	4	55	\$440

The standard A1N crate is 3.0 cubic feet and when stacked four high, you are able to move 12 cubic feet in one dolly load. With boxes, you can only move 7.5 cubic feet each dolly load. Industry standards say that one person can dolly up 30 dolly loads in one hour, or, one load every two minutes. The average hourly rate per mover is \$55.00.

Rentacrate

Rentacrate is happy to discuss providing further customized pricing based on specific scope of a project and/or for longer term rentals.

Other Key Savings & Benefits

- Eliminate disposal/cleanup costs
- Increased efficiency: Estimated 1/3 of time is saved by utilizing Rentacrates. Faster packing, no assembly, no weight limit
- Increase security
- Reduce damage
- Curb potential for workman's comp claims
- Increased employee satisfaction
- Environmental benefits
- Fewer Truckloads - Crates better cube out a trailer

