



**To:** Mr. Ismael Mijares, Deputy Superintendent for Business and Finance

**From:** Luis A. Vélez, Purchasing Director

**Date:** Wednesday, May 31, 2017

**Subject:** **Recommendation on Request for Proposal Number 163604 for Eagle Pass and C.C. Winn High School Field House Addition**

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Based on the submitted proposals and the recommendation by Mr. Davis Powell, Architect of Record, the Ranking Committee recommends that Request for Proposal Number 163604 for Eagle Pass and C.C. Winn High School Field House Addition be awarded in accordance with the specifications and requirements of the proposal and as per the attached tabulation sheet.

If you have any questions or need more information regarding this matter, please contact me at the purchasing department.

**EAGLE PASS INDEPENDENT SCHOOL DISTRICT**  
**SEALED PROPOSAL NO. 163604 - EAGLE PASS AND C.C. WINN HIGH SCHOOL FIELD HOUSE ADDITION**  
**TABULATION SHEET**

	DESCRIPTION	AGUILA CONSTRUCTION EAGLE PASS, TX	BANDY CONSTRUCTORS SAN ANTONIO, TX	DON KRUGER CONSTRUCTION VICTORIA, TX	FRONTERA CONSTRUCTION DEL RIO, TX	J.P. SANCHEZ CONSTRUCTION DEL RIO, TX
1	SCHEDULED COMPLETION (IN DAYS)	300	300	330	300	365
2	WORKING DAYS PER WEEK	6	5	4	5	5
3	START WORK AFTER NOTICE OF AWARD (IN DAYS)	10	10	10	14	15
4	BASE PROPOSAL	\$ 4,023,000.00 100.00%	\$ 4,975,000.00	\$ 5,085,000.00	\$ 5,145,000.00	\$ 4,374,000.00
5	NEGOTIATED PRICE INCREASE/(DECREASE)	\$ 224,528.00 +5.58%	\$ -	\$ -	\$ -	\$ -
6	TOTAL PRICE	\$ 4,247,528.00 105.58%	\$ 4,975,000.00	\$ 5,085,000.00	\$ 5,145,000.00	\$ 4,374,000.00

	SELECTION CRITERIA	AGUILA CONSTRUCTION EAGLE PASS, TX	BANDY CONSTRUCTORS SAN ANTONIO, TX	DON KRUGER CONSTRUCTION VICTORIA, TX	FRONTERA CONSTRUCTION DEL RIO, TX	J.P. SANCHEZ CONSTRUCTION DEL RIO, TX
1	PRICE (50 POINTS MAX)	50	40	40	39	46
2	CONSTRUCTION EXPERIENCE (30 POINTS MAX)	27	27	29	26	27
3	FINANCIAL STRENGTH (15 POINTS MAX)	14	15	15	14	14
4	SCHEDULE (5 POINTS MAX)	5	5	4.5	5	4
5	TOTAL (100 POINTS MAX)	96	87	88.5	84	91

RECOMMENDED VENDOR: AGUILA CONSTRUCTION

June 7, 2017

Mr. Gilbert Gonzalez, Superintendent  
Eagle Pass Independent School District  
1420 Eidson Road  
Eagle Pass, TX 78852

Re: **Field House Projects**  
**Eagle Pass High School and CC Winn High School**

Dear Mr. Gonzalez,

We would like to provide you with the conclusion of our negotiations with Aguila Construction for the Field Houses at the Eagle Pass High School and CC Winn Campuses:

Aguila Construction has provided a best and final price of \$4,247,528.00 for the field house projects. This represents an increase of \$224,528.00 or 5.5% since the original RFP was received on November 6, 2016. In general, these cost increases are consistent with what we have seen in the local construction industry during that time.

Therefore, since the cost increase is reasonable given the elapsed time, the proposed cost is still \$127,000 less than the bid of the second ranked proposal, and with the understanding that the project will be completed at least 8 weeks earlier than if the project were rebid, we are recommending acceptance of this negotiated offer from Aguila Construction.

The project will be completed in 330 days which would be May/June 2018.

We appreciate your consideration of this recommendation. Please call 757-6750 with any questions or comments..

Thank you,



Davis Powell, Architect



Luis Velez &lt;lvelez@eaglepassisd.net&gt;

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**Fwd: Field Houses**

1 message

**Richard Strieber** <rstrieber@escamillaponeck.com>

Mon, May 15, 2017 at 2:52 PM

To: "ggonzalez@eaglepassisd.net" &lt;ggonzalez@eaglepassisd.net&gt;, "imijares@eaglepassisd.net"

&lt;imijares@eaglepassisd.net&gt;, "lvelez@eaglepassisd.net" &lt;lvelez@eaglepassisd.net&gt;

Cc: Cheryl Allen &lt;callen@escamillaponeck.com&gt;

Corrected email . See below.

Richard A. Strieber  
Partner  
Escamilla & Poneck, LLP  
700 N. St. Mary's, Suite 850  
San Antonio, Texas 78205  
Direct (210) 503-4117  
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Sent from My I-Phone

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Begin forwarded message:

**From:** <rstrieber@escamillaponeck.com>  
**Date:** May 15, 2017 at 3:24:44 AM CDT  
**To:** "ggonzalez@eaglepassisd.net" <ggonzalez@eaglepassisd.net>, "imijares@eaglepassisd.net" <imijares@eaglepassisd.net>  
**Cc:** "lvelez@eaglepassisd.net" <lvelez@eaglepassisd.net>  
**Subject:** Field Houses

Dear Mr. Gonzalez and Mr. Mijares;

After reviewing District Policy CVB (Local) I believe the District may in fact accept the revised pricing from the low proposer. Policy CVB (Local) gives the District considerable leeway. I cannot say for certain that other vendors won't complain but the District is in my opinion within its rights to accept the revised pricing from the low proposer provided utilizing the proposer is in the best interest of the District and offers the best value.

All the best;

Richard

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**2 attachments** **CVB(LOCAL).pdf**

**FACILITIES CONSTRUCTION  
COMPETITIVE SEALED PROPOSALS**

**CVB  
(LOCAL)**

SPECIFICATIONS	The Superintendent or designee shall prepare a request for proposals for any construction project for which competitive sealed proposals are sought.
PROCESS	All proposals shall be submitted in sealed envelopes, plainly marked with the name of the proposal and the time of the deadline for submission. Proposals shall be opened at the time specified. All offerors shall be invited to attend the proposal opening. <b>Changes in the content of a proposal, and in prices, may be negotiated after proposals are opened.</b>
WITHDRAWAL AND LATE PROPOSALS	Any proposal may be withdrawn prior to the scheduled time for opening. Proposals received after the specified time shall not be considered.
PROPOSAL ACCEPTANCE	The District may reject any and all proposals.
SAFETY RECORD	If the safety record of offerors is considered in selecting a proposal, the record shall be defined as an offeror's OSHA (Occupational Safety and Health Administration) inspection logs for the last three years, a loss analysis from the offeror's insurance carrier, and a loss history covering all lines of insurance coverage carried by the offeror.